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University of California
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Berkeley, California

ECONOMIC RESEARCH OF INTEREST TO AGRICULTURE
1951-1953

no. 23

The Giannini Foundation of Agricultural Economics
and
The Division of Agricultural Economics
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ECONOMIC RESEARCH OF INTEREST TO AGRICULTURE
1951-1953

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Introductory Note to List of Publications
1951-1953

The following list of publications represents the major research activities of the agricultural economics group in the California Agricultural Experiment Station. The list is not complete, in the sense that various items have been omitted either because they have been superseded by later publications, or because essentially the same information is available in other items included in the list. Yet the list is sufficiently comprehensive so that it well serves as a representative account of the publications which have been issued during the period covered. The list may serve not only as a record of published materials, but also as a reference guide to those who are interested in sources on various topics in the area of agricultural economics research.

The list of publications has been compiled so that it is composed of two parts. Part I includes all of the items, classified into various economic categories, and for that reason titled as Economic Classification. Part II, titled as Commodity Classification, includes only those items which pertain explicitly to particular farm products; with the titles on a single group of products brought together under a single heading. This arrangement is presented with the view of facilitating the use of the publications list.

Part I

ECONOMIC CLASSIFICATION

COMMODITY ECONOMICS AND THE AGRICULTURAL SITUATION

California Food Industries - Their Economic Importance, by S.S. Hoos. Prepared for Hearings Before the House Select Committee to Investigate the Use of Chemicals in Food Products (Pursuant to H. Res. 323, 81st Cong., 1st Sess.) Berkeley, 1951. 51p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 122)

A Summary Statement on California Food Industries - Their Economic Importance, by S.S. Hoos. Berkeley, 1951. 12p. Processed.

Summary in Calif. Agr. Exp. Sta. California Agriculture, v. 6, no. 3, Mar. 1952, p. 2.

Testimony, by S.S. Hoos. (In U.S. Congress. House. Select Committee to Investigate the Use of Chemicals in Foods and Cosmetics. Chemicals in Foods and Cosmetics. Hearings ... 82d Congress, 1st Session. Part 2. Washington, Govt. Print. Off., 1952, p. 909-915)

The Current Outlook for the Sugar Beet Industry, by J.M. Tinley. Davis, Univ. Calif. Col. Agr. Giannini Found. Agr. Econ., 1951. 7p. Processed.

The Economic Outlook for the Dairy Industry, by R.G. Bressler, Jr. Berkeley, 1951. 3p. Processed.

Food and Feed Reserves, by M.R. Benedict. Washington, D.C., National Planning Association, 1951. 47p. (Planning Pamphlets 76)

California Canning Tomatoes; Economic Trends and Statistics, by S.S. Hoos and F. Meissner. Berkeley, Calif. Agr. Exp. Sta., 1952. 41p. Processed.

Economic Factors Affecting the Sugar Beet Industry, by J.M. Tinley. Berkeley, 1952. 24p. (Calif. Agr. Exp. Sta. Circ. 413)

Summary in Calif. Agr. Exp. Sta. California Agriculture, v. 5, no. 6, June 1951, p. 2.

The Farmer and Today's Cost-Price Relationships, by S.S. Hoos. Berkeley, Calif. Agr. Exp. Sta., 1952. 11p. Processed.

Long-Term Economic Trends in the Canned Clingstone Peach Industry, by S.S. Hoos and J.N. Boles. Berkeley, 1952. 15p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 129)

The Economic Status and Development of the Strawberry Industry in California, by R.C. Rock. Berkeley, Calif. Agr. Ext. Serv., 1953. 17p. Processed.

State's Fruit Areas; Four Major Areas Produce Most of California's Fruit and Nut Crops, by S.W. Shear. (Calif. Agr. Exp. Sta. California Agriculture, v. 7, no. 11, Nov. 1953, p. 3, 16)

FARM MANAGEMENT AND TENANCY

Almond Harvesting, Old vs. New; a Summary of Costs on Eight Ranches for 1951, by H.P. Everett and A.D. Reed. Oroville, Calif. Agr. Ext. Serv., 1951. 2p. Processed.

