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# FARM COSTS and RETURNS 


commercial farms
by type, size,
and location


## U.S. Department of Agriculture

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## STUDIED


Figure 1

# FARM COSTS AND RETURNS: COMMERCIAL FARMS BY TYPE, SIZE, AND LOCATION 

## INTRODUCTION

This 23 rd annual report summarizes 1968 cost and return estimates for 21 important types of commercial farms in the Nation's major farming areas (fig. l).

Eleven farm types reported last year wereomitted from this report. Some of them will appear in later reports on a revised basis. Others were discontinued because they were no longer representative of major agricultural producers or because they could be represented best by another series. The following series have been discontinued:

Dairy farms, Grade B, Western Wisconsin
Wheat-small grain-livestock farms in the Northern Plains
Wheat-corn-livestock farms in the Northern Plains
Wheat-grain sorghum farms in the Southern Plains
Wheat-pea farms in the Pacific Northwest
Tobacco-dairy farms in the intermediate Bluegrass area of Kentucky
Broiler farms in Maine
Broiler-crop farms in the Delmarva area
Also omitted from this report are the series for cotton-general crop farms in the San Joaquin Valley, California, and the irrigatednonirrigated cotton farms in the High Plains of Texas. Both series will be revised and published in later reports.

Since the last report, substantial structural changes have been made in some of the farm series. The purpose is to allow the costs and returns series to portray the more viable types of farming systems in specified locations. These viable farm units represent major production sectors for specified agricultural commodities.

The farm series included in this report that have been changed, and the general nature of the changes are as follows:

1. The Central Northeast dairy series has been replaced by a 40 -cow series in Central New York.
2. The Eastern Wisconsin dairy series has been replaced by a 40cow series in Southeastern Wisconsin.
3. The Northern Plains cattle ranch is a larger unit than covered earlier, now representing units with slightly more than 300 brood cows and heifers. It is comparable to the cattle ranches in the Northern Rocky Mountain area, and desert-operated sheep ranches, both reported in previous reports.

Other series included in this year's report are essentially the same as in earlier reports. No changes were made in the methods and procedures used in making cost-return estimates. However, there are definite differences in the size-strata of the farm series presented in this publication. First, there are the major contributors to commercial production. Included in these viable units are the dairy farms, and Mississippi Delta cotton farms, plus the desert-operated sheep ranches and cattle ranches in the Northern Plains and Rocky Mountain areas. Second, there are the smaller commercial farms representative of most producers; these individually are not major contributors to commercial production. They are represented mostly by poultry, Corn Belt, tobacco, wheat farms, as well as sheep and cattle ranches in the Southwest. All of these will be revised to represent "viable" units. Because of these differences in size strata, comparisons among types of farms may be misleading. For this reason, no attempt has been made to make any general analyses of the farming operations reported here.

Additional information is available for 1967 and 1968 for each major group of farms in the Farm Costs and Returns (FCR) series, Nos. 63 through 72, published by the Economic Research Service.

This report was prepared in the Farm Production Economics Division, Economic Research Service, by Wylie D. Goodsell, David E. Cummins, J. Albert Evans, Owen K. Shugars, Edwin G. Strand, P. Weisgerber, and Isabel Jenkins.

The following cooperated in preparing estimates: John H. Bondurant, University of Kentucky (tobacco-livestock farms in the Bluegrass area of Kentucky and the Pennyroyal area of Kentucky-Tennessee); Luther H. Keller, University of Tennessee (tobacco-livestock farms in the Pennyroyal area); James R. Gray, New Mexico State University (livestock ranches in the Southwest); R. G. Latimer, Rutgers University (eggproducing farms in New Jersey).

TABLE 1. --Dairy farms, grade A, Central New York: Organization, production, costs and returns, 1968, with comparisons ${ }^{1}$

| Item | Unit | AVERAGE 1964-66 | 1966 | 1967 | $1968{ }^{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land in farm. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | Acre | 250 | 250 | 250 | 250 |
| Cropland harvested. | do. | 94 | 94 | 94 | 94 |
| Open pasture......................................................... | do. | 89 | 89 | 89 | 89 |
| Crops harvested: |  |  |  |  |  |
| Corn for silage..................................................... | do. | 18.6 | 18.6 | 19.6 | 20.5 |
| Oats.... | do. | 15.0 | 14.9 | 14.2 | 14.7 |
| Hay. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 60.4 | 60.5 | 60.2 | 58.8 |
| Crop yields per harvested acre: |  |  |  |  |  |
| Corn for silage..................................................... | Ton | 15.0 | 16.5 | 19.5 | 15.6 |
| Oats............................. . . . . . . . . . . . . . . . . . . . . . . . . . . | Bushel | 64.5 | 61.4 | 56.2 | 65.0 |
| Нау . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | Ton | 2.9 | 3.2 | 3.2 | 3.2 |
| Livestock on farm, Jan. l: |  |  |  |  |  |
| All cattle. | Number | 61 | 61 | 61 | 61 |
| Milk cows. | do. | 40 | 40 | 40 | 40 |
| Milk production per cow............................................ . | Pound | 11,940 | 12,050 | 12,190 | 12,210 |
| Total labor used. | Hour | 4,450 | 4,470 | 4,490 | 4,480 |
| Operator and family | do. | 4,000 | 4,000 | 4,000 | 4,000 |
| Hired. . . . . . . . | do. | 450 | 470 | 490 | 480 |
| Total farm capital, Jan.1.......................................... | Dollar | 64,410 | 68,150 | 73,570 | 80,690 |
| Land and buildings. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 28,670 | 30,250 | 31,250 | 36,500 |
| Machinery and equipment. | do. | 15,080 | 15,650 | 16,320 | 17,150 |
| Livestock.......... | do. | 15,860 | 16,770 | 20,660 | 21,230 |
| Crops. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 4,800 | 5,480 | 5,340 | 5,810 |
| Total cash receipts | do. | 22,368 | 24,497 | 26,139 | 27,833 |
| Dairy products.. | do. | 20,796 | 22,681 | 24,313 | 25,994 |
| Cattle and calves................................................... | do. | 1,532 | 1,776 | 1,786 | 1,799 |
| Other, including Government payments. | do. | 40 | 40 | 40 | 40 |
| Value of perquisites................................................. | do. | 1,007 | 1,071 | 1,069 | 1,163 |
| Change in inventory of crops and livestock..................... | do. | 503 | 588 | 658 | -705 |
| Gross farm income. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 23,878 | 26,156 | 27,866 | 28,291 |
| Total operating expenses............................................. | do. | 14,505 | 15,174 | 15,978 | 16,133 |
| Feed purchased. ....................................................... . | do. | 6,033 | 6,302 | 6,733 | 6,410 |
| Livestock expense. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 1,261 | 1,311 | 1,336 | 1,397 |
| Fertilizer and lime................................................ | do. | 1,015 | 1,009 | 1,039 | 1,074 |
| Other crop expense................................................. | do. | 512 | 517 | 507 | 529 |
| Machinery. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 3,792 | 4,014 | 4,247 | 4,445 |
| Farm buildings and fences............... . . . . . . . . . . . . . . . . . . . | do. | 369 | 427 | 455 | 520 |
| Labor hired. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 457 | 512 | 582 | 602 |
| Taxes. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 595 | 608 | 600 | 675 |
| Other. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 471 | 474 | 479 | 481 |
| Return to operator labor and management, and capital ${ }^{3}$.......... <br> Purchasing power in 1947-49 dollars................................ | $\begin{aligned} & \text { do. } \\ & \text { do. } \end{aligned}$ | $\begin{aligned} & 9,373 \\ & 7,423 \end{aligned}$ | 10,982 8,513 | $\begin{array}{r} 11,888 \\ 9,006 \end{array}$ | $\begin{array}{r} 12,158 \\ 9,073 \end{array}$ |
| INDEX NUMBERS ${ }^{4}$ |  |  |  |  |  |

${ }^{1}$ This is a new series, replacing the dairy farms in the Central Northeast. ${ }^{2}$ Preliminary. ${ }^{3}$ The information presented here assumes farms are debt-free and producers are full owners. 4 Not available.

TABLE 2.--Dairy farms, grade A, Southeastern Wisconsin: Organization, production, costs and returns, 1968, with comparisons ${ }^{1}$


TABLE 3. --Egg-producing farms, New Jersey: Organization, production, costs and returns, 1968, with comparisons

| Item | Unit | $\begin{aligned} & \text { AVERAGE } \\ & 1957-59 \end{aligned}$ | 1966 | 1967 | $1968{ }^{1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land in farm. Cropland harvested. | Acre do. | 10 0 | 10 | 10 0 | 10 0 |
| Laying hens on farm, Jan. l...................................... | Number | 4,690 | 5,300 | 5,400 | 5,500 |
| Chickens raised. | do. | 3,040 | 2,860 | 3,000 | 3,060 |
| Average number of layers on hand, during year. | do. | 4,080 | 4,930 | 4,910 | 5,005 |
| Rate of lay, eggs per layer on hand during year................ | do. | 195 | 200 | 210 | 202 |
| Total labor used. | Hour | 5,200 | 4,940 | 4,840 | 4,820 |
| Operator and family | do. | 4,280 | 4,050 | 3,970 | 3,950 |
| Hired............... | do. | 920 | 890 | 870 | 870 |
| Total farm capital, Jan. l........................................... | Dollar | 42,090 | 48,290 | 50,300 | 52,630 |
| Land and buildings. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 32,850 | 38,230 | 39,420 | 41,990 |
| Machinery and equipment. | do. | 1,890 | 2,370 | 2,510 | 2,660 |
| Livestock............ | do. | 7,350 | 7,690 | 8,370 | 7,980 |
| Total cash receipts | do. | 25,410 | 33,752 | 26,802 | 30,076 |
| Eggs........ | do. | 24,658 | 32,986 | 26,284 | 29,453 |
| Cull layers. | do. | 752 | 766 | 518 | 623 |
| Value of perquisites................................................ | do. | 922 | 1,071 | 1,099 | 1,210 |
| Change in inventory of livestock. . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 182 | 145 | 155 | 145 |
| Gross farm income. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 26,514 | 34,968 | 28,056 | 31,431 |
| Total operating expense............................................. | do. | 24,772 | 26,635 | 26,941 | 26,774 |
| Feed purchased....................... . . . . . . . . . . . . . . . . . . . . . . . | do. | 19,286 | 20,810 | 21,064 | 20,683 |
| Baby chicks.......................................................... | do. | 1,419 | 1,110 | 1,140 | 1,153 |
| Other poultry expense.............................................. | do. | 490 | 534 | 437 | 435 |
| Machinery. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 211 | 978 | 1,022 | 1,057 |
| Brooder fuel. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 183 | 126 | 120 | 122 |
| Farm buildings. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 1,530 | 942 | 961 | 1,023 |
| Labor hired. | do. | 840 | 1,040 | 1,089 | 1,170 |
| Taxes. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 434 | 627 | 640 | 651 |
| Miscellaneous expenses. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 379 | 468 | 468 | 480 |
| Return to operator labor and management, and capital ${ }^{2}$.......... | do. | $1,742$ | $8,333$ | 1,115 | 4,657 |
| Purchasing power in 1947-49 dollars................................. | do. | 1,488 | $6,460$ | 843 | 3,475 |
| INDEX NUMBERS (1957-59 = 100): |  |  |  |  |  |
| Net farm production. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | --- | 100 | 157 | 175 | 154 |
| Production per unit of input.................................... | --- | 100 | 112 | 116 | 112 |
| Operating expense per unit of production..................... | --- | 100 | 88 | 85 | 86 |
| Prices received for products sold.............................. . | --- | 100 | 107 | 82 | 94 |
| Prices paid, including wages to hired labor.................. | --- | 100 | 96 | 96 | 94 |

