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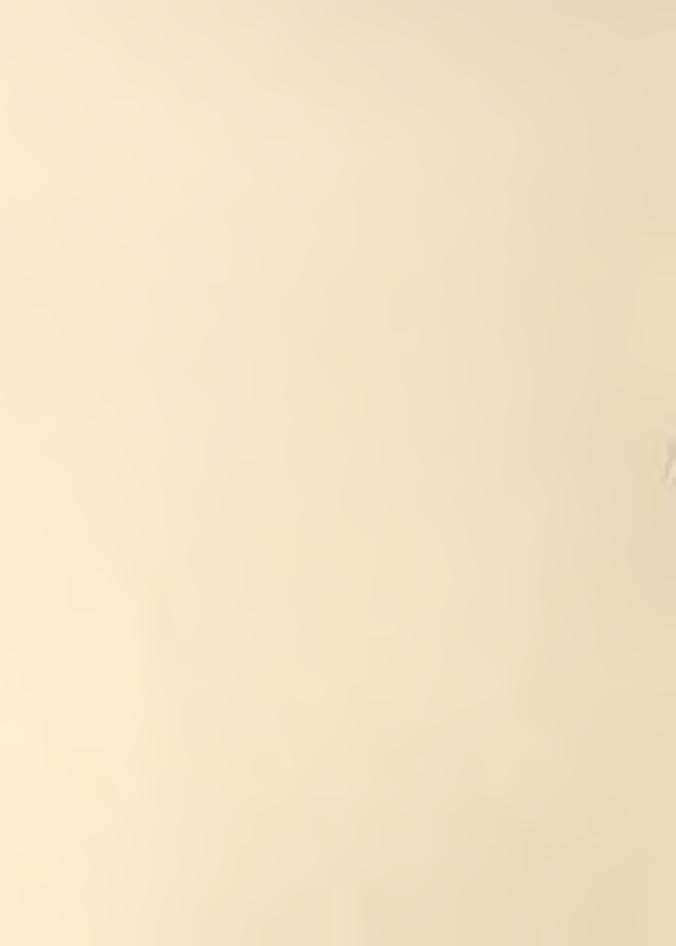
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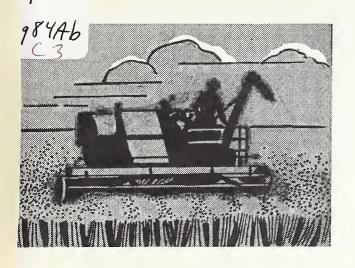
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FARM COSTS and RETURNS



commercial farms
by type, size,
and location



U.S. Department of Agriculture Economic Research Service Washington, D.C.

Agriculture Information Bulletin No. 230 Revised September 1969



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Washington, D.C. 20250

September 1969

Figure 1

FARM COSTS AND RETURNS: COMMERCIAL FARMS BY TYPE, SIZE, AND LOCATION

INTRODUCTION

This 23rd annual report summarizes 1968 cost and return estimates for 21 important types of commercial farms in the Nation's major farming areas (fig. 1).

Eleven farm types reported last year were omitted from this report. Some of them will appear in later reports on a revised basis. Others were discontinued because they were no longer representative of major agricultural producers or because they could be represented best by another series. The following series have been discontinued:

Dairy farms, Grade B, Western Wisconsin

Wheat-small grain-livestock farms in the Northern Plains

Wheat-corn-livestock farms in the Northern Plains

Wheat-grain sorghum farms in the Southern Plains

Wheat-pea farms in the Pacific Northwest

Tobacco-dairy farms in the intermediate Bluegrass area of Kentucky

Broiler farms in Maine

Broiler-crop farms in the Delmarva area

Also omitted from this report are the series for cotton-general crop farms in the San Joaquin Valley, California, and the irrigated-nonirrigated cotton farms in the High Plains of Texas. Both series will be revised and published in later reports.

Since the last report, substantial structural changes have been made in some of the farm series. The purpose is to allow the costs and returns series to portray the more viable types of farming systems in specified locations. These viable farm units represent major production sectors for specified agricultural commodities. The farm series included in this report that have been changed, and the general nature of the changes are as follows:

- 1. The Central Northeast dairy series has been replaced by a 40-cow series in Central New York.
- 2. The Eastern Wisconsin dairy series has been replaced by a 40-cow series in Southeastern Wisconsin.
- 3. The Northern Plains cattle ranch is a larger unit than covered earlier, now representing units with slightly more than 300 brood cows and heifers. It is comparable to the cattle ranches in the Northern Rocky Mountain area, and desert-operated sheep ranches, both reported in previous reports.

Other series included in this year's report are essentially the same as in earlier reports. No changes were made in the methods and procedures used in making cost-return estimates. However, there are definite differences in the size-strata of the farm series presented in this publication. First, there are the major contributors to commercial production. Included in these viable units are the dairy farms, and Mississippi Delta cotton farms, plus the desert-operated sheep ranches and cattle ranches in the Northern Plains and Rocky Mountain areas. Second, there are the smaller commercial farms representative of most producers; these individually are not major contributors to commercial production. They are represented mostly by poultry. Corn Belt, tobacco, wheat farms, as well as sheep and cattle ranches in the Southwest. All of these will be revised to represent "viable" units. Because of these differences in size strata, comparisons among types of farms may be misleading. For this reason, no attempt has been made to make any general analyses of the farming operations reported here.

Additional information is available for 1967 and 1968 for each major group of farms in the Farm Costs and Returns (FCR) series, Nos. 63 through 72, published by the Economic Research Service.

This report was prepared in the Farm Production Economics Division, Economic Research Service, by Wylie D. Goodsell, David E. Cummins, J. Albert Evans, Owen K. Shugars, Edwin G. Strand, P. Weisgerber, and Isabel Jenkins.

The following cooperated in preparing estimates: John H. Bondurant, University of Kentucky (tobacco-livestock farms in the Bluegrass area of Kentucky and the Pennyroyal area of Kentucky-Tennessee); Luther H. Keller, University of Tennessee (tobacco-livestock farms in the Pennyroyal area); James R. Gray, New Mexico State University (livestock ranches in the Southwest); R. G. Latimer, Rutgers University (egg-producing farms in New Jersey).

TABLE 1.--Dairy farms, grade A, Central New York: Organization, production, costs and returns, 1968, with comparisons 1

with Comparisons									
Item	Unit	AVERAGE 1964-66	1966	1967	1968 ²				
Land in farm		0.50	250	050	050				
Cropland harvested	Acre do.	250 94	250 94	250 94	250 94				
Open pasture	do.	89	89	89	89				
The second secon	ao.		0,						
Crops harvested:									
Corn for silage	do.	18.6	18.6	19.6	20.5				
Oats	do.	15.0	14.9	14.2	14.7				
Hay	do.	60.4	60.5	60.2	58.8				
Crop yields per harvested acre:									
Corn for silage	Ton	15.0	16.5	19.5	15.6				
Oats	Bushel	64.5	61.4	56.2	65.0				
Hay	Ton	2.9	3.2	3.2	3.2				
T									
Livestock on farm, Jan. 1: All cattle	Number	61	61	61	61				
Milk cows.	do.	40	40	40	40				
MILIA COWS	do.	. 40	70	40	, ,,,				
Milk production per cow	Pound	11,940	12,050	12,190	12,210				
Total labor used	Hour	4,450	4,470	4,490	4,480				
Operator and family	do.	4,000 450	4,000 470	4,000 490	4,000 480				
Hired	do.	450	470	490	400				
		}							
Total farm capital, Jan.1	Dollar	64,410	68,150	73,570	80,690				
Land and buildings	do.	28,670	30,250	31,250	36,500				
Machinery and equipment	do.	15,080	15,650	16,320	17,150				
Livestock	do.	15,860	16,770	20,660	21,230				
Crops	do.	4,800	5,480	5,340	5,810				
		00.014	0/ /05	0.4.7.00	07 000				
Total cash receipts	do.	22,368	24,497	26,139	27,833				
Dairy products	do.	20,796 1,532	22,681 1,776	24,313 1,786	25,994 1,799				
Cattle and calves Other, including Government payments	do.	40	40	40	40				
Other, Including Government payments	40.	40	40	,	, ,,,				
Value of perquisites	do.	1,007	1,071	1,069	1,163				
Change in inventory of crops and livestock	do.	503	588	658	- 705				
Gross farm income	do.	23,878	26,156	27,866	28,291				
		,		,					
Total operating expenses	do.	14,505	15,174	15,978	16,133				
Feed purchased	do.	6,033	6,302	6,733	6,410				
Livestock expense	do.	1,261	1,311	1,336	1,397				
Fertilizer and lime	do.	1,015	1,009	1,039	1,074				
Other crop expense	do.	512	517	507	529				
Machinery	do.	3,792	4,014	4,247	4,445				
Farm buildings and fences	do.	369 457	427 512	455 582	520 602				
Labor hired	do.	595	608	600	675				
Other	do.	471	474	479	481				
Return to operator labor and management, and capital3	do.	9,373	10,982	11,888	12,158				
Purchasing power in 1947-49 dollars	do.	7,423	8,513	9,006	9,073				
INDEX NUMBERS ⁴									

¹ This is a new series, replacing the dairy farms in the Central Northeast. ² Preliminary. ³ The information presented here assumes farms are debt-free and producers are full owners. ⁴ Not available.