Almond Irrigation, Sprinkler vs. Flood Irrigation; a Summary of Costs for Ten Almond Orchards for 1951, by H.P. Everett and A.D. Reed. Oroville, Calif. Agr. Ext. Serv., 1951. 2p. Processed.

The Chicken Business in California, by A. Shultis and W.E. Newlon. Berkeley, 1951. 22p. (Calif. Agr. Ext. Serv. Circ. 147, Rev. 1951)

The Cost of Raising Dairy Heifers in Sonoma County, 1950-1951; Results of a Survey on 18 Dairies, by W.C. Lusk. Santa Rosa, Calif. Agr. Ext. Serv., 1951. 4p. Processed.

Dairy Labor Use in Southern California, by A. Shultis and G.E. Gordon. Berkeley, Calif. Agr. Ext. Serv., 1951. 12p. Processed.

Economics of Brush Burning for Range Improvement, by A.D. Reed. Berkeley, Calif. Agr. Ext. Serv., 1951. 3p. Processed.

Farming in California, by A. Shultis. Berkeley, 1951. 50p. (Calif. Agr. Ext. Serv. Circ. 173)

Land Development Costs, Coachella Valley, Riverside County, 1948-1950, by W. Sullivan and L.J. Hutchinson. Riverside, Calif. Agr. Ext. Serv., 1951. 13p. Processed.

Planning Beef Production on Irrigated Pastures in California, by A. Shultis. Berkeley, Calif. Agr. Ext. Serv., 1951. 10p. Processed.

Reference Material for Farm Managers and Rural Appraisers, by A.D. Reed, R.E. Nebelung, and J.A. Phillips. Berkeley, California Society of Farm Managers and Rural Appraisers, 1951. 5p. Processed.

Seed Production of Ladino Clover, by M.D. Miller, L.G. Jones, V.P. Osterli and A.D. Reed. Berkeley, 1951. 30p. (Calif. Agr. Ext. Serv. Circ. 182)

Some Comparisons of Flood and Sprinkler Irrigation, by L.J. Booher and A.D. Reed. Berkeley, Calif. Agr. Ext. Serv., 1951. 2p. Processed.

Some Observations on the Costs of Producing Dates in 1950, by L.J. Hutchinson and W. Sullivan. Riverside, Calif. Agr. Ext. Serv., 1951. 5p. Processed.

The Turkey Business in California, by A. Shultis and W.E. Newlon. Berkeley, 1951. 11p. (Calif. Agr. Ext. Serv. Circ. 170)

The Vegetable and Flower Seed Industry of California, by R.L. Adams. Berkeley, 1951. 33p. Processed. (Giardini Found. Agr. Econ. Mimeo. Report 124)

Appraisal of California Agricultural Productive Capacity Attainable in 1952, by T.R. Hedges and W.R. Bailey. Berkeley, 1952. 25p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 126)

Summary in Calif. Agr. Exp. Sta. California Agriculture, v. 6, no. 4, Apr. 1952, p. 2.

Appraisal of California Agricultural Productive Capacity Attainable in 1955, by T.R. Hedges and W.R. Bailey. Berkeley, 1952. 79p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 130)

Summary in Calif. Agr. Exp. Sta. California Agriculture, v. 6, no. 7, July 1952, p. 2, 12; v. 6, no. 8, Aug. 1952, p. 2, 15; v. 6, no. 9, Sept. 1952, p. 2, 13, 16; v. 6, no. 10, Oct. 1952, p. 2, 12-13 (with A. Shultis); v. 6, no. 11, Nov. 1952, p. 2, 15; v. 6, no. 12, Dec. 1952, p. 2, 10.

Business Management for Western Farms and Ranches, by R.L. Adams. Danville, Ill., The Interstate, Printer and Publishers, 1952. 186p.

California Dairy Farm Management, by A. Shultis and G.E. Gordon. Berkeley, 1952. 43p. (Calif. Agr. Exp. Sta. Circ. 417)

Cost of Establishing a Vineyard in the Coachella Valley, by D.D. Halsey and W. Sullivan. Riverside, Calif. Agr. Ext. Serv., 1952. 3p. Processed.