[^0]TABLE 4. --Broiler farms, Georgia: Organization, production, costs and returns, 1968, with comparisons

| Item | Unit | $\begin{aligned} & \text { AVERAGE } \\ & 1957-59 \end{aligned}$ | 1966 | 1967 | $1968{ }^{1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land in farm. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | Acre | 64 | 65 | 65 | 65 |
| Broilers started, per lot. | Number | 6,317 | 9,215 | 9,471 | 9,989 |
| Broilers produced <br> Number. | do. | 22,083 | 37,157 | 40,130 | 42,939 |
| Pounds. | Pound | 70,665 | 128,192 | 140,856 | 150,286 |
| Total labor used. | Hour | 1,690 | 1,760 | 1,770 | 1,850 |
| Operator and family | do. | 1,580 | 1,620 | 1,630 | 1,700 |
| Hired. . | do. | 110 | 140 | 140 | 150 |
| Total farm capital, Jan. 1.......................................... | Dollar | 12,610 | 21,250 | 24,100 | 25,910 |
| Land and buildings.. | do. | 8,320 | 16,030 | 18,500 | 20,180 |
| Machinery and equipmen | do. | 3,540 | 4,320 | 4,590 | 4,740 |
| Crops and livestock.. | do. | 750 | 900 | 1,010 | 990 |
| Total cash receipts | do. | 2,012 | 3,410 | 3,338 | 3,474 |
| Broilers. | do. | 1,590 | 2,824 | 2,729 | 2,920 |
| Other. | do. | 422 | 586 | 609 | 554 |
| Value of perquisites. .................................................. | do. | 465 | 652 | 685 | 743 |
| Change in inventory of crops and livestock...................... | do. | 13 | -10 | 17 | -2 |
| Gross farm income. | do. | 2,490 | 4,052 | 4,040 | 4,215 |
| Total cash expenditures ${ }^{2}$. | do. | 1,853 | 2,445 | 2,416 | 2,756 |
| Feed purchased and livestock expense | do. | 336 | 499 | 538 | 568 |
| Crop expense. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 46 | 34 | 36 | 37 |
| Machinery. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 950 | 1,034 | 1,023 | 1,096 |
| Farm buildings and fences....................................... . . . | do. | 373 | 583 | 479 | 663 |
| Hired labor. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 64 | 123 | 143 | 164 |
| Taxes. | do. | 38 | 90 | 113 | 141 |
| Other. | do. | 46 | 82 | 84 | 87 |
| Inventory adjustment, machinery and buildings.................. | do. | -349 | -289 | -100 | -310 |
| Total operating expenses............................................ . . | do. | 1,504 | 2,156 | 2,316 | 2,446 |
| Return to operator labor and management, and capital ${ }^{3}$......... Purchasing power in 1947-49 dollars................................. | do. | 986 840 | 1,896 1,470 | 1,724 1,306 | 1,769 1,320 |
| INDEX NUMBERS (1957-59 = 100): |  |  |  |  |  |
| Net farm production. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | --- | 100 | 144 | 155 | 161 |
| Production per unit of input. . . . . . . . . . . . . . . . . . . . . . . . . . . | -- | 100 | 125 | 131 | 132 |
| Operating expense per unit of production..................... | --- | 100 | 101 | 101 | 103 |
| Prices received for products sold. | --- | 100 | 106 | 95 | 96 |
| Prices paid, including wages to hired labor................... | --- | 100 | 117 | 120 | 124 |

[^1]TABLE 5. --Hog-beef raising farms, Corn Belt: Organization, production, costs and returns, 1968, with comparisons

| Item | Unit | AVERAGE | 1966 | 1967 | $1968{ }^{1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land in farm. |  |  |  |  |  |
| Cropland harvested. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | Acre <br> do. | $\begin{aligned} & 239 \\ & 108 \end{aligned}$ | 306 148 | 310 157 | $\begin{aligned} & 316 \\ & 150 \end{aligned}$ |
| Crops harvested: |  |  |  |  |  |
| Corn.. | do. | 38.9 |  |  |  |
| Small grains. | do. | 20.1 | 60.7 | 68.0 | 63.0 |
| Soybeans. | do. | 14.3 | 14.5 35.5 | 13.0 38.0 | 14.0 |
| Hay... | do. | 34.6 | 37.3 | 38.0 | 34.0 |
| Crop yields per harvested acre: |  |  |  |  |  |
| Corn for grain. | Bushel | 62.0 | 76.0 | 78.0 | 89.0 |
| Oats. | do. | 36.2 | 51.9 | 45.0 | 89.0 |
| Soybeans. | do. | 25.8 | 27.5 | 25.0 | 56.0 33.0 |
| Hay. . . . | Ton | 1.8 | 2.3 | 2.4 | 33.0 2.5 |
| Livestock on farm, Jan. I: |  |  |  |  |  |
| All cattle. | Number | 33.2 | 48.4 | 49.9 |  |
| Cows and heifers, 2 years old and over. | do. | 19.7 | 24.5 | 25.4 | 51.8 26.3 |
| Pigs raised. | do. | 96 | 137 | 143 | 154 |
| Total labor used. | Hour | 3,470 | 3,530 | 3,610 | 3,600 |
| Operator and family. | do. | 3,230 | 3,000 | 3,000 | 3,000 |
| Hired...... | do. | 240 | 530 | 610 | 600 |
| Total farm capital, Jan. 1. | Dollar | 44,490 | 80,530 | 88,710 | 96,730 |
| Land and buildings. | do. | 29,220 | 59,060 | 66,030 | 73,000 |
| Machinery and equipment. | do. | 5,330 | 8,130 | 9,090 | 10,050 |
| Livestock. | do. | 6,580 | 9,590 | 9,550 | 9,900 |
| Crops. | do. | 3,360 | 3,750 | 4,040 | 3,780 |
| Total cash receipts | do. | 7,758 | 16,185 | 14,536 | 16,387 |
| Crops. | do. | 1,348 | 4,672 | 4,541 | 5,567 |
| Cattle and calves | do. | 2,003 | 3,196 | 3,264 | 3,551 |
| Hogs. | do. | 3,392 | 6,869 | 5,937 | 6,156 |
| Dairy and poultry products. | do. | 740 | 348 | 304 | 283 |
| Other, including Government payments.......................... | do. | 275 | 1,100 | 490 | 830 |
| Value of perquisites. | do. | 562 | 894 | 926 | 985 |
| Change in inventory of crops and livestock. | do. | 303 | 364 | 541 | 466 |
| Gross farm income. | do. | 8,623 | 17,443 | 16,003 | 17,838 |
| Total cash expenditure | do. | 5,027 | 9,849 | 10,570 | 11,048 |
|  | do. | 811 | 1,385 | 1,410 | 1,388 |
| Livestock expense.................................................. | do. | 298 | 569 | 616 | 682 |
| Fertilizer and lime | do. | 352 | 671 | 708 | 694 |
| Other crop expense................................................ | do. | 325 | 740 | 847 | 925 |
| Machinery . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 1,870 | 3,453 | 3,696 | 3,895 |
| Farm buildings and fence | do. | 622 | 875 | 885 | 920 |
| Labor hired. | do. | 230 | 643 | 775 | 832 |
| Taxes. | do. | 431 | 1,159 | 1,247 | 1,329 |
| Other. | do. | 88 | 354 | 386 | 383 |
| Inventory adjustment, machinery and buildings. | do. | -378 | -685 | -708 | -713 |
| Total operating expenses. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 4,649 | 9,164 | 9,862 | 10,335 |
| Return to operator labor and management, and capital ${ }^{2} \ldots . .$. | do. | 3,974 | 8,279 | 6,141 | 7,503 |
| Purchasing power in 1947-49 dollars............. | do. | 3,387 | 6,418 | 4,652 | 5,599 |
| INDEX NUMBERS (1957-59 100): |  |  |  |  |  |
| Net farm production... | --- | 100 | 161 | 173 | 190 |
| Production per unit of input. | -- | 100 | 118 | 122 | 131 |
| Operating expense per unit of production........................ | - | 100 | 122 | 122 | 118 |
| Prices received for products sold. | --- | 100 | 122 | 106 | 106 |
| Prices paid, including wages to hired labor.................... | --- | 100 | 120 | 123 | 127 |

