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#### Annual North Dakota Elevator Marketing Report, 2003-04

Kimberly Vachal Tamara VanWechel

UGPTI Department Publication No. 164

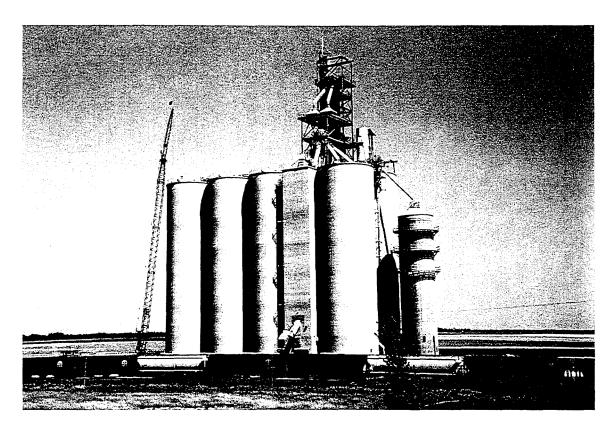
December 2004

# UPPER GREAT PLAINS TRANSPORTATION INSTITUTE

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# ANNUAL NORTH DAKOTA ELEVATOR MARKETING REPORT, 2003-04

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Tamara VanWechel Associate Research Fellow

Upper Great Plains Transportation Institute North Dakota State University Fargo, North Dakota



in cooperation with

North Dakota Wheat Commission North Dakota Public Service Commission North Dakota Grain Dealers Association

and

Special thanks to the North Dakota Elevator Industry who provide these data monthly.

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#### Overview

The Annual North Dakota Elevator Marketing Report for 2003-04 was prepared by Kimberly Vachal and Tamara VanWechel, Upper Great Plains Transportation Institute. The authors gratefully acknowledge the assistance of the North Dakota Grain Dealers Association, the North Dakota Wheat Commission, and the North Dakota Public Service Commission in compiling this report.

The objective of this report is to provide a benchmark for elevator managers in assessing performance, and supply a source for recognizing trends in the characteristics of North Dakota elevators. This report and the statistics mailed to individual elevators are presented as a source of information for elevator managers and those interested in the North Dakota grain industry. Continuation of the report as an annual project will be considered based on public response.

#### Source of Data

The distribution and shipment data in this report was developed from the Public Service Commission reports that require elevators to report monthly movements of grains and oilseeds by truck and rail. The storage capacities reported to the ND PSC were used to calculate the turnover ratios. 2003-04 numbers represent 95 percent of the required reports.

#### Scope of Report

Data are tabulated according to elevator type to provide general information on characteristics that describe commodity flows or provide a benchmark for elevators.

•	Turnover:	Equal to the ratio of volume of grain handled to the storage capacity available.
•	Destination:	Duluth-Superior, Minneapolis-St. Paul (include other MN and WI), PNW,

Midland-Southwest, North Dakota, and miscellaneous markets.

• Origin: Nine crop reporting districts.

Mode: Truck or rail.

• Elevator Size: Elevators are stratified into four groups based on the number of cars an elevator

can load without railroad switching services (1) Single Car (1 to 24 cars), (2) Multiple Car (25 to 49 cars), (3) Unit Train (50 to 99 cars), (4) No Rail, and (5)

100-car (100 cars or more).

• Time: Crop year, from July 2003 to June 2004.

• Commodity: Hard red spring wheat, durum, barley, sunflowers, oats, soybeans, canola, and

corn.

#### Organization of the Report

Five groups of data will be presented in this report: (1) individual elevator performance (e.g. turnover) and distribution information (due to confidentiality agreements, each elevator receives individual data on only its own activities), (2) storage capacity, volume handled, and turnover ratios by elevator size and for each crop reporting district, (3) elevator distribution and modal choice for the state, (4) destination information for each of the state's nine crop reporting districts and each of the commodities, (5) modal selection for each of the crop reporting districts and for each commodity marketed. Elevator managers will be able to compare their performance to that of similar elevators (e.g. size and location).

#### **Definition of Elevator Summary Variables**

Storage:

Bushels of storage as reported by the elevator to the ND PSC.

Turnover Ratio:

Ratio of grain and oilseed shipments to available storage capacity.

**Elevator Size:** 

No Rail Elevator:

Elevator with no rail service

Single Car Elevator:

Elevator with track space for 1 to 24 cars Elevator with track space for 25 to 49 cars

Multi Car Elevator: Unit Train Elevator:

100-Car Elevator:

Elevator with track space for 50 to 99 cars Elevator with track space for 100 cars or more

Information used in the reports was based on railroad and ND PSC data. Track space refers to the number of cars that can be loaded without railroad switching assistance.

# Mode for Grain & Oilseed Shipments by Rail:

Single Car Shipments:

Car orders purchased under rates for 1 to 24 cars

25 to 49 Car Shipments:

Car orders purchased under rates for 25 to 49 cars

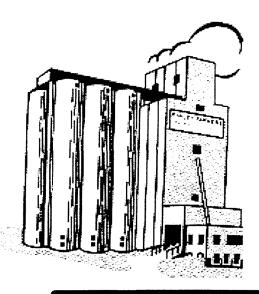
50 Car Shipments:

Car orders purchased under rates for 50 or more cars

Information used in reports was based on the monthly grain and oilseed movement and storage reports that elevators submit to the ND PSC.

# Destinations for Grain and Oilseed Shipments:

Destinations for grain and oilseed shipments, reported by the elevators in the monthly reports, are not final destinations for shipments. The destinations reported for rail shipments are the Waybill destinations. The destinations for truck shipments are reported as they are specified on the billing statement.



#### North Dakota Elevators, 2003-04

Storage: 222,092 Thousand Bu.

Grain Shipped to End User: 618,193 Thousand Bu.

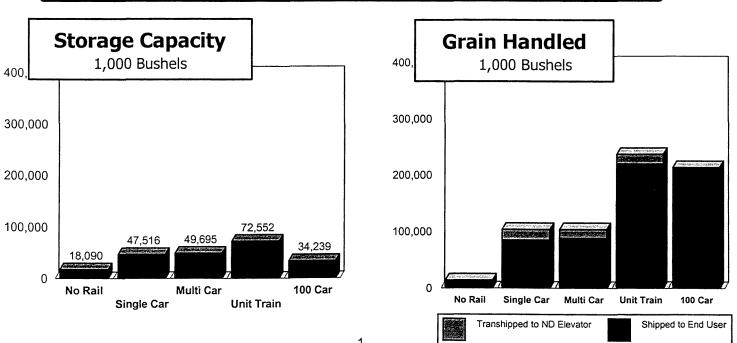
Grain Transhipped to ND Elevator: 55,259 Thousand Bu.

Average Turnover: 5.9

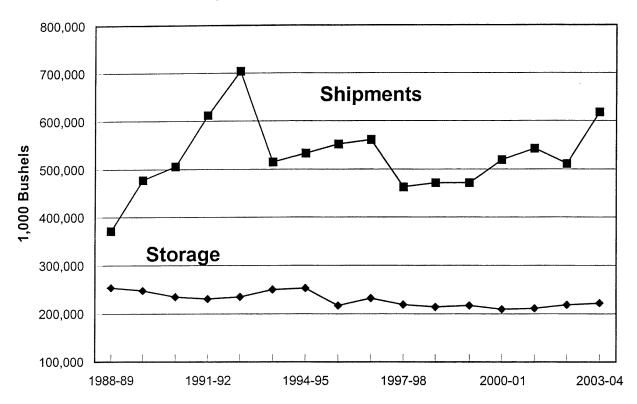
### **Elevator Categories**

Single Car Elevators 124 100 Car 22 **Multi Car Elevators** 71 No Rail Elevators 40 **Unit Train Elevators** 78

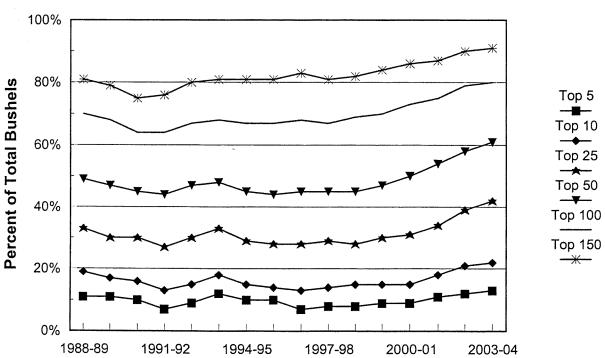
> Note: Elevator categories are based on the number of rail cars an elevator can load without railroad switching assistance(pg iv).



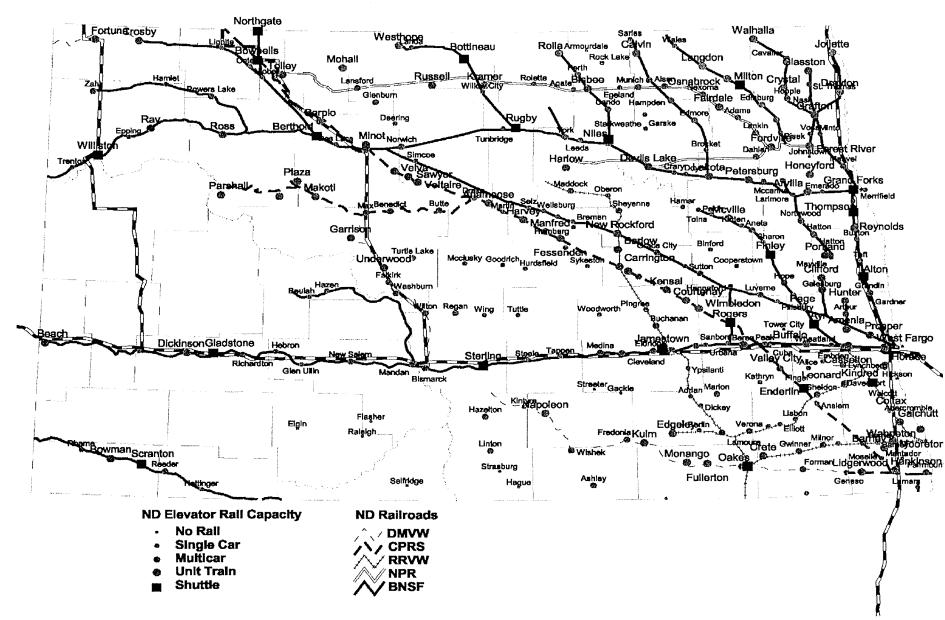
# Storage and Total Grain Shipments for North Dakota Elevators



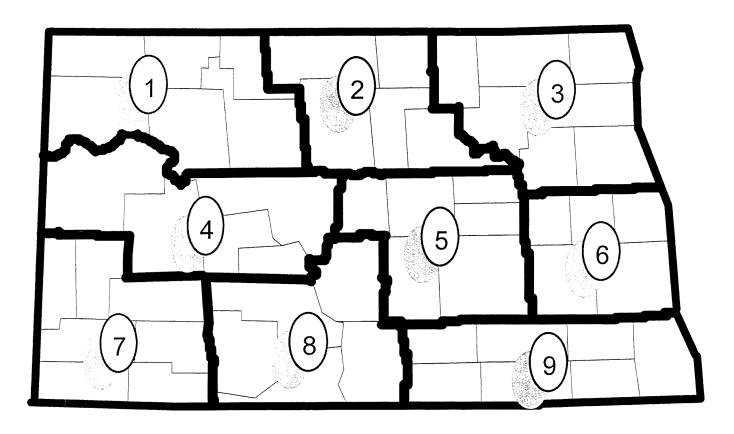
# Concentration Ratios for North Dakota's 5, 10, 25, 50, 100, and 150 Largest Volume Elevators