Farm Accounts Aid Management, Increasing Capital Required, Higher Costs, and Smaller Profit Margin Call for Better Financial Records, by A. Shultis. (In Calif. Agr. Exp. Sta. California Agriculture, v. 6, no. 3, Mar. 1952, p. 6)

Farm Organization Workbook, by T.R. Hedges and G.R. Sitton. Davis, Univ. Calif., Col. Agr., Dept. Agr. Econ., 1952. 102p. Processed.

Leasing of California Agricultural Properties, by R.L. Adams. Berkeley, Calif. Agr. Exp. Sta., 1952. 39p. Processed.

Mechanization of Rice Production, by G.R. Sitton. (West. Farm Econ. Assn. Proceedings, 25th, 1952, p. 66-69)

A Model Accounting System for a Diversified Farm, by A. Shultis. (Farm Management, v. 2, no. 1, Nov.-Dec. 1952, p. 65-70)

Northern Kern County Cotton-Potato Farms. No. 1 of a Series. Organization, Inputs and Costs, by G.O. McCorkle, Jr. and T.R. Hedges. Berkeley, 1952. 89p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 137)

Protecting Citrus Groves from Frost; Costs and Benefits to Growers, by R.L. Adams. Berkeley, 1952. 61p. (Calif. Agr. Exp. Sta. Bul. 730)

Reducing Cost of Raising Dairy Heifer Replacements, by L.P. Sharp and W. Sullivan. Riverside, Calif. Agr. Ext. Serv., 1952. 14p. Processed.

Walnut Harvesting; Methods, Equipment, and Costs, by B.B. Burlingame. Berkeley, 1952. 24p. (Calif. Agr. Exp. Sta. Circ. 416)

Almond Harvesting; Mechanization Promising in Reducing Harvesting Costs, by B.B. Burlingame and A.G. Volz. (Calif. Agr. Exp. Sta. California Agriculture, v. 7, no. 6, June 1953, p. 4)

A COMPARISON OF COSTS OF FOUR SYSTEMS OF CITRUS
FROST PROTECTION, BY R.C. ROCK. RIVERSIDE, CALIF. AGRIC.
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Beef Production in Modoc County, by N. Nichols and A.D. Reed. Alturas, Calif. Agr. Ext. Serv., 1953. 10p.

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Cotton Quotas and Allotments; an Analysis of the Probable Impact of National Cotton Quotas and Acreage Allotments on the Agriculture of California, by T.R. Hedges and C.O. McCorkle, Jr. Reprinted from Calif. Agr. Exp. Sta. California Agriculture, v. 7, nos. 7-12, Sept.-Dec. 1953. 12p.

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Economic Factors in Picking, Assembling and Grading Sevillano Olives, by G.R. Sitton and L.L. Sammet. Berkeley, 1953. 83p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 155)

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Farm Management Crop Manual, by R.L. Adams. Rev. Ed. Berkeley, Univ. of California Press, 1953. 177p.

If You Want an Egg Ranch, by A.D. Reed. Berkeley, 1953. folder. (Calif. Agr. Exp. Sta. Leaflet 8)

Large Scale Commercial Farming Needs Enterprise Accounting, by A. Shultis. (Jour. American Society of Farm Managers and Rural Appraisers, v. 17, no. 1, Apr. 1953, p. 51-53)

Mechanized Rice Production; Mechanical Equipment Involving High Investments Has Greatly Reduced Needs for Scarce and Expensive Labor, by G.R. Sitton. (Calif. Agr. Exp. Sta. California Agriculture, v. 7, no. 2, Feb. 1953, p. 2)

Northern Kern County Cotton-Potato Farms. No. 2 of a Series. Costs, Returns, and Scale of Operations by C.O. McCorkle, Jr. Berkeley, 1953. 65p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 143)

Summary in Calif. Agr. Exp. Sta. California Agriculture, v. 7, no. 5, May 1953, p. 2.