[^2]TABLE 6.--Hog-beef fattening farms, Corn Belt: Organization, production, costs and returns, 1968, with comparisons

| Item | Unit | $\begin{aligned} & \text { AVERAGE } \\ & 1957-59 \end{aligned}$ | 1966 | 1967 | $1968{ }^{1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land in farm........................................................... | Acre | 247 | 279 | 285 | 292 |
| Cropland harvested. | do. | 180 | 201 | 215 | 200 |
| Crops harvested: |  |  |  |  |  |
| Corn for grain. | do. | 85.4 | 102.0 | 115.0 | 101.0 |
| Corn for silage | do. | 8.5 | 11.8 | 13.8 | 12.0 |
| Oats......... | do. | 40.3 | 28.5 | 27.0 | 27.0 |
| Soybeans | do. | 9.5 | 25.2 | 28.0 | 30.0 |
| Hay. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 35.7 | 33.5 | 32.0 | 30.0 |
| Crop yields per harvested acre: |  |  |  |  |  |
| Corn for grain. . . . . . . . . . . | Bushel | 68.7 | 91.0 | 86.5 | 87.0 |
| Corn for silage | Ton | 12.0 | 15.3 | 13.5 | 14.0 |
| Oats.. | Bushel | 47.6 | 57.5 | 54.5 | 57.0 |
| Soybeans | do | 27.7 | 30.0 | 28.5 | 31.5 |
| Hay. | Ton | 2.2 | 2.8 | 2.8 | 2.8 |
| Livestock on farm, Jan. 1: |  |  |  |  |  |
| All cattle............................................................... | Number | 61.6 | 100.2 | 100.4 | 107.2 |
| Purchased feeder cattle. | do. | 52.1 | 95.0 | 99.0 | 102.0 |
| Pigs raised | do. | 230 | 276 | 285 | 296 |
| Total labor used. | Hour | 3,750 | 4,260 | 4,310 | 4,210 |
| Operator and family | do. | 3,200 | 3,200 | 3,200 | 3,200 |
| Hired. | do. | 550 | 1,060 | 1,110 | 1,010 |
| Total farm capital, Jan. | Dollar | 92,920 | 152,980 | 166,640 | 175,630 |
| Land and buildings. | do. | 64,660 | 105,740 | 116,850 | 126,440 |
| Machinery and equipment. ........................................... | do. | 8,350 | 12,340 | 13,150 | 14,070 |
| Livestock. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 11,900 | 20,800 | 21,610 | 21,600 |
| Crops. | do. | 8,010 | 14,100 | 15,030 | 13,520 |
| Total cash receipts................................................. | do. | 24,472 | 44,087 | 44,588 | 47,627 |
| Crops. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 663 | 2,008 | 1,948 | 2,257 |
| Cattle and calves | do. | 14,944 | 26,475 | 29,260 | 31,462 |
| Hogs. | do. | 8,404 | 13,695 | 12,299 | 12,297 |
| Other livestock and livestock products.......................... | do. | 171 | 139 | 101 | 111 |
| Other, including Government payments............................ | do. | 290 | 1,770 | 980 | 1,500 |
| Value of perquisites | do. | 875 | 1,014 | 993 | 1,017 |
| Change in inventory of crops and livestock. | do. | 23 | 916 | 245 | 115 |
| Gross farm income. | do. | 25,370 | 46,017 | 45,826 | 48,759 |
| Total cash expenditures | do. | 16,091 | 32,163 | 34,625 | 36,079 |
| Feed purchased. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 2,246 | 7,840 | 7,833 | 8,705 |
| Livestock purchased................................................ . . | do. | 7,042 | 11,979 | 13,628 | 13,925 |
| Other livestock expens | do. | 548 | 1,115 | 1,190 | 1,388 |
| Fertilizer and lime............................................... . | do. | 557 | 1,471 | 1,619 | 1,632 |
| Other crop expense. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 720 | 1,160 | 1,273 | 1,286 |
| Machinery. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 2,788 | 4,375 | 4,620 | 4,671 |
| Farm buildings and fences......................................... | do. | 566 | 695 | 700 | 675 |
| Labor hired... | do. | 578 | 1,427 | 1,566 | 1,537 |
| Taxes. | do. | 810 | 1,523 | 1,578 | 1,642 |
| Other. | do. | 236 | 578 | 618 | 618 |
| Inventory adjustment, machinery and buildings................... | do. | -122 | -292 | -325 | -127 |
| Total operating expenses........................................... | do. | 15,969 | 31,871 | 34,300 | 35,952 |
| Return to operator labor and management, and capital ${ }^{2}$.......... | do. | 9,401 | 14,146 | 11,526 | 12,807 |
| Purchasing power in 1947-49 dollars................................. | do. | 8,014 | 10,966 | 8,732 | 9,557 |
| INDEX NUMBERS (1957-59 = 100): |  |  |  |  |  |
| Net farm production. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | --- | 100 | 142 | 150 | 144 |
| Production per unit of input. . . . . . . . . . . . . . . . . . . . . . . . . . . | -- | 100 | 104 | 106 | 102 |
| Operating expense per unit of production....................... | -- | 100 | 119 | 126 | 130 |
| Prices received for products sold................................ | --- | 100 | 107 | 104 | 108 |
| Prices paid, including wages to hired labor................... | --- | 100 | 113 | 119 | 117 |

[^3]TABLE 7.--Cash grain farms, Corn Belt: Organization, production, costs and returns, 1968, with comparisons

| Item | Unit | $\begin{aligned} & \text { AVERAGE } \\ & 1957-59 \end{aligned}$ | 1966 | 1967 | $1968{ }^{1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land in farm. | Acre | 232 | 308 | 320 | 324 |
| Cropland harvested. | do. | 205 | 262 | 281 | 278 |
| Crops harvested: |  |  |  |  |  |
| Corn for grain. | do. | 92.3 | 120.5 | 131.0 | 126.0 |
| Wheat. | do. | 13.1 | 27.5 | 40.0 | 33.0 |
| Oats | do. | 24.6 | 6.8 | 5.0 | 6.0 |
| Soybeans | do. | 55.9 | 86.3 | 87.0 | 96.0 |
| Hay. . | do. | 19.3 | 20.4 | 18.0 | 17.0 |
| Crop yields per harvested acre: |  |  |  |  |  |
| Corn for grain. . . . . . . . . . . | Bushel | 74.3 | 89.1 | 105.0 | 95.0 |
| Wheat. | do. | 33.4 | 45.2 | 45.0 | 42.0 |
| Oats. | do. | 49.1 | 60.8 | 59.8 | 68.0 |
| Soybeans | do. | 29.0 | 30.9 | 33.0 | 33.5 |
| Hay. . . . | Ton | 1.9 | 2.5 | 2.3 | 2.4 |
| Total labor used. | Hour | 2,580 | 2,480 | 2,620 | 2,580 |
| Operator and family. | do. | 2,300 | 2,060 | 2,060 | 2,070 |
| Hired. . . . . . | do. | 280 | 420 | 560 | 510 |
| Total farm capital, Jan. 1. | Dollar | 97,320 | 203,180 | 229,500 | 227,680 |
| Iand and buildings.... | do. | 88,230 | 184,180 | 208, 320 | 204,120 |
| Machinery and equipment. | do. | 7,290 | 18,230 | 20,310 | 22,680 |
| Lives tock. . . . . . . . . | do. | 730 | 400 | 440 | 440 |
| Crops. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 1,070 | 370 | 430 | 440 |
| Total cash receipts.................................................. | do. | 14,159 | 25,890 | 25,808 | 24,791 |
| Crops.. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 12,811 | 23,951 | 24,409 | 22,924 |
| Livestock and livestock products. | do. | 1,138 | 219 | 179 | 207 |
| Other, including Government payments. | do. | 210 | 1,720 | 1,220 | 1,660 |
| Value of perquisites. | đo. | 856 | 1,592 | 1,742 | 1,716 |
| Change in inventory of crops and livestock....................... | do. | -567 | 31 | 54 | -18 |
| Gross farm income. | do. | 14,348 | 27,513 | 27,604 | 26,489 |
| Total cash expenditures. | do. | 7,283 | 13,665 | 15,215 | 15,595 |
| Feed purchased. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 234 | 161 | 159 | 152 |
| Livestock expense. | do. | 76 | 41 | 47 | 50 |
| Fertilizer and lime. | do. | 1,075 | 1,501 | 1,784 | 1,602 |
| Other crop expense.................................................. | do. | 558 | 1,424 | 1,734 | 1,722 |
| Machinery. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 2,987 | 6,525 | 6,928 | 7,206 |
| Farm buildings and fences........................................ . . | do. | 629 | 800 | 820 | 860 |
| Labor hired. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 281 | 540 | 743 | 740 |
| Taxes. | do. | 1,239 | 2,042 | 2,293 | 2,546 |
| Other. . . . . . . . . . . . . . . . . . . . . .................................... | do. | 304 | 631 | 707 | 717 |
| Change in inventory of machinery and buildings................. | do. | -247 | -918 | -805 | -556 |
| Total operating expenses............................................ | do. | 7,136 | 12,747 | 14,410 | 15,039 |
| Return to operator 1 abor and management, and capital ${ }^{2}$......... Purchasing power in 1947-49 dollars............................... | do. | 7,212 6,147 | $\begin{aligned} & 14,766 \\ & 11,447 \end{aligned}$ | $\begin{array}{r} 13,194 \\ 9,995 \end{array}$ | $\begin{array}{r} 11,450 \\ 8,545 \end{array}$ |
| INDEX NUMBERS (1957-59=100): |  |  |  |  |  |
| Net farm production. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | --- | 100 | 152 | 184 | 170 |
| Production per unit of input..................................... | --- | 100 | 113 | 129 | 119 |
| Operating expense per unit of production..................... | --- | 100 | 118 | 110 | 124 |
| Prices received for products sold....... ...................... | --- | 100 | 118 | 99 | 100 |
| Prices paid, including wages to hired labor................... | --- | 100 | 124 | 129 | 135 |

[^4]TABLE 8.--Cotton farms, Mississippi Delta: Organization, production, costs and returns, 1968, with comparisons


[^5]TABLE 9. --Tobacco farms, Coastal Plain, North Carolina: Organization, production, costs and returns, 1968, with comparisons