TABLE 2.--Dairy farms, grade A, Southeastern Wisconsin: Organization, production, costs and returns, 1968, with comparisons¹

Item	Unit	AVERAGE 1964-66	1966	1967	1968 ²
Iand in farm. Cropland harvested. Open pasture.	Acre do. do.	210 132 53	210 132 53	210 132 53	210 132 53
Crops harvested: Corn for grain. Corn for silage. Oats. Hay	do. do. do.	25 22 30 55	25 22 30 55	25 22 30 55	25 22 30 55
Crop yields per harvested acre: Corn for grain. Corn for silage. Oats. Hay	Bushel Ton Bushel Ton	86 14 66 3.2	91 14 64 3.4	86 13 74 3.5	87 15 74 3.6
Livestock on farm, Jan. 1: All cattle	Number do.	65 40	65 40	65 40	65 40
Milk production per cow	Pound	11,800	11,830	12,120	12,150
Total labor used. Operator and family Hired.	Hour do. do.	4,510 4,000 510	4,540 4,000 540	4,540 4,000 540	4,560 4,000 560
Total farm capital, Jan. l	Dollar do. do. do. do.	96,830 60,200 15,460 13,870 7,300	101,730 63,420 16,070 14,760 7,480	107,480 66,990 16,900 16,100 7,490	111,610 71,190 17,770 16,100 6,550
Total cash receipts. Dairy products. Cattle and calves. Crops. Other, including Government payments.	do. do. do. do. do.	20,382 17,979 1,782 579 42	22,903 20,078 2,063 717 45	24,311 21,715 2,076 474 46	25,642 22,622 2,572 407 41
Value of perquisites	do.	1,339	1,415	1,446	1,500
Change in inventory of crops and livestock	do.	- 53	169	110	360
Gross farm income	do.	21,668	24,487	25,867	27,502
Total operating expenses. Feed purchased. Livestock expense. Fertilizer and lime Other crop expense. Machinery. Farm buildings and fences. Labor hired. Taxes. Other.	do.	12,458 1,890 1,155 964 746 4,916 637 576 1,096 478	12,879 1,949 1,180 979 740 5,118 654 642 1,146	13,509 2,096 1,211 1,014 759 5,408 670 691 1,181 479	14,018 2,076 1,247 996 791 5,670 694 776 1,296
Return to operator labor and management, and capital ³ Purchasing power in 1947-49 dollars	do.	9,210 7,290	11,608	12,358 9,362	13,484
INDEX NUMBERS ⁴					

¹ This is a new series, replacing the grade A dairy farms in eastern Wisconsin. ² Preliminary. ³ The information presented here assumes farms are debt-free and producers are full owners. ⁴ Not available.

TABLE 3.--Egg-producing farms, New Jersey: Organization, production, costs and returns, 1968, with comparisons

Item	Unit	AVERAGE 1957-59	1966	1967	1968¹
Land in farm Cropland harvested	Acre do.	10 0	10 0	10	10
Laying hens on farm, Jan. 1	Number	4,690	5,300	5,400	5,500
Chickens raised	do. do. do.	3,040 4,080 195	2,860 4,930 200	3,000 4,910 210	3,060 5,005 202
Total labor used. Operator and family. Hired.	Hour do. do.	5,200 4,280 920	4,940 4,050 890	4,840 3,970 870	4,820 3,950 870
Total farm capital, Jan. l	Dollar do. do.	42,090 32,850 1,890 7,350	48,290 38,230 2,370 7,690	50,300 39,420 2,510 8,370	52,630 41,990 2,660 7,980
Total cash receipts	do. do. do.	25,410 24,658 752	33,752 32,986 766	26,802 26,284 518	30,076 29,453 623
Value of perquisites	do.	922	1,071	1,099	1,210
Change in inventory of livestock	do.	182	145	155	145
Gross farm income	do.	26,514	34,968	28,056	31,431
Total operating expense. Feed purchased. Baby chicks. Other poultry expense Machinery. Brooder fuel. Farm buildings. Labor hired. Taxes. Miscellaneous expenses.	do.	24,772 19,286 1,419 490 211 183 1,530 840 434 379	26,635 20,810 1,110 534 978 126 942 1,040 627 468	26,941 21,064 1,140 437 1,022 120 961 1,089 640 468	26,774 20,683 1,153 435 1,057 122 1,023 1,170 651 480
Return to operator labor and management, and capital ² Purchasing power in 1947-49 dollars	do.	1,742 1,488	8,333 6,460	1,115 843	4,657 3,475
INDEX NUMBERS (1957-59 = 100):					
Net farm production		100	157	175	154
Production per unit of input		100	112	116	112
Operating expense per unit of production		100	88	85	86
Prices received for products sold		100	107	82	94
Prices paid, including wages to hired labor		100	96	96	94

 $^{^1}$ Preliminary. 2 The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 4.--Broiler farms, Georgia: Organization, production, costs and returns, 1968, with comparisons

Item	Unit	AVERAGE 1957-59	1966	1967	1968¹
Land in farm	Acre	64	65	65	65
Broilers started, per lot	Number	6,317	9,215	9,471	9,989
Broilers produced Number. Pounds.	do. Pound	22,083 70,665	37,157 128,192	40,130 140,856	42,939 150,286
Total labor used. Operator and family. Hired.	Hour do. do.	1,690 1,580 110	1,760 1,620 140	1,770 1,630 140	1,850 1,700 150
Total farm capital, Jan. l. Land and buildings. Machinery and equipment. Crops and livestock.	Dollar do. do. do.	12,610 8,320 3,540 750	21,250 16,030 4,320 900	24,100 18,500 4,590 1,010	25,910 20,180 4,740 990
Total cash receipts. Broilers. Other.	do. do. do.	2,012 1,590 422	3,410 2,824 586	3,338 2,729 609	3,474 2,920 554
Value of perquisites	do.	465	652	685	743
Change in inventory of crops and livestock	do.	13	-10	17	-2
Gross farm income	do.	2,490	4,052	4,040	4,215
Total cash expenditures ² . Feed purchased and livestock expense. Crop expense. Machinery. Farm buildings and fences. Hired labor. Taxes. Other.	do. do. do. do. do. do. do. do. do.	1,853 336 46 950 373 64 38 46	2,445 499 34 1,034 583 123 90 82	2,416 538 36 1,023 479 143 113 84	2,756 568 37 1,096 663 164 141 87
Inventory adjustment, machinery and buildings	do.	- 349	-289	-100	-310
Total operating expenses	do.	1,504	2,156	2,316	2,446
Return to operator labor and management, and capital ³ Purchasing power in 1947-49 dollars INDEX NUMBERS (1957-59 = 100):	do. do	986 840	1,896 1,470	1,724 1,306	1,769 1,320
Net farm production		100	144	155	161
Production per unit of input		100	125	131	132
Operating expense per unit of production		100	101	101	103
Prices received for products sold		100	106	95	96
Prices paid, including wages to hired labor		100	117	120	124

¹ Preliminary. ² Feed, chicks and medicines are supplied by the broiler contracting firm. Litter and brooder fuel are furnished by growers. ³ The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 5.--Hog-beef raising farms, Corn Belt: Organization, production, costs and returns, 1968, with comparisons

