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ANNUAL NORTH DAKOTA ELEVATOR MARKETING REPORT, 2004-05

Kimberly Vachal Associate Research Fellow

Tamara VanWechel Associate Research Fellow

Upper Great Plains Transportation Institute North Dakota State University Fargo, North Dakota WAITE LIBRARY
Department of Applied Economics
UNIVERSITY OF MINNESOTA
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North Dakota Wheat Commission North Dakota Public Service Commission North Dakota Grain Dealers Association

and

Special thanks to the North Dakota Elevator Industry who provide these data monthly.

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Overview

The Annual North Dakota Elevator Marketing Report for 2004-05 was prepared by Kimberly Vachal and Tamara VanWechel, Upper Great Plains Transportation Institute. The authors gratefully acknowledge the assistance of the North Dakota Grain Dealers Association, the North Dakota Wheat Commission, and the North Dakota Public Service Commission in compiling this report.

The objective of this report is to provide a benchmark for elevator managers in assessing performance, and supply a source for recognizing trends in the characteristics of North Dakota elevators. This report and the statistics mailed to individual elevators are presented as a source of information for elevator managers and those interested in the North Dakota grain industry. Continuation of the report as an annual project will be considered based on public response.

Source of Data

The distribution and shipment data in this report was developed from the Public Service Commission reports that require elevators to report monthly movements of grains and oilseeds by truck and rail. The storage capacities reported to the ND PSC were used to calculate the turnover ratios. 2004-05 numbers represent 95 percent of the required reports.

Scope of Report

Data are tabulated according to elevator type to provide general information on characteristics that describe commodity flows or provide a benchmark for elevators.

•	Turnover:	Equal to the ratio of volume of grain handled to the storage capacity available.
•	Destination:	Duluth-Superior, Minneapolis-St. Paul (include other MN and WI), PNW,

Midland-Southwest, North Dakota, and miscellaneous markets.

Origin: Nine crop reporting districts.

Mode: Truck or rail.

Elevator Size: Elevators are stratified into four groups based on the number of cars an elevator

can load without railroad switching services (1) Single Car (1 to 24 cars), (2) Multiple Car (25 to 49 cars), (3) Unit Train (50 to 99 cars), (4) No Rail, and (5)

100-car (100 cars or more).

Time: Crop year, from July 2004 to June 2005.

Commodity: Hard red spring wheat, durum, barley, sunflowers, oats, soybeans, canola, and

corn.

Organization of the Report

Five groups of data will be presented in this report: (1) individual elevator performance (e.g. turnover) and distribution information (due to confidentiality agreements, each elevator receives individual data on only its own activities), (2) storage capacity, volume handled, and turnover ratios by elevator size and for each crop reporting district, (3) elevator distribution and modal choice for the state, (4) destination information for each of the state's nine crop reporting districts and each of the commodities, (5) modal selection for each of the crop reporting districts and for each commodity marketed. Elevator managers will be able to compare their performance to that of similar elevators (e.g. size and location).

Definition of Elevator Summary Variables

Storage: Bushels of storage as reported by the elevator to the ND PSC.

Turnover Ratio: Ratio of grain and oilseed shipments to available storage capacity.

Elevator Size: No Rail Elevator: Elevator with no rail service

Single Car Elevator: Elevator with track space for 1 to 24 cars

Multi Car Elevator: Elevator with track space for 25 to 49 cars

Unit Train Elevator: Elevator with track space for 50 to 99 cars

100-Car Elevator: Elevator with track space for 100 cars or more

Information used in the reports was based on railroad and ND PSC data. Track space refers to the number of cars that can be loaded without railroad switching assistance.

Mode for Grain & Oilseed Shipments by Rail:

Single Car Shipments: Car orders purchased under rates for 1 to 24 cars
25 to 49 Car Shipments: Car orders purchased under rates for 25 to 49 cars
50 Car Shipments: Car orders purchased under rates for 50 or more cars

Information used in reports was based on the monthly grain and oilseed movement and storage reports that elevators submit to the ND PSC.

Destinations for Grain and Oilseed Shipments:

Destinations for grain and oilseed shipments, reported by the elevators in the monthly reports, are not final destinations for shipments. The destinations reported for rail shipments are the Waybill destinations. The destinations for truck shipments are reported as they are specified on the billing statement.



North Dakota Elevators, 2004-05

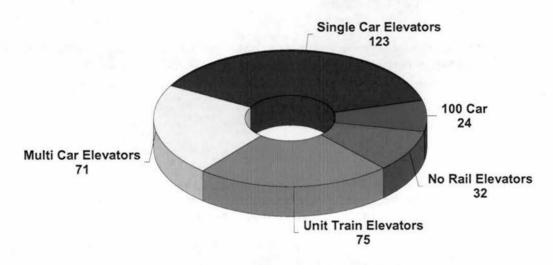
Storage: 228,027 Thousand Bu.

Grain Shipped to End User: 545,004 Thousand Bu.

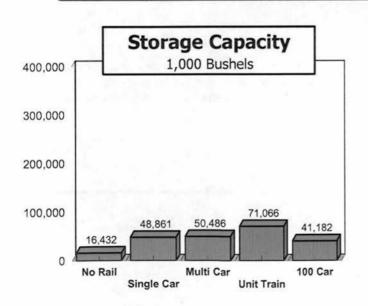
Grain Transhipped to ND Elevator: 51,164 Thousand Bu.

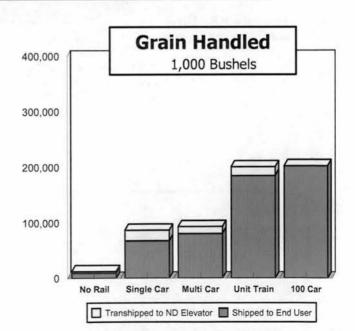
Average Turnover: 4.5

Elevator Categories

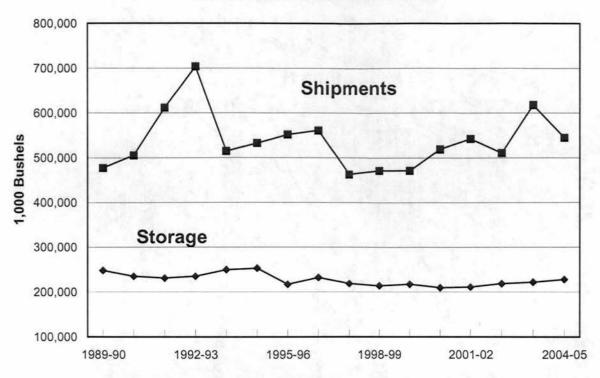


Note: Elevator categories are based on the number of rail cars an elevator can load without railroad switching assistance(pg iv).

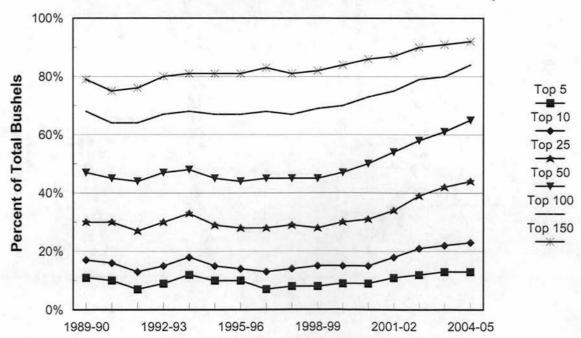




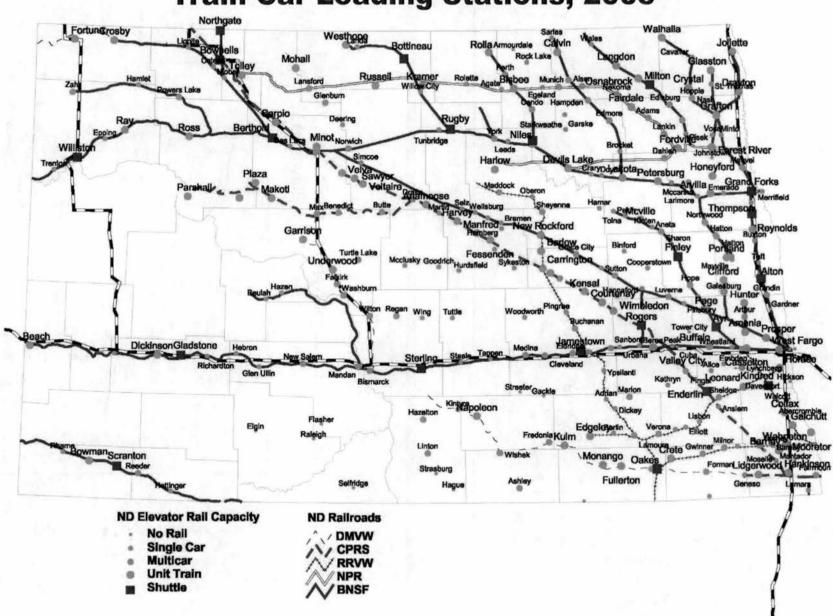
Storage and Total Grain Shipments for North Dakota Elevators



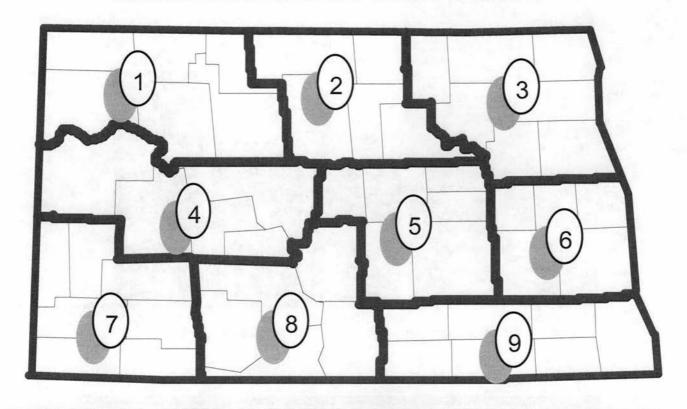
Concentration Ratios for North Dakota's 5, 10, 25, 50, 100, and 150 Largest Volume Elevators



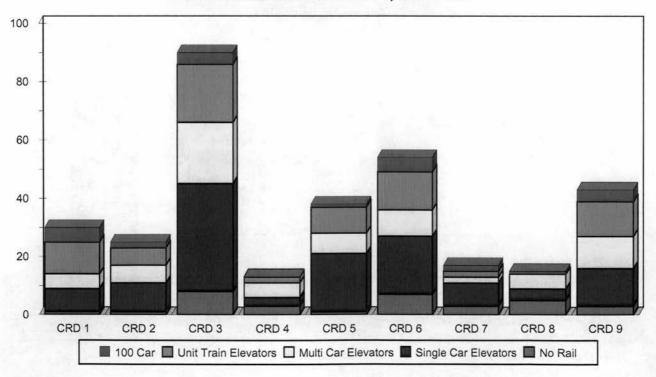
North Dakota Multicar, Unit, & Shuttle Train Car Loading Stations, 2005



NORTH DAKOTA CROP REPORTING DISTRICTS

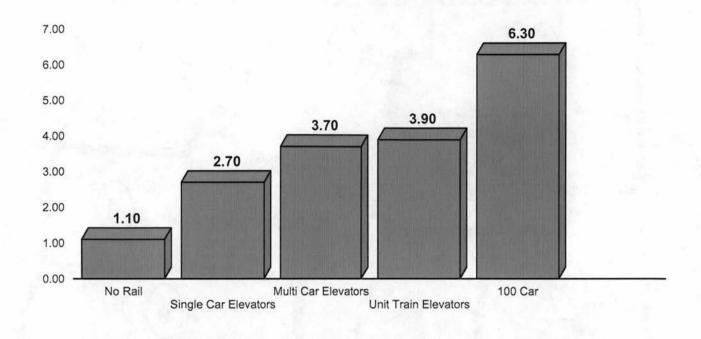


Elevators in Each CRD, 2004-05



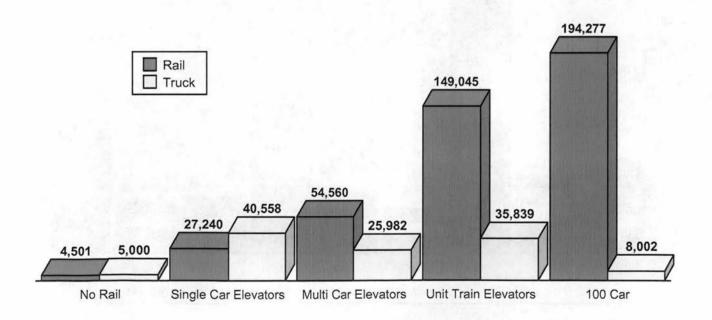
Turnover Ratios for Each Elevator Category, 2004-05

- Ratio of Volume Handled to Storage Capacity -



Modal Shipments of Grains and Oilseeds for Each Elevator Category, 2004-05

- Thousand Bushels -



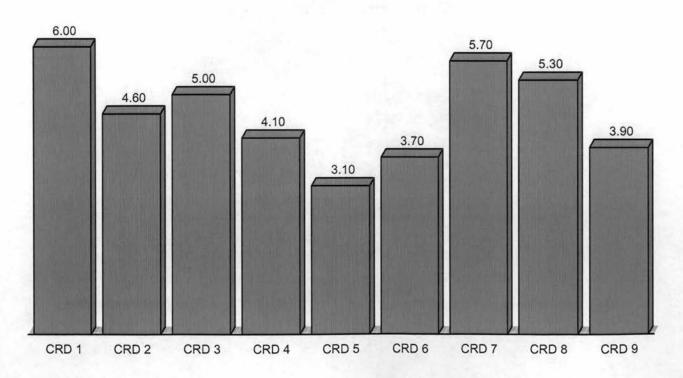
ND Elevator Storage, Shipments, and Turnover Ratios for Each CRD, 2004-05

CRD	# Elev	Storage Capacity	Total Transhipped ^a	Total Shipments ^b	Average Turnover
1	30	20,142,500	2,538,853	75,036,223	6.0
2	25	13,031,000	4,119,900	45,968681	4.6
3	90	48,292,239	10,789,354	102,546,004	5.0
4	13	7,007,000	931,385	22,359,661	4.1
5	38	33,360,800	6,599,742	60,075,562	3.1
6	54	48,960,984	16,308,126	85,371,001	3.7
7	17	11,456,200	1,839,238	35,680,640	5.7
8	15	5,433,000	313,900	14,515,307	5.3
9	43	40,343,200	7,723,692	103,451,003	3.9
All	325	207,884,423	51,164,190	545,004,082	4.6

^aBushels transhipped to other ND elevators.