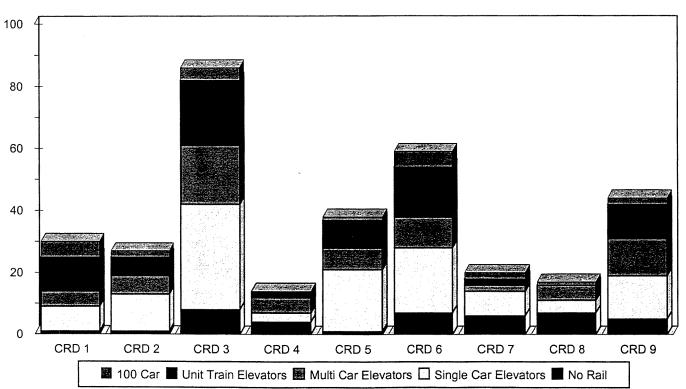
# North Dakota Multicar, Unit, & Shuttle Train Car Loading Stations, 2003



### NORTH DAKOTA CROP REPORTING DISTRICTS

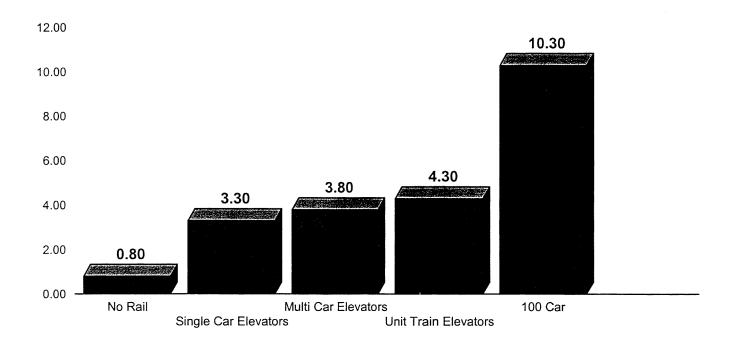


### Elevators in Each CRD, 2003-04



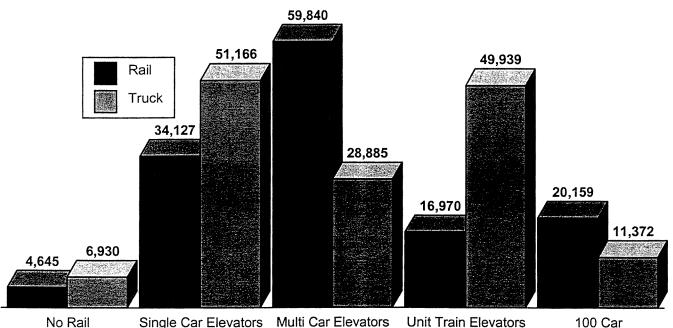
#### Turnover Ratios for Each Elevator Category, 2003-04

- Ratio of Volume Handled to Storage Capacity -



### **Modal Shipments of Grains and Oilseeds for** Each Elevator Category, 2003-04

- Thousand Bushels -



Single Car Elevators Multi Car Elevators

Unit Train Elevators

100 Car

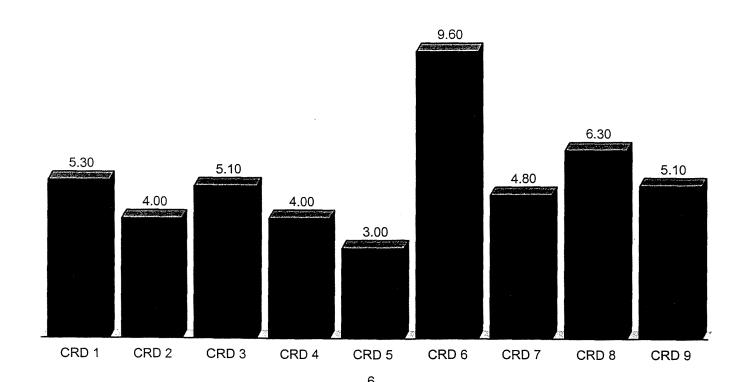
ND Elevator Storage, Shipments, and Turnover Ratios for Each CRD, 2003-04

CRD	# Elev	Storage Capacity	Total Transhipped <sup>a</sup>	Total Shipments <sup>b</sup>	Average Turnover
1	30	20,993,300	3,269,517	77,315,562	5.3
2	27	15,374,000	3,428,254	53,112,705	4.0
3	86	48,152,879	11,929,694	126,612,983	5.1
4	14	6,917,088	2,348,531	20,327,266	4.0
5	38	33,112,400	5,924,364	61,478,863	3.0
6	59	45,671,969	23,341,990	143,523,238	9.6
7	20	12,245,200	1,295,667	33,341,369	4.8
8	17	5,593,000	162,893	15,486,787	6.3
9	44	34,032,600	3,548,704	86,993,948	5.1
All	335	222,092,436	55,249,614	618,192,721	5.2

<sup>&</sup>lt;sup>a</sup>Bushels transhipped to other ND elevators.

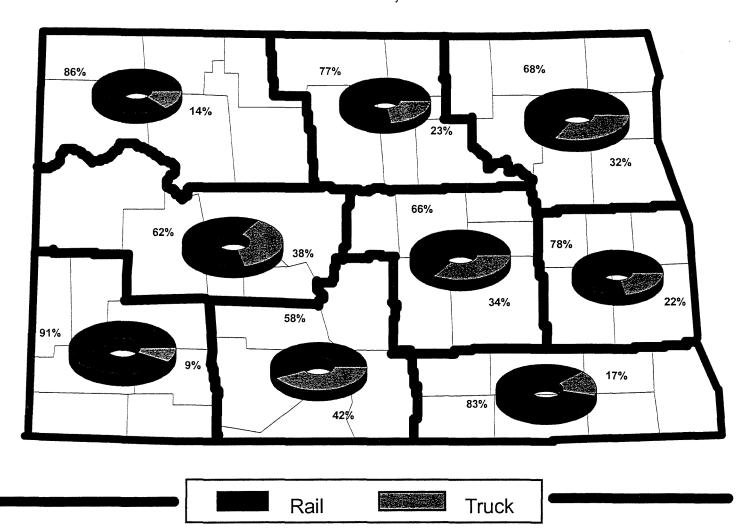
# Average Turnover of Shipments to Storage for Each CRD, 2003-04

-Weighted by grain shipments-

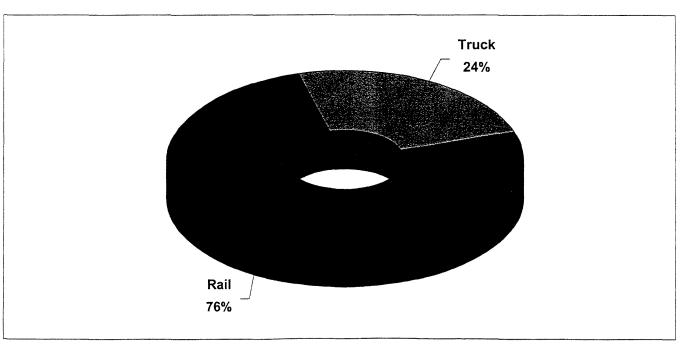


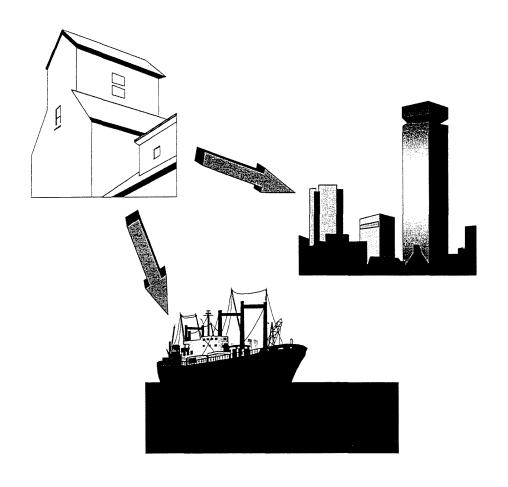
<sup>&</sup>lt;sup>b</sup>Bushels shipped to processors, and various export points.

# Modal Share of Grain and Oilseed Shipments from Each CRD, 2003-04



Rail/Truck Share of Grain and Oilseed Shipments from ND, 2003-04

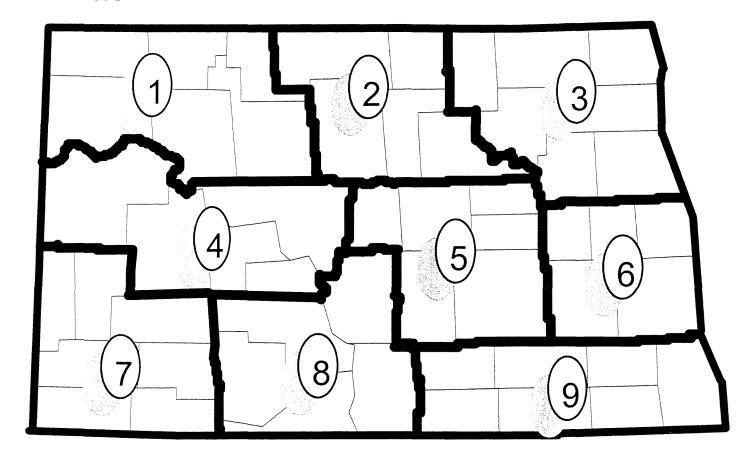




Destinations for Grain and Oilseed Shipments Originating from North Dakota Elevators

# All Grains and Oilseeds

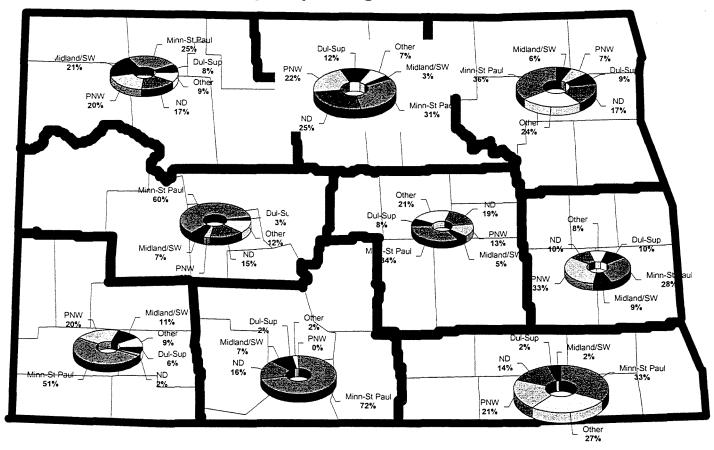
### NORTH DAKOTA CROP REPORTING DISTRICTS

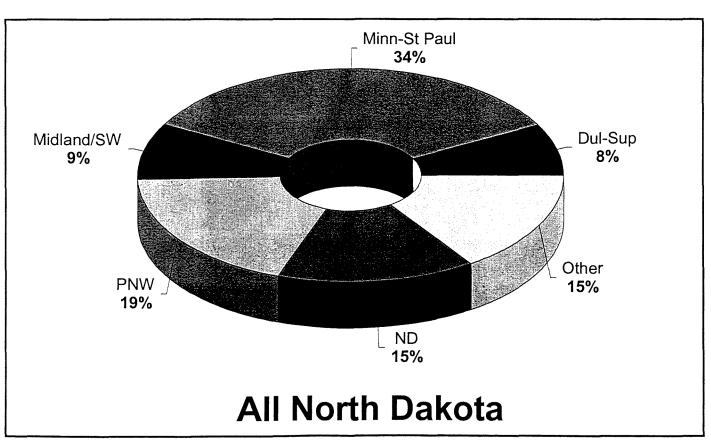


**Grain & Oilseed Shipments Originating** from Each CRD, 2003-04 -1,000 Bu-160,000 / 140,000 120,000 100,000 80,000 60,000 40,000 20,000 0 CRD 1 CRD 2 CRD 3 CRD 4 CRD 5 CRD 6 CRD 7 CRD 8 CRD 9