with comparisons								
Item	Unit	AVERAGE 1957-59	1966	1967	1968 ¹			
Land in farm.	Acre	239	300	21.0	21.0			
Cropland harvested	do.	108	306 148	310 157	316 150			
Crops harvested:								
Corn.	do.	38.9	60.7	68.0	63.0			
Small grains. Soybeans.	do.	20.1	14.5	13.0	14.0			
Hay	do.	14.3	35.5	38.0	39.0			
Crop yields per harvested acre:	do.	34.6	37.3	38.0	34.0			
Corn for grain Oats	Bushel	62.0	76.0	78.0	89.0			
Soybeans	do.	36.2 25.8	51.9	45.0	56.0			
Hay	Ton.	1.8	27.5	25.0 2.4	33.0 2.5			
Livestock on farm, Jan. 1:		1.0	2.,	2.4	2.5			
All cattle	Number	33.2	48.4	49.9	E1 0			
Cows and heifers, 2 years old and overPigs raised	do.	19.7	24.5	25.4	51.8 26.3			
250 241004	do.	96	137	143	154			
Total labor used	Hour	3,470	3,530	3,610	3,600			
Operator and family	do.	3,230	3,000	3,000	3,000			
Hired	do.	240	530	610	600			
Total farm capital, Jan. 1	Dollar	44,490	80,530	88,710	96,730			
Land and buildings	do.	29,220	59,060	66,030	73,000			
Machinery and equipment	do.	5,330	8,130	9,090	10,050			
Livestock	do.	6,580	9,590	9,550	9,900			
Crops	do.	3,360	3,750	4,040	3,780			
Total cash receipts	do.	7,758	16,185	14,536	16,387			
Crops.	do.	1,348	4,672	4,541	5,567			
Cattle and calves	do.	2,003	3,196	3,264	3,551			
Hogs	do.	3,392	6,869	5,937	6,156			
Dairy and poultry products	do.	740	348	304	283			
Other, including Government payments	do.	275	1,100	490	830			
Value of perquisites	do.	562	894	926	985			
Change in inventory of crops and livestock	do.	303	364	541	466			
Gross farm income	do.	8,623	17,443	16,003	17,838			
Total cash expenditures	do.	5,027	9,849	10,570	11,048			
Feed purchased	do.	811	1,385	1,410	1,388			
Livestock expense	do.	298	569	616	682			
Fertilizer and lime	do.	352	671	708	694			
Machinery	do.	325 1,870	740 3,453	3,696	9 2 5 3 , 895			
Farm buildings and fences	do.	622	875	885	920			
Labor hired	do.	230	643	775	832			
Taxes	do.	431	1,159	1,247	1,329			
Other	do.	88	3 54	386	383			
Inventory adjustment, machinery and buildings	do.	- 378	-685	- 708	- 713			
Total operating expenses	do.	4,649	9,164	9,862	10,335			
Return to operator labor and management, and capital ² Purchasing power in 1947-49 dollars	do.	3,974 3,387	8,279 6,418	6,141 4,652	7,503 5,599			
INDEX NUMBERS (1957-59 100): Net farm production		100	161	173	190			
		ì						
Production per unit of input		100	118	122	131			
Derating expense per unit of production		100	122	122	118			
Prices received for products sold		100	122	106	106			
Prices paid, including wages to hired labor	†	100	120	123	127			

 $^{^1}$ Preliminary. 2 The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 6.--Hog-beef fattening farms, Corn Belt: Organization, production, costs and returns, 1968, with comparisons

Item	Unit	AVERAGE 1957-59	1966	1967	1968¹
Land in farm	Acre do.	247 180	279 201	285 215	292 200
Crops harvested:		05.1	300	225.0	202.0
Corn for grain	do.	85.4	102.0	115.0	101.0
Corn for silage	do.	8.5	11.8	13.8	12.0
OatsSoybeans	do.	40.3	28.5 25.2	27.0 28.0	27.0 30.0
Hay	do.	35.7	33.5	32.0	30.0
Crop yields per harvested acre:					
Corn for grain	Bushel	68.7	91.0	86.5	87.0
Corn for silage	Ton	12.0	15.3	13.5	14.0
Oats	Bushel	47.6	57.5	54.5	57.0
SoybeansHay	do Ton	27.7	30.0	28.5 2.8	31.5 2.8
Livestock on farm, Jan. 1:					2.0
All cattle	Number	61.6	100.2	100.4	107.2
Purchased feeder cattle	do.	52.1	95.0	99.0	102.0
Pigs raised	do.	230	276	285	296
Total labor used	Hour	3,750	4,260	4,310	4,210
Operator and family	do.	3,200	3,200	3,200	3,200
Hired	do.	550	1,060	1,110	1,010
Total farm capital, Jan. 1	Dollar	92,920	152,980	166,640	175,630
Land and buildings	do.	64,660	105,740	116,850 13,150	126,440
Livestock	do.	8,350 11,900	20,800	21,610	14,070 21,600
Crops	do.	8,010	14,100	15,030	13,520
Total cash receipts	do.	24,472	44,087	44,588	47,627
Crops	do.	663	2,008	1,948	2,257
Cattle and calves	do.	14,944	26,475	29,260	31,462
Hogs	do.	8,404	13,695	12,299	12,297
Other livestock and livestock products Other, including Government payments	do.	171 290	139 1,770	101 980	111 1,500
Value of perquisites	do.	875	1,014	993	1,017
Change in inventory of crops and livestock	do.	23	916	245	115
Gross farm income	do.	25,370	46,017	45,826	48,759
Total cash expenditures	do.	16,091	32,163	34,625	36,079
Feed purchased	do.	2,246	7,840	7,833	8,705
Livestock purchased	do.	7,042	11,979	13,628	13,925
Other livestock expense	do.	548	1,115	1,190	1,388
Fertilizer and lime	do.	557	1,471	1,619	1,632
Other crop expense	do.	720	1,160	1,273	1,286
Machinery Farm buildings and fences	do.	2,788 566	4,375 695	4,620 700	4,671 675
Labor hired.	do.	578	1,427	1,566	1,537
Taxes	do.	810	1,523	1,578	1,642
Other	do.	236	578	618	618
Inventory adjustment, machinery and buildings	do.	-122	- 292	- 325	-127
Total operating expenses	do.	15,969	31,871	34,300	35,952
Return to operator labor and management, and capital ² Purchasing power in 1947-49 dollars	do.	9,401 8,014	14,146 10,966	11,526 8,732	12,807 9,557
INDEX NUMBERS (1957-59 = 100):					
Net farm production		100	142	150	144
Production per unit of input		100	104	106	102
Operating expense per unit of production		100	119	126	130
Prices received for products sold		100	107	104	108
Prices paid, including wages to hired labor		100	113	119	117

Preliminary. ² The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 7.--Cash grain farms, Corn Belt: Organization, production, costs and returns, 1968, with comparisons

Item	Unit	AVERAGE 1957-59	1966	1967	1968 ¹
Land in farm	Acre do.	232 205	308 262	320 281	324 278
Crops harvested: Corn for grain. Wheat Oats. Soybeans	do. do. do.	92.3 13.1 24.6 55.9	120.5 27.5 6.8 86.3	131.0 40.0 5.0 87.0	126.0 33.0 6.0 96.0
Hay	do.	19.3	20.4	18.0	17.0
Crop yields per harvested acre: Corn for grain. Wheat. Oats. Soybeans. Hay.	Bushel do. do. do. Ton	74.3 33.4 49.1 29.0 1.9	89.1 45.2 60.8 30.9 2.5	105.0 45.0 59.8 33.0 2.3	95.0 42.0 68.0 33.5 2.4
Total labor used. Operator and family. Hired.	Hour do. do.	2,580 2,300 280	2,480 2,060 420	2,620 2,060 560	2,580 2,070 510
Total farm capital, Jan. l. Land and buildings. Machinery and equipment. Livestock. Crops.	Dollar do. do. do.	97,320 88,230 7,290 730 1,070	203,180 184,180 18,230 400 370	229,500 208,320 20,310 440 430	227,680 204,120 22,680 440 440
Total cash receipts Crops Livestock and livestock products Other, including Government payments	do. do. do.	14,159 12,811 1,138 210	25,890 23,951 219 1,720	25,808 24,409 179 1,220	24,791 22,924 207 1,660
Value of perquisites	do.	856	1,592	1,742	1,716
Change in inventory of crops and livestock	do.	- 667	31	54	-18
Gross farm income	do.	14,348	27,513	27,604	26,489
Total cash expenditures. Feed purchased. Livestock expense. Fertilizer and lime. Other crop expense. Machinery. Farm buildings and fences. Labor hired. Taxes. Other.	do.	7,383 234 76 1,075 558 2,987 629 281 1,239 304	13,665 161 41 1,501 1,424 6,525 800 540 2,042 631	15,215 159 47 1,784 1,734 6,928 820 743 2,293	15,595 152 50 1,602 1,722 7,206 860 740 2,546
Change in inventory of machinery and buildings	do.	-247	- 918	- 805	- 556
Total operating expenses	do.	7,136	12,747	14,410	15,039
Return to operator labor and management, and capital ² Purchasing power in 1947-49 dollars	do.	7,212 6,147	14,766 11,447	13,194 9,995	11,450 8,545
INDEX NUMBERS (1957-59=100):					
Net farm production		100	152	184	170
Production per unit of input		100	113	129	119
Operating expense per unit of production		100	118	110	124
Prices received for products sold		100	118	99	100
Prices paid, including wages to hired labor		100	124	129	135

Preliminary. ² The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 8.--Cotton farms, Mississippi Delta: Organization, production, costs and returns, 1968, with comparisons