Statement of Arthur Shultis, Extension Economist, Farm Management, University of California, Berkeley, Calif. (In U.S. Congress. Senate. Committee on Agriculture and Forestry. Cotton Marketing Quotas and Acreage Allotments. Hearings ... 83d Congress, 1st Session on S. 2106 and S. 2183. June 30, July 1, 10, and 11, 1953. Washington, Govt. Print. Off., 1953, p. 57-67)

Thinning Tokay Grapes; Results of a Study on the Relationship of Thinning Practices to Lugs Shipped, Total Yield and Net Income, by F.G. Mitchell and B.B. Burlingame. (Calif. Agr. Exp. Sta. California Agriculture, v. 7, no. 5, May 1953, p. 10)

What'll I Grow in '54? Berkeley, Calif. Agr. Ext. Serv., 1953. 11p. Processed.

AGRICULTURAL MARKETING AND INTERNATIONAL TRADE

California Asparagus: Marketing Channels and Farm-to-Retail Margins, 1949, by J. Foytik. Berkeley, 1951. 29p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 116)

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California Carrots: Marketing Channels and Farm-to-Retail Margins, 1948-1949, by J. Foytik. Berkeley, 1951. 29p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 118)

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California Fresh Tomatoes -- Marketing Channels and Gross Margins from Farm to Consumer -- Summer and Fall, 1948, by W.D. Fisher. Berkeley, 1951. 44p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 113)

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California Thompson Seedless Grapes: Marketing Channels and Farm-to-Retail Margins, 1948, by J. Foytik. Berkeley, 1951. 28p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 115)

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Characteristics of Demand for California Plums, by J. Foytik. Berkeley, 1951. (Calif. Agr. Exp. Sta. Hilgardia, v. 20, no. 20, p. 407-527; Giannini Found. Agr. Econ. Paper 126)

Comments on the Operations of the Hundredweight System of Pricing Milk in Southern Markets, by D.A. Clarke, Jr. Berkeley, Calif. Agr. Exp. Sta., 1951. 8p. Processed.

Cost and Pricing Problems in Wholesale Milk Delivery in the Los Angeles Market, by D.A. Clarke, Jr. Berkeley, Calif. Agr. Exp. Sta., 1951. 29p. Processed.

The Dealer at California Livestock Auctions, by E.C. Voorhies. Berkeley, 1951. 34p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 123)

- The Dealer at Western Livestock Auctions, by E.C. Voorhies. Berkeley, Western Livestock Marketing Research Technical Committee, 1951. 101p. Processed.
- Economic Factors Affecting the Canned Cling Peach Market, by S.S. Hoos. Berkeley, Calif. Agr. Exp. Sta., 1951. 20p. Processed.
- An Experiment in Poultry Marketing: The Petaluma Live Poultry Auction, by J.C. Abbott and E.C. Voorhies. Berkeley, 1951. 90p. Processed. (Giamini Found. Agr. Econ. Mimeo. Report 114)
Summary in Calif. Agr. Exp. Sta. California Agriculture, v. 5, no. 8, Aug. 1951, p. 2, 16.
- Fruits and Vegetables, by S.S. Hoos. (In West. Agr. Econ. Research Council. Research Relating to Agricultural Marketing in the Western States. Berkeley, Calif., 1951, p. III-1 - III-5. Processed.)
- The Impact upon the Grape Industry of Increased Federal Excise Taxation on Wines, by G.L. Mehren. Berkeley, Calif. Agr. Exp. Sta., 1951. 69p. Processed.
- Increasing the Effectiveness in Coordination of Dairy Marketing Research, by S.M. Johnson, J.B. Roberts, R.J. Saville, R.G. Bressler, L.F. Herrmann, and M. Rachlis. (Jour. Farm Econ., v. 33, no. 4, pt. 2, Nov. 1951, p. 1007-1012)
- Interrelated Factors in Marketing Farm Products: Demand, Consumer Behavior and Product Quality, by G.L. Mehren. (In U.S. Agr. Research Admin. Market Demand and Product Quality; a Report of the Marketing Research Workshop, July 13 to 21, 1951, Michigan State College. Washington, D.C., 1951, p. 19-22. Processed.)
- Labor Conservation in the Fluid Milk Industry, by R.G. Bressler, Jr. Berkeley, 1951. 21p. Processed.
- Lessons from Earlier Grape Control Programs, by G. Black. Berkeley, 1951. 4p. Processed.
- The Market for Dried Fruit in Six European Countries, by H.R. Wellman. Washington, D.C., 1951. 59p. Processed. (U.S. Off. For. Agr. Relations. For. Agr. Report 57)
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- New Techniques in Plant Efficiency Research, by B.C. French. (West. Farm Econ. Assn. Proceedings, 24th, 1951, p. 79-86)
- The Ratio Delay Study, by L.L. Sammet. (In Industrial Engineering Institute, 3d, Berkeley, Calif., 1951. Proceedings. Berkeley, Univ. Calif., 1951, p. 54-58. Processed)
- Research in Marketing Efficiency, by R.G. Bressler, Jr. (Jour. Farm Econ., v. 33, no. 4, pt. 2, Nov. 1951, p. 944-954)

