



AgEcon SEARCH
RESEARCH IN AGRICULTURAL & APPLIED ECONOMICS

The World's Largest Open Access Agricultural & Applied Economics Digital Library

This document is discoverable and free to researchers across the globe due to the work of AgEcon Search.

Help ensure our sustainability.

Give to AgEcon Search

AgEcon Search

<http://ageconsearch.umn.edu>

aesearch@umn.edu

*Papers downloaded from **AgEcon Search** may be used for non-commercial purposes and personal study only. No other use, including posting to another Internet site, is permitted without permission from the copyright owner (not AgEcon Search), or as allowed under the provisions of Fair Use, U.S. Copyright Act, Title 17 U.S.C.*

AGRICULTURAL OUTLOOK FORUM

U.S. Department of Agriculture

February 2000

**PROCEEDINGS with Links to Full-Text Papers or
Power Point Presentations**

PREFACE

OPENING PLENARY

USDA Deputy Secretary Richard Rominger

Moderator's Remarks

Keynote Address

USDA Secretary Dan Glickman

FARM AND TRADE PROSPECTS FOR 2000

USDA Deputy Secretary Richard Rominger

Moderator's Remarks by Deputy Rich Rominger

USDA Chief Economist Keith Collins

Outlook for the Farm Economy

USDA Under Secretary for Farm and Foreign Agricultural Services August Schumacher

Farm and Trade Prospects for 2000

PANEL ON THE FUTURE OF BIO-ENGINEERED FARM PRODUCTS

Rick Weiss, Washington Post Science Writer

Moderator's Remarks

Jane Rissler, Senior Staff Scientist, Agriculture and Biotechnology Program, Union of Concerned Scientists

Consumer and Environmental Concerns

Willy DeGreef, Head of Regulatory and Government Affairs, Novartis Seeds, AG

Perspective from Europe

Carole Brookins, Chairman and Chief Executive Officer, World Perspectives, Inc.

Panel on the Future of Bio-Engineered Farm Products

Daniel P. Dye, Vice President, North American Grain Group, Cargill, Inc.

How Grain Shipping and Processing Firms Are Handling Bio-Engineered Products

Douglas D. Boisen, President, Boisen Farms

Biotechnology, a Farmer's Perspective

USDA Under Secretary for Marketing and Regulatory Programs Michael V. Dunn

Federal Government Perspective on Regulatory Issues

FARMING IN THE NEW MILLENNIUM

Max Armstrong, Co-host, U.S. Farm Report

Moderator's Remarks

Don Villwock, Crop Producer; President, Villwock Farms, Edwardsport, Indiana

Crop Farming in the New Millennium

Dave Nichols, Livestock Producer; Nichols Farms, Bridgewater, Iowa

Livestock Production in the New Millennium

Annette L. Clauson, Agricultural Economist, Economic Research Service, USDA

FOOD PRICE BRIEFING: The Outlook for Food Prices in 2000

FARM INCOME AND FINANCE OUTLOOK

Mitchell Morehart, James Johnson, James Ryan, and David Peacock, Agricultural Economists, Economic Research Service, U.S. Department of Agriculture

What's Ahead for Farm Businesses by Type And Region of the Country

David H. Harrington and Steven R. Koeing, Agricultural Economists, Economic Research Service, USDA

Farm and Financial Dimensions

Text and Powerpoint

Alan Dean Barkema, Vice President, Economic Research Department, Center for the Study of Rural America, Federal Reserve Bank of Kansas City

Obstacles and Opportunities

LONG-TERM COMMODITY PROSPECTS

Neilson C. Conklin, Director, Market and Trade Economics Division, Economic Research Service, USDA

USDA's Long-term Baseline Projections

Powerpoint only

Gary Mitchell Adams, Program Director for Crops Analysis, Food and Agricultural Policy Research Institute, University of Missouri

Comments on the Long-term Projections for U.S. Agriculture

Powerpoint only

Mark Rosegrant, Senior Research Fellow, Environmental and Production Technology, International Food Policy Research Institute

Baseline Projections: Global Food Markets

Powerpoint only

THE PROS AND CONS OF PRODUCTION AND MARKETING CONTRACTS

Alfred R. Million, Poultry Integrator, Tahlequah, Oklahoma

[**Pros and Cons of Production and Marketing Contracts**](#)

Doug A. McNeely, Director of Operations, Optimum Quality Grains L.L.C.