Item	Unit	AVERAGE 1957-59	1966	1967	1968 ¹
Land in farm	Acre	1,000	1,000	1,000	1,000
Cropland harvested	do.	602	597	609	634
Crops harvested: Cotton.	do.	219	174	151	198
Corn	do.	41	9	7	6
Oats	do.	73	10	9	8
SoybeansWheat	do.	236	345 42	364 63	354 53
Crop yields per harvested acre:					
Cotton	Pound	499	587	520	635
Corn	Bushel	38.5	40.3	51.7	50.5
OatsSoybeans	do.	38.1 26.0	56.6 25.0	57.8 24.3	57.6 25.5
Wheat	do.		35.9	30.7	26.4
All cattle on farm, Jan.l	Number	81.2	80.2	81.5	80.5
Total labor used	Hour	35,310	19,610	16,250	15,670
Operator and family	do.	3,200	3,000	3,000	3,000
Hired	do.	24,340	16,610 0	13,250	12,670 0
Cropper	do.	7,770	U	o	
Total farm capital, Jan. 1	Dollar	196,760	367,070	382,430	440,040
Land and buildings	do.	156,670 31,220	306,000 51,240	317,000 54,160	371,000 57,690
Livestock.	do.	6,830	8,040	9,230	9,440
Crops	do.	2,040	1,790	2,040	1,910
Total cash receipts	do.	61,252	75,895	77,410	84,215
Cotton, lint and seed	do.	40,943	28,483	27,279	39,199
Other cropsCattle and hogs	do.	14,400 4,659	25,421 4,842	23,963 5,203	22,715 5,426
Other, including Government payments	do.	1,250	17,149	20,965	16,875
Value of perquisites	do.	1,786	1,310	1,373	1,377
Change in inventory of crops and livestock	do.	- 792	273	- 78	0
Gross farm income	do.	62,246	77,478	78,705	85,592
Total cash expenditures	do.	40,195	40,717	42,380	48,309
Feed and livestock expense	do.	986	1,319	1,249	1,307
Fertilizer and limePesticides and other chemicals	do.	2,795 1,900	2,579 2,013	2,593 2,438	2,943 4,061
Other crop expense	do.	1,793	1,750	1,956	2,281
Ginning	do.	3,487	3,636	2,811	4,627
Machinery	do.	9,572 1,506	13,840 1,563	14,570 1,628	15,409 1,860
Farm buildings and fences.	do.	1,118	1,400	1,555	1,585
Hired labor	do.	2 15,512	10,362	11,177	11,750
TaxesOther.	do.	1,279 247	1,980 275	2,128 275	2,208 278
Inventory adjustment, machinery and buildings	do.	1,239	-380	-944	- 627
Perquisites for cropper labor	do.	569	0	0	0
Total operating expenses	do.	42,003	40,337	41,436	47,682
Return to operator labor and management, and capital3	do.	20,243	37,141	37,269	37,910
Purchasing power in 1947-49 dollars	do.	17,218	28,791	28,234	28,291
INDEX NUMBERS (1957-59 = 100):					
Net farm production		100	101	89	117
Production per unit of input		100	116	107	127
Operating expense per unit of production		100	93	108	95
Prices received for products sold		100	97	106	96
Tildes received for products sold					

¹ Preliminary. ² Includes cropper labor. ³ The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 9.--Tobacco farms, Coastal Plain, North Carolina: Organization, production, costs and returns, 1968, with comparisons

Item	Unit	AVERAGE 1957-59	1966	1967	1968 ¹
Land in farm.	Acre	91	98	100	102
Cropland harvested	do.	39.2	34.6	37.6	36.7
Other	do.	51.8	63.4	62.4	65.3
Crops harvested:					
Tobacco	do.	7.7	7.7	7.6	7.0
Corn	do.	20.3	17.0	18.8	18.8
Hay Other crops	do.	2.6 8.6	1.4 8.5	1.3 9.9	1.3 9.6
Crop yields per harvested acre:			0.5	,,,	
Tobacco.	Pound	1,603	1,892	2,015	1,805
Corn	Bushel	40.7	47.2	78.4	62.7
Hay	Ton	1.2	1.5	1.5	2.2
Total labor used	Hour	5,470	5,040	4,660	3,780
Operator and family	do.	2,520	2,120	2,030	1,760
Hired	do.	2,950	2,920	2,630	2,020
Total farm capital, Jan. 1	Dollar	32,690	44,450	48,300	50,400
Land and buildings	do.	28,110	38,320	41,800	43,660
Machinery and equipment	do.	3,400	4,860	5,040	5,380
Livestock	do.	550	670	660	680
Crops	do.	630	600	800	680
Total cash receipts	do.	8,503	12,001	12,596	10,883
Tobacco	do.	6,831	9,548	9,614	8,228
Corn Other crops	do.	630 498	39 6 644	1,011	652 544
Livestock and livestock products	do.	51 2	978	646 957	1,001
Other, including Government payments	do.	32	435	368	458
Value of perquisites	do.	556	614	620	642
Change in inventory of crops and livestock	do.	11	177	71	35
Gross farm income	do.	9,070	12,792	13,287	11,560
Total cash expenditures	do.	5,269	6,602	6,989	6,635
Feed purchased and other livestock expense	do.	117	165	176	175
Crop expense	do.	1,375	1,652	1,748	1,616
Machinery	do.	1,617	1,776	2,029	2,127
Farm buildings and fences	do.	1,751	354	399 2,333	380 2,016
Taxes	do.	124	2,364 213	223	238
Other	do.	58	78	81	83
Inventory adjustment, machinery and buildings	do.	-202	33	-107	- 86
Total operating expenses	do.	5,067	6,635	6,882	6,549
Return to operator labor and management, and capital2	do.	4,003	6,157	6,405	5,011
Purchasing power in 1947-49 dollars	do.	3,408	4,773	4,852	3,740
INDEX NUMBERS (1957-59=100):					
Net farm production		100	113	128	106
Production per unit of input		100	110	124	113
Operating expense per unit of production		100	116	106	121
Prices received for products sold		100	121	111	114
Prices paid, including wages to hired labor		100	122	127	133

 $^{^1}$ Preliminary. 2 The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 10.--Tobacco-livestock farms, Inner Bluegrass Area, Kentucky: Organization, production, costs and returns, 1968, with comparisons

Item	Unit	AVERAGE 1957-59	1966	1967	1968¹
Land in farm	Acre	204	230	235	240
Cropland harvested	do.	58	. 54	48	50
Pasture	do.	133	155	164	166
Crops harvested:					
Tobacco	do.	7.1	5.9	5.9	5.9
Corn for grain	do.	12.8	11.2 16.1	11.5 9.8	11.5 8.7
Other hay	do.	16.3	17.5	17.7	21.0
Crop yields per harvested acre:					
Tobacco	Pound	1,722	2,657	2,668	2,641
Corn for grain	Bushel	60	77	² 95	86
Alfalfa	Ton	2.8	2.9	2.6	3.4
Other hay	do.	1.4	1.9	1.5	2.1
Livestock on farm, Jan. 1:		057.0			
All cattle Beef cows	Number do.	37.9 23.8	60.6	63.0 41.1	69 . 5
Ewes.	do.	58.7	33.5	33.0	25.0
Line of the control o	400	2001	, ,,,	33.0	22.0
Total labor used	Hour	4,400	4,070	4,020	4,030
Operator and family	do.	2,630	2,440	2,410	2,420
Hired	do.	1,770	1,630	1,610	1,610
Total farm capital, Jan. l	Dollar	90,030	120,740	129,780	140,240
Land and buildings	do.	77,570	104,190	111,860	121,200
Machinery and equipment	do.	4,650	5,760	6,090	6,520
LivestockCrops	do.	5,770 2,040	8,500 2,290	9,400 2,430	10,300 2,220
or opposition and the contract of the contract	40.	2,010	2,200	2,450	2,220
Total cash receipts	do.	12,810	17,386	17,719	18,815
Tobacco	do.	7,752	10,544	11,417	11,498
Cattle and calves	do.	2,783 739	4,948 904	4,538 754	5,737 844
Sheep and lambs	do.	928	752	775	548
Wool	do.	262	116	73	47
Other, including Government payments	do.	346	122	162	141
Value of perquisites	do.	1,310	1,696	1,784	1,858
Change in inventory of crops and livestock	do.	282	350	724	102
Gross farm income	do.	14,402	19,432	20,227	20,775
Total cash expenditures	do.	7,353	9,441	10,058	10,203
Feed purchased.	do.	345	1,283	1,532	1,294
Livestock expense	do.	968	848	825	661
Fertilizer and lime	do.	635	704	705	736
Other crop expense	do.	398	431	404	437
MachineryFarm buildings and fences	do.	1,766 801	2,228 865	2,323 938	2,453 1,025
Labor hired	do.	1,524	1,911	2,048	2,291
Taxes	do.	432	551	625	639
Other	do.	484	620	658	667
Inventory adjustment, machinery and buildings	do.	-62	- 20	-107	-110
Total operating expenses	do.	7,291	9,421	9,951	10,093
Return to operator labor and management, and capital2	do.	7,111	10,011	10,276	10,682
Purchasing power in 1947-49 dollars	do.	6,057	7,760	7,785	7,972
INDEX NUMBERS (1957-59 = 100):					
Net farm production		100	122	121	126
Production per unit of input		100	115	112	115
Operating expense per unit of production		100	104	110	110
Prices received for products sold		100	108	111	113