| Item | Unit | $\begin{aligned} & \text { AVERAGE } \\ & 1957-59 \end{aligned}$ | 1966 | 1967 | $1968^{1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land in farm. | Acre | 91 | 98 | 100 | 102 |
| Cropland harvested. | do. | 39.2 | 34.6 | 37.6 | 36.7 |
| Other....... | do. | 51.8 | 63.4 | 62.4 | 65.3 |
| Crops harvested: |  |  |  |  |  |
| Tobacco. | do. | 7.7 | 7.7 | 7.6 | 7.0 |
| Corn. | do. | 20.3 | 17.0 | 18.8 | 18.8 |
| Hay. . . . | do. | 2.6 | 1.4 | 1.3 | 1.3 |
| Other crops. | do. | 8.6 | 8.5 | 9.9 | 9.6 |
| Crop yields per harvested acre: |  |  |  |  |  |
| Tobacco..... | Pound | 1,603 | 1,892 | 2,015 | 1,805 |
| Corn. | Bushel | 40.7 | 47.2 | 78.4 | 62.7 |
| Hay. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | Ton | 1.2 | 1.5 | 1.5 | 2.2 |
| Total labor used. | Hour | 5,470 | 5,040 | 4,660 | 3,780 |
| Operator and family | do. | 2,520 | 2,120 | 2,030 | 1,760 |
| Hired. . . . . . . . . . . . | do. | 2,950 | 2,920 | 2,630 | 2,020 |
| Total farm capital, Jan. $1 .$. | Dollar | 32,690 | 44,450 | 48,300 | 50,400 |
| Land and buildings. | do. | 28,110 | 38,320 | 41,800 | 43,660 |
| Machinery and equipment | do. | 3,400 | 4,860 | 5,040 | 5,380 |
| Livestock.. | do. | 550 | 670 | 660 | 680 |
| Crops... | do. | 630 | 600 | 800 | 680 |
| Total cash receipts. | do. | 8,503 | 12,001 | 12,596 | 10,883 |
| Tobacco.. | do. | 6,831 | 9,548 | 9,614 | 8,228 |
| Corn. | do. | 630 | 396 | 1,011 | 652 |
| Other crops. | do. | 498 | 644 | 646 | 54.4 |
| Livestock and livestock products. | do. | 512 | 978 | 957 | 1,001 |
| Other, including Govermment payments. | do. | 32 | 435 | 368 | 458 |
| Value of perquisites................................................... | do. | 556 | 614 | 620 | 642 |
| Change in inventory of crops and livestock.................... | do. | 11 | 177 | 71 | 35 |
| Gross farm income. | do. | 9,070 | 12,792 | 13,287 | 11,560 |
| Total cash expenditures. | do. | 5,269 | 6,602 | 6,989 | 6,635 |
| Feed purchased and other livestock expense | do. | 117 | 165 | 176 | 175 |
| Crop expense. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 1,375 | 1,652 | 1,748 | 1,616 |
| Machinery. | do. | 1,617 | 1,776 | 2,029 | 2,127 |
| Farm buildings and fences | do. | 227 | 354 | 399 | 380 |
| Hired labor. | do. | 1,751 | 2,364 | 2,333 | 2,016 |
| Taxes. | do. | 124 | 213 | 223 | 238 |
| Other. | do. | 58 | 78 | 81 | 83 |
| Inventory adjustment, machinery and buildings................. | do. | -202 | 33 | -107 | -86 |
| Total operating expenses............................................. | do. | 5,067 | 6,635 | 6,882 | 6,549 |
| Return to operator labor and management, and capital ${ }^{2}$. <br> Purchasing power in 1947-49 dollars. | do. do. | $\begin{aligned} & 4,003 \\ & 3,408 \end{aligned}$ | $\begin{aligned} & 6,157 \\ & 4,773 \end{aligned}$ | 6,405 4,852 | 5,011 3,740 |
| INDEX NUMBERS (1957-59=100): |  |  |  |  |  |
| Net farm production............................................... | --- | 100 | 113 | 128 | 106 |
| Production per unit of input. .................................. | --- | 100 | 110 | 124 | 113 |
| Operating expense per unit of production............. | --- | 100 | 116 | 106 | 121 |
| Prices received for products sold.............................. | --- | 100 | 121 | 111 | 114 |
| Prices paid, including wages to hired labor.................. | --- | 100 | 122 | 127 | 133 |

1 Preliminary. 2 The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

## TABLE 10.--Tobacco-livestock farms, Inner Bluegrass Area, Kentucky: Organization, production, costs and returns, 1968, with comparisons

| Item | Unit | $\begin{aligned} & \text { AVERAGE } \\ & 1957-59 \end{aligned}$ | 1966 | 1967 | $1968^{1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land in farm. | Acre | 204 | 230 | 235 | 240 |
| Cropland harvested | do. | 58 | 54 | 48 | 50 |
| Pasture. | do. | 133 | 155 | 164 | 166 |
| Crops harvested: |  |  |  |  |  |
| Tobacco. | do. | 7.1 | 5.9 | 5.9 | 5.9 |
| Corn for grain | do. | 12.8 | 11.2 | 11.5 | 11.5 |
| Alfalfa. | do. | 16.3 | 16.1 | 9.8 | 8.7 |
| Other hay | do. | 16.3 | 17.5 | 17.7 | 21.0 |
| Crop yields per harvested acre: |  |  |  |  |  |
| Tobacco. | Pound | 1,722 | 2,657 | 2,668 | 2,641 |
| Corn for grain | Bushel | 60 | 77 | 95 | 86 |
| Alfalfa. | Ton | 2.8 | 2.9 | 2.6 | 3.4 |
| Other hay | do. | 1.4 | 1.9 | 1.5 | 2.1 |
| Livestock on farm, Jan. I: |  |  |  |  |  |
| All cattle. | Number | 37.9 | 60.6 | 63.0 | 69.5 |
| Beef cows | do. | 23.8 | 39.9 | 41.1 | 45.6 |
| Ewes. | do. | 58.7 | 33.5 | 33.0 | 25.0 |
| Total labor used. | Hour | 4,400 | 4,070 | 4,020 | 4,030 |
| Operator and family | do. | 2,630 | 2,440 | 2,410 | 2,420 |
| Hired. . | do. | 1,770 | 1,630 | 1,610 | 1,610 |
| Total farm capital, Jan. 1. | Dollar | 90,030 | 120,740 | 129,780 | 140,240 |
| Land and buildings. | do. | 77,570 | 104,190 | 111,860 | 121,200 |
| Machinery and equipment | do. | 4,650 | 5,760 | 6,090 | 6,520 |
| Livestock. | do. | 5,770 | 8,500 | 9,400 | 10,300 |
| Crops. | do. | 2,040 | 2,290 | 2,430 | 2,220 |
| Total cash receipts | do. | 12,810 | 17,386 | 17,719 | 18,815 |
| Tobacco.. | do. | 7,752 | 10,544 | 11,417 | 11,498 |
| Cattle and calves | do. | 2,783 | 4,948 | 4,538 | 5,737 |
| Hogs and pigs. | do. | 739 | 904 | 754 | 844 |
| Sheep and lambs..................................................... | do. | 928 | 752 | 775 | 548 |
| Wool. | do. | 262 | 116 | 73 | 47 |
| Other, including Government payments........................... | do. | 346 | 122 | 162 | 141 |
| Value of perquisites | do. | 1,310 | I,696 | 1,784 | 1,858 |
| Change in inventory of crops and livestock. | do. | 282 | 350 | 724 | 102 |
| Gross farm income. | do. | 14,402 | 19,432 | 20,227 | 20,775 |
| Total cash expenditures.............................................. | do. | 7,353 | 9,441 | 10,058 | 10,203 |
|  | do. | 345 | 1,283 | 1,532 | 1,294 |
| Iivestock expense | do. | 968 | 848 | 825 | 661 |
| Fertilizer and lime | do. | 635 | 704 | 705 | 736 |
| Other crop expense | do. | 398 | 431 | 404 | 437 |
| Machinery..... | do. | 1,766 | 2,228 | 2,323 | 2,453 |
| Farm buildings and fences | do. | 801 | 865 | 938 | 1,025 |
| Labor hired. | do. | 1,524 | 1,911 | 2,048 | 2,291 |
| Taxes. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 432 | 551 | 625 | 639 |
| Other. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 484 | 620 | 658 | 667 |
| Inventory adjustment, machinery and buildings.................. | do. | -62 | -20 | -107 | -110 |
| Total operating expenses. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 7,291 | 9,421 | 9,951 | 10,093 |
| Return to operator labor and management, and capital ${ }^{2}$. | do. | 7,111 | 10,011 | 10,276 | 10,682 |
| Purchasing power in 1947-49 dollars........................... | do. | 6,057 | 7,760 | 7,785 | 7,972 |
| INDEX NUMBERS ( $1957-59=100$ ): |  |  |  |  |  |
| Net farm production. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | - | 100 | 122 | 121 | 126 |
| Production per unit of input. ................................... | -- | 100 | 115 | 112 | 115 |
| Operating expense per unit of production...................... | -- | 100 | 104 | 110 | 110 |
| Prices received for products sold............................... | --- | 100 | 108 | 111 | 113 |
| Prices paid, indluding wages to hired labor. . . . . . . . . . . . . . . | --- | 100 | 115 | 119 | 125 |

[^6]TABLE 11.--Tobacco-dairy farms, Outer Bluegrass Area, Kentucky: Organization, production, costs and returns, 1968, with comparisons

| Item | Unit | $\begin{aligned} & \text { AVERAGE } \\ & 1957-59 \end{aligned}$ | 1966 | 1967 | $1968{ }^{1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land in farm. | Acre | 126 | 144 | 146 | 146 |
| Cropland harvested. | do. | 40 | 42 | 40 | 39 |
| Pasture.......... | do. | 72 | 82 | 84 | 84 |
| Crops harvested: |  |  |  |  |  |
| Tobacco. | do. | 2.8 | 2.4 | 2.4 | 2.4 |
| Corn for grain | do. | 8.3 | 7.2 | 7.6 | 6.7 |
| Corn for silage | do. | 4.4 | 5.5 | 5.8 | 5.8 |
| Alfalfa.... | do. | 9.8 | 13.5 | 8.9 | 7.9 |
| Other hay. | do. | 11.5 | 11.3 | 13.1 | 14.3 |
| Crop yields per harvested acre: |  |  |  |  |  |
| Tobacco...................... | Pound | 1,730 | 2,652 | 2,620 | 2,465 |
| Corn for grain. | Bushel | 59 | 67 | 88 | 73 |
| Corn for silage | Ton | 10.2 | 12.5 | 20.2 | 16.1 |
| Alfalfa.... | do. | 2.4 | 2.2 | 2.7 | 2.9 |
| Other hay. | do. | 1.4 | 1.6 | 1.9 | 1.9 |
| Livestock on farm, Jan. l: |  |  |  |  |  |
| All cattle. | Number | 24.9 | 32.6 | 30.0 | 31.4 |
| Cows and heifers, 2 years old and over. | do. | 15.1 | 19.7 | 18.9 | 19.1 |
| Milk production per cow. | Pound | 6,760 | 8,380 | 8,550 | 8,710 |
| Total labor used. | Hour | 4,400 | 4,810 | 4,650 | 4,650 |
| Operator and family | do. | 3,870 | 4,090 | 3,950 | 3,950 |
| Hired... | do. | 530 | 720 | 700 | 700 |
| Total farm capital, Jan. 1. | Dollar | 35,620 | 54,150 | 57,390 | 60,780 |
| Land and buildings.. | do. | 26,060 | 40,180 | 42,780 | 45,410 |
| Machinery and equipment | do. | 4,790 | 6,870 | 7,300 | 7,820 |
| Livestock. | do. | 3,480 | 5,100 | 5,230 | 5,660 |
| Crops.. | do. | 1,290 | 2,000 | 2,080 | 1,890 |
| Total cash receipts. | do. | 8,207 | 13,335 | 13,663 | 14,421 |
| Tobacco... | do. | 3,072 | 4,254 | 4,508 | 4,375 |
| Dairy products. | do. | 3,930 | 7,214 | 7,734 | 8,687 |
| Cattle and calves | do. | 718 | 1,372 | 1,033 | 940 |
| Hogs and pigs. | do. | 354 | 407 | 302 | 335 |
| Other, including Government payment | do. | 133 | 88 | 86 | 84 |
| Value of perquisites | do. | 839 | 1,116 | 1,146 | 1,203 |
| Change in inventory of crops and livestock. | do. | 216 | -391 | 149 | 344 |
| Gross farm income. | do. | 9,262 | 14,060 | 14,958 | 15,968 |
| Total cash expenditures | do. | 4,820 | 7,500 | 7,429 | 7,987 |
| Feed purchased.. | do. | 858 | 1,641 | 1,328 | 1,602 |
| Livestock expense. | do. | 151 | 229 | 222 | 232 |
| Fertilizer and lime | do. | 308 | 430 | 455 | 452 |
| Other crop expense. | do. | 200 | 261 | 265 | 265 |
| Machinery....... | do. | 1,898 | 2,750 | 2,876 | 3,030 |
| Farm buildings and fences. | do. | 474 | 745 | 745 | 750 |
| Labor hired.... | do. | 411 | 760 | 803 | 899 |
| Taxes. | do. | 180 | 266 | 300 | 317 |
| Other | do. | 340 | 418 | 435 | 440 |
| Inventory adjustment, machinery and buildings. | do. | -105 | -196 | -147 | -175 |
| Total operating expenses. | do. | 4,715 | 7,304 | 7,282 | 7,812 |
| Return to operator labor and management, and capital ${ }^{2}$........... Purchasing power in 1947-49 dollars. | do. | 4,547 3,788 | 6,756 5,237 | 7,676 5,815 | 8,156 6,087 |
| INDEX NLMBERS (1957-59 = 100): |  |  |  |  |  |
| Net farm production. | --- | 100 | 128 | 134 | 131 |
| Production per unit of input. | --- | 100 | 107 | 111 | 109 |
| Operating expense per unit of production. | --- | 100 | 118 | 116 | 123 |
| Prices received for products sold............................. | --- | 100 | 115 | 120 | 126 |
| Prices paid, including wages to hired labor. | --- | 100 | 115 | 119 | 119 |