# Destinations for Grain & Oilseed Shipments 2003-04

**Crop Reporting District** 

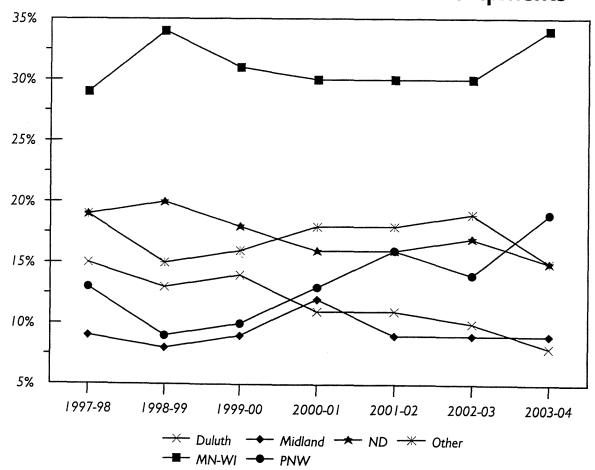




Trends for Destinations of Grain and Oilseed Shipments from ND (1,000 Bushels)

	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1997-98	65,602	140,473	42,836	62,414	462,495
	15%	29%	9%	13%	
1998-99	58,959	158,368	37,597	42,398	471,958
	12%	34%	8%	9%	
1999-00	68,356	145,809	41,636	47,411	471,737
	14%	31%	9%	10%	
2000-01	57,011	162,650	62,423	70,984	538,110
	11%	30%	12%	13%	
2001-02	53,551	147,730	43,182	80,220	497,969
	11%	30%	9%	16%	
2002-03	52,366	154,241	45,442	71,345	511,167
	10%	30%	9%	14%	
2003-04	48,687	210,517	53,271	116,769	618,193
	8%	34%	9%	19%	

# **Destinations for Grain and Oilseed Shipments**



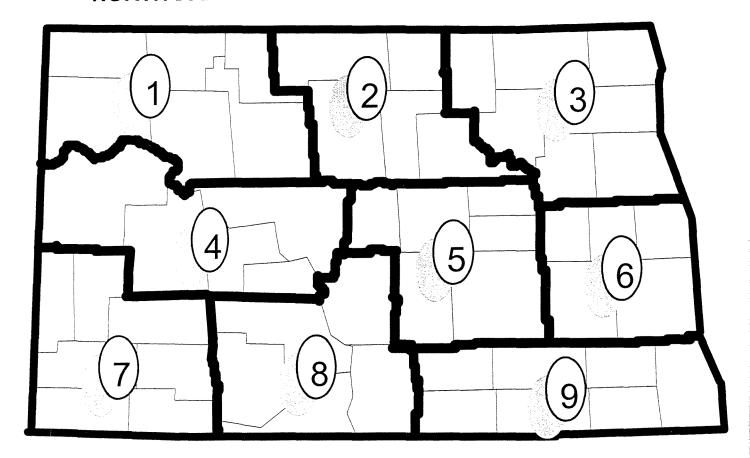
### Destinations for Grain and Oilseed Shipments from ND CRD's

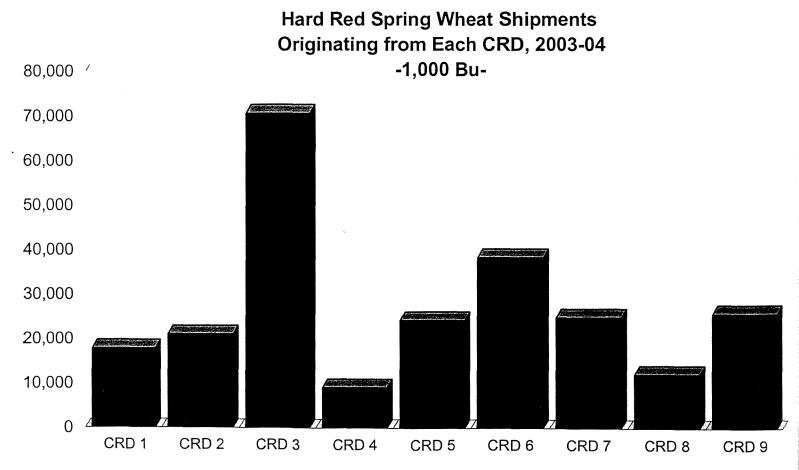
(1,000 Bushels)

			С	RD 1							C	RD 2			
	Duluth	MN-WI	Midland	PNW	ND	Other	Total		Duluth	MN-WI	Midland	PNW	ND	Other	Total
1997-98	9%	36%	13%	17%	19%	6%	54,183	1997-98	11%	24%	5%	15%	28%	18%	44,327
1998-99	4%	46%	8%	13%	19%	9%	55,473	1998-99	9%	28%	7%	13%	31%	12%	41,444
1999-00	5%	36%	16%	15%	22%	7%	61,527	1999-00	11%	26%	6%	11%	38%	9%	27,929
2000-01	7%	28%	23%	17%	18%	8%	76,136	2000-01	7%	37%	7%	11%	31%	8%	36,266
2001-02	15%	25%	10%	20%	20%	10%	75,680	2001-02	11%	34%	6%	17%	25%	7%	34,920
2002-03	13%	24%	13%	18%	23%	10%	66,422	2002-03	11%	24%	9%	23%	25%	7%	38,608
2003-04	8%	25%	21%	20%	17%	9%	77,316	2003-04	11%	29%	9%	20%	24%	7%	53,113
															,
	<b>-</b>			RD 3	N.D.	<b></b>						RD 4			
	Duluth	MN-WI	Midland	PNW	ND	Other	Total		Duluth	MN-WI	Midland	PNW	ND	Other	Total
1997-98	24%	23%	9%	12%	19%	14%	96,271	1997-98	2%	42%	12%	3%	11%	30%	17,456
1998-99	22%	25%	8%	5%	21%	20%	93,014	1998-99	2%	33%	17%	2%	12%	35%	19,200
1999-00	16%	26%	11%	1%	18%	27%	93,794	1999-00	4%	39%	9%	5%	13%	31%	16,338
2000-01	17%	27%	10%	4%	18%	24%	96,766	2000-01	3%	27%	6%	8%	21%	35%	21,227
2001-02	15%	25%	9%	4%	20%	26%	80,976	2001-02	6%	46%	6%	3%	22%	17%	18,295
2002-03	13%	33%	6%	3%	20%	25%	98,876	2002-03	1%	53%	7%	3%	17%	18%	16,634
2003-04	9%	36%	6%	7%	17%	24%	126,613	2003-04	3%	60%	7%	3%	15%	12%	20,327
	CRD 5										CI	RD 6			
	Duluth	MN-WI	Midland	PNW	ND	Other	Total		Duluth	MN-WI	Midland	PNW	ND	Other	Total
1997-98	17%	28%	6%	3%	28%	18%	45,456	1997-98	18%	29%	11%	12%	15%	14%	86,969
1998-99	5%	32%	7%	1%	31%	24%	45,241	1998-99	17%	32%	9%	9%	18%	16%	100,757
1999-00	8%	28%	12%	1%	28%	24%	49,294	1999-00	23%	30%	7%	10%	11%	19%	98,723
2000-01	7%	29%	16%	5%	25%	18%	53,336	2000-01	16%	28%	12%	15%	11%	19%	104,415
2001-02	4%	34%	7%	19%	18%	18%	50,879	2001-02	17%	22%	11%	17%	12%	21%	98,730
2002-03	14%	33%	10%	6%	24%	14%	50,881	2002-03	13%	23%	11%	22%	12%	18%	120,036
2003-04	8%	34%	5%	13%	19%	21%	61,479	2003-04	10%	28%	9%	33%	10%	8%	143,523
		,,			,•	,,	,						/ •	- 7.0	,
				RD 7			<b>-</b>					RD 8			
4007.00	Duluth	MN-WI	Midland	PNW	ND	Other	Total		Duluth	MN-WI	Midland	PNW	ND	Other	Total
1997-98	4%	36%	16%	37%	3%	3%	27,709	1997-98	2%	67%	9%	4%	10%	7%	10,692
1998-99	5%	39%	10%	30%	7%	8%	29,497	1998-99	1%	71%	3%	3%	15%	8%	13,101
1999-00	9%	25%	14%	40%	6%	6%	27,254	1999-00	3%	70%	2%	3%	16%	7%	13,795
2000-01	4%	29%	15%	37%	5%	9%	37,346	2000-01	5%	66%	4%	1%	18%	6%	17,907
2001-02	4%	24%	15%	47%	5%	5%	36,670	2001-02	1%	72%	3%	1%	20%	3%	16,071
2002-03	0%	34%	15%	38%	4%	8%	24,112	2002-03	1%	68%	9%	5%	13%	4%	10,833
2003-04	6%	51%	11%	20% RD 9	2%	9%	33,341	2003-04	2%	72%	7%	0%	16%	2%	15,487
	Dudush	8481 1871	<u>ں</u> Midland	PNW	ND	Other	Total								
1997-98	Duluth	MN-WI		15%		Other	Total								
1997-98	9% 15%	33%	7% 6%		19%	17%	79,846								
	15%	33%	6% 3%	9%	22%	16%	74,229								
1999-00	19%	31%	3%	15%	15%	18%	83,082								
2000-01	10%	30%	5% 5%	18%	12%	25%	94,713								
2001-02	5%	35%	5%	12%	11%	32%	94,187								
2002-03	4%	32%	3%	10%	13%	38%	84,763								
2003-04	2%	33%	2%	21%	14%	27%	86,994								

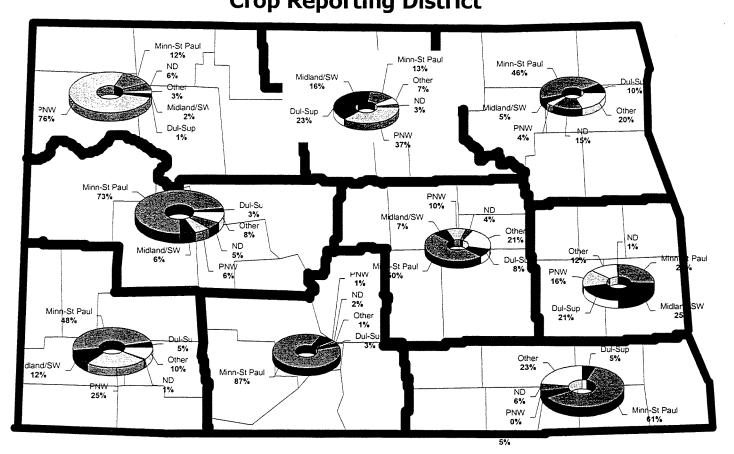
# HRS Wheat

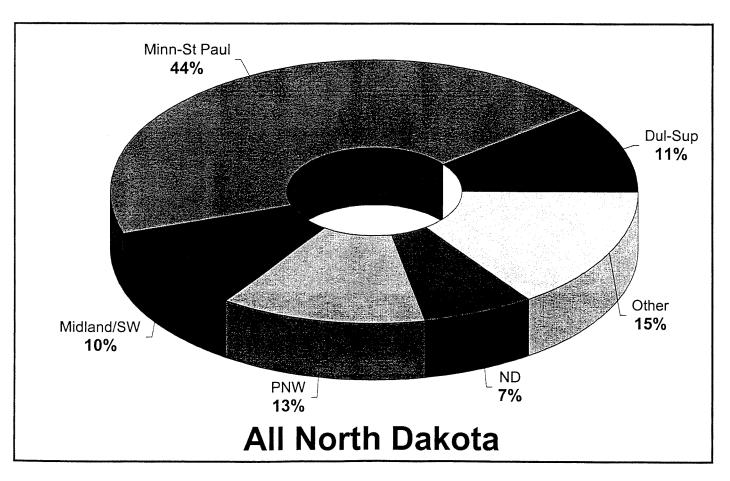
### NORTH DAKOTA CROP REPORTING DISTRICTS