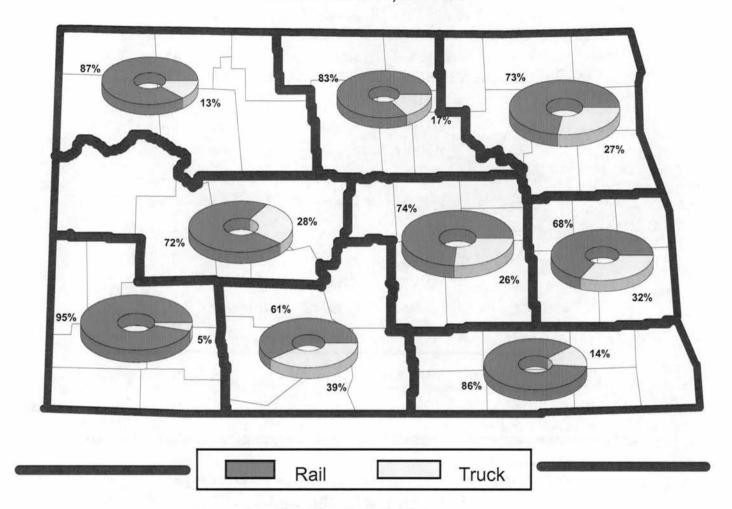
Average Turnover of Shipments to Storage for Each CRD, 2004-05

-Weighted by grain shipments-

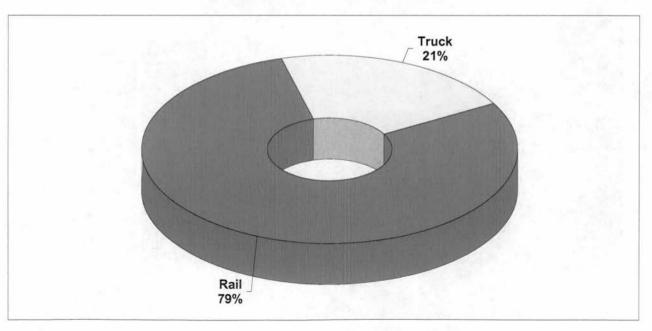


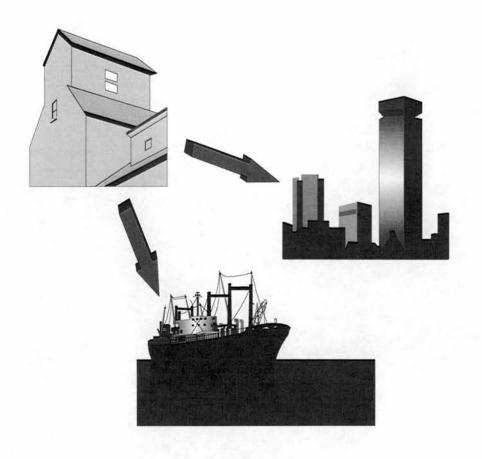
^bBushels shipped to processors, and various export points.

Modal Share of Grain and Oilseed Shipments from Each CRD, 2004-05



Rail/Truck Share of Grain and Oilseed Shipments from ND, 2004-05

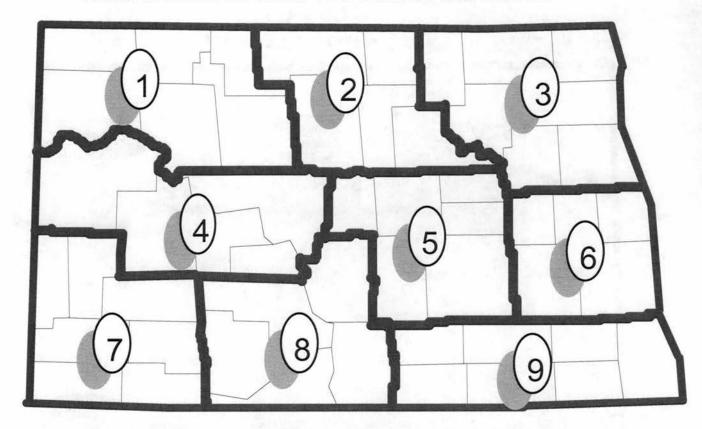


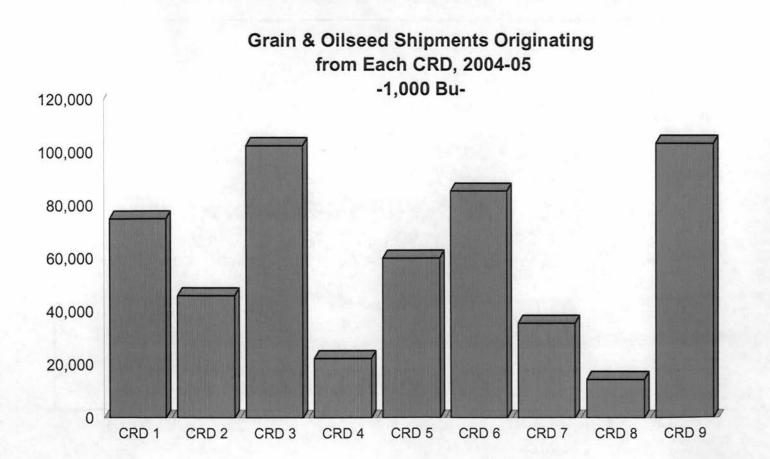


Destinations for Grain and Oilseed Shipments Originating from North Dakota Elevators

All Grains and Oilseeds

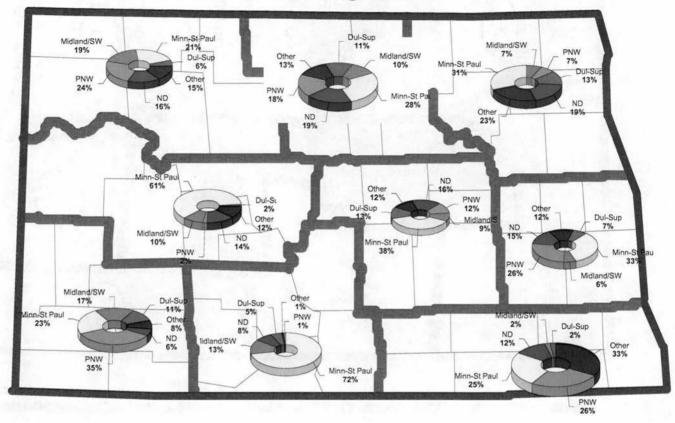
NORTH DAKOTA CROP REPORTING DISTRICTS

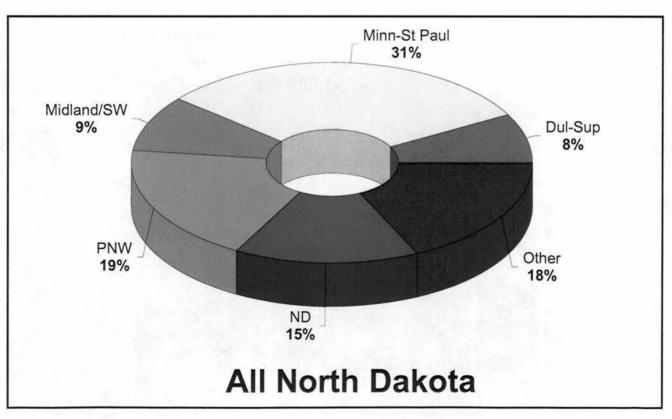




Destinations for Grain & Oilseed Shipments 2004-05

Crop Reporting District

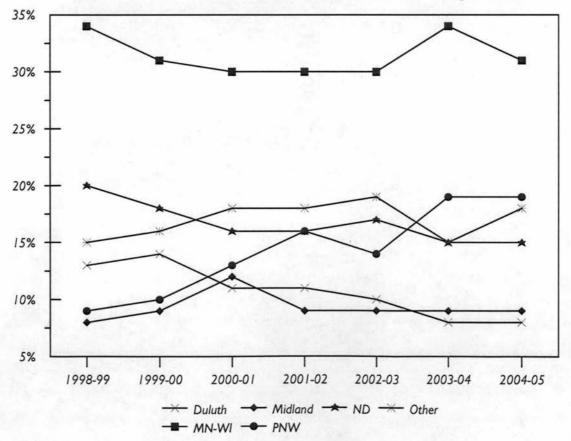




Trends for Destinations of Grain and Oilseed Shipments from ND (1,000 Bushels)

	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1998-99	58,959	158,368	37,597	42,398	471,958
	12%	34%	8%	9%	
1999-00	68,356	145,809	41,636	47,411	471,737
	14%	31%	9%	10%	
2000-01	57,011	162,650	62,423	70,984	538,110
	11%	30%	12%	13%	
2001-02	53,551	147,730	43,182	80,220	497,969
	11%	30%	9%	16%	
2002-03	52,366	154,241	45,442	71,345	511,167
	10%	30%	9%	14%	
2003-04	48,692	210,517	53,271	116,793	618,193
	8%	34%	9%	19%	
2004-05	45,445	170,439	49,980	103,380	545,004
	8%	31%	9%	19%	

Destinations for Grain and Oilseed Shipments



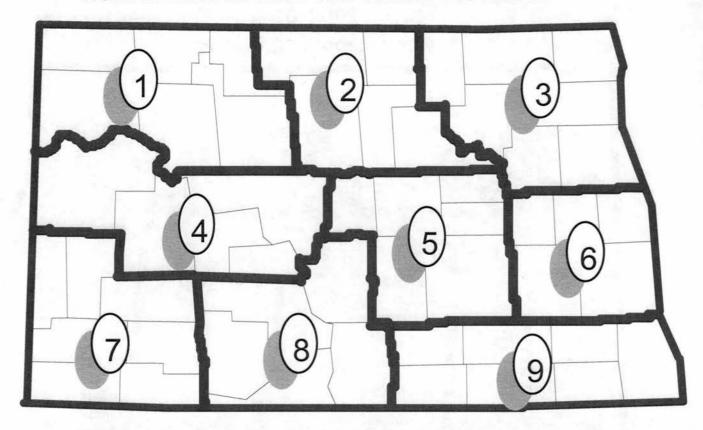
Destinations for Grain and Oilseed Shipments from ND CRD's

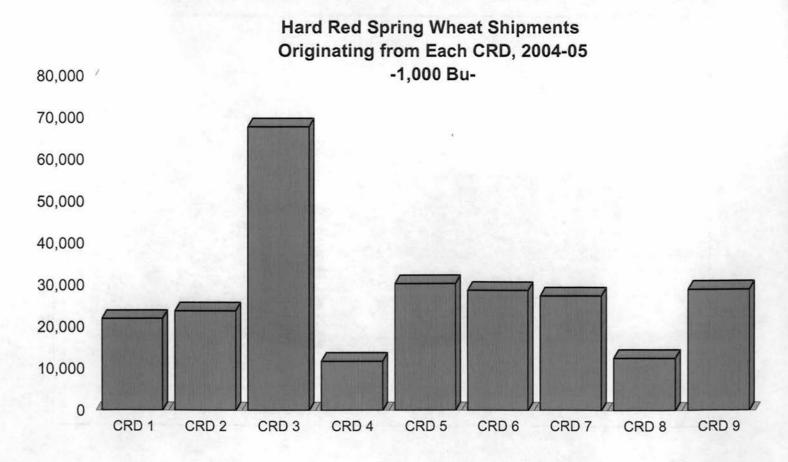
(1,000 Bushels)

			C	RD 1							C	RD 2			
	Duluth	MN-WI	Midland	PNW	ND	Other	Total		Duluth	MN-WI		PNW	ND	Other	Total
1998-99	4%	46%	8%	13%	19%	9%	55,473	1998-99	9%	28%	7%	13%	31%	12%	41,444
1999-00	5%	36%	16%	15%	22%	7%	61,527	1999-00	11%	26%	6%	11%	38%	9%	27,929
							76,136								
2000-01	7%	28%	23%	17%	18%	8%		2000-01	7%	37%	7%	11%	31%	8%	36,266
2001-02	15%	25%	10%	20%	20%	10%	75,680	2001-02	11%	34%	6%	17%	25%	7%	34,920
2002-03	13%	24%	13%	18%	23%	10%	66,422	2002-03	11%	24%	9%	23%	25%	7%	38,608
2003-04	8%	25%	21%	20%	17%	9%	77,316	2003-04	11%	29%	9%	20%	24%	7%	53,113
2004-05	6%	21%	19%	24%	16%	15%	75,036	2004-05	12%	27%	11%	18%	2%	14%	45,969
			CI	RD 3							CF	RD 4			
	Duluth	MN-WI	Midland	PNW	ND	Other	Total		Duluth	MN-WI	Midland	PNW	ND	Other	Total
1998-99	22%	25%	8%	5%	21%	20%	93,014	1998-99	2%	33%	17%	2%	12%	35%	19,200
1999-00	16%	26%	11%	1%	18%	27%	93,794	1999-00	4%	39%	9%	5%	13%	31%	16,338
2000-01	17%	27%	10%	4%	18%	24%	96,766	2000-01	3%	27%	6%	8%	21%	35%	
															21,227
2001-02	15%	25%	9%	4%	20%	26%	80,976	2001-02	6%	46%	6%	3%	22%	17%	18,295
2002-03	13%	33%	6%	3%	20%	25%	98,876	2002-03	1%	53%	7%	3%	17%	18%	16,634
2003-04	9%	36%	6%	7%	17%	24%	126,613	2003-04	3%	60%	7%	3%	15%	12%	20,327
2004-05	13%	32%	7%	7%	20%	24%	102,546	2004-05	2%	62%	10%	2%	14%	12%	22,360
			CI	RD 5							CF	RD 6			
	Duluth	MN-WI	Midland	PNW	ND	Other	Total		Duluth	MN-WI	Midland	PNW	ND	Other	Total
1998-99	5%	32%	7%	1%	31%	24%	45,241	1998-99	17%	32%	9%	9%	18%	16%	100,757
1999-00	8%	28%	12%	1%	28%	24%	49,294	1999-00	23%	30%	7%	10%	11%	19%	98,723
2000-01	7%	29%	16%	5%	25%	18%	53,336	2000-01	16%	28%	12%	15%	11%	19%	104,415
2001-02	4%	34%	7%	19%	18%	18%	50,879	2001-02	17%	22%	11%	17%	12%	21%	98,730
2002-03	14%	33%	10%	6%	24%	14%	50,881	2002-03	13%	23%	11%		12%		120,036
												22%		18%	
2003-04	8%	34%	5%	13%	19%	21%	61,479	2003-04	10%	28%	9%	33%	10%	8%	143,523
2004-05	13%	38%	9%	12%	16%	12%	60,076	2004-05	7%	33%	6%	26%	15%	12%	85,371
			CI	RD 7							CF	RD 8			
	Duluth	MN-WI	Midland	PNW	ND	Other	Total		Duluth	MN-WI	Midland	PNW	ND	Other	Total
1998-99	5%	39%	10%	30%	7%	8%	29,497	1998-99	1%	71%	3%	3%	15%	8%	13,101
1999-00	9%	25%	14%	40%	6%	6%	27,254	1999-00	3%	70%	2%	3%	16%	7%	13,795
2000-01	4%	29%	15%	37%	5%	9%	37,346	2000-01	5%	66%	4%	1%	18%	6%	17,907
2001-02	4%	24%	15%	47%	5%	5%	36,670	2001-02	1%	72%	3%	1%	20%	3%	16,071
2002-03	0%	34%	15%	38%	4%	8%	24,112	2002-03	1%	68%	9%	5%	13%	4%	10,833
2003-04	6%	51%	11%	20%	2%	9%	33,341	2003-04	2%	72%	7%	0%	16%	2%	15,487
2003-04	11%	23%	17%	35%	6%	8%	35,681	2003-04	5%	72%	13%	1%	8%	1%	14,515
							7/.								15
	Duluth	MN-WI	Midland	PNW	ND	Other	Total								
1998-99	15%	33%	6%	9%	22%	16%	74,229								
1999-00	19%	31%	3%	15%	15%	18%	83,082								
2000-01															
2000-07	10%	30%	5%	18%	12% 11%	25%	94,713								
						32%	94,187								
2001-02	5%	35%	5%	12%											
2001-02 2002-03	4%	32%	3%	10%	13%	38%	84,763								
2001-02															