[^7]
## TABLE 12.--Tobacco-beef farms, Pennyroyal Area, Kentucky-Tennessee: Organization, production, costs and returns, 1968, with comparisons

| Item | Unit | $\begin{aligned} & \text { AVERAGE } \\ & 1957-59 \end{aligned}$ | 1966 | 1967 | $1968{ }^{1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land in farm. | Acre | 254 | 330 | 336 | 336 |
| Cropland harvested. | do. | 99.2 | 133.9 | 143.7 | 139.8 |
| Crops harvested: |  |  |  |  |  |
| Burley tobacco. | do. | 1.6 | 1.6 | 1.6 | 1.6 |
| Fire-cured tobaceo | do. | 1.8 | 1.6 | 1.4 | 1.4 |
| Dark air-cured tobacco | do. | . 8 | 1.4 | 1.4 | 1.4 |
| Corn. | do. | 30.4 | 44.1 | 49.4 | 44.6 |
| Small grains | do. | 27.3 | 38.3 | 48.8 | 46.8 |
| Alfalfa hay | do. | 4.1 | 8.7 | 5.7 | 5.1 |
| Other hay. | do. | 19.6 | 36.4 | 36.9 | 39.4 |
| Other crops. | do. | 20.3 | 12.2 | 8.6 | 7.5 |
| Crop yields per harvested acre: |  |  |  |  |  |
| Burley tobacco. | Pound | 1,469 | 2,320 | 2,188 | 2,269 |
| Fire-cured tobacco | do. | 1,612 | 1,860 | 1,614 | 1,885 |
| Dark air-cured tobacco. | do. | 1,551 | 1,996 | 1,561 | 1,884 |
| Corn. | Bushel | 47.8 | 52.0 | 95.4 | 74.0 |
| Wheat. | do. | 25.3 | 38.0 | 36.3 | 32.7 |
| Alfalfa hay | Ton | 2.8 | 3.0 | 4.0 | 3.8 |
| Other hay.. | do. | 1.5 | 1.6 | 2.0 | 1.9 |
| Livestock on farm, Jan. l: |  |  |  |  |  |
| All cattle. | Number | 45.7 | 88.3 | 90.1 | 94.6 |
| Beef cows. | do. | 21.3 | 32.8 | 33.1 | 35.3 |
| Pigs raised. | do. | 54.9 | 67.0 | 67.6 | 62.2 |
| Total labor used. | Hour | 3,590 | 4,340 | 4,200 | 4,220 |
| Operator and family | do. | 2,670 | 2,860 | 2,850 | 2,850 |
| Hired. | do. | 920 | 1,480 | 1,350 | 1,370 |
| Total farm capital, Jan. l: | Dollar | 50,250 | 107,750 | 119,980 | 129,930 |
| Land and buildings. | do. | 37,560 | 83,490 | 93,410 | 102,820 |
| Machinery and equipmen | do. | 5,310 | 8,380 | 9,060 | 9,780 |
| Livestock. | do. | 5,210 | 11,900 | 13,120 | 13,080 |
| Crops. | do. | 2,170 | 3,980 | 4,390 | 4,250 |
| Total cash receipts. | do. | 8,662 | 14,897 | 16,353 | 15,755 |
| Tobacco.. | do. | 2,980 | 4,720 | 4,392 | 5,269 |
| Grain.... | do. | 1,428 | 2,937 | 5,789 | 3,571 |
| Cattle and calves | do. | 1,914 | 3,088 | 2,799 | 3,301 |
| Hogs and pigs..... | do. | 1,248 | 2,374 | 1,786 | 1,827 |
| Other, including Government payments | do. | 1,092 | 1,778 | 1,587 | 1,787 |
| Value of perquisites. | do. | 692 | 867 | 898 | 930 |
| Change in inventory, crops and livestock | do. | 401 | 446 | 872 | 387 |
| Gross farm income. | do. | 9,755 | 16,210 | 18,123 | 17,072 |
| Total cash expenditures. | do. | 5,708 | 9,720 | 10,328 | 10,662 |
| Feed purchased... | do. | 515 | 844 | 835 | 802 |
| Livestock expense. | do. | 67 | 113 | 116 | 126 |
| Fertilizer and lime | do. | 935 | 1,583 | 1,744 | 1,650 |
| Other crop expense | do. | 516 | 891 | 906 | 967 |
| Machinery........ | do. | 2,263 | 3,467 | 3,797 | 4,010 |
| Farm buildings and fence | do. | 494 | 812 | 909 | 875 |
| Labor hired | do. | 630 | 1,536 | 1,482 | 1,688 |
| Taxes. | do. | 160 | 277 | 334 | 334 |
| Other | do. | 128 | 197 | 205 | 210 |
| Inventory adjustment, machinery and buildings. | do. | -145 | -257 | -329 | -291 |
| Total operating expenses.. | do. | 5,563 | 9,463 | 9,999 | 10,371 |
| Return to operator labor and management, and capital ${ }^{2}$ | do. | 4,192 | 6,747 | 8,124 | 6,701 |
| Purchasing power in 1947-49 dollars. | do. | 3,570 | 5,230 | 6,155 | 5,001 |
| INDEX NUMBERS ( $1957-59=100$ ): |  |  |  |  |  |
| Net farm production. . | --- | 100 | 145 | 177 | 158 |
| Production per unit of input. | --- | 100 | 105 | 124 | 111 |
| Operating expense per unit of production. | --- | 100 | 118 | 103 | 119 |
| Prices received for products sold. | --- | 100 | 110 | 102 | 106 |
| Prices paid, including wages to hired labor. | --- | 100 | 116 | 119 | 123 |

[^8]TABLE 13. --Tobacco-dairy farms, Pennyroyal Area, Kentucky-Tennessee: Organization, production, costs and returns, 1968, with comparisons

| Item | Unit | $\begin{aligned} & \text { AVERAGE } \\ & 1957-59 \end{aligned}$ | 1966 | 1967 | $1968{ }^{1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Iand in farm. | Acre | 162 | 240 | 242 | 245 |
| Cropland harvested. | do. | 62.1 | 97.6 | 100.7 | 100.0 |
| Crops harvested: |  |  |  |  |  |
| Burley tobacco. | do. | . 9 | 1.1 | 1.1 | 1.1 |
| Fire-cured tobacco. | do. | 1.1 | 1.2 | 1.1 | 1.1 |
| Dark air-cured tobacc | do. | 1.1 | 1.3 | 1.2 | 1.3 |
| Corn. ..... | do. | 19.9 | 34.2 | 38.3 | 35.7 |
| Small grains | do. | 16.0 | 24.7 | 28.5 | 27.7 |
| Alfalfa hay. | do. | 3.2 | 7.8 | 5.1 | 4.6 |
| Other hay.. | do. | 14.2 | 31.7 | 29.3 | 32.8 |
| Other crops. | do. | 9.6 | 3.6 | 3.1 | 2.8 |
| Crop yields per harvested acre: |  |  |  |  |  |
| Burley tobacco. | Pound | 1,469 | 2,320 | 2,188 | 2,269 |
| Fire-cured tobacco. | do. | 1,612 | 1,860 | 1,614 | 1,885 |
| Dark air-cured tobacco | do. | 1,551 | 1,996 | 1,561 | 1,884 |
| Corn. | Bushel | 47.8 | 52.0 | 95.4 | 74.0 |
| Wheat. | do. | 25.3 | 38.0 | 36.3 | 32.7 |
| Alfalfa hay | Ton | 2.8 | 3.0 | 4.0 | 3.8 |
| Other hay. | do. | 1.5 | 1.6 | 2.0 | 1.9 |
| Livestock on farm, Jan. 1: |  |  |  |  |  |
| All cattle............... | Number | 24.1 | 48.4 | 53.7 | 57.2 |
| Milk cows. | do. | 13.8 | 18.8 | 19.4 | 20.4 |
| Pigs raised.. | do. | 39.1 | 56.1 | 62.4 | 59.3 |
| Milk production per cow. | Pound | 5,550 | 7,630 | 7,860 | 8,170 |
| Total labor used. | Hour | 4,040 | 5,010 | 5,080 | 5,210 |
| Operator and family | do. | 3,560 | 3,790 | 3,800 | 3,800 |
| Hired..... | do. | 480 | 1,220 | 1,280 | 1,410 |
| Total farm capital, Jan. 1: | Dollar | 33,450 | 78,980 | 88,130 | 96,870 |
| Land and buildings.. | do. | 24,000 | 60,720 | 67,280 | 74,970 |
| Machinery and equipment | do. | 4,460 | 8,050 | 8,730 | 9,450 |
| Livestock. | do. | 3,460 | 7,260 | 8,630 | 9,300 |
| Crops. | do. | 1,530 | 2,950 | 3,490 | 3,150 |
| Total cash receipts | do. | 7,318 | 14,435 | 16,876 | 17,979 |
| Tobacco. | do. | 2,134 | 3,598 | 3,325 | 4,047 |
| Grain. | do. | 695 | 1,665 | 3,589 | 2,293 |
| Dairy products. | do. | 2,377 | 5,168 | 5,680 | 6,320 |
| Cattle and calves. | do. | 622 | 1,203 | 1,521 | 2,596 |
| Hogs and pigs. | do. | 857 | 1,773 | 1,841 | 1,664 |
| Other, including Government payme | do. | 633 | 1,028 | 920 | 1,059 |
| Value of perquisites........... | do. | 585 | 753 | 762 | 821 |
| Change in inventory, crops and livestock | do. | 365 | 1,207 | 678 | -192 |
| Gross farm income..................... | do. | 8,268 | 16,395 | 18,316 | 18,608 |
| Total cash expenditures. | do. | 4,405 | 9,185 | 9,669 | 10,727 |
| Feed purchased... | do. | 562 | 1,581 | 1,504 | 1,869 |
| Livestock expense.. | do. | 107 | 230 | 246 | 268 |
| Fertilizer and lime. | do. | 528 | 1,238 | 1,316 | 1,278 |
| Other crop expense. | do. | 368 | 677 | 679 | 650 |
| Machinery......... | do. | 1,939 | 3,227 | 3,384 | 3,651 |
| Farm buildings and fence | do. | 373 | 591 | 707 | 850 |
| Labor hire | do. | 330 | 1,268 | 1,412 | 1,729 |
| Taxes | do. | 93 | 193 | 235 | 238 |
| Other | do. | 105 | 180 | 186 | 194 |
| Inventory adjustment, machinery and buildings. | do. | -264 | -328 | -329 | -513 |
| Total operating expenses. | do. | 4,141 | 8,857 | 9,340 | 10,214 |
| Return to operator labor and management, and capital ${ }^{2}$. | do. | 4,127 | 7,538 | 8,976 | 8,394 |
| Purchasing power in 1947-49 dollars.................. | do. | 3,519 | 5,843 | 6,800 | 6,264 |
| INDEX NUMBERS ( $1957-59$ = 100): |  |  |  |  |  |
| Net farm production.... | --- | 100 | 169 | 202 | 192 |
| Production per unit of imput. | --- | 100 | 112 | 128 | 120 |
| Operating expense per unit of production. | --- | 100 | 124 | 112 | 125 |
| Prices received for products sold..... | --- | 100 | 111 | 107 | 112 |
| Prices paid, including wages to hired labor...... | --- | 100 | 118 | 121 | 124 |