[**Evolution of Grower Contracts for Agricultural Crops**](#)

Jon Caspers, Pork Producer and Board Member

[**Lessons from the Hog Industry's Experience with Contracting**](#)

RURAL AMERICA IN THE NEW MILLENNIUM

John Cromartie, Rural Sociologist, Economic Research Service, USDA

[**Where Is Rural America Heading?**](#)

Text and Powerpoint

Bo Beaulieu, Director, Southern Regional Development Center

[**The Rural South: Still a Shadow in the Sunbelt?**](#)

William S. Patrie, Rural Development Director, North Dakota Association of Rural Electric Cooperatives

[**The Future of Agriculture on the Great Plains**](#)

Priscilla Salant, Adjunct Faculty, Department of Agricultural Economics, Washington State University

[**War and Peace in the Rural West**](#)

BIOTECHNOLOGY ISSUES FOR U.S. AGRICULTURE

USDA Under Secretary for Marketing and Regulatory Programs Michael V. Dunn

[**Moderator's Remarks**](#)

David R. Shipman, Deputy Administrator, Grain Inspection, Packers and Stockyards Administration, USDA

[**Testing for Biotechnology-Enhanced Grains and Oilseeds**](#)

FARMING STRATEGIES FOR WEATHERING TOUGH TIMES

Professor John Solie, School of Agricultural Engineering, Oklahoma State University

[**The Impact of Precision Farming Strategies on Profitability**](#)

Anjanette Billups, Assistant Outreach Coordinator for Alabama, Natural Resources Conservation Service, USDA

[**Building Markets for Small Blacks Farmers**](#)

Powerpoint only

Richard H. Wahl, Extension Association Economist, Kansas Farm Management Association, N.W.

Improving Financial Performance by Diversifying Crops

CONCENTRATION AND STRUCTURAL CHANGE IN AGRICULTURE

Jim MacDonald, Agricultural Economist, Economic Research Service

[**Concentration in Agribusiness**](#)

Douglas Ross, Special Counsel for Agriculture, Antitrust Division, U.S. Department of Justice

[**Antitrust Enforcement and Agriculture**](#)

Peter C. Carstensen, Young-Bascom Professor of Law, University of Wisconsin Law School

[**Beyond Antitrust-The Case for Change**](#)

F. R. Warren-Boulton, Principal, MiCRA: Microeconomic Consulting and Research Associates, Washington, D.C.

[**Agrarian Antitrust Policy**](#)

Text and Powerpoint

THE OUTLOOK FOR GRAINS AND OILSEEDS

Thomas F. Tice, Agricultural Economist, Farm Service Agency, USDA

[**Grains and Oilseeds Outlook for 2000**](#)

Bill Lapp, Vice President of Economic Research, ConAgra, Inc.

[**Grains & Oilseeds Outlook for 2000**](#)

Powerpoint only

Richard C. Pottorff, Chief Economist, Doane Agricultural Services

[**The Economic Environment for U.S. Soybean Growers**](#)

Powerpoint only

THE TRADE POTENTIAL OF SUB-SAHARAN AFRICA

Mark Condon, Vice President, American Seed Trade Association

[**Leveraging U.S. Government Investment and Development Funds for Market Development**](#)

THE OUTLOOK FOR LABOR-INTENSIVE AGRICULTURE

Monte Lake, Counsel, National Council of Agricultural Employers

[**The Future of Agricultural Labor**](#)

Sherry L. Edwards, Director of Legislative and Regulatory Affairs, American Meat Institute

[**Operation Vanguard**](#)

Victor Q. Garcia, Associate Professor, Department of Anthropology, Indiana University of Pennsylvania

[**New Latino Communities in Agricultural Regions**](#)

THE DAIRY OUTLOOK

Jim Miller, Agricultural Economist, Economic Research Service, USDA

[The Outlook for Dairy](#)

Mark W. Stephenson, Senior Extension Associate, Agricultural Resource and Managerial Economics, Cornell University

[U.S. Top Dairies: Benchmarks for Success](#)

THE OUTLOOK FOR COTTON AND FIBERS, PART 1: DOMESTIC AND FOREIGN PROSPECTS

Andrew Levin, Stephen MacDonald, Leslie Meyer, and Carol Skelly, Agricultural Economists, USDA

[USDA Perspective on the Outlook for Cotton](#)

Ray Butler, Chief Editor, Cotton Outlook

[Trends in Foreign Production](#)

Text and Powerpoint

THE OUTLOOK FOR COTTON AND FIBERS, PART 2: FOCUS ON CHINA

Ding Haowu, Executive Manager, China National Cotton Exchange

Translated by Hsin-Hui Hsu, Economic Research Service, USDA

[China's Cotton Reform Policy and Its Market Implications](#)

MANDATORY LIVESTOCK PRICE REPORTING: IMPLEMENTATION AND IMPACT

Kenneth C. Clayton, Associate Administrator, Agricultural Marketing Services, USDA

[Livestock Mandatory Reporting Act of 1999](#)

Text and Powerpoint

Jon Caspers, General Manager, Pleasant Valley Pork Corporation

[Potential Benefits of Mandatory Price Reporting](#)

THE OUTLOOK FOR SUGAR AND SWEETENERS

Dale E. McNiel, Attorney, Ablondi, Foster, Sobin and Davidow, P.C.