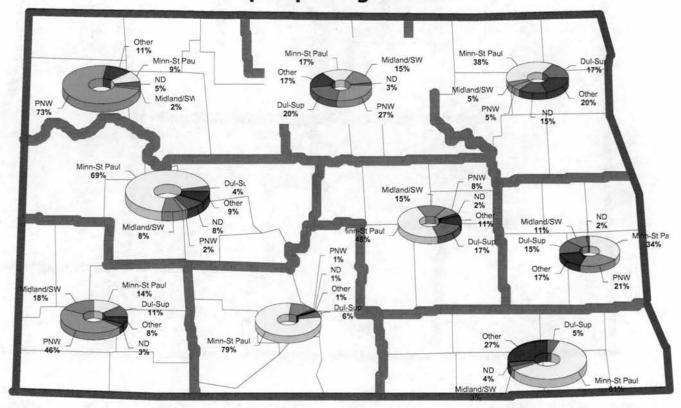
HRS Wheat

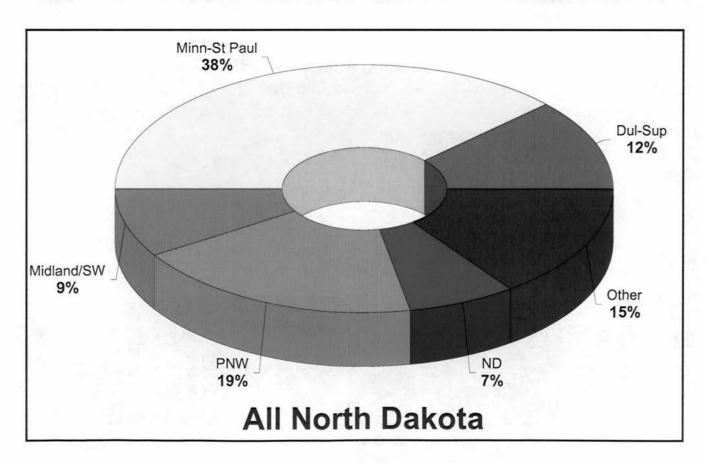
NORTH DAKOTA CROP REPORTING DISTRICTS





Destinations for Hard Red Spring Wheat Shipments 2004-05 Crop Reporting District

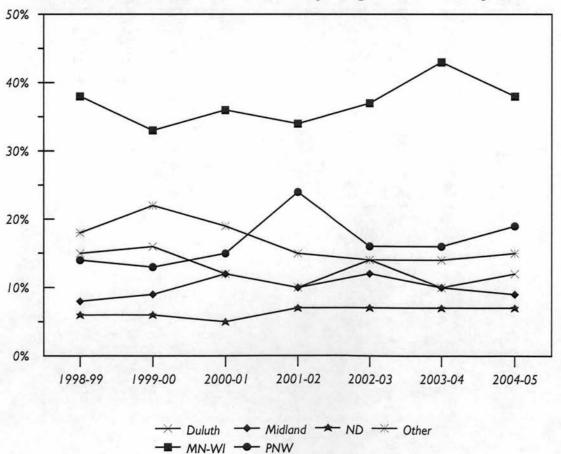




Trends for Destinations of Hard Red Spring Wheat Shipments from ND (1,000 Bushels)

		108505000000000000000000000000000000000	STATE OF THE PROPERTY OF THE P		
	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1998-99	24,326	64,921	13,389	23,672	167,713
	15%	39%	8%	14%	
1999-00	29,068	28,179	15,809	23,644	177,450
	16%	33%	9%	13%	
2000-01	24,403	71,865	24,447	29,848	200,068
	12%	36%	12%	15%	
2001-02	19,105	65,497	19,104	46,300	192,457
	10%	34%	10%	24%	
2002-03	26,006	73,182	22,744	30,210	193,462
	13%	38%	12%	16%	
2003-04	25,000	103,746	24,017	39,511	243,408
	10%	43%	10%	16%	
2004-05	31,369	95,259	23,462	47,226	253,110
Service	12%	38%	9%	19%	

Destinations for Hard Red Spring Wheat Shipments



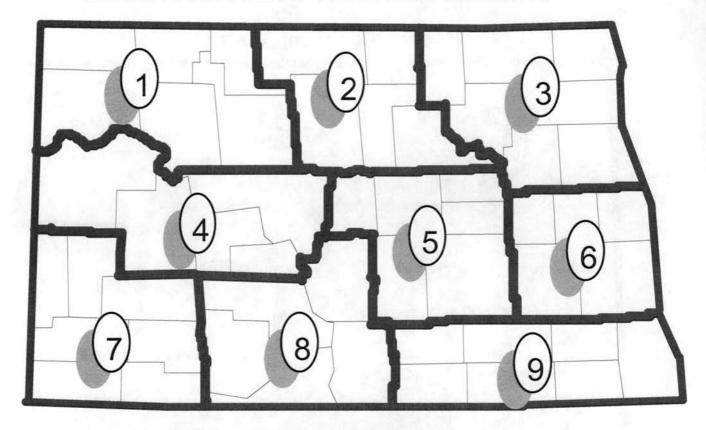
Destinations for Hard Red Spring Wheat Shipments from ND CRD's

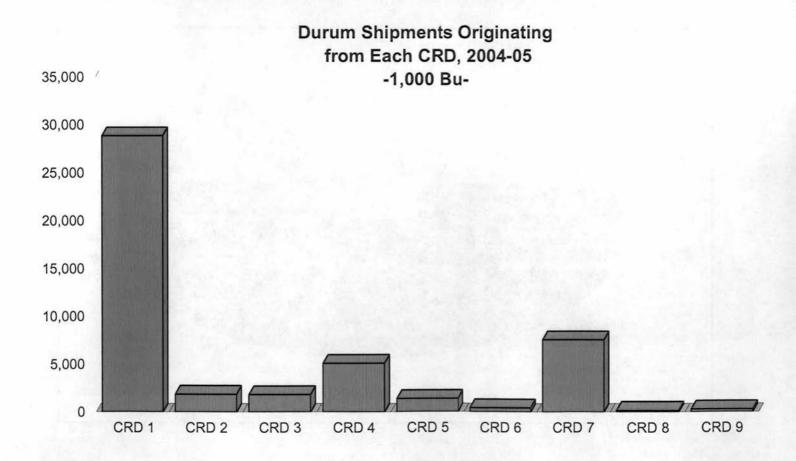
(1,000 Bushels)

		CRD 1						CRD 2			
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car		Train	Truck	Total
4000.00						4000 00		Car			
1998-99	8%	19%	66%	7%	11,384	1998-99	15%	29%	48%	8%	11,405
1999-00	9%	16%	68%	6%	12,268	1999-00	15%	38%	29%	18%	7,977
2000-01	11%	19%	65%	5%	16,171	2000-01	14%	30%	46%	9%	9,090
2001-02	7%	11%	76%	6%	16,831	2001-02	20%	13%	60%	7%	10,186
2002-03	7%	9%	79%	5%	15,740	2002-03	11%	8%	77%	7%	15,644
2003-04	12%	11%	72%	4%	17,820	2003-04	13%	13%	69%	5%	20,998
2004-05	7%	9%	80%	4%	21,945	2004-05	11%	12%	61%	4%	23,765
200,00				11.00		07.50 (1.57. ·	10.77%	.075574		1.57	
		Maria de la									
		CRD 3						CRD 4			
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
1998-99	14%	21%	26%	39%	35,099	1998-99	11%	45%	3%	41%	6,594
1999-00	13%	32%	29%	26%	44,229	1999-00	11%	28%	8%	52%	6,636
2000-01	14%	31%	32%	23%	46,282	2000-01	15%	44%	5%	37%	6,301
2001-02	13%	28%	25%	33%	39,364	2001-02	20%	30%	8%	42%	6,716
2002-03	7%	22%	47%	24%	54,305	2002-03	15%	22%	17%	46%	7,501
2003-04	7%	19%	49%	25%	70,521	2003-04	17%	33%	16%	34%	9,017
	170									21%	
2004-05	11%	17%	54%	19%	67,782	2004-05	32% .	23%	25%	2170	11,786
		CRD 5						CRD 6			
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
1998-99	11%	32%	39%	18%	15,410	1998-99	7%	34%	34%	25%	27,539
1999-00	12%	21%	55%	12%	22,078	1999-00	8%	46%	26%	20%	29,400
2000-01	17%	27%	40%	16%	22,214	2000-01	8%	41%	37%	14%	33,091
2001-02	14%	25%	43%	18%	23,571	2001-02	4%	32%	53%	11%	35,475
2002-03	10%	29%	47%	14%	20,395	2002-03	2%	23%	66%	11%	32,285
	6%	37%	28%	13%	24,206	2003-04	3%	13%	75%	7%	38,292
2003-04											
2004-05	13%	27%	55%	6%	30,261	2004-05	3% .	19%	68%	11%	28,650
								2255			
		CRD 7						CRD 8			
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
1998-99	2%	10%	80%	8%	21,999	1998-99	10%	22%	19%	49%	9,731
1999-00	2%	13%	76%	9%	21,192	1999-00	15%	9%	29%	47%	10,289
2000-01	4%	9%	81%	6%	27,822	2000-01	7%	10%	52%	31%	12,822
2001-02	1%	6%	86%	6%	27,684	2001-02	6%	3%	55%	36%	11,689
2002-03	1%	7%	86%	5%	17,940	2002-03	3%	5%	58%	34%	8,530
2003-04	22%	11%	121%	4%	24,874	2003-04	4% .	4% .	63%	29%	12,047
2004-05	0%	14%	83%	2%	27,393	2004-05	6%	3% _	58%	33%	12,522
		CRD 9									
	Single	Multi	Unit								
	Car	Car	Train	Truck	Total						
1998-99	30%	28%	18%	24%	23,451						
1999-00	44%	35%	5%	16%	23,381						
2000-01	33%	48%	9%	10%	26,276						
2001-02	32%	38%	18%	12%	26,128						
2002-03	34%	38%	15%	13%	20,196						
2003-04	25%	36%	67%	8%	25,632						
		33%	3/19/	6%	29,007						
2004-05	27%	3370	34%	076	29,007						

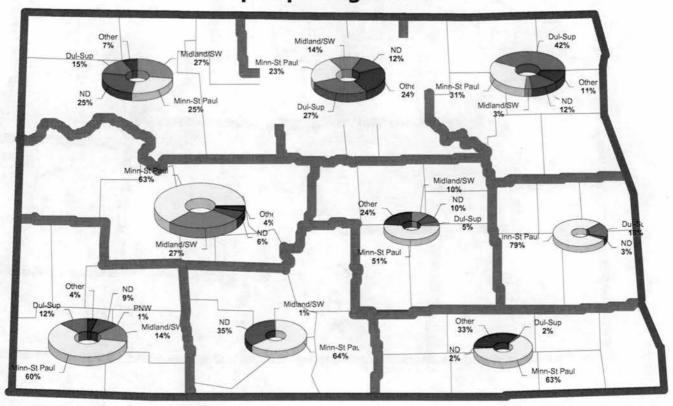
Durum

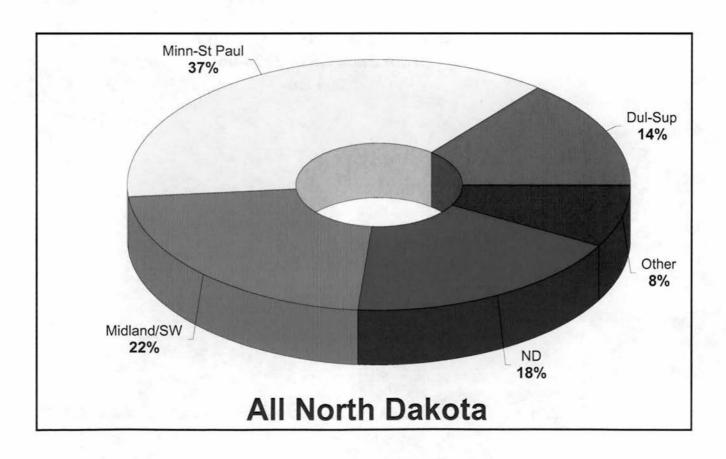
NORTH DAKOTA CROP REPORTING DISTRICTS





Destinations for Durum Shipments 2004-05 Crop Reporting District

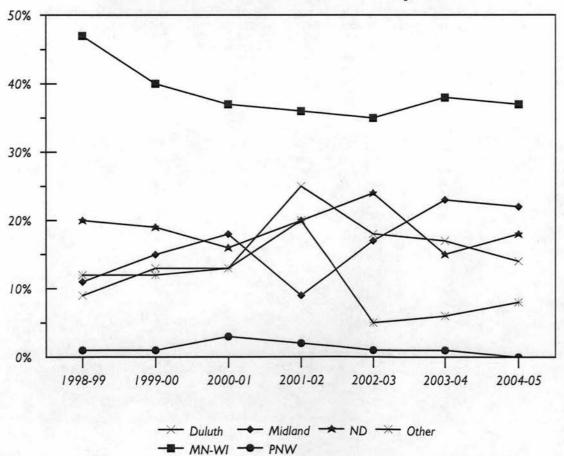




Trends for Destinations of Durum Wheat Shipments from ND (1,000 Bushels)