[^9] primarily for comparability between types of farms.

## TABLE 14.--Wheat-fallow farms, Northern Plains: Organization, production,

 costs and returns, 1968, with comparisons| Item | Unit | AVERAGE <br> 1957-59 | 1966 | 1967 | $1968^{1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Iand in farm. | Acre | 761 | 899 | 919 | 933 |
| Cropland harvested | do. | 342 | 362 | 392 | 392 |
| Fallow and idle. | do. | 200 | 263 | 250 | 264 |
| Pasture and other land. | do. | 219 | 274 | 277 | 277 |
| Crops harvested: |  |  |  |  |  |
| Durum wheat. | do. | 13 | 64 | 92 | 112 |
| Other spring wheat | do. | 141 | 125 | 153 | 129 |
| Other small grains | do. | 110 | 97 | 72 | 74 |
| Flaxseed. | do. | 24 | 18 | 13 | 13 |
| Hay. | do. | 48 | 55 | 59 | 55 |
| Crop yields per harvested acre: |  |  |  |  |  |
| Wheat. | Bushel | 15.7 | 26.2 | 17.6 | 24.5 |
| Flaxseed | do. | 3.5 | 11.9 | 5.2 | 8.0 |
| Hay. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | Ton | . 90 | 1.38 | . 93 | 1.32 |
| Livestock on farm, Jan. l: |  |  |  |  |  |
| All cattle. | Number | 19.8 | 33.8 | 35.2 | 32.2 |
| Beef cows. | do. | 10.9 | 17.2 | 17.7 | 16.9 |
| Total labor used. | Hour | 2,420 | 2,790 | 2,830 | 2,820 |
| Operator and family | do. | 2,180 | 2,560 | 2,630 | 2,600 |
| Hired. . . . . . . . . . . | do. | 240 | 230 | 200 | 220 |
| Total farm capital, Jan. 1. | Dollar | 45,360 | 77,830 | 85,640 | 92,250 |
| Land and buildings. | do. | 32,280 | 60,230 | 66,170 | 72,770 |
| Machinery and equipment. | do. | 9,320 | 11,190 | 12,060 | 13,020 |
| Livestock. | do. | 2,590 | 4,800 | 5,620 | 5,050 |
| Crops. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 1,170 | 1,610 | 1,790 | 1,410 |
| Total cash receipts | do. | 7,576 | 17,030 | 14,250 | 16,093 |
| Wheat. | do. | 4,194 | 7,710 | 6,331 | 8,147 |
| Other crops | do. | 1,156 | 3,332 | 1,100 | 1,352 |
| Tivestock. | do. | 1,368 | 2,204 | 2,957 | 2,671 |
| Livestock products. | do. | 344 | 314 | 308 | 276 |
| Other, including Government payments. | do. | 514 | 3,470 | 3,554 | 3,647 |
| Value of perquisites | do. | 490 | 677 | 713 | 778 |
| Change in inventory of crops and livestock. | do. | -276 | 253 | -828 | -239 |
| Gross farm income. | do. | 7,790 | 17,960 | 14,135 | 16,632 |
| Total cash expenditures | do. | 4,676 | 6,405 | 6,553 | 7,190 |
| Feed purchased. | do. | 75 | 47 | 50 | 48 |
| Livestock expens | do. | 68 | 105 | 108 | 107 |
| Crop expense. | do. | 469 | 698 | 831 | 777 |
| Machinery. . | do. | 3,046 | 3,922 | 4,021 | 4,193 |
| Farm buildings and fences | do. | 100 | 244 | 111 | 511 |
| Labor hired. | do. | 252 | 281 | 261 | 308 |
| Taxes. | do. | 512 | 861 | 909 | 965 |
| Other | do. | 154 | 247 | 262 | 281 |
| Inventory adjustment, machinery and buildings. | do. | 206 | -241 | -82 | -232 |
| Total operating expenses........................................... | do. | 4,882 | 6,164 | 6,471 | 6,958 |
| Return to operator labor and management, and capital ${ }^{2} . . . . . .$. | do. | 2,908 | 11,796 | 7,664 | 9,674 |
| Purchasing power in 1947-49 dollars........................... | do. | 2,481 | 9,144 | 5,806 | 7,219 |
| INDEX NUMBERS (1957-59 = 100) : |  |  |  |  |  |
| Net farm production. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | -- | 100 | 200 | 158 | 213 |
| Production per unit of input. .................................... | -- | 100 | 171 | 134 | 175 |
| Operating expense per unit of production..................... | --- | 100 | 65 | 85 | 69 |
| Prices received for products sold. | --- | 100 | 100 | 93 | 84 |
| Prices paid, including wages to hired labor. | --- | 100 | 113 | 118 | 121 |

[^10]
## TABLE 15. --Winter wheat farms, Southern Plains: Organization, production, costs and returns, 1968, with comparisons



[^11]TABLE 16.--Wheat-fallow farms, Washington and Oregon: Organization, production, costs and returns, 1968, with comparisons

| Item | Unit | $\begin{aligned} & \text { AVERAGE } \\ & 1957-59 \end{aligned}$ | 1966 | 1967 | $1968{ }^{1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land in farm. | Acre | 1,352 | 1,520 | 1,550 | 1,570 |
| Cropland harvested | do. | 477 | 520 | 582 | 597 |
| Summer fallow. | do. | 445 | 560 | 533 | 548 |
| Other cropland. | do. | 45 | 33 | 25 | 25 |
| Crops harvested: |  |  |  |  |  |
| Winter wheat. | do. | 279 | 386 | 501 | 495 |
| Spring wheat. | do. | 30 | 6 | 10 | 5 |
| Other small grains | do. | 152 | 98 | 49 | 75 |
| All hay. | do. | 16 | 30 | 22 | 22 |
| Crop yields per harvested acre: |  |  |  |  |  |
| All wheat. | Bushel | 32.7 | 32.5 | 32.6 | 31.6 |
| Barley. | do. | 33.9 | 40.9 | 38.5 | 39.0 |
| Hay. | Ton | 1.5 | 1.2 | 1.7 | 1.8 |
| Livestock on farm, Jan. l: |  |  |  |  |  |
| All cattle. | Number | 30.8 | 37.3 | 37.7 | 38.1 |
| Beef cows. | do. | 13.5 | 11.6 | 14.2 | 16.6 |
| Total labor used. | Hour | 3,660 | 3,930 | 4,130 | 4,110 |
| Operator and family | do. | 2,860 | 3,420 | 3,590 | 3,570 |
| Hired. | do. | 800 | 510 | 540 | 540 |
| Total farm capital, Jan. l........................................... | Dollar | 129,780 | 194,610 | 199,530 | 205,120 |
| Land and buildings. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 107,620 | 167,200 | 170,500 | 175,840 |
| Machinery and equipment. | do. | 16,740 | 20,970 | 21,570 | 22,370 |
| Livestock. | do. | 3,670 | 5,140 | 5,900 | 5,540 |
| Crops. | do. | 1,750 | 1,300 | 1,560 | 1,370 |
| Total cash receipts.................................................... | do. | 24,641 | 33,346 | 34,961 | 33,632 |
| Wheat. | do. | 17,900 | 20,235 | 23,153 | 20,212 |
| Barley and other crops............................................. | do. | 3,837 | 3,642 | 1,666 | 2,405 |
| Livestock. | do. | 2,161 | 2,670 | 2,984 | 3,724 |
| Livestock products. | do. | 160 | 272 | 435 | 336 |
| Other, including Government payments | do. | 583 | 6,527 | 6,723 | 6,955 |
| Value of perquisites.................................................. | do. | 775 | 801 | 808 | 779 |
| Change in inventory of crops and livestock. | do. | -12 | 178 | -100 | -219 |
| Gross farm income | do. | 25,404 | 34, 325 | 35,669 | 34,192 |
| Total cash expenditures............................................. | do. | 9,890 | 12,409 | 12,993 | 13,319 |
| Feed purchased. | do. | 231 | 227 | 202 | 172 |
| Livestock expense | do. | 71 | 114 | 109 | 111 |
| Crop expense.. | do. | 1,739 | 2,444 | 2,490 | 2,747 |
| Machinery purchased | do. | 2,495 | 2,251 | 2,429 | 2,323 |
| Other machinery expense. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 2,619 | 3,406 | 3,793 | 3,960 |
| Farm buildings and fences. | do. | 436 | 968 | 759 | 447 |
| Labor hired. | do. | 1,248 | 915 | 1,012 | 1,088 |
| Taxes. | do. | 970 | 1,976 | 2,085 | 2,354 |
| Other. | do. | 81 | 108 | 114 | 117 |
| Inventory adjustment, machinery and buildings.................. | do. | -241 | -184 | -19 | 499 |
| Total operating expenses............................................. | do. | 9,649 | 12,225 | 12,974 | 13,818 |
| Return to operator labor and management, and capital ${ }^{2} . . . . .$. . | do. | 15,755 | 22,100 | 22,695 | 20,374 |
| Purchasing power in 1947-49 dollars........................... | do. | 13,437 | 17,132 | 17,193 | 15,204 |
| INDEX NUMBERS (1957-59 = 100): |  |  |  |  |  |
| Net farm production. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | -- | 100 | 118 | 142 | 141 |
| Production per unit of input. | --- | 100 | 105 | 121 | 118 |
| Operating expense per unit of production...................... | --- | 100 | 107 | 95 | 102 |
| Prices received for products sold............................... | --- | 100 | 93 | 82 | 78 |
| Prices paid, including wages to hired labor................... | --- | 100 | 114 | 117 | 121 |