Use of the Ratio-Delay Method in Processing Plant Operations, by L.L. Sammet and J.B. Hassler. (U.S. Bur. Agr. Econ. Agricultural Economics Research, v. 3, no. 4, Oct. 1951, p. 124-134)

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City Milk Distribution, by R.G. Bressler, Jr. Cambridge, Harvard University Press, 1952. 398p.

Cost Relationships for Milk Collection by Can and by Tank in California, by D.A. Clarke, Jr. (International Association of Milk Control Agencies. Annual Meeting, 16th, 1952, p. 134-139)

Economic and Marketing Conditions Affecting the California Cling Peach Industry, by S.S. Hoos. Berkeley, Calif. Agr. Exp. Sta., 1952. 11p. Processed.

Efficiency in Fruit Marketing; Building and Equipment Costs, Apple and Pear Packing, by L.L. Sammet and I.F. Davis. Berkeley, 1952. 38p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 141)

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Efficiency in Fruit Marketing; Grading Costs for Apples and Pears, by R.G. Bressler and B.C. French. Berkeley, 1952. 21p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 128)

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Efficiency in Fruit Marketing; Marketing Costs for Deciduous Fruits, by R.G. Bressler. Berkeley, 1952. 15p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 127)

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Efficiency in Fruit Marketing; Orchard-to-Plant Transportation, by L.L. Sammet. Berkeley, 1952. 29p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 131)

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Efficiency in Fruit Marketing; Packing Costs for California Apples and Pears, by B.C. French. Berkeley, 1952. 25p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 138)

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Foreign Trade in the Middle of the Twentieth Century, by G.B. Alcorn. (In Farm Foundation. Increasing Understanding of Public Problems and Policies. Chicago, 1952, p. 25-35)

Hops: Statistical-Economic Analysis of Marketing, by S.S. Hoos and J.N. Boles. Berkeley, 1952. 35p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 139)
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Lemons and Lemon Products; Changing Economic Relationships, 1951-52, by S.S. Hoos and R.E. Seltzer. Berkeley, 1952. 78p. (Calif. Agr. Exp. Sta. Bul. 729; Giannini Found. Agr. Econ. Paper 128)

Summary, by S.S. Hoos in Calif. Agr. Exp. Sta. California Agriculture, v. 6, no. 1, Jan. 1952, p. 2.

Livestock Marketing Agencies; Study of Direct Sales, Commission Firms, Auctions, Based on Information from 1,751 California Operators, by E.C. Voorhies. (Calif. Agr. Exp. Sta. California Agriculture, v. 6, no. 6, June 1952, p. 2)

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Economic-Engineering Methods in Marketing Research, by L.L. Sammet and B.C. French. (Jour. Farm Econ., v. 35, no. 5, Dec. 1953, p. 924-930)

Economic Factors in Packing and Marketing Lemons in Cartons Versus Standard Wooden Boxes, by R.J. Smith and J.M. Tinley. Berkeley, 1953. 65p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 159)

Summary by R.J. Smith in Calif. Agr. Exp. Sta. California Agriculture, v. 5, no. 11, Nov. 1951, p. 11, 14.

Efficiency in Fruit Marketing; Costs of Dumping Incoming Fruit as Related to Work Methods - Apple and Pear Packing Houses, by L.L. Sammet. Berkeley, 1953. 42p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 153)

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Fryer Marketing in the East San Francisco Bay Area, California, by J.C. Abbott. Berkeley, 1953. 86p. Processed. (Giannini Found. Agr. Econ. Mimeo. Report 146)

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