	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1998-99	4,884	25,983	6,229	608	55,372
	9%	47%	11%	1%	
1999-00	8,569	25,682	9,407	676	64,056
	13%	40%	15%	1%	
2000-01	10,297	28,895	13,781	2,134	77,025
	13%	38%	18%	3%	
2001-02	15,272	21,595	57,041	1,469	60,845
	25%	35%	94%	2%	
2002-03	7,990	16,101	7,773	365	45,327
	18%	36%	17%	1%	
2003-04	8,935	20,578	12,376	800	53,946
	17%	38%	23%	1%	
2004-05	6,476	16,980	10,038	176	45,518
	14%	37%	22%	0%	

Destinations for Durum Shipments

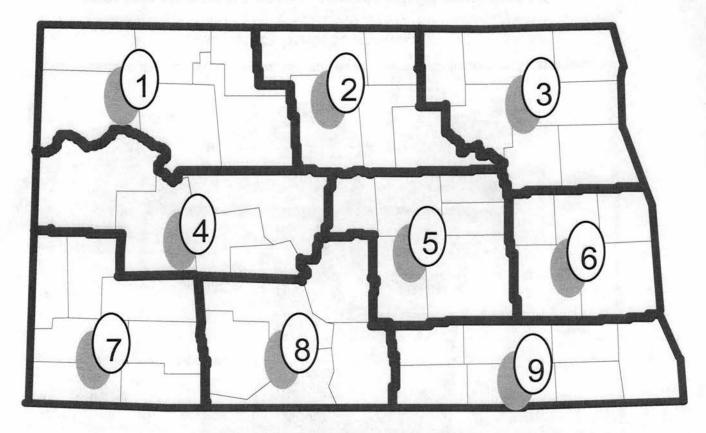


Destinations for Durum Shipments from ND CRD's (1,000 Bushels)

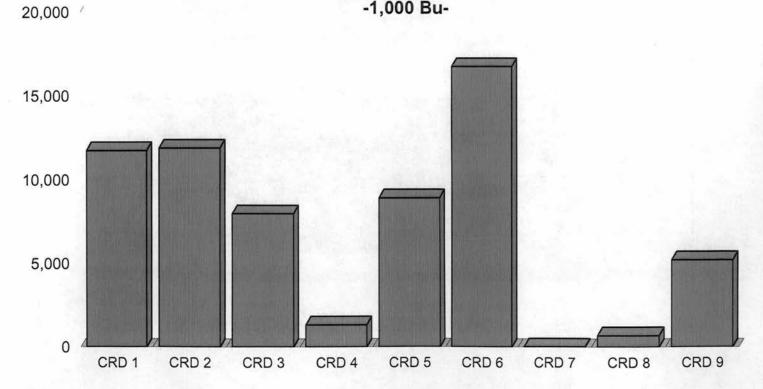
			CRD 1								CRD 2				
	Duluth	MN-WI		PNW	ND	Other	Total		Duluth	MN-WI		PNW	ND	Other	Total
1998-99	7%	51%	9%	2%	26%	5%	28,588	1998-99	14%	32%	3%	1%	31%	18%	4,622
1999-00	8%	42%	16%	1%	25%	8%	35,273	1999-00	34%	28%	5%	2%	31%	1%	4,116
2000-01	12%	34%	27%	3%	20%	4%	39,479	2000-01	25%	39%	5%	9%	17%	4%	5,751
2000-01	29%	28%	10%	2%	29%	2%	34,509	2001-02	33%	48%	1%	3%	11%	3%	4,392
2002-03	21%	24%	21%	0%	32%	2%	29,854	2002-03	32%	44%	0%	0%	15%	8%	2,146
2003-04	18%	24%	32%	1%	19%	5%	31,759	2003-04	37%	45%	0%	0%	17%	0%	2,478
2004-05	15%	25%	27%	0%	25%	7%	26,849	2004-05	27%	23%	14%	0%	12%	24%	1,864
			CRD 3								CRD 4				
	Duluth	MN-WI	Midland	PNW	ND	Other	Total		Duluth	MN-WI	Midland	PNW	ND	Other	Total
1998-99	19%	46%	2%	0%	19%	15%	4,324	1998-99	1%	24%	34%	0%	5%	36%	8,010
							8,131								
1999-00	24%	29%	15%	0%	17%	14%		1999-00	7%	18%	21%	1%	3%	50%	5,954
2000-01	26%	26%	8%	2%	17%	22%	8,864	2000-01	6%	17%	9%	2%	14%	53%	8,838
2001-02	41%	18%	3%	1%	9%	29%	6,251	2001-02	12%	28%	18%	0%	21%	21%	5,095
2002-03	31%	40%	2%	0%	13%	14%	2,535	2002-03	1%	36%	24%	0%	16%	23%	3,752
2003-04	15%	50%	15%	0%	8%	12%	4,187	2003-04	7%	63%	16%	0%	10%	4%	5,305
2004-05	42%	31%	3%	0%	12%	11%	1,818	2004-05	0%	63%	27%	0%	6%	4%	5,088
			CRD 5								CRD 6				
	D. J. 4b			DANA	ND	044	T-4-1		Districts			DANA	ND	044	T-4-1
1000 00	Duluth	MN-WI	Midland	PNW	ND		Total	1000.00	Duluth	MN-WI	Midland	PNW	ND		Total
1998-99	13%	49%	18%	0%	11%	10%	3,126	1998-99	17%	50%	12%	11%	3%	7%	998
1999-00	21%	48%	14%	0%	9%	7%	3,250	1999-00	34%	51%	2%	3%	2%	7%	1,815
2000-01	17%	49%	15%	1%	11%	8%	3,393	2000-01	27%	35%	8%	0%	1%	30%	1,899
2001-02	15%	52%	11%	13%	2%	7%	2,600	2001-02	44%	31%	2%	6%	1%	16%	752
2002-03	14%	51%	11%	0%	6%	19%	1,444	2002-03	14%	84%	0%	0%	1%	1%	160
2003-04	10%	54%	9%	0%	12%	15%	2,390	2003-04	21%	18%	0%	0%	62%	0%	272
2004-05	5%	52%	10%	0%	10%	24%	1,388	2004-05	18%	79%	0%	0%	3%	0%	453
							2								
	2.00		CRD 7								CRD 8			•	4
	Duluth	MN-WI		PNW	ND	Other	Total	1000.00	Duluth	MN-WI	Midland	PNW	ND	Other	Total
1998-99	9%	71%	3%	0%	11%	5%	4,995	1998-99	0%	98%	1%	0%	1%	0%	285
1999-00	5%	75%	15%	0%	0%	4%	4,321	1999-00	17%	76%	0%	0%	2%	4%	352
2000-01	2%	81%	11%	1%	3%	2%	7,601	2000-01	5%	90%	0%	0%	4%	0%	514
2001-02	0%	78%	13%	2%	3%	5%	6,910	2001-02	2%	92%	0%	0%	5%	0%	348
2002-03	0%	84%	7%	7%	1%	0%	5,216	2002-03	0%	100%	0%	0%	0%	0%	110
2003-04	13%	68%	8%	5%	1%	5%	7,099	2003-04	0%	92%	3%	0%	5%	0%	185
2004-05	12%	60%	14%	1%	9%	4%	7,544	2004-05	0%	64%	1%	0%	35%	0%	199
			000.0												
	D		CRD 9			041	Tatal								
4000 00	Duluth	MN-WI		PNW		Other	Total								
1998-99	52%	35%	4%	0%	0%	9%	425								
1999-00	37%	46%	2%	0%	0%	14%	844								
2000-01	24%	52%	0%	0%	1%	23%	687								
2001-02	10%	70%	8%	0%	2%	10%	380								
	00/	85%	00/	0.0/	E 0/	20/	110								
2002-03	8%		0%	0%	5%	2%									
2002-03 2003-04 2004-05	2% 2%	68% 64%	2% 0%	0% 0%	11%	16% 33%	271 314								

Barley

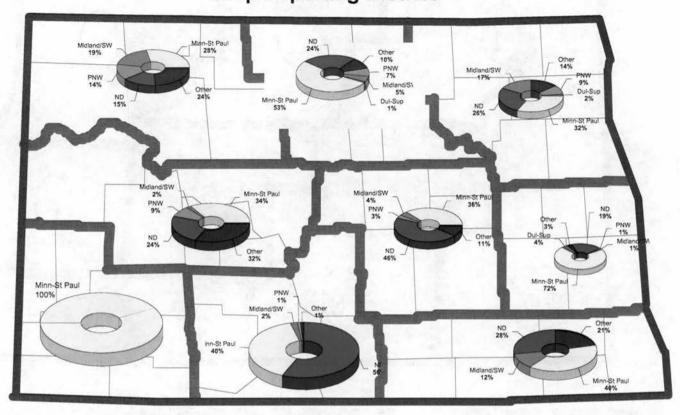
NORTH DAKOTA CROP REPORTING DISTRICTS

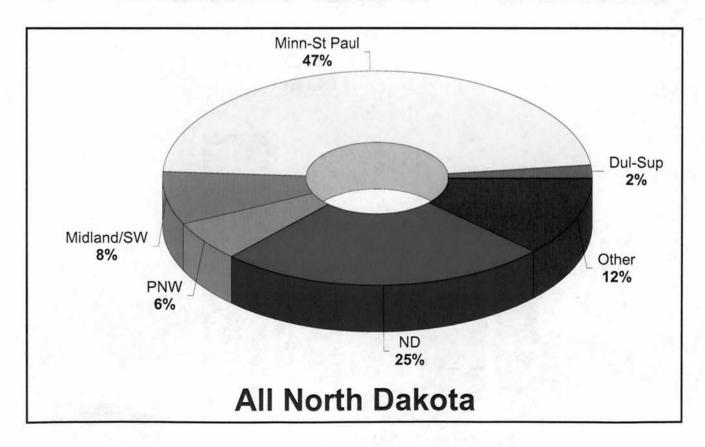


Barley Shipments Originating from Each CRD, 2004-05
-1,000 Bu-



Destinations for Barley Shipments 2004-05 Crop Reporting District

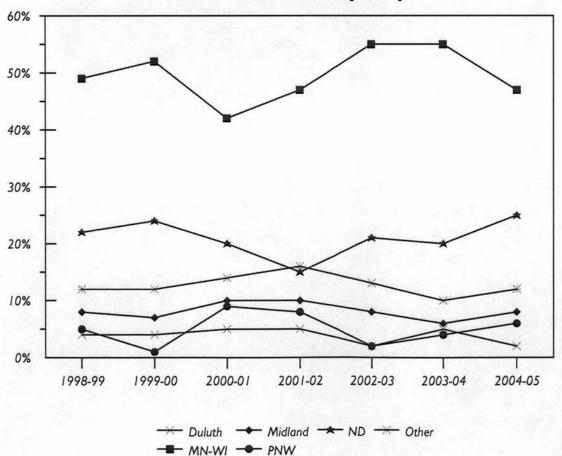




Trends for Destinations of Barley Shipments from ND (1,000 Bushels)

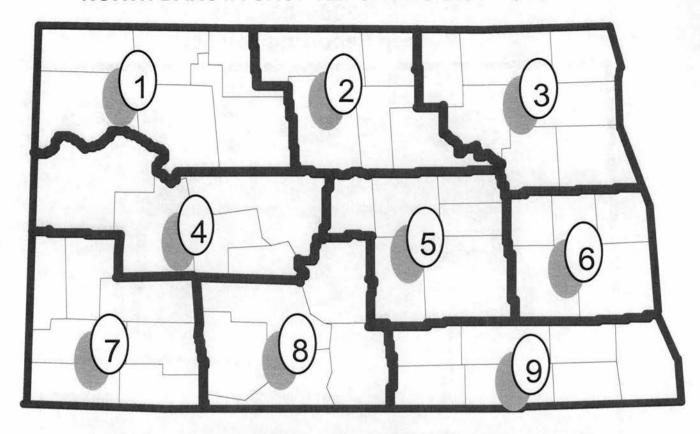
		(-,	,,,,,,,,,		
	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1998-99	3,400	43,999	7,642	4,314	90,892
	4%	48%	8%	5%	
1999-00	3,245	38,569	5,256	738	74,142
	4%	52%	7%	1%	
2000-01	4,361	35,357	8,278	7,266	84,531
	5%	42%	10%	9%	
2001-02	3,435	32,049	6,744	5,151	67,994
	5%	47%	10%	8%	
2003-03	1,325	33,981	4,612	1,030	61,485
	2%	55%	8%	2%	
2003-04	3,773	44,546	4,657	3,029	80,768
	5%	55%	6%	4%	
2004-05	1,024	30,250	5,431	3,674	64,569
	2%	47%	8%	6%	4.2