1 Preliminary. 2 The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 17. --Cattle ranches, Northern Plains livestock area: Organization, production, costs and returns, 1968, with comparisons ${ }^{2}$

| Item | Unit | AVERAGE 1960-64 | 1966 | 1967 | $1968{ }^{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land in ranch. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | Acre | 11,500 | 11,500 | 11,500 | 11,500 |
| Cropland harvested, pasture and farmstead. | do. | 340 | 340 | 340 | 340 |
| Grazing land owned..... | do. | 8,600 | 8,600 | 8,600 | 8,600 |
| Grazing land rented. | do. | 2,560 | 2,560 | 2,560 | 2,560 |
| Crops harvested: |  |  |  |  |  |
| Feed grains... | do. | 30 | 27 | 31 | 33 |
| Tame hay. | do. | 129 | 131 | 137 | 141 |
| Native hay. | do. | 69 | 78 | 86 | 69 |
| Livestock on ranch, Jan. 1: <br> All cattle. |  | 432 | 461 | 458 | 470 |
| Cows and heifers, 2 years old and over....................... | do. | 292 | 300 | 311 | 306 |
| Calf crop. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | Percent | 92 | 95 | 91 | 92 |
| Total labor used. ....................................................... | Hour | 6,570 | 6,570 | 6,570 | 6,570 |
| Operator and family................................................. | do. | 3,000 | 3,000 | 3,000 | 3,000 |
| Hired...... | do. | 3,570 | 3,570 | 3,570 | 3,570 |
|  | Dollar | 293,530 | 352,150 | 389,960 | 406,530 |
| Land and buildings. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 207,560 | 259,840 | 295,600 | 306,580 |
| Machinery and equipment. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 14,840 | 16,680 | 17,560 | 18,400 |
| Livestock. | do. | 68,190 | 70,570 | 73,330 | 76,180 |
| Crops. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 2,940 | 5,060 | 3,470 | 5,370 |
| Total cash receipts................................................. | do. | 31,295 | 36,773 | 36,816 | 39,844 |
| Calves.. | do. | 15,044 | 17,858 | 16,320 | 17,824 |
| Steers and heifers | do. | 9,357 | 10,741 | 12,101 | 13,403 |
| Other cattle. | do. | 6,894 | 8,174 | 8,395 | 8,617 |
|  | do. | 967 | 1,015 | 1,020 | 1,059 |
| Change in inventory of crops and livestock. ................... | do. | 831 | -1,978 | 3,379 | -546 |
| Gross ranch income | do. | 33,093 | 35,810 | 41,215 | 40,357 |
| Total operating expense............................................. | do. | 17,712 | 17,355 | 22,260 | 19,142 |
| Feed and grazing fees.............................................. | do. | 3,383 | 1,347 | 4,724 | 1,050 |
| Livestock purchased................................................. | do. | 1,533 | 1,444 | 1,429 | 1,503 |
| Other livestock expense............................................ | do. | 84 | 93 | 100 | 104 |
|  | do. | 403 | 415 | 513 | 555 |
| Machinery purchased. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 2,321 | 2,565 | 2,725 | 2,875 |
| Other machinery expense.... . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 2,089 | 2,252 | 2,391 | 2,469 |
| Ranch buildings and fences....................................... | do. | 885 | 935 | 980 | 1,020 |
| Labor hired.... | do. | 4,380 | 4,974 | 5,298 | 5,586 |
| Taxes. | do. | 2,428 | 3,108 | 3,872 | 3,744 |
| Other. | do. | 206 | 222 | 228 | 236 |
| Return to operator labor and management, and capital ${ }^{4}$......... Purchasing power in 1947-49 dollars. | do. | $\begin{aligned} & 15,381 \\ & 12,734 \end{aligned}$ | $\begin{aligned} & 18,455 \\ & 14,306 \end{aligned}$ | 18,955 14,360 | $\begin{aligned} & 21,215 \\ & 15,832 \end{aligned}$ |
| INDEX NUMBERS ( $1960-64=100$ ) |  |  |  |  |  |
| Net ranch production. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | --- | 100 | 105 | 111 | 115 |
| Range condition. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | --- | 100 | 96 | 109 | 106 |
| Production per unit of input................................... | -- | 100 | 101 | 107 | 108 |
| Operating expenses per unit of production................... | --- | 100 | 100 | 112 | 102 |
| Prices received for products sold.............................. | --- | 100 | 111 | 111 | 114 |
| Prices paid, including wages to hired labor.................. | --- | 100 | 106 | 114 | 116 |

[^12]TABLE 18. --Cattle ranches, Northern Rocky Mountain: Organization, production, costs and returns, 1968, with comparisons


[^13] assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

TABLE 19. --Cattle ranches, Southwest: Organization, production, costs and returns, 1968, with comparisons

| Item | Unit | $\begin{aligned} & \text { AVERAGE } \\ & 1957-59 \\ & \hline \end{aligned}$ | 1966 | 1967 | $1968{ }^{1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land in ranch. | Acre | 11,070 | 11,660 | 11,670 | 11,690 |
| Cropland harvested. | do. |  |  |  |  |
| Rangeland, pasture, and miscellaneous | do. | 11,052 | 11,653 | 11,664 | 11,682 |
| İvestock on ranch, Jan. 1: |  |  |  |  |  |
| All cattle................ | Number | 197.0 | 231.7 | 251.9 | 241.8 |
| Cows and heifers, 2 years old and over....................... | do. | 138.1 | 148.3 | 152.7 | 148.1 |
| Calf crop. | Percent | 79 | 85 | 83 | 82 |
| Total labor used. | Hour | 3,450 | 3,700 | 3,720 | 3,690 |
| Operator and family | 30. | 2,520 | 2,400 | 2,400 | 2,320 |
| Hired............ | do. | 930 | 1,300 | 1,320 | 1,370 |
| Total ranch capital, Jan. $1^{2}$. | Dollar | 141,700 | 205,420 | 212,500 | 220,050 |
| Land and buildings........ | do. | 112,160 | 167,540 | 168,000 | 176,590 |
| Machinery and equipment | do. | 3,780 | 5,900 | 6,650 | 6,770 |
| Livestock....... | do. | 24,620 | 30,020 | 34,900 | 34,170 |
| Crops. | do. | 1,140 | 1,960 | 2,950 | 2,520 |
| Total cash receipts. | do. | 13,198 | 14,193 | 18,202 | 16,799 |
| Cattle............................................................. | do. | 12,737 | 13,824 | 17,972 | 16,595 |
| Other, including Government payments......................... | do. | 461 | 369 | 230 | 204 |
| Value of perquisites............................................ | do. | 1,071 | 792 | 791 | 807 |
| Change in inventory of crops and livestock. | do. | 1,394 | 2,634 | -1,104 | 1,576 |
| Gross ranch income | do. | 15,663 | 17,619 | 17,889 | 19,182 |
| Total cash expenditures. | do. | 8,033 | 10,529 | 11,071 | 11,713 |
| Feed and grazing fees. | do. | 1,029 | 2,040 | 3,239 | 2,792 |
| Livestock purchased........ | do. | 2,189 | 1,425 | 1,222 | 1,656 |
| Other livestock and crop expens | do. | 132 | 162 | 159 | 165 |
| Machinery purchased.......... | do. | 1,126 | 1,666 | 1,201 | 1,462 |
| Other machinery expense.... | do. | 1,303 | 1,429 | 1,483 | 1,483 |
| Ranch buildings and fences. | do. | 431 | 800 | , 600 | 1800 |
| Labor hired........ | do. | 535 | 1,086 | 1,188 | 1,349 |
| Taxes... | do. | 888 | 1,354 | 1,379 | 1,440 |
| Othe | do. | 400 | 567 | 600 | 566 |
| Inventory adjustment, machinery and buildings | do. | 220 | -203 | 506 | 126 |
| Total operating expenses. | do. | 8,253 | 10,326 | 11,577 | 11,839 |
| Return to operator labor and management, and capital ${ }^{3}$... Purchasing power in 1947-49 dollars......................... | $\begin{aligned} & \text { do. } \\ & \text { do. } \end{aligned}$ | $\begin{aligned} & 7,410 \\ & 6,302 \end{aligned}$ | $\begin{aligned} & 7,293 \\ & 5,653 \end{aligned}$ | $\begin{aligned} & 6,312 \\ & 4,782 \end{aligned}$ | $\begin{aligned} & 7,343 \\ & 5,480 \end{aligned}$ |
| INDEX NUMBERS ( $1957-59=100$ : |  |  |  |  |  |
| Net ranch production. | --- | 100 | 113 | 110 | 109 |
| Range condition. | --- | 100 | 101 | 95 | 102 |
| Production per unit of input. | --- | 100 | 104 | 101 | 101 |
| Operating expense per unit of production. | --- | 100 | 115 | 126 | 128 |
| Prices received for products sold. | --- | 100 | 105 | 107 | 112 |
| Prices paid, including wages to hired labor................. | --- | 100 | 122 | 126 | 124 |