 $^{^{1}}$ Preliminary. 2 The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 11.--Tobacco-dairy farms, Outer Bluegrass Area, Kentucky: Organization, production, costs and returns, 1968, with comparisons

Item	Unit	AVERAGE 1957-59	1966	1967	1968 ¹
Land in farm	Acre	126	144	146	146
Cropland harvested	do.	40	42	40	39
Pasture	do.	72	82	84	84
Crops harvested:					
Tobacco.	do.	2.8	2.4	2.4	2.4
Corn for grain	do.	8.3	7.2 5.5	7.6 5.8	6.7 5.8
Alfalfa	do.	9.8	13.5	8.9	7.9
Other hay	do.	11.5	11.3	13.1	14.3
Crop yields per harvested acre:		1			
Tobacco	Pound Bushel	1,730 59	2,652 67	2,620 88	2,465 73
Corn for silage	Ton	10.2	12.5	20.2	16.1
Alfalfa	do.	2.4	2.2	2.7	2.9
Other hay	do.	1.4	1.6	1.9	1.9
Livestock on farm, Jan. 1:					
All cattle	Number	24.9	32.6	30.0	31.4
Cows and heifers, 2 years old and over	do.	15.1	19.7	18.9	19.1
Milk production per cow	Pound	6,760	8,380	8,550	8,710
Total labor used	Hour	4,400	4,810	4,650	4,650
Operator and family	do.	3,870	4,090	3,950	3,950
Hired	do.	530	720	700	700
Total farm capital, Jan. l	Dollar	35,620	54,150	57,390	60,780
Land and buildings	do.	26,060	40,180	42,780	45,410
Machinery and equipment	do.	4,790	6,870	7,300	7,820
LivestockCrops	do.	3,480 1,290	5,100 2,000	5,230 2,080	5,660 1,890
010ps	40.	1,200	2,000	2,000	1,000
Total cash receipts	do.	8,207	13,335	13,663	14,421
Tobacco	do.	3,072	4,254	4,508	4,375
Dairy products Cattle and calves	do.	3,930 718	7,214 1,372	7,734 1,033	8,687 940
Hogs and pigs	do.	354	407	302	335
Other, including Government payments	do.	133	88	86	84
Value of perquisites	do.	839	1,116	1,146	1,203
Change in inventory of crops and livestock	do.	216	-391	149	344
Gross farm income	do.	9,262	14,060	14,958	15,968
Total cash expenditures	do.	4,820	7,500	7,429	7,987
Feed purchased	do.	858	1,641	1,328	1,602
Livestock expense	do.	151	229	222	232
Fertilizer and lime	do.	308	430	455	452
Other crop expense	do.	200 1,898	261 2,750	265 2,876	265 3,030
Farm buildings and fences	do.	474	745	745	750
Labor hired	do.	411	760	803	899
Taxes	do.	180	266	300	317
Other	do.	340	418	435	440
Inventory adjustment, machinery and buildings	do.	-105	-196	-147	-175
Total operating expenses	do.	4,715	7,304	7,282	7,812
Return to operator labor and management, and capital ² Purchasing power in 1947-49 dollars INDEX NUMBERS (1957-59 = 100):	do. do.	4,547 3,788	6,756 5,237	7,676 5,815	8,156 6,087
Net farm production		100	128	134	131
Production per unit of input		100	107	111	109
		100	118	116	123
Operating expense per unit of production Prices received for products sold	1	100	115	120	126
Prices paid, including wages to hired labor		100	115	119	119

 $^{^{1}}$ Preliminary. 2 The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 12.--Tobacco-beef farms, Pennyroyal Area, Kentucky-Tennessee: Organization, production, costs and returns, 1968, with comparisons

Item	Unit	AVERAGE	1966	1967	, 1968¹
Iand in farm Cropland harvested.	Acre do.	254 99 . 2	330 133.9	336 143.7	336 139.8
Crops harvested:					
Burley tobacco	do.	1.6	1.6	1.6	1.6
Fire-cured tobacco	do.	1.8	1.6 1.4	1.4	1.4
Corn	do.	30.4	44.1	49.4	44.6
Small grains	do.	27.3	38.3	48.8	46.8
Alfalfa hay	do.	4.1	8.7	5.7	5.1
Other hay	do.	19.6	36.4	36.9	39.4
Other crops	do.	20.3	12.2	8.6	7.5
Crop yields per harvested acre:	D 1	7 /60	0.300	0.744	0.060
Burley tobacco	Pound	1,469	2,320	2,188	2,269
Fire-cured tobacco	do.	1,612	1,860 1,996	1,614 1,561	1,885 1,884
Corn	Bushel	47.8	52.0	95.4	74.0
Wheat	do.	25.3	38.0	36.3	32.7
Alfalfa hay	Ton	2.8	3.0	4.0	3.8
Other hay	do.	1.5	1.6	2.0	1.9
Livestock on farm, Jan. 1:	-				
All cattle Beef cows	Number do.	45.7 21.3	88.3	90.1 33.1	94.6 35.3
Pigs raised	do.	54.9	67.0	67.6	62.2
Total labor used	Hour	3,590	4,340	4,200	4,220
Operator and family	do.	2,670	2,860	2,850	2,850
Hired	do.	920	1,480	1,350	1,370
Total farm capital, Jan. 1:	Dollar	50,250	107,750	119,980	129,930
Land and buildings	do.	37,560	83,490	93,410	102,820
Machinery and equipment	do.	5,310	8,380	9,060	9,780
Livestock	do.	5,210	11,900	13,120	13,080
Crops.	do.	2,170	3,980	4,390	4,250
Total cash receipts Tobacco	do.	8,662 2,980	14,897 4,720	16,353 4,392	15,755 5,269
Grain.	do.	1,428	2,937	5,789	3,571
Cattle and calves	do.	1,914	3,088	2,799	3,301
Hogs and pigs	do.	1,248	2,374	1,786	1,827
Other, including Government payments	do.	1,092	1,778	1,587	1,787
Value of perquisites	do.	692	867	898	930
Change in inventory, crops and livestock	do.	401	446	872	387
Gross farm income	do.	9,755	16,210	18,123	17,072
Total cash expenditures	do.	5,708	9,720	10,328	10,662
Feed purchased	do.	515	844	835	802
Livestock expense	do.	67	113	116	126
Fertilizer and lime	do.	935 516	1,583 891	1,744 906	1,650
Machinery	do.	2,263	3,467	3,797	4,010
Farm buildings and fences	do.	494	812	909	875
Labor hired	do.	630	1,536	1,482	1,688
Taxes	do.	160	277	334	334
Other	do.	128	197	205	210
Inventory adjustment, machinery and buildings	do.	-145	-257	- 329	-291
Total operating expenses	do.	5,563	9,463	9,999	10,371
Return to operator labor and management, and capital ² Purchasing power in 1947-49 dollars	do.	4,192 3,570	6,747 5,230	8,124 6,155	6,701 5,001
INDEX NUMBERS (1957-59 = 100):					
Net farm production		100	145	177	158
Production per unit of input		100	105	124	111
Operating expense per unit of production Prices received for products sold		100	118 110	103 102	119 106
Prices paid, including wages to hired labor		100	116	119	123

 $^{^{1}}$ Preliminary. 2 The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 13.--Tobacco-dairy farms, Pennyroyal Area, Kentucky-Tennessee: Organization, production, costs and returns, 1968, with comparisons