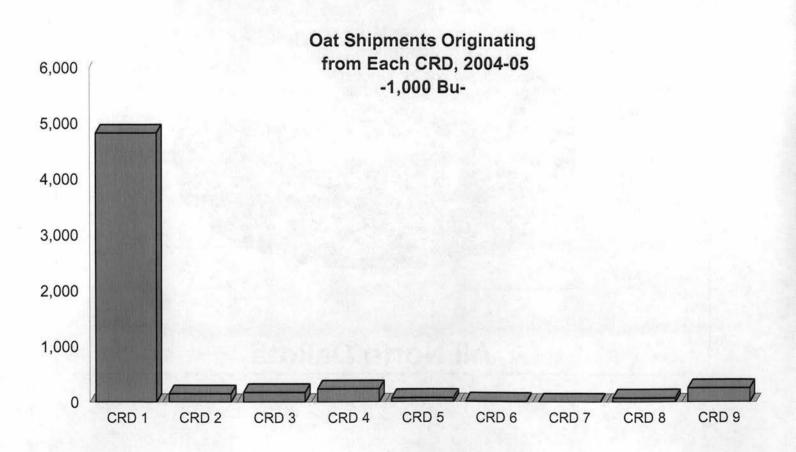
Destinations for Barley Shipments



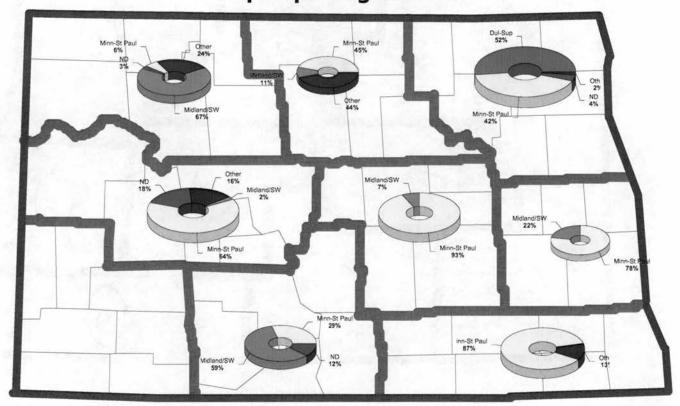
Oats

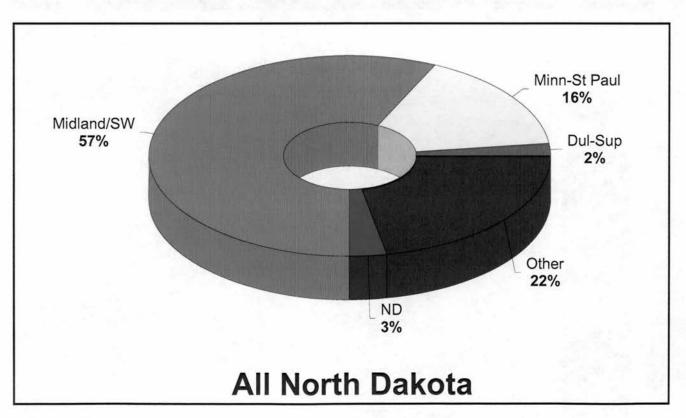
NORTH DAKOTA CROP REPORTING DISTRICTS





Destinations for Oat Shipments 2004-05 Crop Reporting District

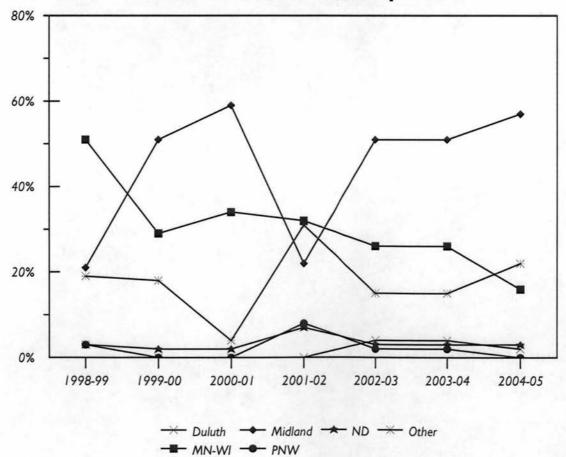




Trends for Destinations of Oat Shipments from ND (1,000 Bushels)

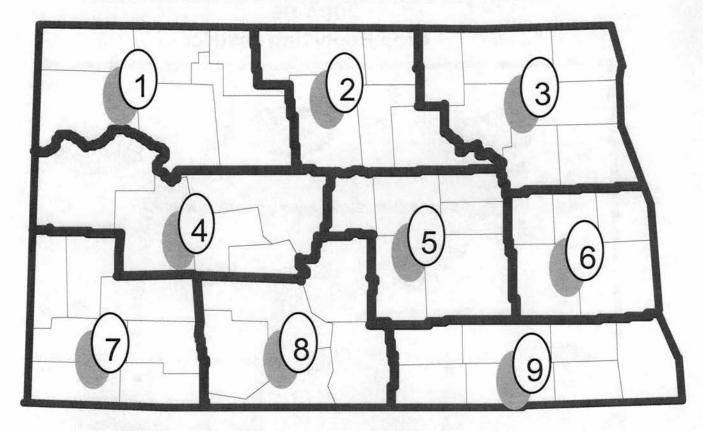
	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1998-99	20	782	392	53	2,273
	1%	34%	17%	2%	
1999-00	18	1,475	2,556	2	5,034
	0%	29%	51%	0%	
2000-01	0	1,383	2,388	14	4,031
	0%	34%	59%	0%	
2001-02	2	1,471	2,330	550	6,299
	0%	23%	37%	9%	
2002-03	5	1,157	786	202	3,655
	0%	32%	22%	8%	
2003-04	193	1,451	2,782	94	5,487
	4%	26%	51%	2%	
2004-05	90	911	3,342	0	5,817
	2%	16%	57%	0%	

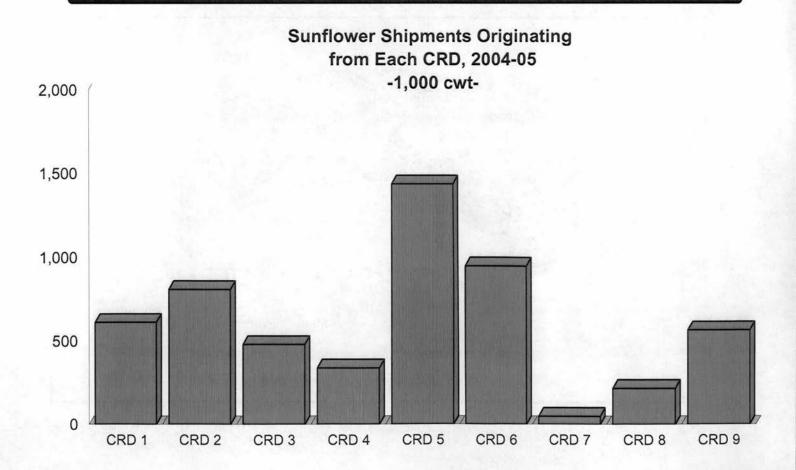
Destinations for Oat Shipments



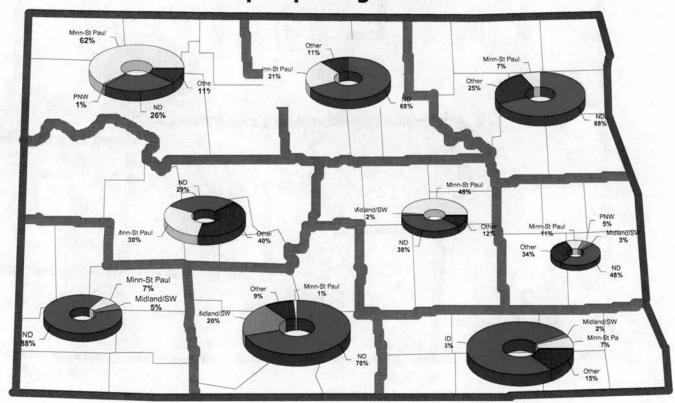
Sunflowers

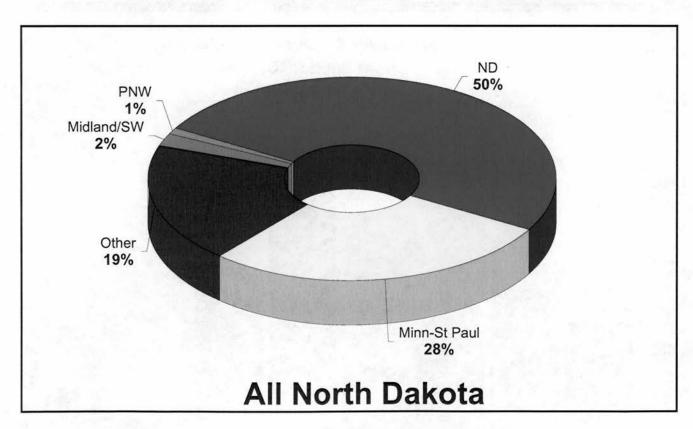
NORTH DAKOTA CROP REPORTING DISTRICTS





Destinations for Sunflower Shipments 2004-05 Crop Reporting District

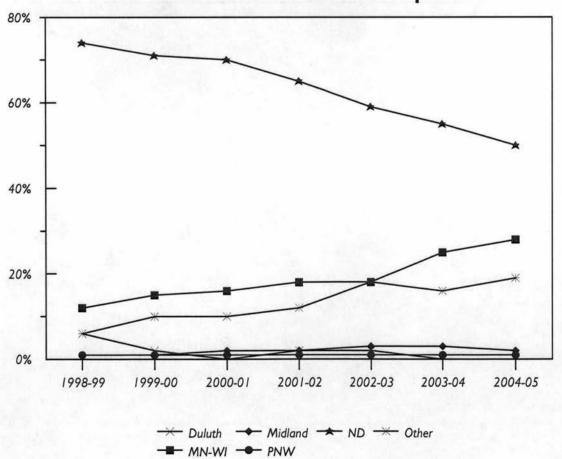




Trends for Destinations of Sunflower Shipments from ND (1,000 cwt)

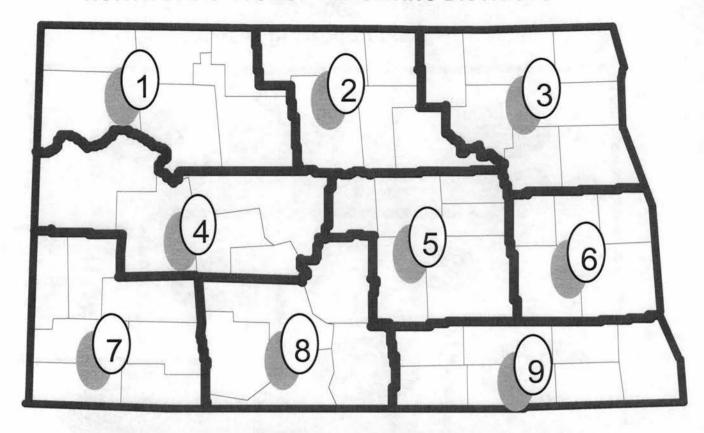
	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1998-99	925	2,428	159	100	14,634
	6%	17%	1%	1%	
1999-00	221	1,804	153	101	11,773
	2%	15%	1%	1%	
2000-01	4	1,667	261	129	10,693
	0%	16%	2%	1%	
2001-02	201	1,561	135	103	8,891
	2%	18%	2%	1%	
2002-03	3	1,658	312	112	9,155
	2%	18%	3%	1%	
2003-04	9	2,770	279	100	10,873
	0%	25%	3%	1%	
2004-05	3	1,527	114	48	5,452
	0%	28%	2%	1%	

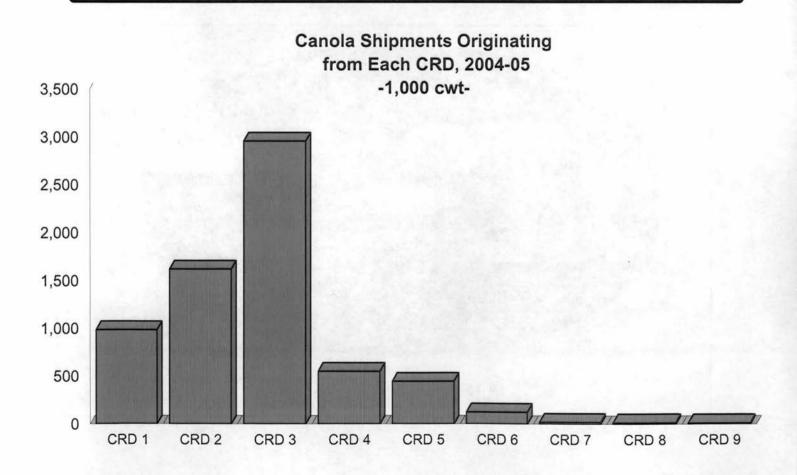
Destinations for Sunflower Shipments



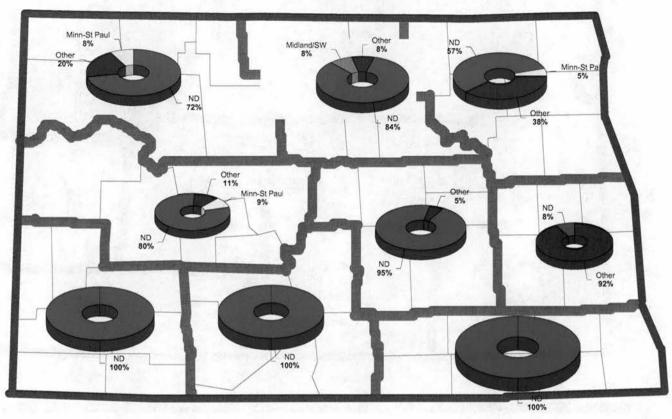
Canola

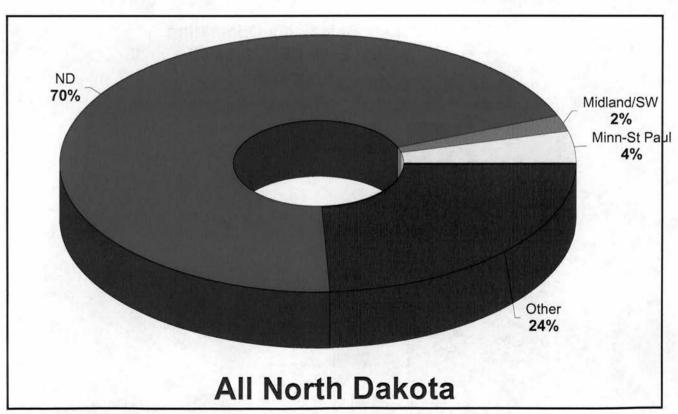
NORTH DAKOTA CROP REPORTING DISTRICTS





Destinations for Canola Shipments 2004-05 Crop Reporting District

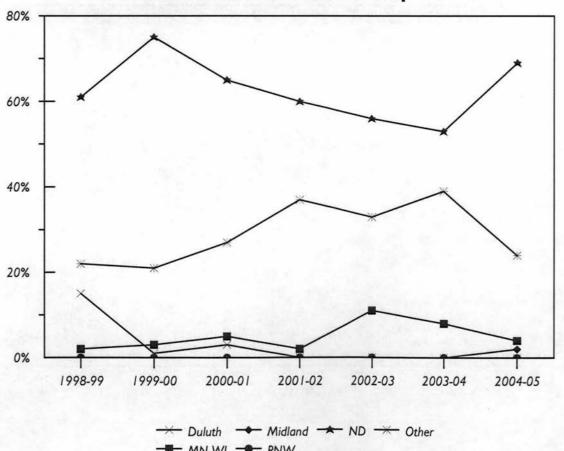




Trends for Destinations of Canola Shipments from ND (1,000 cwt)