## Destinations for Hard Red Spring Wheat Shipments 2003-04 Crop Reporting District

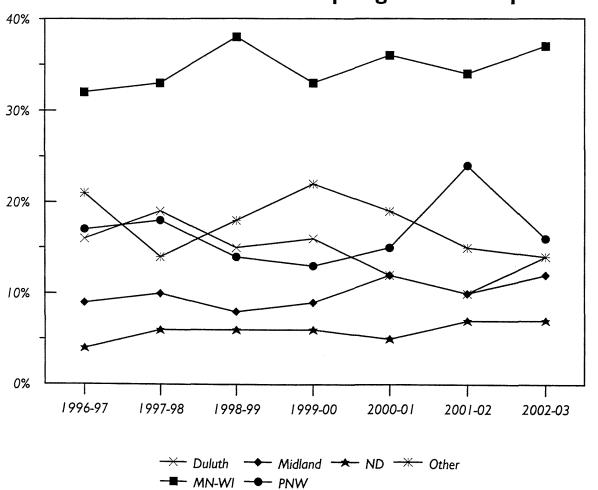




Trends for Destinations of Hard Red Spring Wheat Shipments from ND (1,000 Bushels)

	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1997-98	32,140	60,997	18,040	32,646	179,327
	19%	33%	10%	18%	
1998-99	24,326	64,921	13,389	23,672	167,713
	15%	39%	8%	14%	
1999-00	29,068	28,179	15,809	23,644	177,450
	16%	33%	9%	13%	
2000-01	24,403	71,865	24,447	29,848	200,068
	12%	36%	12%	15%	
2001-02	19,105	65,497	19,104	46,300	192,457
	10%	34%	10%	24%	
2002-03	26,006	73,182	22,744	30,210	193,462
	13%	38%	12%	16%	
2003-04	25,000	103,746	24,017	39,511	243,408
	10%	43%	10%	16%	

### **Destinations for Hard Red Spring Wheat Shipments**



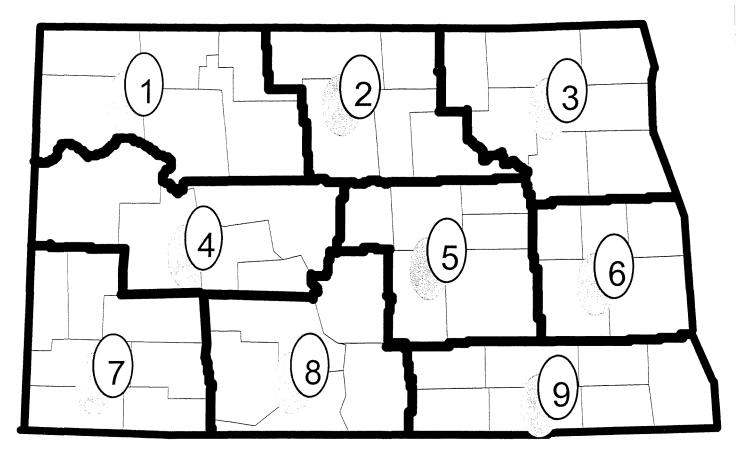
### **Destinations for Hard Red Spring Wheat Shipments from ND CRD's**

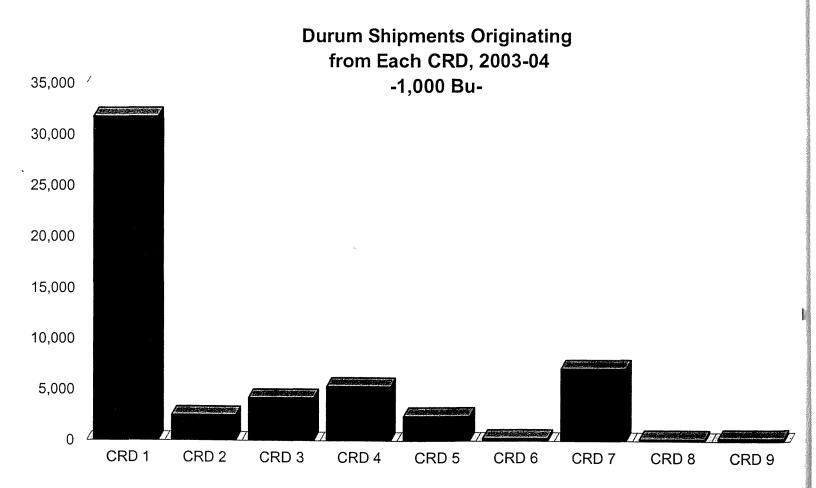
(1,000 Bushels)

			CRD								CRD 2				
4007.09	Duluth 4%	MN-WI	Midland 2%	<b>PNW</b> 65%		Other 2%	Total	1007.00	Duluth	MN-WI		PNW	ND 9%	Other 11%	<b>Total</b> 12,487
1997-98 1998-99	4% 1%	27% 28%	2% 5%	57%	1% 2%	2% 8%	13,701 11,384	1997-98 1998-99	13% 10%	16% 26%	7% 14%	43% 37%	3%	9%	11,601
1999-00	0%	19%	4%	70%	3%	4%	12,268	1999-00	14%	25%	10%	34%	6%	11%	7,977
2000-01	1%	14%	12%	65%	1%	6%	16,171	2000-01	7%	43%	8%	29%	7%	6%	9,090
2001-02	4%	9% 7%	2% 1%	77% 72%	3% 3%	5% 6%	16,831	2001-02	13%	26%	5%	47%	6%	3%	10,185
2002-03 2003-04	11% 1%	12%	2%	76%	5% 6%	3%	15,740 17,820	2002-03 2003-04	20% 23%	11% 13%	14% 16%	51% 37%	4% 3%	0% 7%	16,063 20,998
2000 07	. 70	1270	270	. 0 / 0	0,0	0,0	11,020	2000 04	2070	10 70	1070	0, 70	0 /0	. 75	20,000
			CRD	3							CRD 4				
	Duluth	MN-WI				Other	Total		Duluth		Midland	PNW		Other	Total
1997-98	30%	23%	6%	12%	19%	9%	37,080	1997-98	4%	55%	6%	7%	1%	26%	7,718
1998-99 1999-00	32% 24%	23% 23%	5% 8%	6% 1%	18% 15%	16% 28%	35,393 44,229	1998-99 1999-00	2% 2%	61% 67%	1% 0%	4% 10%	3% 7%	29% 14%	6,594 6,636
2000-01	20%	33%	8%	1%	14%	24%	46,282	2000-01	3%	48%	1%	22%	1%	25%	6,301
2001-02	18%	30%	6%	4%	23%	19%	39,363	2001-02	5%	76%	2%	8%	1%	8%	6,716
2002-03	17%	43%	5%	1%	18%	16%	54,305	2002-03	1%	79%	3%	7%	1%	10%	7,501
2003-04	10%	46%	5%	4%	15%	20%	70,521	2003-04	3%	72%	6%	6%	5%	8%	9,017
			000	_											
	Duluth	MN-WI	CRD Midland		ND	Other	Total		Duluth	MN-WI	CRD 6 Midland	PNW	ND	Other	Total
1997-98	33%	26%	6%	5%	1%	29%	18,774	1997-98	29%	29%	22%	7%	3%	12%	26,858
1998-99	8%	34%	9%	1%	2%	47%	16,430	1998-99	21%	38%	10%	5%	4%	22%	29,389
1999-00	14%	31%	20%	0%	1%	33%	22,078	1999-00	29%	30%	9%	1%	2%	29%	29,400
2000-01 2001-02	11% 5%	33% 39%	30% 9%	2% 23%	3% 3%	22% 20%	22,214 23,570	2000-01 2001-02	19% 17%	30% 21%	16% 20%	2% 11%	2% 2%	31% 28%	33,091 35,474
2001-02	13%	49%	17%	1%	3%	17%	20,394	2002-03	23%	23%	27%	1%	6%	21%	32,793
2003-04	8%	50%	7%	10%	4%	21%	24,206	2003-04	21%	25%	25%	16%	1%	12%	38,292
			CRD								CRD 8	m		•	
1997-98	Duluth 4%	MN-WI 31%	Midland 17%	43%	ND 2%	Other 4%	<b>Total</b> 23,779	1997-98	Duluth 2%	MN-WI 72%	Midland 10%	PNW 4%	ND 4%	Other 7%	<b>Total</b> 9,597
1998-99	5%	34%	12%	38%	2%	9%	23,092	1998-99	1%	82%	3%	3%	5%	7%	10,145
1999-00	11%	15%	14%	51%	3%	6%	21,192	1999-00	2%	82%	2%	3%	4%	7%	10,289
2000-01	6%	15%	17%	49%	3%	10%	27,822	2000-01	5%	84%	3%	2%	0%	6%	12,822
2001-02 2002-03	5% 0%	9% 21%	17% 18%	62% 50%	4% 2%	5% 9%	27,684 17,940	2001-02 2002-03	1% 1%	93% 84%	3% 9%	1% 4%	0% 1%	2% 1%	11,688 8,530
2002-03	5%	48%	12%	25%	1%	10%	24,874	2002-03	3%	87%	5% 6%	1%	2%	1%	12,047
	B 1 2		CRD 9	<b>5</b> 2.05*	N.E		<b></b>								
1997-98	Duluth 11%	MN-WI 53%	Midland 7%	PNW 0%	ND 0%	Other 0%	<b>Total</b> 29,327								
1998-99	11%	56%	8%	1%	4%	20%	23,686								
1999-00	12%	51%	1%	0%	7%	29%	23,381								
2000-01	13%	58%	3%	0%	3%	24%	26,276								
2001-02	5%	65%	8% 49/	0%	5%	17%	26,128								
2002-03 2003-04	8% 5%	62% 61%	4% 5%	0% 0%	2% 6%	24% 23%	20,196 25,632								
,		2.,0	-,-	- / -	• , •		,								

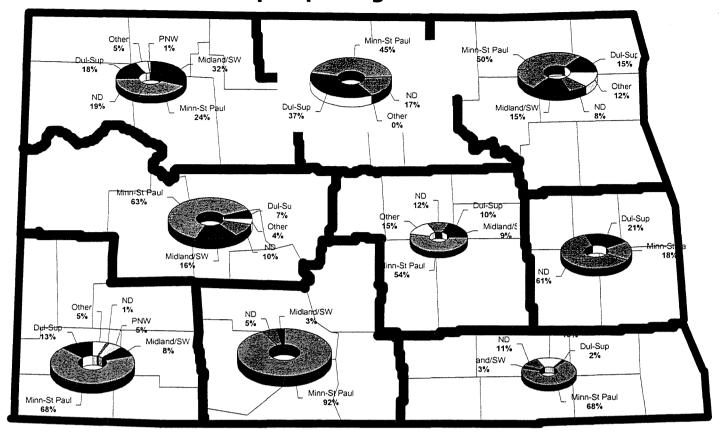
Durum

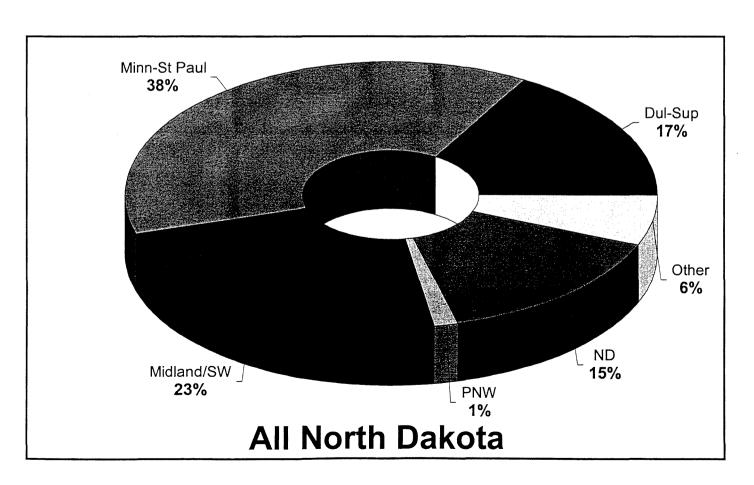
### NORTH DAKOTA CROP REPORTING DISTRICTS