[Options for Sugar Trade in the Upcoming WTO Negotiation](#)

Dan Colacicco, Agricultural Economist, Farm Service Agency, USDA

USDA Outlook for U.S. Sugar in 2000/2001

Ben Goodwin, Executive Manager, California Beet Growers Association
Future of the U.S. Sugar Industry in a Changing Policy Environment

NEW MARKETS FOR BIO-BASED ENERGY AND INDUSTRIAL FEEDSTOCKS

John B. Campbell, Vice President, Agriculture Processors
Bio-diesel: Will There Be Enough?

Lynn Jensen, President, National Corn Growers Association
Bio-Based Fuels Initiative: Blue Sky or Opportunity?

Bob Slaughter, General Counsel, National Petroleum Refiners Association
A Refiner's Perspective on Biofuels

PRODUCE MARKETING INFORMATION IN THE INTERNET AGE

Henry R. Lambert, President, North America, efdex inc.
Enhanced Market Access through Electronic Commerce
Powerpoint only

Terry Long, Chief, Market News Branch, Agricultural Marketing Service, USDA
The Role of AMS in Facilitating Electronic Commerce
Powerpoint only

THE GLOBAL FOOD MARKET IN THE 21ST CENTURY

Lance Pierce, Manager, Global Business Development, Roper Starch Worldwide, Inc.
Quick Bites: Eating, Shopping and Consumer Behavior Around the Globe
Powerpoint only

Colby Horn, Product Manager, Wal-Mart Supercenter Division, Wal-Mart Stores, Inc.
Walmart Supercenter Changes in the Food Chain (very large file).
Powerpoint only

GRAINS AND OILSEEDS LUNCHEON

Albert J. Ambrose, Vice President, Oilseeds Product Line - Aligned Grain, Cenex Harvest States, and Chairman, National Oilseeds Processors Association
Challenges Facing the Oilseeds and Grains Industries: 2000 and Beyond
2 part Powerpoint

LIVESTOCK AND POULTRY LUNCHEON

Shayle Shagam, Senior Livestock Analyst, World Agricultural Outlook Board, USDA

[The Outlook for Livestock and Poultry](#)

SWEETENERS LUNCHEON

Tom Mahr, Legislative Director for Senator Kent Conrad of North Dakota

[Sweetener Trade Issues: A View from Capitol Hill](#)

FRUIT AND VEGETABLES LUNCHEON

Larry Jacobs, CEO, Jacobs Farm/Del Cabo, Inc.

[Organics: Yesterday, Today, and Tomorrow](#)

NUTRIENT MANAGEMENT POLICIES: BALANCING LIVESTOCK PRODUCTION WITH ENVIRONMENTAL QUALITY

Patricia E. Norris, Associate Professor, Natural Resource Economics, Michigan State University

[Setting the Animal Waste Management Policy Context](#)

USDA Deputy Under Secretary for Natural Resources and Environment Glenda Humiston

[USDA Initiatives](#)

Thomas W. Simpson, Coordinator, Chesapeake Bay Agricultural Programs, University of Maryland and Maryland Department of Agriculture

[Maryland's Regulatory Approach to Nutrient Management](#)

THE POTENTIAL IMPACT OF ELECTRONIC COMMERCE ON AGRICULTURE AND RURAL AMERICA

William M. Bomash, Extension Educator and Professor, Department: of Extension Communications, University of Minnesota

[Electronic Commerce and Rural Economic Development: Helping Rural Businesses Prepare for the 21st Century](#)

Text and Powerpoint

Frank Tomasino, President and CEO, Foodtrader.com.

[The Electronic Exchange: Marketplace of the Future](#)

Text and Powerpoint

U.S. AND INTERNATIONAL TOBACCO OUTLOOK

Thomas C. Capehart Jr., Agricultural Economist, Economic Research Service, USDA

[The U.S. Tobacco Situation and Outlook](#)

Arnold Hamm, Assistant General Manager, Flue-Cured Tobacco Cooperative Stabilization Corporation

[The Future of U.S. Tobacco Production](#)

Peter Burr, Agricultural Economist, Foreign Agricultural Service, USDA

[USDA Outlook for Tobacco Trade](#)

J. T. Bunn, Executive Vice President, Leaf Tobacco Exporters Association and Executive Vice President, Tobacco Association of United States

[Industry Outlook for Tobacco Trade](#)