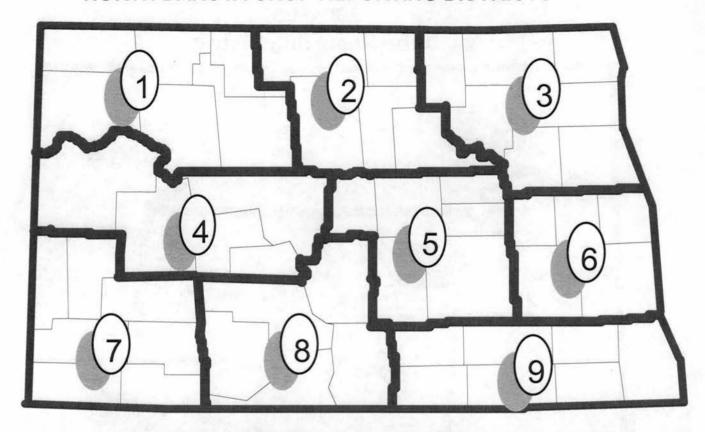
	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1998-99	1,685	287	1	0	11,941
	14%	2%	0%	0%	
1999-00	56	224	2	19	7,013
	1%	3%	0%	0%	
2000-01	297	483	7	28	10,233
	3%	5%	0%	0%	
2001-02	26	183	14	0	9,208
	0%	2%	0%	0%	
2002-03	19	906	0	0	8,450
	0%	11%	0%	0%	
2003-04	5	749	0	24	9,038
	0%	8%	0%	0%	
2004-05	4	278	136	0	6,753
	0%	4%	2%	0%	

Destinations for Canola Shipments

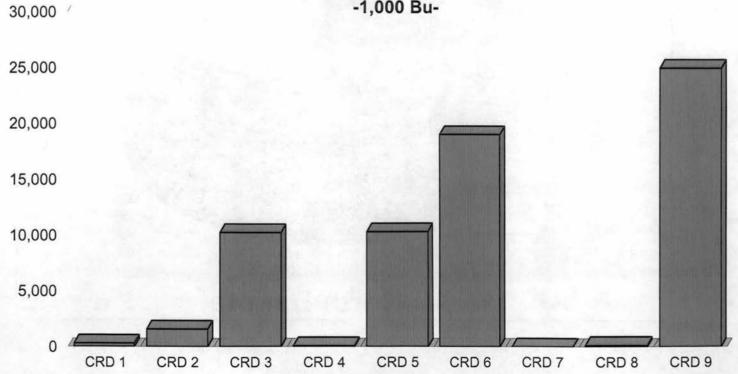


Soybeans

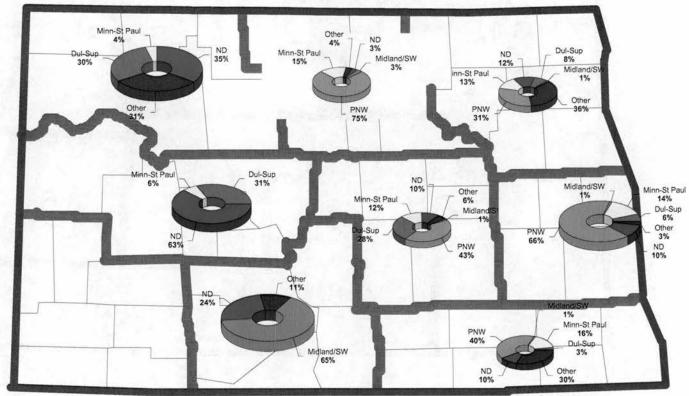
NORTH DAKOTA CROP REPORTING DISTRICTS

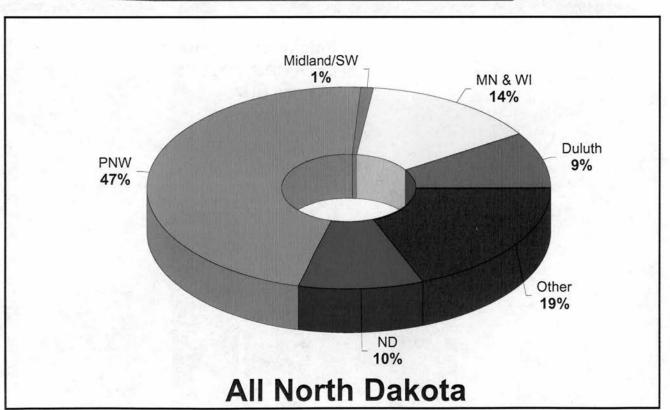


Soybean Shipments Originating from Each CRD, 2004-05
-1,000 Bu-



Destinations for Soybeans Shipments 2004-05 Crop Reporting District

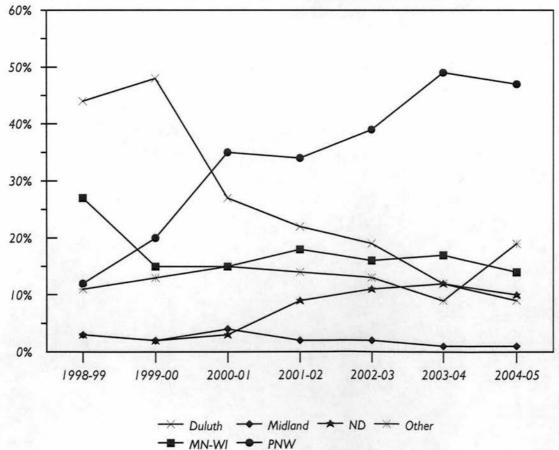




Trends for Destinations of Soybean Shipments from ND (1,000 Bushels)

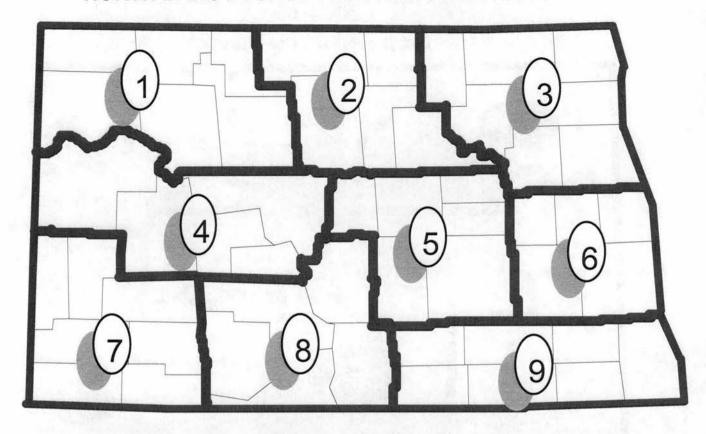
	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1998-99	12,978	7,833	854	3,516	29,526
	44%	27%	3%	12%	
1999-00	20,753	6,514	950	8,393	42,668
	48%	15%	2%	20%	
2000-01	13,523	7,372	2,129	17,296	49,617
	27%	15%	4%	35%	
2001-02	13,358	11,022	1,219	20,644	60,153
	22%	18%	2%	34%	
2002-03	15,473	13,053	1,824	32,233	82,784
	19%	16%	2%	39%	
2003-04	10,292	15,216	493	42,919	87,260
	12%	17%	1%	49%	
2004-05	5,718	9,642	639	31,332	66,732
	9%	14%	1%	47%	

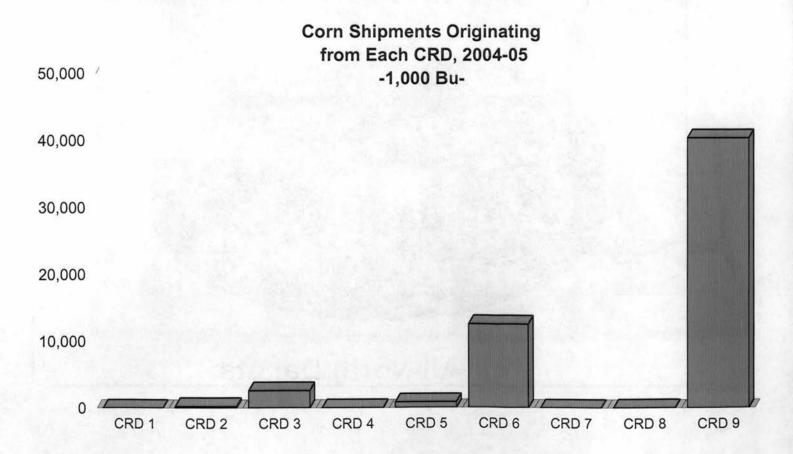
Destinations for Soybean Shipments



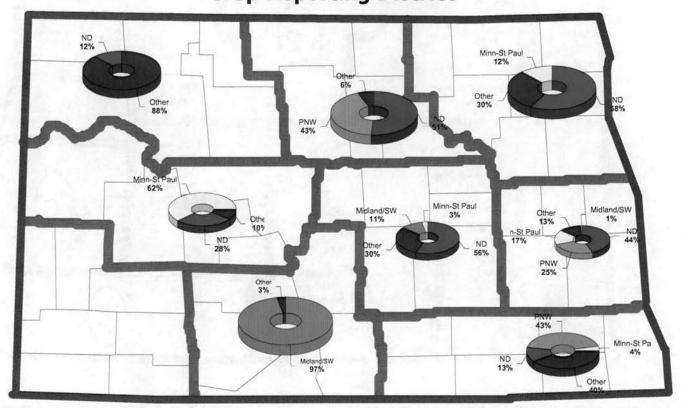
Corn

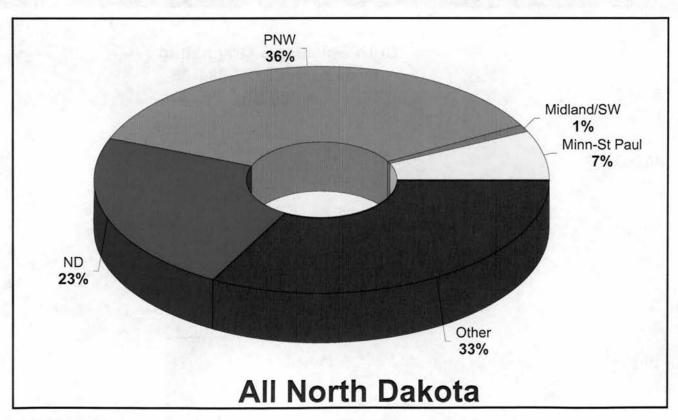
NORTH DAKOTA CROP REPORTING DISTRICTS





Destinations for Corn Shipments 2004-05 Crop Reporting District

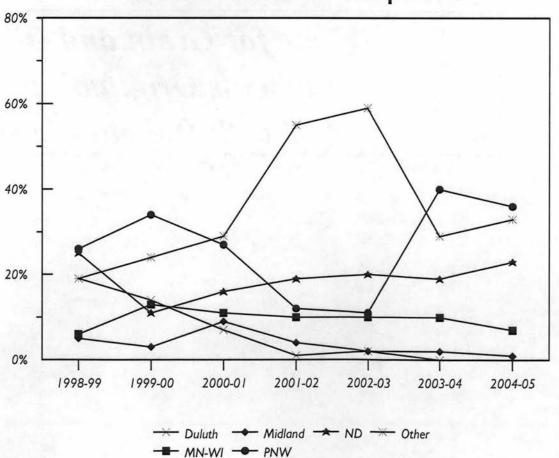


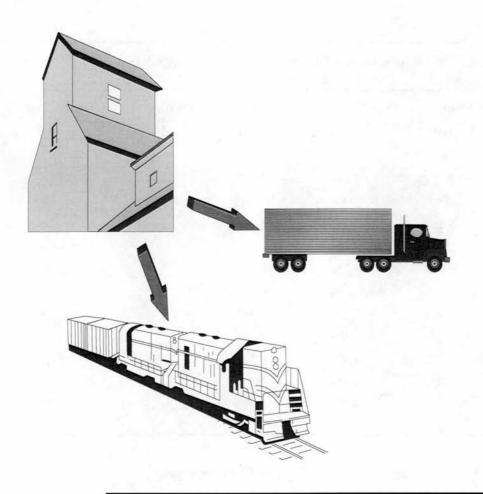


Trends for Destinations of Corn Shipments from ND (1,000 Bushels)

		(-,			
	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1998-99	7,012	1,994	1,909	9,177	35,886
	20%	6%	5%	26%	
1999-00	5,577	5,049	1,273	13,084	38,525
	14%	13%	3%	34%	
2000-01	3,417	5,993	4,585	13,604	51,130
	7%	12%	9%	27%	
2001-02	315	4,824	1,658	5,447	46,079
	1%	10%	4%	12%	
2002-03	954	3,886	1,303	6,488	60,147
	2%	10%	2%	11%	
2003-04	8	7,312	1,399	29,642	73,981
	0%	10%	2%	40%	
2004-05	0	4,192	493	20,452	56,821
	0%	7%	1%	36%	