## Destinations for Durum Shipments 2003-04 Crop Reporting District





Trends for Destinations of Durum Wheat Shipments from ND (1,000 Bushels)

	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1997-98	9,091	22,650	8,727	216	57,550
	14%	38%	16%	0%	
1998-99	4,884	25,983	6,229	608	55,372
	9%	47%	11%	1%	
1999-00	8,569	25,682	9,407	676	64,056
	13%	40%	15%	1%	
2000-01	10,297	28,895	13,781	2,134	77,025
	13%	38%	18%	3%	
2001-02	15,272	21,595	57,041	1,469	60,845
	25%	35%	94%	2%	
2002-03	7,990	16,101	7,773	365	45,327
	18%	36%	17%	1%	
2003-04	8,935	20,578	12,376	800	53,946
	17%	38%	23%	1%	

# **Destinations for Durum Shipments**



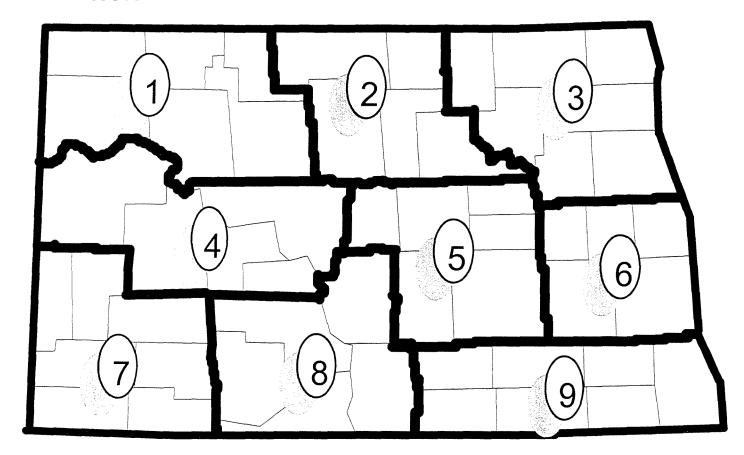
### **Destinations for Durum Shipments from ND CRD's**

(1,000 Bushels)

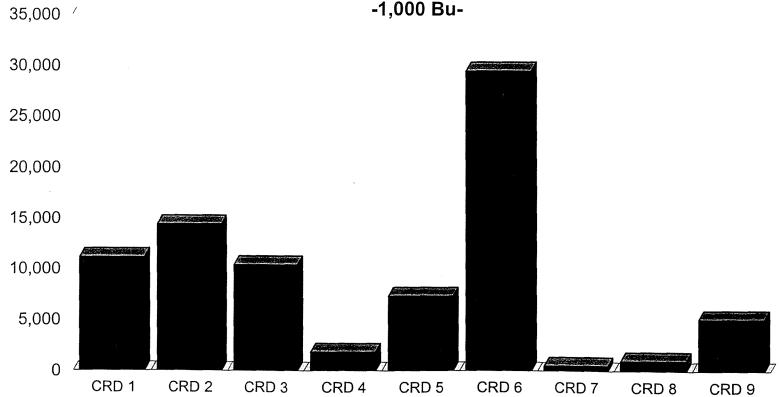
			CRD 1									CRD 2				
	Duluth	MN-WI	Midland	PNW	ND	Other	Total			Duluth	MN-WI	Midland	PNW	ND	Other	Total
1997-98	14%	39%	20%	0%	21%	6%	29,714	1997	-98	24%	30%	6%	1%	20%	19%	7,204
1998-99	7%	51%	9%	2%	26%	5%	28,588	1998		14%	32%	3%	1%	31%	18%	4,622
			16%	1%	25%	8%					28%			31%	1%	
1999-00	8%	42%					35,273	1999		34%		5%	2%			4,116
2000-01	12%	34%	27%	3%	20%	4%	39,479	2000		25%	39%	5%	9%	17%	4%	5,751
2001-02	29%	28%	10%	2%	29%	2%	34,509	2001		33%	48%	1%	3%	11%	3%	4,392
2002-03	21%	24%	21%	0%	32%	2%	29,854	2002	2-03	32%	44%	0%	0%	15%	8%	2,146
2003-04	18%	24%	32%	1%	19%	5%	31,759	2003	3-04	37%	45%	0%	0%	17%	0%	2,478
			CRD 3									CRD 4				
	Duluth	MN-WI	Midland	PNW	ND	Other	Total			Duluth	MN-WI	Midland	PNW	ND	Other	Total
1997-98	36%	28%	3%	2%	16%	15%	6,519	1997	-98	1%	37%	20%	0%	10%	32%	7,351
1998-99	19%	46%	2%	0%	19%	15%	4,324	1998		1%	24%	34%	0%	5%	36%	8,010
1999-00	24%	29%	15%	0%	17%	14%	8,131	1999		7%	18%	21%	1%	3%	50%	5,954
	26%	26%	8%	2%	17%	22%	8,864	2000		6%	17%	9%	2%	14%	53%	8,838
2000-01																
2001-02	41%	18%	3%	1%	9%	29%	6,251	2001		12%	28%	18%	0%	21%	21%	5,095
2002-03	31%	40%	2%	0%	13%	14%	2,535	2002		1%	36%	24%	0%	16%	23%	3,752
2003-04	15%	50%	15%	0%	8%	12%	4,187	2003	3-04	7%	63%	16%	0%	10%	4%	5,305
			CDD 5									CDD c				
	- · ·		CRD 5	D1041	ND	041	T-4-1			5	****	CRD 6	B41147		<b>0</b> 41	T 4 1
	Duluth	MN-WI	Midland	PNW	ND	Other	Total			Duluth	MN-WI	Midland	PNW	ND	Other	Total
1997-98	12%	49%	14%	2%	1%	23%	2,484	1997		29%	54%	1%	0%	5%	10%	239
1998-99	13%	49%	18%	0%	11%	10%	3,126	1998	3-99	17%	50%	12%	11%	3%	7%	998
1999-00	21%	48%	14%	0%	9%	7%	3,250	1999	9-00	34%	51%	2%	3%	2%	7%	1,815
2000-01	17%	49%	15%	1%	11%	8%	3,393	2000	-01	27%	35%	8%	0%	1%	30%	1,899
2001-02	15%	52%	11%	13%	2%	7%	2,600	2001	-02	44%	31%	2%	6%	1%	16%	752
2002-03	14%	51%	11%	0%	6%	19%	1,444	2002	2-03	14%	84%	0%	0%	1%	1%	160
2003-04	10%	54%	9%	0%	12%	15%	2,390	2003		21%	18%	0%	0%	62%	0%	272
			CRD 7									<u>CRD 8</u>				
	Duluth	MN-WI	Midland	PNW		Other	Total			Duluth	MN-WI	Midland	PNW		Other	Total
1997-98	5%	81%	10%	0%	4%	0%	3,469	1997	'-98	2%	87%	1%	0%	8%	0%	137
1998-99	9%	71%	3%	0%	11%	5%	4,995	1998	3-99	0%	98%	1%	0%	1%	0%	285
1999-00	5%	75%	15%	0%	0%	4%	4,321	1999	9-00	17%	76%	0%	0%	2%	4%	352
2000-01	2%	81%	11%	1%	3%	2%	7,601	2000	0-01	5%	90%	0%	0%	4%	0%	514
2001-02	0%	78%	13%	2%	3%	5%	6,910	2001		2%	92%	0%	0%	5%	0%	348
2002-03	0%	84%	7%	7%	1%	0%	5,216	2002		0%	100%	0%	0%	0%	0%	110
2002-03	13%	68%	8%	5%	1%	5%	7,099	2003		0%	92%	3%	0%	5%	0%	185
2003-04	13/6	00 %	0 /6	3 /6	1 /0	J /6	1,033	2000	-04	0 /8	32/6	5 /6	0 /8	J /6	0 /6	103
			CRD 9													
	Duluth	MN-WI	Midland	PNW	ND	Other	Total									
1997-98	22%	45%	6%	0%	1%	26%	429									
1998-99	52%	35%	4%	0%	0%	9%	425									
1999-00	37%	46%	2%	0%	0%	14%	844									
2000-01	24%	52%	0%	0%	1%	23%	687									
2001-02	10%	70%	8%	0%	2%	10%	380									
2002-03	8%	85%	0%	0%	5%	2%	110									
			2%		11%	16%	271									
2003-04	2%	68%	270	0%	1170	1076	211									

Barley

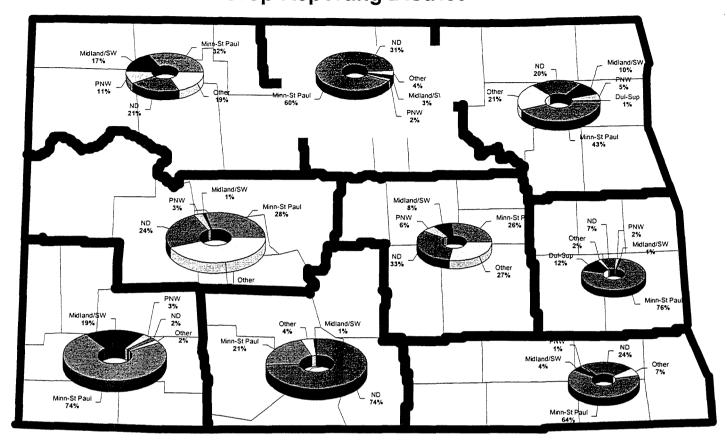
## NORTH DAKOTA CROP REPORTING DISTRICTS

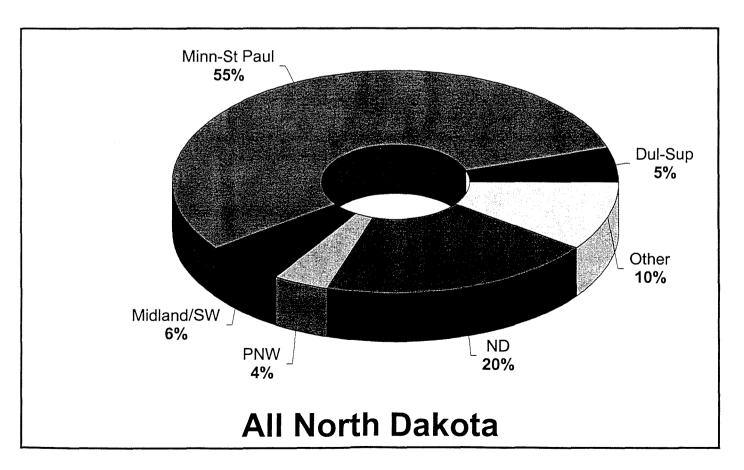






## Destinations for Barley Shipments 2003-04 Crop Reporting District

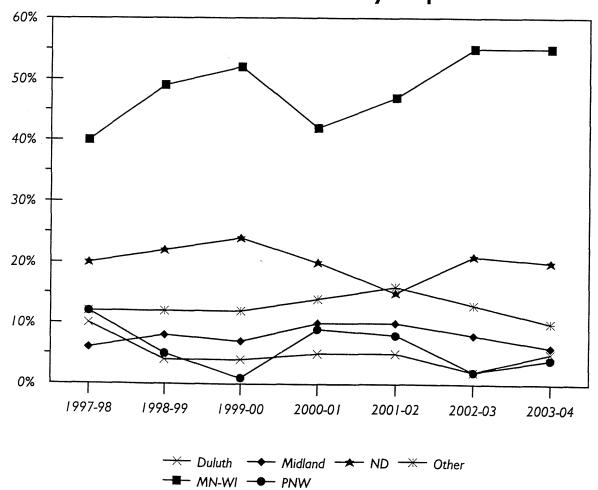




Trends for Destinations of Barley Shipments from ND (1,000 Bushels)