Item	Unit	AVERAGE 1957-59	1966	1967	1968¹
Land in farm	Acre do.	162 62.1	240 97.6	242 100.7	245 100.0
Crops harvested: Burley tobacco Fire-cured tobacco	do.	.9 1.1	1.1	1.1	1.1
Dark air-cured tobacco	do. do.	1.1 19.9 16.0	1.3 34.2 24.7	1.2 38.3 28.5	1.3 35.7 27.7
Alfalfa hay Other hay Other crops.	do. do. do.	3.2 14.2 9.6	7.8 31.7 3.6	5.1 29.3 3.1	4.6 32.8 2.8
Crop yields per harvested acre: Burley tobacco	Pound do.	1,469 1,612	2,320 1,860	2,188 1,614	2,269 1,885
Dark air-cured tobacco. Corn. Wheat.	do. Bushel	1,551 47.8 25.3	1,996 52.0 38.0	1,561 95.4 36.3	1,884 74.0 32.7
Alfalfa hayOther hay	Ton do.	2.8	3.0	4.0	3.8 1.9
Livestock on farm, Jan. 1: All cattle Milk cows	Number do.	24.1 13.8	48.4 18.8	53.7 19.4	57.2 20.4
Pigs raised	do. Pound	39.1 5,550	56.1 7,630	62.4 7,860	59.3 8,170
Total labor used. Operator and family. Hired.	Hour do. do.	4,040 3,560 480	5,010 3,790 1,220	5,080 3,800 1,280	5,210 3,800 1,410
Total farm capital, Jan. 1: Iand and buildings. Machinery and equipment. Livestock. Crops.	Dollar do. do. do. do.	33,450 24,000 4,460 3,460 1,530	78,980 60,720 8,050 7,260 2,950	88,130 67,280 8,730 8,630 3,490	96,870 74,970 9,450 9,300 3,150
Total cash receipts	do. do. do.	7,318 2,134 695 2,377	14,435 3,598 1,665 5,168	16,876 3,325 3,589 5,680	17,979 4,047 2,293 6,320
Cattle and calves Hogs and pigs Other, including Government payments	do. do. do.	622 857 633	1,203 1,773 1,028	1,521 1,841 920	2,596 1,664 1,059
Value of perquisites	do. do. do.	585 365 8,268	753 1,207 16,395	762 678 18,316	821 -192 18,608
Total cash expenditures. Feed purchased. Livestock expense. Fertilizer and lime. Other crop expense. Machinery. Farm buildings and fences Labor hired. Taxes. Other.	do.	4,405 562 107 528 368 1,939 373 330 93 105	9,185 1,581 230 1,238 677 3,227 591 1,268 193 180	9,669 1,504 246 1,316 679 3,384 707 1,412 235 186	10,727 1,869 268 1,278 650 3,651 850 1,729 238 194
Inventory adjustment, machinery and buildings	do.	-264	-328	-329	-513
Total operating expenses	do.	4,141	8,857	9,340	10,214
Return to operator labor and management, and capital ² Purchasing power in 1947-49 dollars	do.	4,127 3,519	7,538 5,843	8,976 6,800	8,394 6,264
INDEX NUMBERS (1957-59 =100): Net farm production		100	169	202	192
Production per unit of imput Operating expense per unit of production Prices received for products sold		100 100 100	112 124 111	128 112 107	120 125 112
Prices paid, including wages to hired labor		100	118	121	124

 $^{^{1}}$ Preliminary. 2 The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 14.--Wheat-fallow farms, Northern Plains: Organization, production, costs and returns, 1968, with comparisons

Item	Unit	AVERAGE 1957-59	1966	1967	1968¹
Land in farm	Acre	761	899	919	933
Cropland harvested	do.	342	362	392	392
Fallow and idle	do.	200	263	250	264
Pasture and other land	do.	219	274	277	277
Crops harvested:	,	7.0		00	
Durum wheat.	do.	13 141	125	92	112
Other spring wheat Other small grains	do.	110	125 97	153 72	129 74
Flaxseed	do.	24	18	13	13
Нау	do.	48	55	59	55
Crop yields per harvested acre:					
Wheat	Bushel	15.7	26.2	17.6	24.5
Flaxseed	do.	3.5	11.9	5.2	8.0
Hay	Ton	•90	1.38	.93	1.32
Livestock on farm, Jan. 1:					
All cattle	Number	19.8	33.8	35.2	32.2
Beef cows	do.	10.9	17.2	17.7	16.9
Total labor used	Hour	2,420	2,790	2,830	2,820
Operator and family	do.	2,180	2,560	2,630	2,600
Hired	do.	240	230	200	220
Total farm capital, Jan. 1	Dollar	45,360	77,830	85,640	92,250
Land and buildings	do.	32,280	60,230	66,170	72,770
Machinery and equipment	do.	9,320	11,190	12,060	13,020
Livestock	do.	2,590	4,800	5,620	5,050
Crops	do.	1,170	1,610	1,790	1,410
Total cash receipts	do.	7,576	17,030	14,250	16,093
Wheat	do.	4,194	7,710	6,331	8,147
Other crops	do.	1,156	3,332	1,100	1,352
Livestock	do.	1,368	2,204	2,957	2,671
Livestock products Other, including Government payments	do.	344 514	314 3,470	308 3,554	276 3,647
Value of perquisites	do.	490	677	713	778
Change in inventory of crops and livestock	do.	-276	253	-828	- 239
Gross farm income	do.	7,790	17,960	14,135	16,632
m + 2 2 1 +	1	1 6516	. 105		
Total cash expenditures	do.	4,676 75	6,405 47	6,553 50	7,190 48
Livestock expense.	do.	68	105	108	107
Crop expense	do.	469	698	831	777
Machinery	do.	3,046	3,922	4,021	4,193
Farm buildings and fences	do.	100	244	111	511
Labor hired	do.	252	281	261	308
TaxesOther	do.	512 154	861 247	909 262	965 281
	40.				
Inventory adjustment, machinery and buildings	do.	206	-241	-82	-232
Total operating expenses	do.	4,882	6,164	6,471	6,958
Return to operator labor and management, and capital ²	do.	2,908	11,796	7,664	9,674
Purchasing power in 1947-49 dollars	do.	2,481	9,144	5,806	7,219
INDEX NUMBERS (1957-59 = 100):					
Net farm production		100	200	158	213
Production per unit of input		100	171	134	175
Operating expense per unit of production		100	65	85	69
Prices received for products sold		100	100	93	84
		100	113	118	121

¹ Preliminary. ² The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 15.--Winter wheat farms, Southern Plains: Organization, production, costs and returns, 1968, with comparisons

Item	Unit	AVERAGE 1957-59	1966	1967	1968¹
Land in farm	Acre do.	739 346	840 356	850 372	860 372
Crops harvested: Wheat Sorghum for grain Sorghum for forage Hay.	do. do. do.	191.0 89.2 21.5 10.4	235.0 46.0 22.0 34.0	253.0 50.0 22.0 31.0	228.0 59.0 30.0 35.0
Crop yields per harvested acre: Wheat Sorghum for grain Hay.	Bushel do.	20.6 26.8 2.2	18.7 41.2 1.8	19.4 33.0 2.3	21.9 36.6 2.0
Livestock on farm, Jan. 1: All cattle	Number do.	39.0 15.5	70.3 21.4	71.1	71.4
Tractors on farm	do.	2.03	2.25	2.25	2.25
Total labor used Operator and family. Hired.	Hour do. do.	2,780 2,450 330	3,110 2,830 280	3,320 3,060 260	3,400 3,160 240
Total farm capital, Jan. l. Land and buildings. Machinery and equipment Livestock. Crops.	Dollar do. do. do. do.	83,640 67,800 9,580 4,690 1,570	136,120 114,240 10,000 8,640 3,240	139,240 115,600 10,340 9,530 3,770	147,120 123,840 10,610 9,570 3,100
Total cash receipts Wheat Other crops Cattle. Other livestock and livestock products. Other, including Government payments.	do. do. do. do. do.	12,900 7,171 2,039 2,254 624 812	18,180 6,942 1,484 5,149 283 4,322	17,863 6,287 1,234 5,879 318 4,145	18,617 5,690 1,658 6,603 336 4,330
Value of perquisites	do.	711	877	883	937
Change in inventory of crops and livestock	do.	860	-109	-173	769
Gross farm income	do.	14,471	18,948	18,573	20,323
Total cash expenditures. Feed purchased. Livestock expense. Crop expense. Machinery purchased Other machinery expense. Farm buildings and fences. Labor hired Taxes. Other.	do.	5,507 329 407 466 1,198 1,454 594 327 680 52	8,097 379 988 766 1,280 2,202 646 373 1,323	8,087 401 717 839 1,030 2,383 741 373 1,465 138	9,209 401 1,105 954 1,247 2,506 826 357 1,653
Inventory adjustment, machinery and buildings	do.	-173	-111	1	-126
Total operating expenses	do.	5,334	7,986	8,088	9,083
Return to operator labor and management, and capital ² Purchasing power in 1947-49 dollars	do.	9,137 7,774	10,962 8,498	10,485 7,943	11,240 8,388
INDEX NUMBERS (1957-59 = 100):					
Net farm production		100	103	125	131
Production per unit of input		100	88	102	104
Operating expense per unit of production		100	132	114	120
Prices received for products sold		100	99	84	84
Prices paid, including wages to hired labor		100	115	120	124