Destinations for Corn Shipments

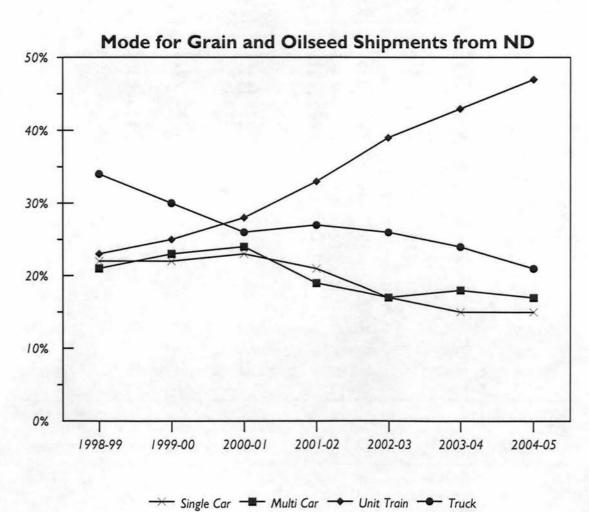




Mode for Grain and Oilseed Shipments Originating from North Dakota Elevators

Mode for Grain and Oilseed S	Shipments from ND
(1,000 Bushe	els)

	Single Car	Multi Car	Unit Train	Truck	Total
1998-99	103,902	99,061	106,272	162,723	471,958
	22%	21%	23%	34%	
1999-00	101,553	110,191	116,461	143,530	471,737
	22%	23%	25%	30%	
2000-01	122,314	126,861	149,192	139,743	538,110
	23%	24%	28%	26%	
2001-02	105,449	97,682	163,026	131,812	497,969
	21%	20%	33%	26%	
2002-03	88,314	86,497	201,327	135,029	511,167
	17%	17%	39%	26%	
2003-04	90,457	114,113	265,330	148,293	618,193
	15%	18%	43%	24%	
2004-05	84,122	91,432	254,069	115,381	545,004
	15%	17%	47%	21%	

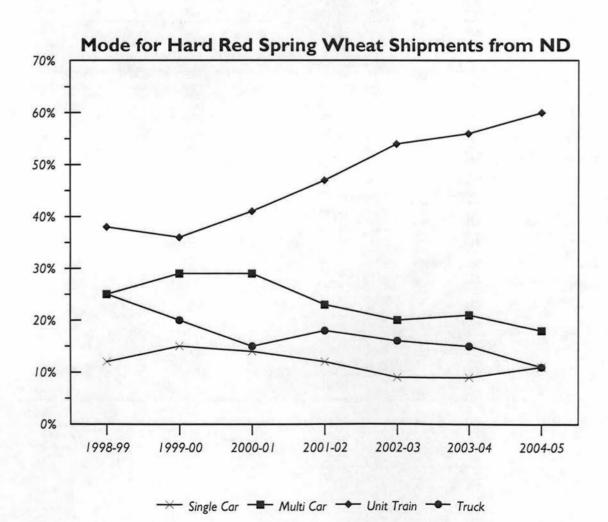


Mode for Grain and Oilseed Shipments from Each CRD (1,000 Bushels)

		CRD 1						CRD 2			
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
1998-99	24%	29%	33%	14%	54,675	1998-99	23%	26%	20%	31%	40,535
1999-00	22%	23%	43%	12%	61,527	1999-00	20%	23%	15%	42%	27,929
2000-01	26%	25%	38%	11%	76,136	2000-01	24%	19%	30%	28%	36,266
2001-02	27%	18%	43%	12%	75,680	2001-02	27%	17%	31%	25%	34,921
								100000000			
2002-03	30%	19%	38%	13%	66,422	2002-03	23%	8%	46%	23%	38,608
2003-04	24%	23%	39%	14%	77,316	2003-04	19%	17%	42%	23%	53,113
2004-05	23%	23%	41%	13%	75,036	2004-05	18%	11%	54%	17%	45,969
	011-	CRD 3	11-14				011-	CRD 4	11-11		
	Single	Multi	Unit				Single	Multi	Unit		
1000000000	Car	Car	Train	Truck	Total	92222.22	Car	Car	Train	Truck	Total
1998-99	26%	17%	16%	41%	92,029	1998-99	22%	23%	20%	35%	18,863
1999-00	25%	23%	16%	35%	93,794	1999-00	22%	24%	17%	38%	16,338
2000-01	27%	22%	20%	32%	96,766	2000-01	39%	22%	2%	36%	21,227
2001-02	25%	19%	17%	39%	80,976	2001-02	33%	17%	8%	42%	18,295
2002-03	16%	3%	32%	35%	98,876	2002-03	49%	20%	13%	43%	16,634
2003-04	15%	15%	37%	32%	126,613	2003-04	24%	23%	15%	38%	20,327
2004-05	16%	15%	42%	27%	102,546	2004-05	29%	20%	23%	28%	22,360
2004-03	1076	1376	42 70	21 70	102,340	2004-03	2570	20%	2370	2078	22,300
		CRD 5						CRD 6			
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
1998-99	21%	17%	15%	46%	41,132	1998-99	13%	25%	23%	39%	95,954
1999-00	17%	14%	25%	44%	49,294	1999-00	13%	31%	23%	34%	98,723
2000-01	25%	10%		39%			12%	28%	30%	30%	
			21%		53,336	2000-01					104,415
2001-02	25%	16%	24%	35%	50,879	2001-02	8%	25%	38%	30%	98,730
2002-03	16%	14%	31%	38%	50,881	2002-03	7%	17%	50%	26%	120,036
2003-04	14%	21%	31%	34%	61,479	2003-04	6%	18%	54%	22%	143,523
2004-05	17%	18%	39%	26%	60,076	2004-05	6%	15%	47%	32%	85,371
		CRD 7						CRD 8			
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
1000 00						4000.00					
1998-99	4%	15%	66%	15%	28,202	1998-99	12%	17%	15%	56%	12,358
1999-00	4%	18%	63%	15%	27,254	1999-00	17%	8%	22%	53%	13,795
2000-01	5%	14%	70%	10%	37,346	2000-01	10%	8%	21%	44%	17,907
2001-02	3%	13%	73%	10%	36,670	2001-02	7%	2%	40%	50%	16,072
2002-03	2%	17%	71%	10%	24,112	2002-03	5%	4%	47%	44%	10,833
2003-04	2%	24%	64%	9%	33,341	2003-04	5%	4%	49%	42%	15,487
2004-05	1%	23%	71%	5%	35,681	2004-05	7%	4%	50%	39%	14,515
								I Intain	500 100 100 100		
		0000									
	Single	CRD 9 Multi	Unit								
	Single			Tours	Total						
4000 00	Car	Car	Train	Truck	Total						
1998-99	36%	17%	14%	33%	73,721						
1999-00	36%	25%	16%	23%	83,082						
2000-01	32%	16%	16%	21%	94,713						
2001-02	30%	25%	26%	19%	94,188						
2002-03	27%	21%	31%	21%	84,763						
2003-04	22%	19%	25%	14%	86,994						
2004-05	18%	17%	51%	14%	103,451						
		1	-		17.7						

Mode for Hard Red Spring Wheat Shipments from ND (1,000 Bushels)

		(-,			
	Single Car	Multi Car	Unit Train	Truck	Total
1998-99	21,096	42,355	62,368	41,894	167,713
	12%	25%	38%	25%	
1999-00	25,947	51,594	63,788	36,121	177,450
	15%	29%	36%	20%	
2000-01	27,302	58,900	82,677	31,190	200,068
	14%	29%	41%	16%	
2001-02	23,649	44,087	91,117	33,603	192,457
	12%	23%	47%	17%	
2002-03	17,876	38,922	105,186	31,478	193,462
	9%	20%	54%	16%	
2003-04	20,966	50,019	136,461	35,962	243,408
	9%	21%	56%	15%	
2004-05	27,974	45,513	151,461	28,161	253,110
201	11%	18%	60%	11%	7



Mode for Hard Red Spring Wheat Shipments from Each CRD

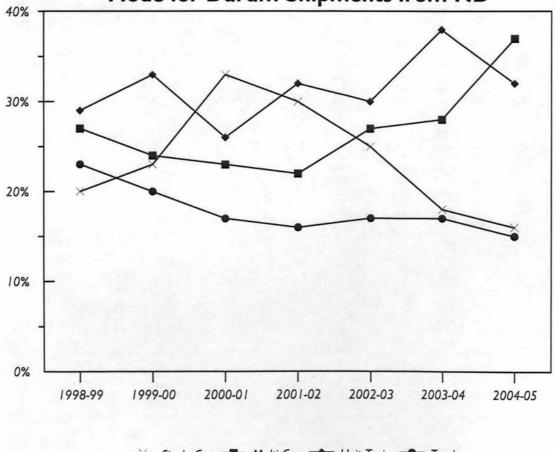
(1,000 Bushels)

		CRD 1							CRD 2			
	Single	Multi	Unit					Single	Multi	Unit		
	Car	Car	Train	Truck	Total			Car	Car	Train	Truck	Total
4000.00						41	00 00	15%	29%	48%	8%	11,405
1998-99	8%	19%	66%	7%	11,384		98-99					
1999-00	9%	16%	68%	6%	12,268	19	999-00	15%	38%	29%	18%	7.977
2000-01	11%	19%	65%	5%	16,171	20	000-01	14%	30%	46%	9%	9,090
2001-02	7%	11%	76%	6%	16,831		01-02	20%	13%	60%	7%	10,186
									8%	77%	7%	
2002-03	7%	9%	79%	5%	15,740		002-03	11%				15,644
2003-04	12%	11%	72%	4%	17,820	20	003-04	13%	13%	69%	5%	20,998
2004-05	7%	9%	80%	4%	21,945	20	04-05	11%	12%	61%	4%	23,765
2004.00	1.70	070	00.0									
		CRD 3							CRD 4			
	Single	Multi	Unit					Single	Multi	Unit		
				T	Tatal				Car	Train	Truck	Total
	Car	Car	Train	Truck	Total	22		Car				
1998-99	14%	21%	26%	39%	35,099	19	98-99	11%	45%	3%	41%	6,594
1999-00	13%	32%	29%	26%	44,229	19	99-00	11%	28%	8%	52%	6,636
2000-01	14%	31%	32%	23%	46,282	20	000-01	15%	44%	5%	37%	6,301
					39,364		01-02	20%	30%	8%	42%	6,716
2001-02	13%	28%	25%	33%								
2002-03	7%	22%	47%	24%	54,305		002-03	15%	22%	17%	46%	7,501
2003-04	7%	19%	49%	25%	70,521	20	003-04	17%	33%	16%	34%	9,017
2004-05	11%	17%	54%	19%	67,782	20	004-05	32%	23%	25%	21%	11,786
2004 00	1.70	11.10	0170	1070	011102			12200	•			
		CRD 5							CRD 6			
	Cinala	Multi	Unit					Single	Multi	Unit		
	Single				T-4-1						Truck	Total
	Car	Car	Train	Truck	Total			Car	Car	Train	Truck	
1998-99	11%	32%	39%	18%	15,410	19	998-99	7%	34%	34%	25%	27,539
1999-00	12%	21%	55%	12%	22,078	19	99-00	8%	46%	26%	20%	29,400
2000-01	17%	27%	40%	16%	22,214	21	000-01	8%	41%	37%	14%	33,091
								4%	32%	53%	11%	35,475
2001-02	14%	25%	43%	18%	23,571		001-02					
2002-03	10%	29%	47%	14%	20,395		002-03	2%	23%	66%	11%	32,285
2003-04	6%	37%	28%	13%	24,206	20	003-04	3%	13%	75%	7%	38,292
2004-05	13%	27%	55%	6%	30,261	21	004-05	3%	19%	68%	11%	28,650
2004-05	1070	2170	0070	0.0	00,201				0.500 m			2578595
		CRD 7							CRD 8			
	Cinale	Multi	Unit					Single	Multi	Unit		
	Single				T-4-1				Car	Train	Truck	Total
	Car	Car	Train	Truck	Total	41		Car				
1998-99	2%	10%	80%	8%	21,999		998-99	10%	22%	19%	49%	9,731
1999-00	2%	13%	76%	9%	21,192	19	999-00	15%	9%	29%	47%	10,289
2000-01	4%	9%	81%	6%	27,822	21	000-01	7%	10%	52%	31%	12,822
					27,684		001-02	6%	3%	55%	36%	11,689
2001-02	1%	6%	86%	6%								
2002-03	1%	7%	86%	5%	17,940		002-03	3%	5%	58%	34%	8,530
2003-04	22%	11%	121%	4%	24,874	2	003-04	4%	4%	63%	29%	12,047
2004-05	0%	14%	83%	2%	27,393	2	004-05	6%	3%	58%	33%	12,522
		33,075						100				
		CRD 9										
	Single	Multi	Unit									
	Car	Car	Train	Truck	Total							
1998-99	30%	28%	18%	24%	23,451							
1999-00	44%	35%	5%	16%	23,381							
2000-01	33%	48%	9%	10%	26,276							
2001-02	32%	38%	18%	12%	26,128							
2002-03	34%	38%	15%	13%	20,196							
				8%	25,632							
2003-04	25%	36%	67%									
2004-05	27%	33%	34%	6%	29,007							

Mode for	Durum	Shipments	from	ND
	(1,000)	Bushels)		

		(-,000 -			And the second second
	Single Car	Multi Car	Unit Train	Truck	Total
1998-99	11,459	15,088	15,871	12,955	55,372
	20%	27%	29%	23%	
1999-00	14,726	15,244	21,079	13,007	64,056
	23%	24%	33%	20%	
2000-01	25,104	17,501	20,426	13,994	77,025
	33%	23%	27%	18%	
2001-02	16,926	13,610	20,504	9,804	60,845
	28%	22%	34%	16%	
2002-03	11,421	12,313	13,787	7,805	45,327
	25%	27%	30%	17%	
2003-04	9,498	15,023	20,426	8,999	53,946
	18%	28%	38%	17%	
2004-05	7,195	16,750	14,552	7,020	45,518
	16%	37%	32%	15%	