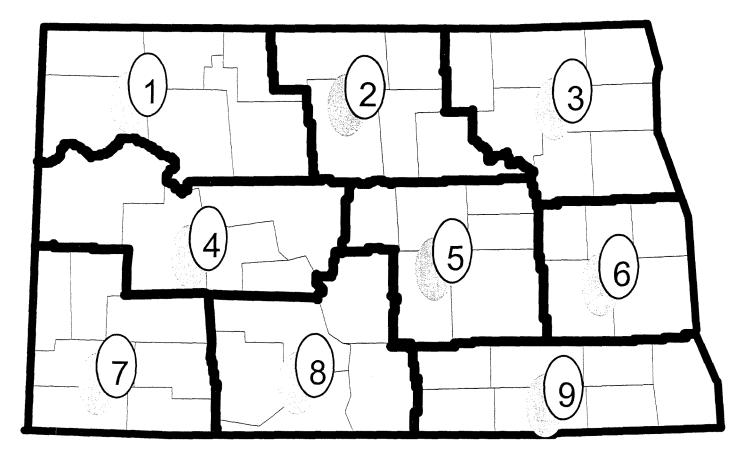
	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1997-98	9,213	38,712	5,902	10,818	94,005
	10%	40%	6%	12%	
1998-99	3,400	43,999	7,642	4,314	90,892
	4%	48%	8%	5%	
1999-00	3,245	38,569	5,256	738	74,142
	4%	52%	7%	1%	
2000-01	4,361	35,357	8,278	7,266	84,531
	5%	42%	10%	9%	
2001-02	3,435	32,049	6,744	5,151	67,994
	5%	47%	10%	8%	
2003-03	1,325	33,981	4,612	1,030	61,485
	2%	55%	8%	2%	
2003-04	3,773	44,546	4,657	3,029	80,768
	5%	55%	6%	4%	

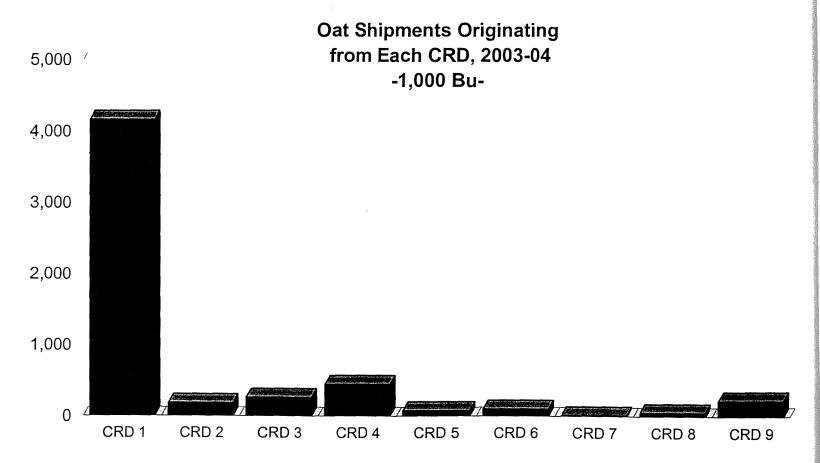
### **Destinations for Barley Shipments**



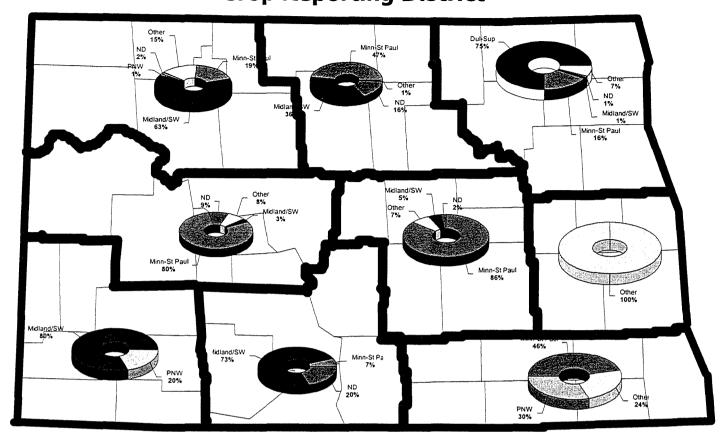
Oats

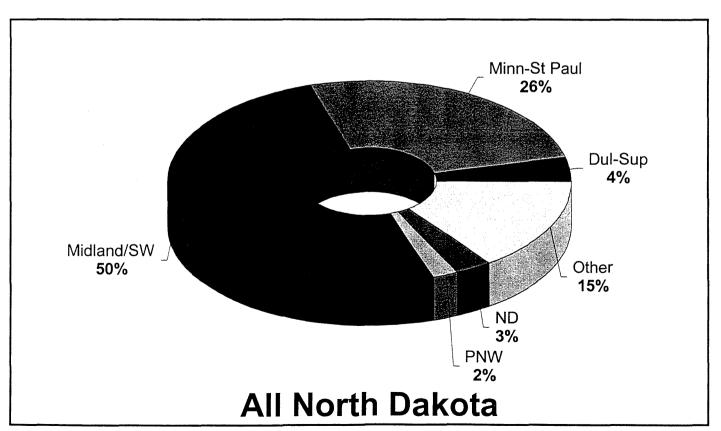
#### NORTH DAKOTA CROP REPORTING DISTRICTS





# Destinations for Oat Shipments 2003-04 Crop Reporting District

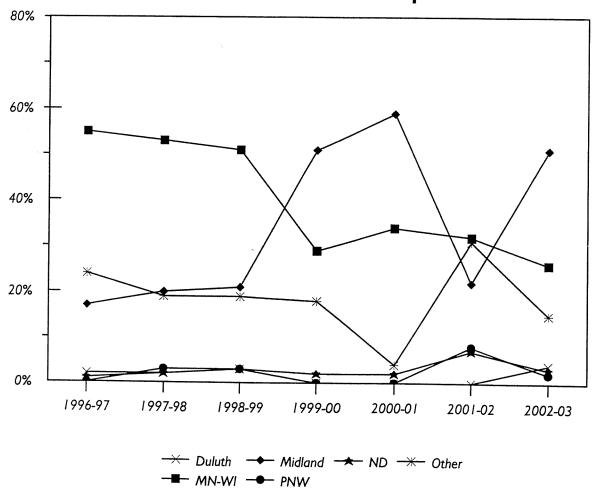




Trends for Destinations of Oat Shipments from ND (1,000 Bushels)

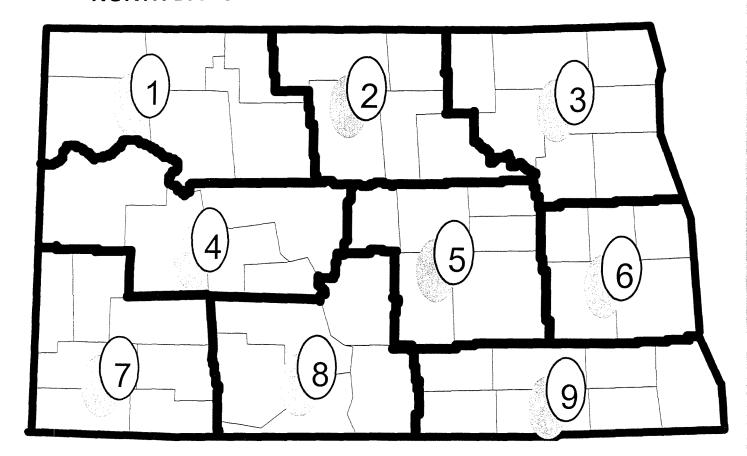
	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1997-98	101	1,602	667	91	3,128
	2%	53%	20%	3%	
1998-99	20	782	392	53	2,273
	1%	34%	17%	2%	
1999-00	18	1,475	2,556	2	5,034
	0%	29%	51%	0%	
2000-01	0	1,383	2,388	14	4,031
	0%	34%	59%	0%	
2001-02	2	1,471	2,330	550	6,299
	0%	23%	37%	9%	
2002-03	5	1,157	786	202	3,655
	0%	32%	22%	8%	
2003-04	193	1,451	2,782	94	5,487
····	4%	26%	51%	2%	

## **Destinations for Oat Shipments**



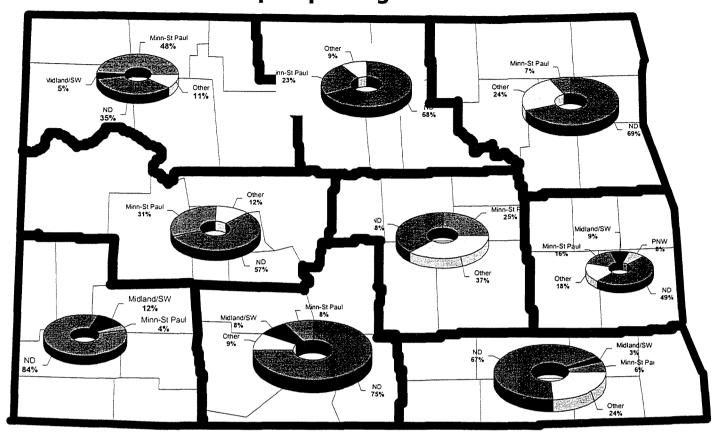
Sunflowers

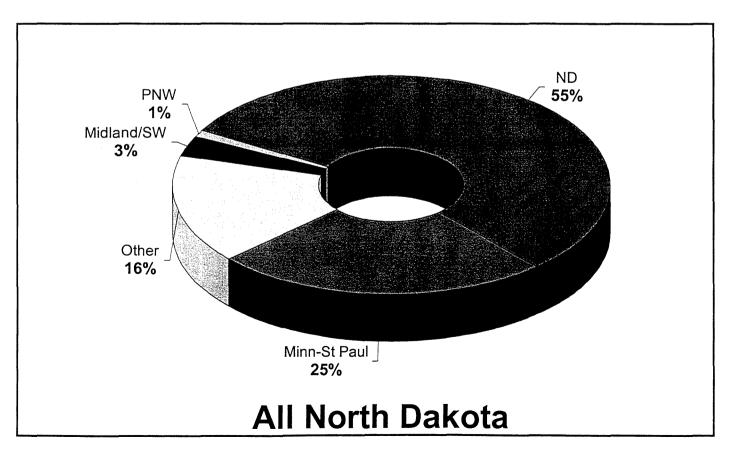
## NORTH DAKOTA CROP REPORTING DISTRICTS



#### **Sunflower Shipments Originating** from Each CRD, 2003-04 -1,000 cwt-3,500 / 3,000 2,500 2,000 1,500 1,000 500 0 CRD 1 CRD 2 CRD 3 CRD 4 CRD 5 CRD 6 CRD 7 CRD 8 CRD 9

# Destinations for Sunflower Shipments 2003-04 Crop Reporting District

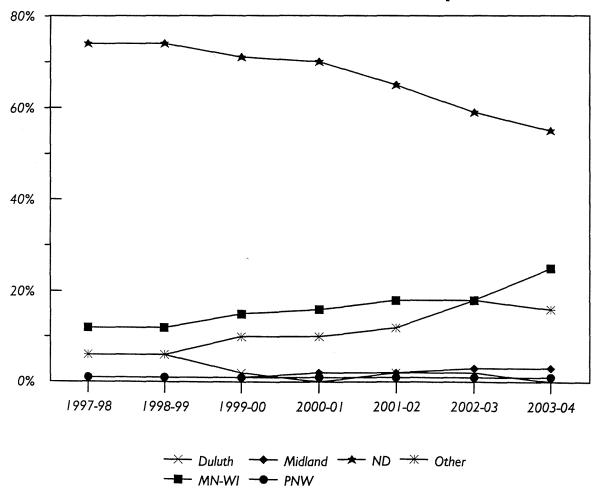




Trends for Destinations of Sunflower Shipments from ND (1,000 cwt)