 $^{^{1}}$ Preliminary. 2 The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 16.--Wheat-fallow farms, Washington and Oregon: Organization, production, costs and returns, 1968, with comparisons

and returns, 1900, with comparisons									
Item	Unit	AVERAGE 1957-59	1966	1967	1968 ¹				
Iand in farm. Cropland harvested. Summer fallow. Other cropland.	Acre do. do.	1,352 477 445 45	1,520 520 560 33	1,550 582 533 25	1,570 597 548 25				
Crops harvested: Winter wheat	do. do. do.	279 30 152 16	386 6 98 30	501 10 49 22	495 5 75 22				
Crop yields per harvested acre: All wheat. Barley. Hay.	Bushel do. Ton	32.7 33.9 1.5	32.5 40.9 1.2	32.6 38.5 1.7	31.6 39.0 1.8				
Livestock on farm, Jan. 1: All cattle Beef cows	Number do.	30.8 13.5	37.3 11.6	37.7 14.2	38.1 16.6				
Total labor used. Operator and family. Hired.	Hour do. do.	3,660 2,860 800	3,930 3,420 510	4,130 3,590 540	4,110 3,570 540				
Total farm capital, Jan. l. Land and buildings. Machinery and equipment. Livestock. Crops.	Dollar do. do. do. do.	129,780 107,620 16,740 3,670 1,750	194,610 167,200 20,970 5,140 1,300	199,530 170,500 21,570 5,900 1,560	205,120 175,840 22,370 5,540 1,370				
Total cash receipts Wheat Barley and other crops. Livestock. Livestock products. Other, including Government payments.	do. do. do. do. do. do.	24,641 17,900 3,837 2,161 160 583	33,346 20,235 3,642 2,670 272 6,527	34,961 23,153 1,666 2,984 435 6,723	33,632 20,212 2,405 3,724 336 6,955				
Value of perquisites	do.	775	801	808	779				
Change in inventory of crops and livestock	do.	-12	178	-100	-219				
Gross farm income	do.	25,404	34,325	35,669	34,192				
Total cash expenditures. Feed purchased. Livestock expense Crop expense. Machinery purchased. Other machinery expense. Farm buildings and fences Labor hired. Taxes. Other.	do.	9,890 231 71 1,739 2,495 2,619 436 1,248 970 81	12,409 227 114 2,444 2,251 3,406 968 915 1,976	12,993 202 109 2,490 2,429 3,793 759 1,012 2,085 114	13,319 172 111 2,747 2,323 3,960 447 1,088 2,354				
Inventory adjustment, machinery and buildings	do.	-241	-184	- 19	499				
Total operating expenses	do.	9,649	12,225	12,974	13,818				
Return to operator labor and management, and capital ² Purchasing power in 1947-49 dollars	do.	15,755 13,437	22,100 17,132	22,695 17,193	20,374 15,204				
INDEX NUMBERS (1957-59 = 100):									
Net farm production		100	118	142	141				
Production per unit of input		100	105	121	118				
Operating expense per unit of production		100	107	95	102				
Prices received for products sold		100	93	82	78				
Prices paid, including wages to hired labor		100	114	117	121				

 $^{^{1}}$ Preliminary. 2 The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 17.--Cattle ranches, Northern Plains livestock area: Organization, production, costs and returns, 1968, with comparisons¹

Item	Unit	AVERAGE 1960–64	1966	1967	1968 ²
Land in ranch	Acre	11,500	11,500	11,500	11,500
Cropland harvested, pasture and farmstead	do.	340	340	340	340
Grazing land owned	do.	8,600	8,600	8,600	8,600
Grazing land rented	do.	2,560	2,560	2,560	2,560
Crops harvested:					
Feed grains	do.	30	27	31	33
Tame hay	do.	129 69	131 78	137 86	141 69
Native hay	do.	09	70	00	09
Livestock on ranch, Jan. 1:		/ 22	/67	7.50	470
All cattle	Number	432 292	461 300	458 311	306
tows and nerrers, 2 years old and over	do.				
Calf crop	Percent	92	95	91	92
Total labor used	Hour	6,570	6,570	6,570	6,570
Operator and family	do.	3,000	3,000	3,000	3,000
Hired	do.	3,570	3,570	3,570	3,570
Total ranch capital, Jan. 13	Dollar	293,530	352,150	389,960	406,530
Land and buildings	do.	207,560	259,840	295,600	306,580
Machinery and equipmentLivestock	do.	14,840	16,680 70,570	17,560 73,330	18,400 76,180
Crops	do.	2,940	5,060	3,470	5,370
Total cash receipts	do.	31,295	36,773	36,816	39,844
Calves	do.	15,044	17,858	16,320	17,824
Steers and heifers	do.	9,357	10,741	12,101	13,403
Other cattle	do.	6,894	8,174	8,395	8,617
Value of perquisites	do.	967	1,015	1,020	1,059
Change in inventory of crops and livestock	do.	831	-1,978	3,379	- 546
Gross ranch income	do.	33,093	35,810	41,215	40,357
Total operating expense	do.	17,712	17,355	22,260	19,142
Feed and grazing fees	do.	3,383	1,347	4,724	1,050
Livestock purchased	do.	1,533	1,444	1,429	1,503 104
Other livestock expense	do.	403	415	513	555
Machinery purchased	do.	2,321	2,565	2,725	2,875
Other machinery expense	do.	2,089	2,252	2,391	2,469
Ranch buildings and fences	do.	885	935	980	1,020
Labor hired	do.	4,380	4,974	5,298	5,586
Taxes	do.	2,428	3,108	3,872	3,744
Other	do.	206	222	228	236
Return to operator labor and management, and capital4	do.	15,381	18,455	18,955	21,215
Purchasing power in 1947-49 dollars	do.	12,734	14,306	14,360	15,832
INDEX NUMBERS (1960-64=100):					
Not moneh production		100	105	111	115
Net ranch production Range condition		100	96	109	106
Production per unit of input		100	101	107	108
Operating expenses per unit of production		100	100	112	102
Prices received for products sold		100	111	111	114
Prices paid, including wages to hired labor		100	106	114	116

¹ Revised. ² Preliminary. ³ Does not include estimated value of grazing permits. ⁴ The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 18.--Cattle ranches, Northern Rocky Mountain: Organization, production, costs and returns, 1968, with comparisons

Item	Unit	AVERAGE 1960-64	1966	1967	1968 ¹
Land in ranch.	Acre	5,900	5,900	5,900	5,900
Cropland harvested, pasture, and farmstead	do.	600	600	600	600
Grazing land owned	do.	3,400	3,400	3,400	3,400
Grazing land rented	do.	1,900	1,900	1,900	1,900
Crops harvested:					
Feed grains	do.	21	`18	19	18
Tame hay Native hay	do.	88 228	94 240	94 242	97 244
Livestock on ranch, Jan. 1:					
All cattle	Number	363	403	406	411
Cows and heifers of breeding age	do.	277	303	303	307
Calf crop	Percent	93	95	95	95
Total labor used	Hour	6,700	6,700	6,700	6,700
Operator and family	do.	3,000	3,000	3,000	3,000
Hired	do.	3,700	3,700	3,700	3,700
Total ranch capital, Jan. 1 ²	Dollar	234,940	288,600	292,550	298,690
Land and buildings	do.	154,720	199,400	201,010	204,560
Machinery and equipmentLivestock	do.	14,200 58,300	16,040 63,950	16,890 64,900	17,520 65,800
Crops	do.	7,720	9,210	9,750	10,810
Total cash receipts	do.	29,729	37,417	37,334	40,259
Calves	do.	18,983	22,097	22,379	24,114
Steers, yearling	do.	3,941	6,170	6,140	6,934
Other cattle	do.	6,805	9,150	8,815	9,211
Value of perquisites	do.	996	1,046	1,051	1,084
Change in inventory of crops and livestock	do.	815	- 674	3,183	-743
Gross ranch income	do.	31,540	3 7,789	41,568	40,600
Total operating expense	do.	18,229	19,428	22,403	19,706
Feed and grazing fees	do.	3,609	2,915	4,867	1,450
Livestock purchased	do.	1,534 81	1,445 97	1,430	1,504 107
Crop expense	do.	770	844	957	1,038
Machinery purchased	do.	2,290	2,543	2,691	2,802
Machinery operating cost	do.	1,884	2,068	2,147	2,246
Ranch buildings and fences	do.	412	425	445	460 5 501
Labor hiredTaxes	do.	4,416 3,051	5,034 3,860	5,313 4,255	5,571 4,321
Other	do.	182	197	198	207
Return to operator labor and management, and capital ³ Purchasing power in 1947-49 dollars	do.	13,311 11,015	18,361 14,233	19,165 14,519	20,894 15,593
INDEX NUMBERS (1960-64= 100):					
Net ranch production		100	111	119	120
Range condition		100	93	99	102
Production per unit of input		100	105	112	112
Operating expense per unit of production		100	100	104	98
Prices received for products sold		100	112	112	116
Prices paid, including wages to hired labor		100	105	113	115

Preliminary. ² Does not include estimated value of grazing permits. ³ The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 19.--Cattle ranches, Southwest: Organization, production, costs and returns, 1968, with comparisons