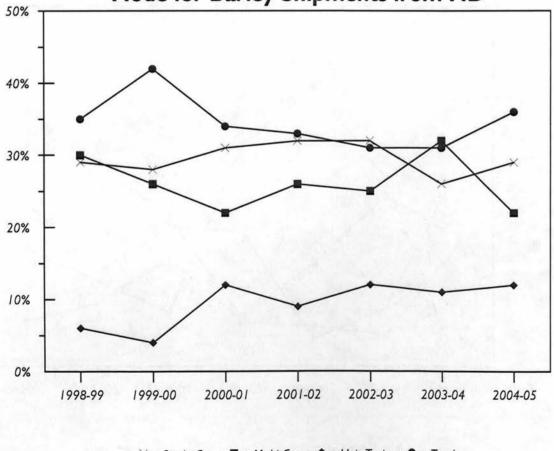
Mode for Durum Shipments from Each CRD (1,000 Bushels)

			CRD 1								CRD 2				
	Duluth	MN-WI	The state of the s	PNW	ND	Other	Total		Duluth	MN-WI		PNW	ND	Other	Total
1998-99	7%	51%	9%	2%	26%	5%	28,588	1998-99	14%	32%	3%	1%	31%	18%	4,622
1999-00	8%	42%	16%	1%	25%	8%	35,273	1999-00	34%	28%	5%	2%	31%	1%	4,116
2000-01	12%	34%	27%	3%	20%	4%	39,479	2000-01	25%	39%	5%	9%	17%	4%	5,751
2001-02	29%	28%	10%	2%	29%	2%	34,509	2001-02	33%	48%	1%	3%	11%	3%	4,392
2002-03	21%	24%	21%	0%	32%	2%	29.854	2002-03	32%	44%	0%	0%	15%	8%	2,146
2003-04	18%	24%	32%	1%	19%	5%	31,759	2003-04	37%	45%	0%	0%	17%	0%	2,478
2003-04	15%	25%	27%	0%	25%	7%	26,849	2003-04	27%	23%	14%	0%	12%	24%	1,864
2004-03	1370	2570	21 70	0 70	2070	7 70	20,049	2004-03	21 /0	2370	1470	0 70	12/0	24 /0	1,004
			000.0												
	Duluth	MN-WI	CRD 3 Midland	PNW	ND	046	Tatal		Duluth	NAME VALL	CRD 4 Midland	PNW	ND	046	T-1-1
1009.00	19%	46%					Total	1000 00		MN-WI					Total
1998-99			2%	0%	19%	15%	4,324	1998-99	1%	24%	34%	0%	5%	36%	8,010
1999-00	24%	29%	15%	0%	17%	14%	8,131	1999-00	7%	18%	21%	1%	3%	50%	5,954
2000-01	26%	26%	8%	2%	17%	22%	8,864	2000-01	6%	17%	9%	2%	14%	53%	8,838
2001-02	41%	18%	3%	1%	9%	29%	6,251	2001-02	12%	28%	18%	0%	21%	21%	5,095
2002-03	31%	40%	2%	0%	13%	14%	2,535	2002-03	1%	36%	24%	0%	16%	23%	3,752
2003-04	15%	50%	15%	0%	8%	12%	4,187	2003-04	7%	63%	16%	0%	10%	4%	5,305
2004-05	42%	31%	3%	0%	12%	11%	1,818	2004-05	0%	63%	27%	0%	6%	4%	5,088
	2 70 15		CRD 5								CRD 6				
	Duluth	MN-WI			ND		Total		Duluth	MN-WI	Midland	PNW	ND	Other	Total
1998-99	13%	49%	18%	0%	11%	10%	3,126	1998-99	17%	50%	12%	11%	3%	7%	998
1999-00	21%	48%	14%	0%	9%	7%	3,250	1999-00	34%	51%	2%	3%	2%	7%	1,815
2000-01	17%	49%	15%	1%	11%	8%	3,393	2000-01	27%	35%	8%	0%	1%	30%	1,899
2001-02	15%	52%	11%	13%	2%	7%	2,600	2001-02	44%	31%	2%	6%	1%	16%	752
2002-03	14%	51%	11%	0%	6%	19%	1,444	2002-03	14%	84%	0%	0%	1%	1%	160
2003-04	10%	54%	9%	0%	12%	15%	2,390	2003-04	21%	18%	0%	0%	62%	0%	272
2004-05	5%	52%	10%	0%	10%	24%	1,388	2004-05	18%	79%	0%	0%	3%	0%	453
	200.00		CRD 7								CRD 8				
94925 20	Duluth	MN-WI			ND	Other	Total	17/25/27/25	Duluth	MN-WI	Midland	PNW	ND	Other	Total
1998-99	9%	71%	3%	0%	11%	5%	4,995	1998-99	0%	98%	1%	0%	1%	0%	285
1999-00	5%	75%	15%	0%	0%	4%	4,321	1999-00	17%	76%	0%	0%	2%	4%	352
2000-01	2%	81%	11%	1%	3%	2%	7,601	2000-01	5%	90%	0%	0%	4%	0%	514
2001-02	0%	78%	13%	2%	3%	5%	6,910	2001-02	2%	92%	0%	0%	5%	0%	348
2002-03	0%	84%	7%	7%	1%	0%	5,216	2002-03	0%	100%	0%	0%	0%	0%	110
2003-04	13%	68%	8%	5%	1%	5%	7,099	2003-04	0%	92%	3%	0%	5%	0%	185
2004-05	12%	60%	14%	1%	9%	4%	7,544	2004-05	0%	64%	1%	0%	35%	0%	199
		222222	CRD 9												
	Duluth	MN-WI			ND	Other	Total								
1998-99	52%	35%	4%	0%	0%	9%	425								
1999-00	37%	46%	2%	0%	0%	14%	844								
2000-01	24%	52%	0%	0%	1%	23%	687								
2001-02	10%	70%	8%	0%	2%	10%	380								
2002-03	8%	85%	0%	0%	5%	2%	110								
2003-04	2%	68%	2%	0%	11%	16%	271								
2004-05	2%	64%	0%	0%	2%	33%	314								

Mode for Barley Shipments from ND (1,000 Bushels)

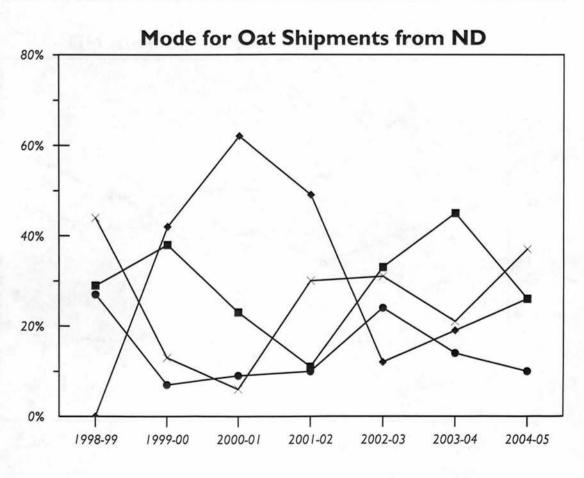
		()		The second second		
	Single Car	Multi Car	Unit Train	Truck	Total	
1998-99	25,941	27,121	6,184	31,646	90,892	
	29%	30%	6%	35%		
1999-00	21,095	19,317	2,862	30,868	74,142	
	28%	26%	4%	42%		
2000-01	26,692	18,483	10,238	29,118	84,531	
	32%	22%	12%	34%		
2001-02	21,692	17,534	6,391	22,376	67,994	
	32%	26%	9%	33%		
2002-03	19,597	15,221	7,319	19,348	61,485	
	32%	25%	12%	31%		
2003-04	21,165	26,017	8,572	25,014	80,768	
	26%	32%	11%	31%		
2004-05	18,967	14,256	7,959	23,387	64,569	
	29%	22%	12%	36%		





Mode for Oat Shipments from ND (1,000 Bushels)

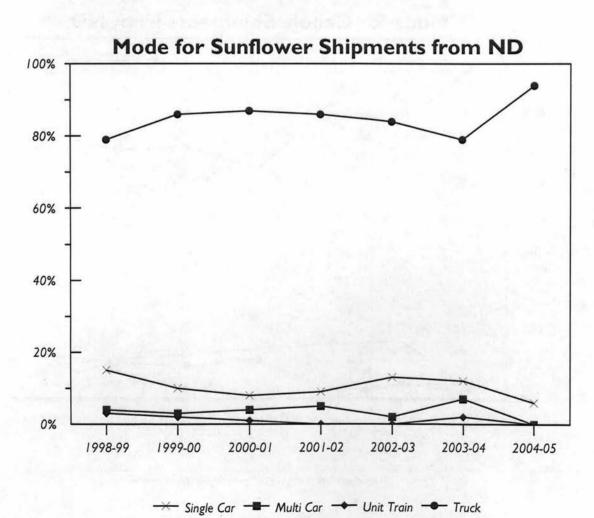
(1,000 24511215)							
	Single Car	Multi Car	Unit Train	Truck	Total		
1998-99	1,001	655	0	617	2,273		
	44%	29%	0%	27%			
1999-00	638	1,930	2,092	374	5,034		
	13%	38%	42%	7%			
2000-01	226	944	2,482	378	4,031		
	6%	23%	62%	9%			
2001-02	1,872	669	3,108	650	6,299		
	30%	11%	49%	10%			
2002-03	1,132	1,212	428	883	3,655		
	31%	33%	12%	24%			
2003-04	1,164	2,483	1,064	777	5,487		
	21%	45%	19%	14%			
2004-05	2,169	1,534	1,519	594	5,817		
	37%	26%	26%	10%			



Single Car — Multi Car — Unit Train — Truck

Mode for Sunflower Shipments from ND (1,000 cwt)

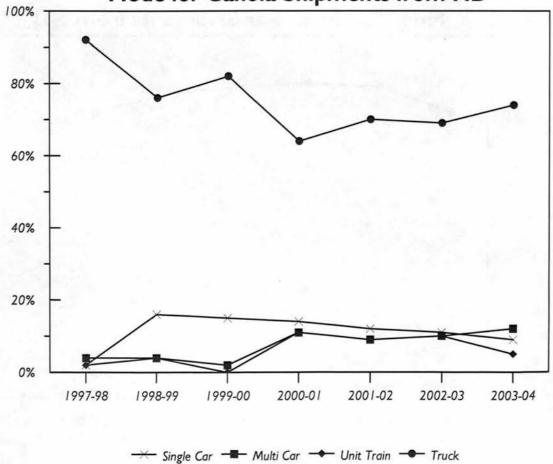
	Single Car	Multi Car	Unit Train	Truck	Total
1998-99	2,139	508	437	11,549	14,634
	15%	4%	3%	79%	
1999-00	1,123	353	196	10,100	11,773
	10%	3%	2%	86%	
2000-01	820	394	156	9,323	10,693
	8%	4%	1%	87%	
2001-02	825	450	0	8,891	10,433
	8%	4%	0%	85%	
2002-03	1,220	213	5	7,717	9,155
	13%	2%	0%	84%	
2003-04	1,275	798	165	8,635	10,873
	12%	7%	2%	79%	
2004-05	341	0	0	5,111	5,452
	6%	0%	0%	94%	



Mode for Canola Shipments from ND (1,000 cwt)

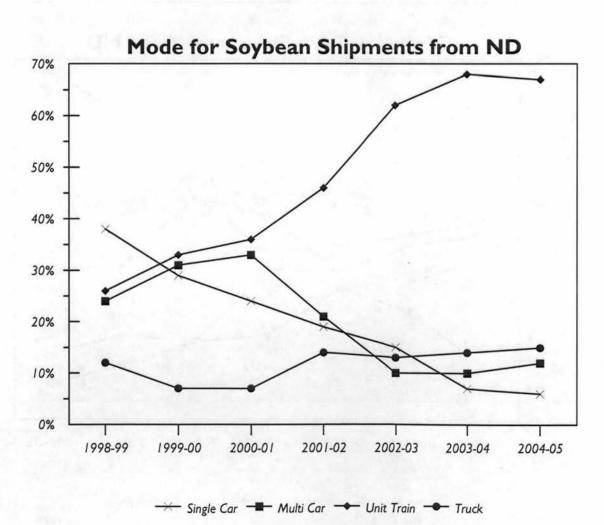
		()	,		
All In	Single Car	Multi Car	Unit Train	Truck	Total
1998-99	1,877	473	437	9,143	11,941
	16%	4%	4%	* 76%	
1999-00	1,078	143	29	5,763	7,013
	15%	2%	0%	82%	
2000-01	1,461	1,130	1,117	6,525	10,234
	14%	11%	11%	64%	
2001-02	1,147	855	802	6,403	9,208
	12%	9%	9%	70%	
2002-03	923	833	812	5,882	8,450
	11%	10%	10%	69%	
2003-04	783	1,069	469	6,716	9,038
	9%	12%	5%	74%	
2004-05	647	703	380	5,023	6,753
	9%	10%	6%	74%	199





Mode for Soybean Shipments from ND (1,000 Bushels)

	Single Car	Multi Car	Unit Train	Truck	Total
1998-99	10,992	7,132	7,827	3,576	29,526
	38%	24%	26%	12%	
1999-00	12,407	13,287	13,975	2,999	42,668
	29%	31%	33%	7%	
2000-01	12,494	16,170	17,357	3,596	49,617
	25%	33%	35%	7%	
2001-02	11,803	12,217	27,914	8,219	60,153
	20%	20%	46%	14%	
2002-03	12,811	8,097	50,934	10,942	82,784
	15%	10%	62%	13%	
2003-04	6,169	8,907	59,646	12,539	87,260
	7%	10%	68%	14%	
2004-05	4,234	7,735	44,726	10,037	66,732
	6%	12%	67%	15%	



Mode for Corn Shipments from ND (1,000 Bushels)

		(-)			
200	Single Car	Multi Car	Unit Train	Truck	Total
1998-99	11,251	3,493	11,561	9,580	35,886
	31%	9%	33%	27%	
1999-00	11,014	6,872	11,906	8,734	38,525
	29%	18%	31%	23%	
2000-01	13,125	11,242	14,033	12,730	51,130
	26%	22%	27%	25%	
2001-02	11,318	6,232	13,038	15,492	46,079
	25%	14%	28%	34%	
2002-03	7,623	7,638	22,423	22,462	60,147
	13%	13%	37%	37%	
2003-04	10,145	6,421	38,065	19,350	73,981
	14%	9%	51%	26%	
2004-05	6,020	3,159	33,188	14,453	56,821
Contract of the Contract of th	11%	6%	58%	25%	