[^14]
## TABLE 20.--Sheep ranches, Utah-Nevada: Organization, production, costs and returns, 1968, with comparisons ${ }^{1}$

| Item | Unit | $\begin{aligned} & \text { AVERAGE } \\ & 1960-64 \end{aligned}$ | 1966 | 1967 | $1968{ }^{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land in ranch. | Acre | 12,300 | 12,300 | 12,300 | 12,300 |
| Cropland harvested, pasture and farmstead. | do. | 140 | 140 | 140 | 140 |
| Grazing land owned..... | do. | 7,040 | 7,040 | 7,040 | 7,040 |
| Grazing land rented. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | do. | 5,120 | 5,120 | 5,120 | 5,120 |
| Livestock on ranch, Jan. I: |  |  |  |  |  |
| All stock sheep | Number | 2,358 | 2,420 | 2,395 | 2,420 |
| Breeding ewes. | do. | 1,961 | 2,025 | 2,005 | 2,025 |
| Lamps. | do. | 326 | 322 | 318 | 322 |
| Rams and wethers | do. | 71 | 73 | 72 | 73 |
| All cattle. | do. | 16 | 16 | 16 | 16 |
|  | Percent | 88 | 86 | 90 | 92 |
| Total labor used. | Hour | 6,570 | 6,570 | 6,570 | 6,570 |
| Operator and family | do. | 3,000 | 3,000 | 3,000 | 3,000 |
| Hired. . | do. | 3,570 | 3,570 | 3,570 | 3,570 |
| Total ranch capital, Jan. $1^{3}$. | Dollar | 181,562 | 212,240 | 207,310 | 210,290 |
| Land and buildings. | do. | 119,270 | 128,680 | 126,570 | 128,970 |
| Machinery and equipment. | do. | 11,024 | 12,150 | 12,740 | 13,240 |
| Livestock. . | do. | 49,590 | 69,090 | 65,480 | 65,680 |
| Crops. | do. | 1,678 | 2,320 | 2,520 | 2,400 |
| Total cash receipts | do. | 34,508 | 43,533 | 46,705 | 48,676 |
| Sheep and lambs. | do. | 18,487 | 25,210 | 27,435 | 28,494 |
| Wool. | do. | 10,703 | 12,927 | 9,996 | 10,441 |
| Wool payments. | do. | 3,739 | 3,306 | 7,352 | 7,580 |
| Other livestock and miscellaneous. | do. | 1,579 | 2,090 | 1,922 | 2,161 |
| Value of perquisites | do. | 686 | 816 | 908 | 894 |
| Change in inventory of crops and livestock. | do. | 428 | -735 | 935 | 580 |
| Gross ranch income. | do. | 35,622 | 43,614 | 48,548 | 50,150 |
| Total operating expense | do. | 26,193 | 28,971 | 30,124 | 31,581 |
| Feed and grazing fees. | do. | 3,712 | 3,774 | 4,274 | 3,755 |
| Livestock purchases and miscellaneous expens | do. | 1,564 | 1,874 | 2,104 | 2,113 |
| Shearing and clipping. | do. | 1,572 | 1,713 | 1,704 | 1,830 |
| Contract trucking. | do. | 1,572 | 2,179 | 2,280 | 2,604 |
| Machinery purchased. | do. | 1,678 | 1,827 | 1,929 | 2,020 |
| Machinery operating costs. | do. | 1,228 | 1,310 | 1,368 | 1,422 |
| Ranch buildings and fences | do. | 397 | 405 | 420 | 435 |
| Labor hired. | do. | 11,021 | 11,960 | 12,140 | .13,196 |
| Taxes. | do. | 2,683 | 3,128 | 3,079 | 3,350 |
| Other. | do. | 766 | 801 | 826 | 856 |
| Return to operator labor and management, and capital ${ }^{4}$. | do. | $9,429$ | 14,643 | $18,424$ | $18,569$ |
| Purchasing power in 1947-49 dollars... | do. | 7,787 | 11,351 | 13,958 | 13,857 |
| INDEX NUMBERS (1960-64 = 100): |  |  |  |  |  |
| Net ranch production. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | --- | 100 | 106 | 115 | 113 |
| Range condition. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | -- | 100 | 96 | 109 | 107 |
| Production per unit of input.................................... | --- | 100 | 104 | 112 | 109 |
| Operating expense per unit of production...................... | --- | 100 | 106 | 102 | 109 |
|  | --- | 100 | 117 | 122 | 126 |
| Prices paid, including wages to hired labor................... | --- | 100 | 110 | 113 | 119 |

[^15]TABLE 21. --Sheep ranches, Southwest: Organization, production, costs and returns, 1968, with comparisons

| Item | Unit | $\begin{aligned} & \text { AVERAGE } \\ & \text { 1957-59 } \end{aligned}$ | 1966 | 1967 | $1968{ }^{1}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land in ranch. | Acre | 13,365 | 13,620 | 13,630 | 13,650 |
| Cropland harvested. | do. | 20 |  |  |  |
| Rangeland, pasture, and miscellaneous. | do. | 13,345 | 13,613 | 13,624 | 13,642 |
| Livestock on ranch, Jan. 1: |  |  |  |  |  |
| All sheep................. | Number | 1,255 | 1,278 | 1,214 | 1,154 |
| Breeding ewes................................................... | do. | 977 | 980 | 923 | 844 |
| All cattle. | do. | 32 | 45 | 49 | 47 |
| Goats............................................................. | do. | 91 | 71 | 71 | 77 |
| Lamb crop........................................................ | Percent | 76 | 82 | 76 | 80 |
| Total labor used. | Hour | 5,360 | 5,270 | 5,250 | 4,910 |
| Operator and family | do. | 2,630 | 2,650 | 2,650 | 2,600 |
| Hired............... | do. | 2,730 | 2,620 | 2,600 | 2,310 |
| Total ranch capital, Jan. $1^{2}$. | Dollar | 191,700 | 254,950 | 260,110 | 268,480 |
| Land and buildings..... | do. | 163,310 | 222,170 | 222,770 | 233,820 |
| Machinery and equipment. | do. | 4,720 | 5,560 | 5,930 | 6,180 |
| Livestock... | do. | 22,760 | 26,230 | 29,950 | 27,200 |
| Crops...................................... . . . . . . . . . . . . . . . . . . . | do. | 910 | 990 | 1,460 | 1,280 |
| Total cash receipts. | do. | 19,278 | 23,696 | 21,510 | 20,983 |
| Sheep and lambs. | do. | 9,220 | 12,763 | 9,953 | 9,367 |
| Wool. ........ | do. | 5,020 | 5,491 | 4,611 | 4,592 |
| Wool payments. | do. | 2,239 | 1,387 | 3,208 | 3,150 |
| Other livestock and livestock products....................... | do. | 2,527 | 3,795 | 3,518 | 3,674 |
| Other, including Covernment payments......................... | do. | 272 | 260 | 220 | 200 |
| Value of perquisites. | do. | 905 | 941 | 962 | 981 |
| Change in inventory of crops and livestock. | do. | 1,166 | 48 | -1,005 | 110 |
| Gross ranch income. | do. | 21,349 | 24,685 | 21,467 | 22,074 |
| Total cash expenditures. | do. | 10,600 | 12,303 | 13,163 | 12,005 |
| Feed and grazing fees. | do. | 1,649 | 2,356 | 3,611 | 1,977 |
| Livestock purchased... | do. | 2,156 | 1,032 | 926 | 844 |
| Other livestock and crop expense | do. | 277 | 295 | 288 | 284 |
| Machinery purchased.. | do. | 986 | 1,438 | 1,140 | 1,569 |
| Other machinery expense. | do. | 1,285 | 1,388 | 1,445 | 1,414 |
| Ranch buildings and fences | do. | 514 | 700 | 500 | 700 |
| Labor hired. | do. | 1,876 | 2,724 | 2,838 | 2,803 |
| Taxes. | do. | 1,094 | 1,517 | 1,536 | 1,573 |
| Other. | do. | 763 | 853 | 879 | 841 |
| Inventory adjustment, machinery and buildings. | do. | 1,251 | 604 | 1,088 | 603 |
| Total operating expenses. | do. | 11,851 | 12,907 | 14,251 | 12,608 |
| Return to operator labor and management, and capital ${ }^{3}$......... Purchasing power in 1947-49 dollars. | do. | $\begin{aligned} & 9,498 \\ & 8,081 \end{aligned}$ | $\begin{array}{r} 11,778 \\ 9,130 \end{array}$ | $\begin{aligned} & 7,216 \\ & 5,467 \end{aligned}$ | $\begin{aligned} & 9,466 \\ & 7,064 \end{aligned}$ |
| Purchasing power in 1947-49 dollars.............................. | do. | 8,081 | 9,130 |  | 7,064 |
| INDEX NUMBERS ( $1957-59=100$ ): |  |  |  |  |  |
| Net ranch production. | --- | 100 | 120 | 92 | 109 |
| Range condition. .............................................................. . . | --- | 100 | 101 | 95 | 102 |
| Production per unit of input.................................. | --- | 100 | 118 | 95 | 110 |
| Operating expense per unit of production................... | --- | 100 | 97 | 128 | 105 |
| Prices received for products sold ${ }^{4}$. | --- | 100 | 105 | 108 | 115 |
| Prices paid, including wages to hired labor................. | --- | 100 | 123 | 128 | 127 |

[^16]
# UNITED STATES DEPARTMENT OF AGRICULTURE WASHINGTON, D.C. 20250 


[^0]:    1 preliminary. 2 The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

[^1]:    ${ }^{l}$ Preliminary. 2 Feed, chicks and medicines are supplied by the broiler contracting firm. Iftter and brooder fuel are furnished by growers. ${ }^{3}$ The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

[^2]:    ${ }^{1}$ Preliminary. ${ }^{2}$ The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

[^3]:    ${ }^{1}$ Preliminary. 2 The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

[^4]:    1 Preliminary. 2 The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

[^5]:    ${ }^{1}$ Preliminary. ${ }^{2}$ Includes cropper labor. ${ }^{3}$ The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

[^6]:    ${ }^{1}$ Preliminary. ${ }^{2}$ The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

[^7]:    ${ }^{1}$ Preliminary, ${ }^{2}$ The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

[^8]:    ${ }^{1}$ Preliminary. 2 The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

[^9]:    ${ }^{1}$ Preliminary. 2 The information presented here assumes farms are debt-free and producers are full owners,

[^10]:    ${ }^{1}$ Preliminary. 2 The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

[^11]:    ${ }^{1}$ Preliminary. 2 The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

[^12]:    ${ }^{1}$ Revised. ${ }^{2}$ Preliminary. ${ }^{3}$ Does not include estimated value of grazing permits. ${ }^{4}$ The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

[^13]:    1 Preliminary. ${ }^{2}$ Does not include estimated value of grazing permits. ${ }^{3}$ The information presented here

[^14]:    ${ }^{1}$ Preliminary. ${ }^{2}$ Does not include estimated value of grazing permits. ${ }^{3}$ The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

[^15]:    ${ }^{1}$ Two-band, desert-operated units. 2 Preliminary. ${ }^{3}$ Does not include estimated value of grazing permits. 4 The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms. ${ }^{5}$ Including wool incentive payments.

[^16]:    ${ }^{1}$ Preliminary. ${ }^{2}$ Does not include estimated value of grazing permits. ${ }^{3}$ The information presented here assumes farms are debt-free and producers are full owners, primarily for comparability between types of farms.

    4 Including wool incentive payments.