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Item	Unit	AVERAGE 1957-59	1966	1967	1968 ¹			
Lend in ranch.	Acre	11,070	11,660	11,670	11,690			
Cropland harvested	do.	18	7	6	8			
Rangeland, pasture, and miscellaneous	do.	11,052	11,653	11,664	11,682			
Livestock on ranch, Jan. 1:								
All cattle	Number	197.0	231.7	251.9	241.8			
Cows and heifers, 2 years old and over	do.	138.1	148.3	152.7	148.1			
Calf crop	Percent	79	85	83	82			
Total labor used	Hour	3,450	3,700	3,720	3,690			
Operator and family	do.	2,520	2,400	2,400	2,320			
Hired	do.	930	1,300	1,320	1,370			
Total ranch capital, Jan. 1 ²	Dollar	141,700	205,420	212,500	220,050			
Land and buildings	do.	112,160 3,780	167,540 5,900	168,000	176,590 6,770			
Livestock	do.	24,620	30,020	34,900	34,170			
Crops	do.	1,140	1,960	2,950	2,520			
Total cash receipts.	do.	13,198	14,193	18,202	16,799			
Cattle	do.	12,737	13,824	17,972	16,595			
Other, including Government payments	do.	461	369	230	204			
Value of perquisites	do.	1,071	792	791	807			
Change in inventory of crops and livestock	do.	1,394	2,634	-1,104	1,576			
Gross ranch income	do.	15,663	17,619	17,889	19,182			
Total cash expenditures	do.	8,033	10,529	11,071	11,713			
Feed and grazing fees	do.	1,029	2,040	3,239	2,792			
Livestock purchased Other livestock and crop expense	do.	2,189 132	1,425	1,222	1,656			
Machinery purchased	do.	1,126	162 1,666	159 1,201	165 1,462			
Other machinery expense	do.	1,303	1,429	1,483	1,483			
Ranch buildings and fences	do.	431	800	600	800			
Labor hired Taxes	do.	535	1,086	1,188	1,349			
Other	do.	888 400	1,354 567	1,379 600	1,440 566			
Inventory adjustment, machinery and buildings	do.	220	- 203	506	126			
Tatal apparatus								
Total operating expenses	do.	8,253	10,326	11,577	11,839			
Return to operator labor and management, and capital ³	do.	7,410	7,293	6,312	7,343			
Purchasing power in 1947-49 dollars	do.	6,302	5,653	4,782	5,480			
INDEX NUMBERS (1957-59 = 100):								
Net ranch production		100	113	110	109			
Range condition		100	101	95	102			
Production per unit of input		100	104	101	101			
Operating expense per unit of production		100	115	126	128			
Prices received for products soldPrices paid, including wages to hired labor		100 100	105 122	107	112			
The farm, including wages to inited tabol		100	122	126	124			

Preliminary. ² Does not include estimated value of grazing permits. ³ The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 20.--Sheep ranches, Utah-Nevada: Organization, production, costs and returns, 1968, with comparisons 1

Item	Unit	AVERAGE 1960-64	1966	1967	1968 ²
Land in ranch	Acre do. do.	12,300 140 7,040	12,300 140 '7,040	12,300 140 7,040	12,300 140 7,040
Grazing land rented	do.	5,120	5,120	5,120	5,120
Livestock on ranch, Jan. 1:					
All stock sheep	Number	2,358	2,420	2,395	2,420
Breeding ewes	do.	1,961 326	2,025 322	2,005 318	2,025 322
Rams and wethers	do.	71	73	72	73
All cattle	do.	16	16	16	16
Lamb crop	Percent	88	86	90	92
Total labor used	Hour	6,570	6,570	6,570	6,570
Operator and family	do.	3,000 3,570	3,000 3,570	3,000 3,570	3,000 3,570
	40.	2,510	3,510	2,570	2,210
Total ranch capital, Jan. 1 ³	Dollar	181,562	212,240	207,310	210,290
Land and buildings	do.	119,270	128,680	126,570	128,970 13,240
Livestock	do.	49,590	69,090	65,480	65,680
Crops	do.	1,678	2,320	2,520	2,400
Total cash receipts	do.	34,508	43,533	46,705	48,676
Sheep and lambs	do.	18,487 10,703	25,210 12,927	27,435 9,996	28,494
Wool payments	do.	3,739	3,306	7,352	7,580
Other livestock and miscellaneous	do.	1,579	2,090	1,922	2,161
Value of perquisites	do.	686	816	908	894
Change in inventory of crops and livestock	do.	428	- 735	935	580
Gross ranch income	do.	35,622	43,614	48,548	50,150
Total operating expense	do.	26,193	28,971	30,124	31,581
Feed and grazing feesLivestock purchases and miscellaneous expense	do.	3,712 1,564	3,774 1,874	4,274 2,104	3,755 2,113
Shearing and clipping	do.	1,572	1,713	1,704	1,830
Contract trucking	do.	1,572	2,179	2,280	2,604
Machinery purchased	do.	1,678 1,228	1,827 1,310	1,929 1,368	2,020 1,422
Ranch buildings and fences	do.	397	405	420	435
Labor hired	do.	11,021	11,960	12,140	.13,196
TaxesOther.	do.	2,683 766	3,128 801	3,079 826	3,350 856
Return to operator labor and management, and capital ⁴ Purchasing power in 1947-49 dollars	do.	9,429 7,787	14,643	18,424 13,958	18,569 13,857
INDEX NUMBERS (1960-64 = 100):					
Net ranch production		100 100	106 96	115 109	113 107
Production per unit of input		100	104	112	109
Operating expense per unit of production		100	106	102	109
Prices received for products sold ⁵		100	117	122	126
Prices paid, including wages to hired labor		100	110	113	119

¹ Two-band, desert-operated units. ² Preliminary. ³ Does not include estimated value of grazing permits. ⁴ The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms. ⁵ Including wool incentive payments.

TABLE 21.--Sheep ranches, Southwest: Organization, production, costs and returns, 1968, with comparisons

Item	Unit	AVERAGE 1957-59	1966	1967	1968 ¹
Land in ranch	Acre	13,365	13,620	13,630	13,650
Cropland harvested	do. do.	13,345	7 13,613	13,624	13,642
Livestock on ranch, Jan. 1:					
All sheep	Number do.	1,255	1,278 980	1,214 923	1,154 844
All cattle	do.	32	45	49	47
Goats	do.	91	71	71	77
Lamb crop	Percent	76	82	76	80
Total labor used	Hour	5,360	5,270	5,250	4,910
Operator and family	do.	2,630	2,650	2,650	2,600
Hired	uo.	2,730	2,620	2,600	2,310
Total ranch capital, Jan. 1 ²	Dollar	191,700	254,950	260,110	268,480 233,820
Land and buildings	do.	163,310 4,720	222,170 5,560	222,770 5,930	6,180
Livestock	do.	22,760	26,230	29,950	27,200
Crops	do.	910	990	1,460	1,280
Total cash receipts	do.	19,278	23,696	21,510	20,983
Sheep and lambs	do.	9,220	12,763	9,953	9,367
Wool	do.	5,020 2,239	5,491 1,387	4,611 3,208	4,592 3,150
Other livestock and livestock products	do.	2,527	3,795	3,518	3,674
Other, including Government payments	do.	272	260	220	200
Value of perquisites	do.	905	941	962	981
Change in inventory of crops and livestock	do.	1,166	48	- 1,005	110
Gross ranch income	do.	21,349	24,685	21,467	22,074
Total cash expenditures	do.	10,600	12,303	13,163	12,005
Feed and grazing fees	do.	1,649	2,356	3,611	1,977
Livestock purchased	do.	2,156 277	1,032 295	926 288	844 284
Machinery purchased	do.	986	1,438	1,140	1,569
Other machinery expense	do.	1,285	1,388	1,445	1,414
Ranch buildings and fences	do.	514	700	500	700
Labor hired	do.	1,876	2,724	2,838	2,803
TaxesOther	do.	1,094 763	1,517 853	1,536 879	1,573 841
Inventory adjustment, machinery and buildings	do.	1,251	604	1,088	603
Total operating expenses	do.	11,851	12,907	14,251	12,608
Return to operator labor and management, and capital3	do.	9,498	11,778	7,216	9,466
Purchasing power in 1947-49 dollars	do.	8,081	9,130	5,467	7,064
INDEX NUMBERS (1957-59 = 100):					
Net ranch production		100 100	120 101	92 95	109 102
Production per unit of input		100	118	95	110
Operating expense per unit of production		100	97	128	105
Prices received for products sold4		100	105	108	115
Prices paid, including wages to hired labor		100	123	128	127

¹Preliminary. ² Does not include estimated value of grazing permits. ³ The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms. ⁴ Including wool incentive payments.

UNITED STATES DEPARTMENT OF AGRICULTURE WASHINGTON, D.C. 20250

OFFICIAL BUSINESS