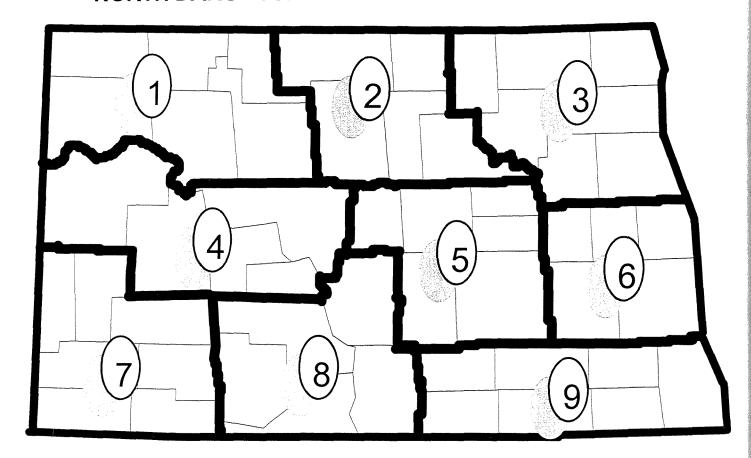
	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1997-98	890	1,656	171	78	13,940
	6%	12%	1%	1%	
1998-99	925	2,428	159	100	14,634
	6%	17%	1%	1%	
1999-00	221	1,804	153	101	11,773
	2%	15%	1%	1%	
2000-01	4	1,667	261	129	10,693
	0%	16%	2%	1%	
2001-02	201	1,561	135	103	8,891
	2%	18%	2%	1%	
2002-03	3	1,658	312	112	9,155
	2%	18%	3%	1%	
2003-04	9	2,770	279	100	10,873
	0%	25%	3%	1%	

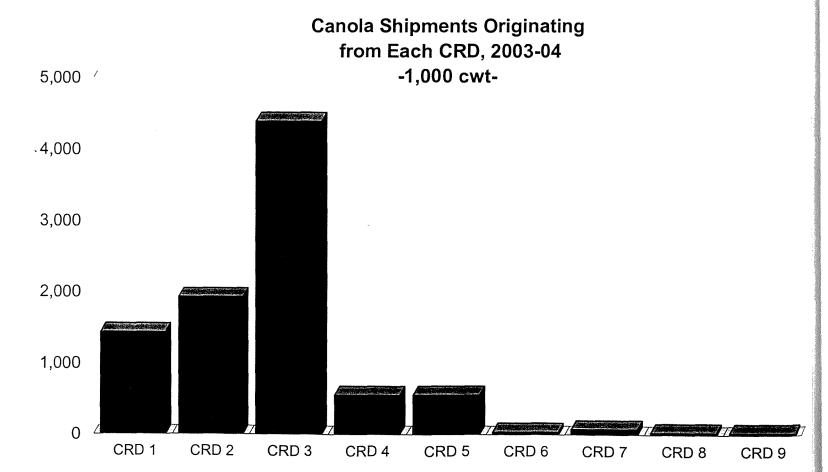
## **Destinations for Sunflower Shipments**



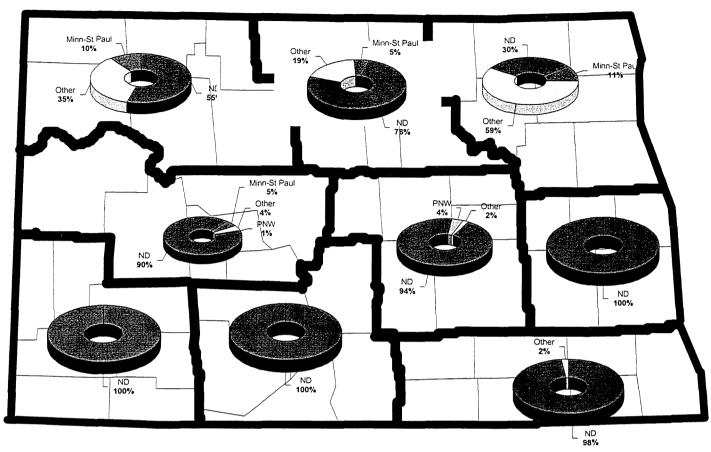
Canola

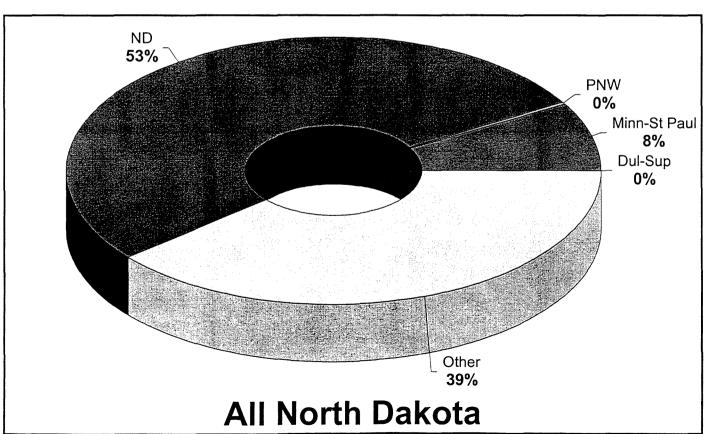
## NORTH DAKOTA CROP REPORTING DISTRICTS





# Destinations for Canola Shipments 2003-04 Crop Reporting District

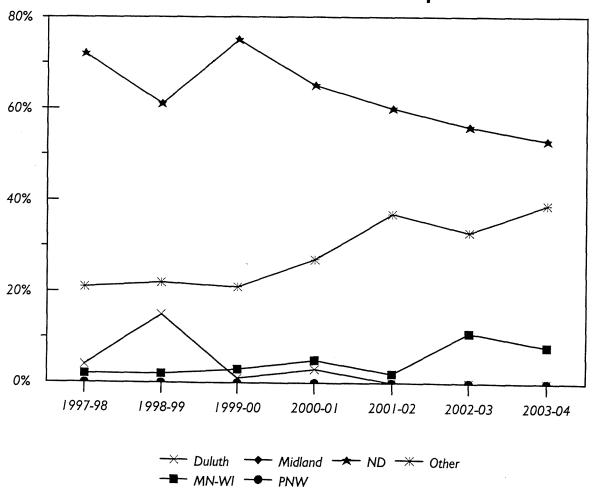




Trends for Destinations of Canola Shipments from ND (1,000 cwt)

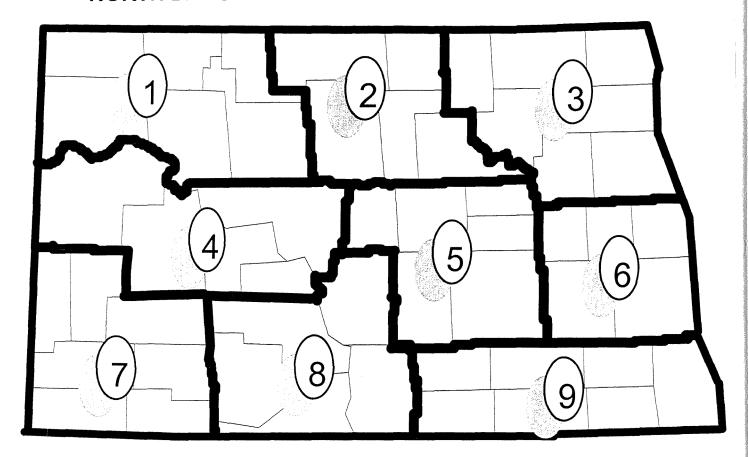
	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1997-98	260	96	8	2	5,934
	4%	2%	0%	0%	
1998-99	1,685	287	1	0	11,941
	14%	2%	0%	0%	
1999-00	56	224	2	19	7,013
	1%	3%	0%	0%	
2000-01	297	483	7	28	10,233
	3%	5%	0%	0%	
2001-02	26	183	14	0	9,208
	0%	2%	0%	0%	
2002-03	19	906	0	0	8,450
	0%	11%	0%	0%	
2003-04	5	749	0	24	9,038
	0%	8%	0%	0%	

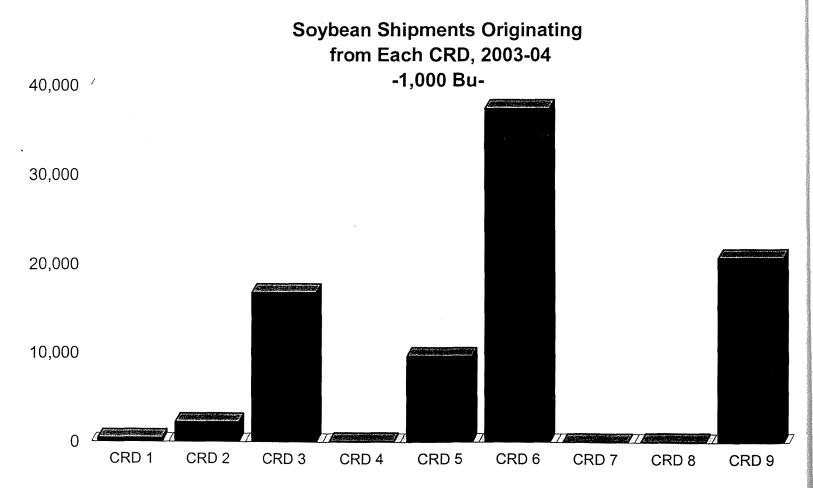
# **Destinations for Canola Shipments**



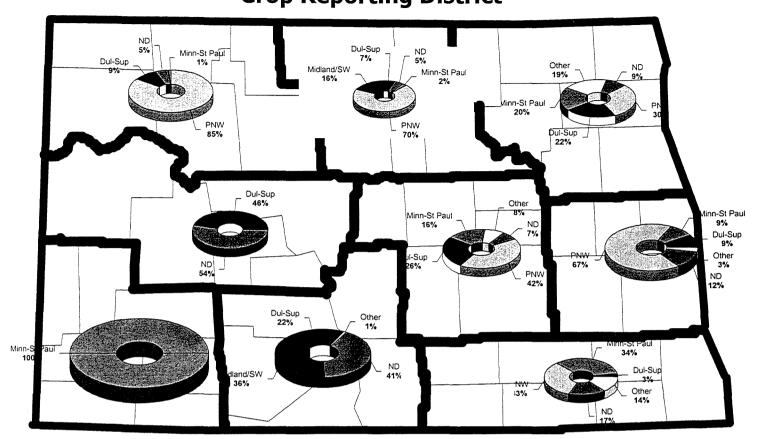
Soybeans

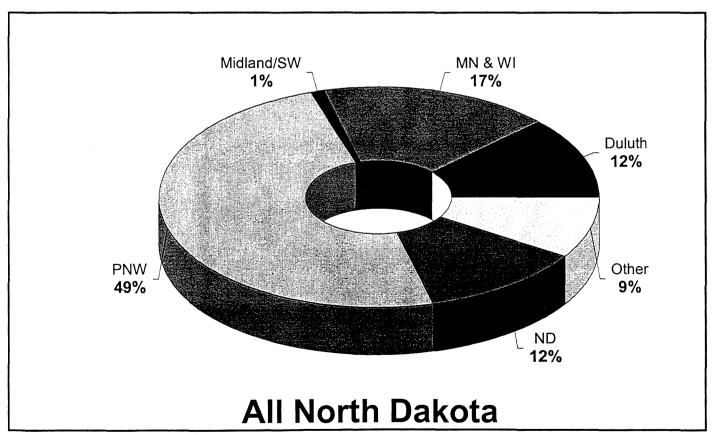
# NORTH DAKOTA CROP REPORTING DISTRICTS





# Destinations for Soybeans Shipments 2003-04 Crop Reporting District

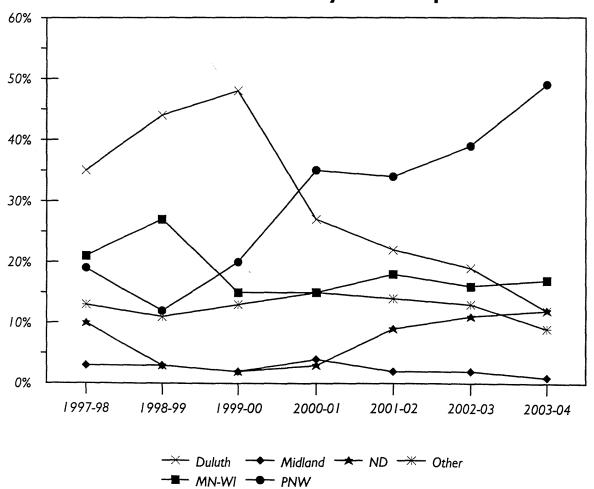




Trends for Destinations of Soybean Shipments from ND (1,000 Bushels)

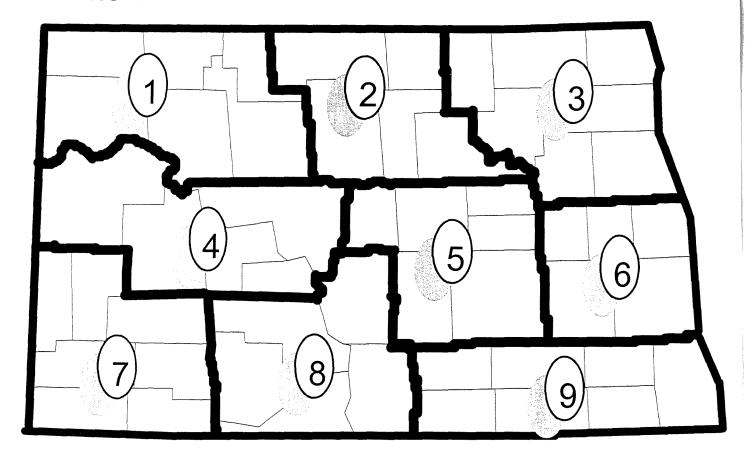
	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1997-98	9,210	5,112	813	4,751	25,223
	35%	21%	3%	19%	
1998-99	12,978	7,833	854	3,516	29,526
	44%	27%	3%	12%	
1999-00	20,753	6,514	950	8,393	42,668
	48%	15%	2%	20%	
2000-01	13,523	7,372	2,129	17,296	49,617
	27%	15%	4%	35%	
2001-02	13,358	11,022	1,219	20,644	60,153
	22%	18%	2%	34%	
2002-03	15,473	13,053	1,824	32,233	82,784
	19%	16%	2%	39%	
2003-04	10,292	15,216	493	42,919	87,260
	12%	17%	1%	49%	

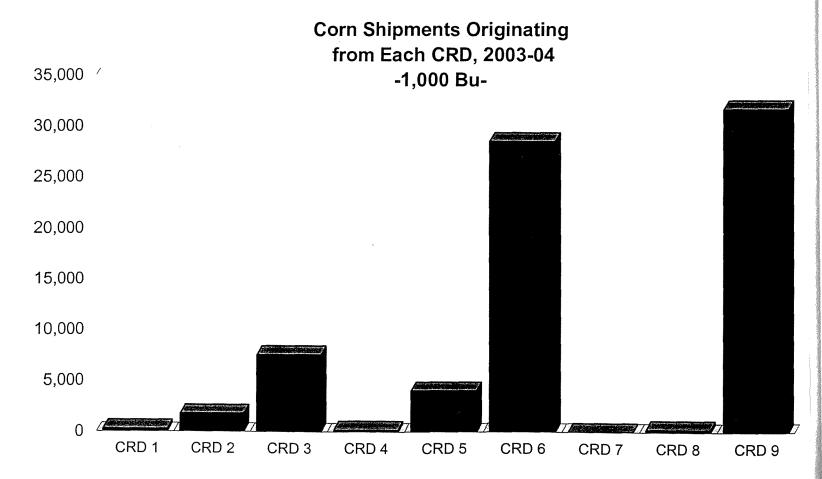
## **Destinations for Soybean Shipments**



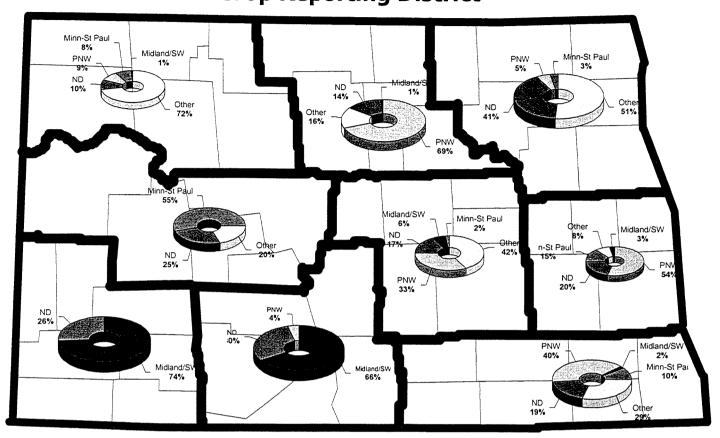
Corn

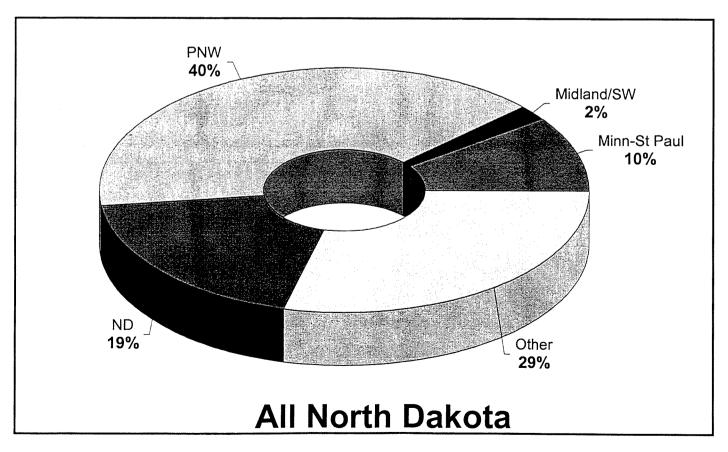
### NORTH DAKOTA CROP REPORTING DISTRICTS





# Destinations for Corn Shipments 2003-04 Crop Reporting District

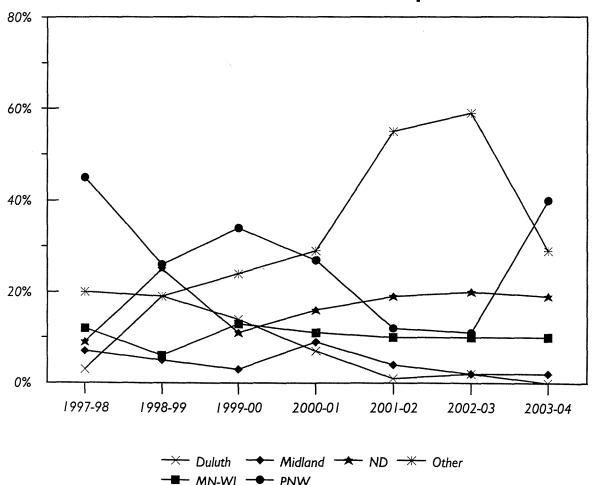


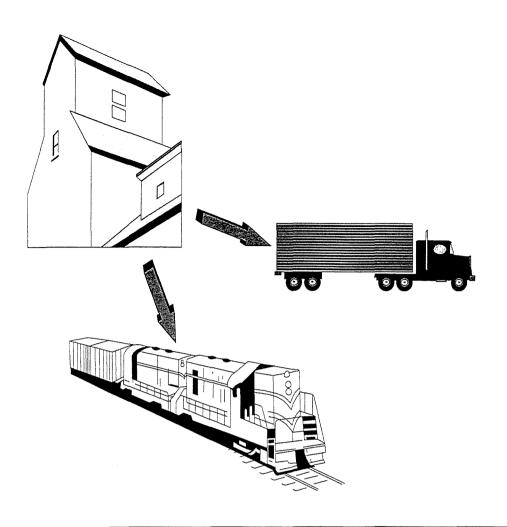


Trends for Destinations of Corn Shipments from ND (1,000 Bushels)

	Dul-Sup	MN-WI	Midland/SW	PNW	Total
1997-98	1,073	3,868	2,317	12,851	28,642
	3%	12%	7%	45%	
1998-99	7,012	1,994	1,909	9,177	35,886
	20%	6%	5%	26%	
1999-00	5,577	5,049	1,273	13,084	38,525
	14%	13%	3%	34%	
2000-01	3,417	5,993	4,585	13,604	51,130
	7%	12%	9%	27%	
2001-02	315	4,824	1,658	5,447	46,079
	1%	10%	4%	12%	
2002-03	954	3,886	1,303	6,488	60,147
	2%	10%	2%	11%	
2003-04	8	7,312	1,399	29,642	73,981
	0%	10%	2%	40%	

## **Destinations for Corn Shipments**

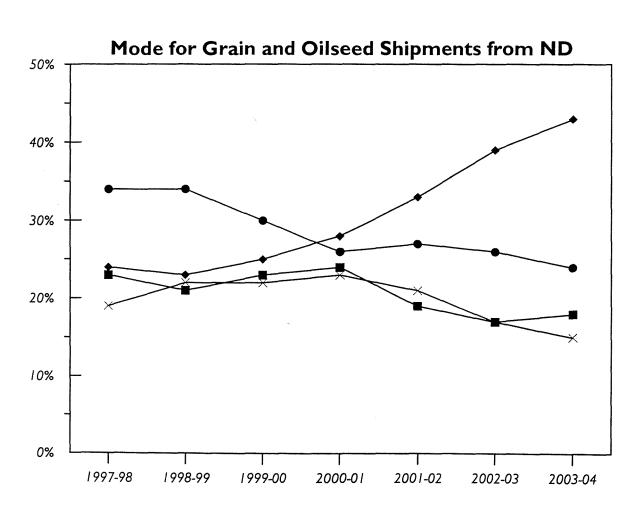




Mode for Grain and Oilseed Shipments Originating from North Dakota Elevators

Mode for Grain	and Oilseed S	Shipments	from ND
	(1,000 Bushe	els)	

Single Car	Multi Car	Unit Train	Truck	Total
87,760	105,800	114,635	154,749	462,945
19%	23%	24%	34%	
103,902	99,061	106,272	162,723	471,958
22%	21%	23%	34%	
101,553	110,191	116,461	143,530	471,737
22%	23%	25%	30%	
122,314	126,861	149,192	139,743	538,110
23%	24%	28%	26%	
105,449	97,682	163,026	131,812	497,969
21%	20%	33%	26%	
88,314	86,497	201,327	135,029	511,167
17%	17%	39%	26%	
90,457	114,113	265,330	148,293	618,193
15%	18%	43%	24%	
	87,760 19% 103,902 22% 101,553 22% 122,314 23% 105,449 21% 88,314 17% 90,457	87,760       105,800         19%       23%         103,902       99,061         22%       21%         101,553       110,191         22%       23%         122,314       126,861         23%       24%         105,449       97,682         21%       20%         88,314       86,497         17%       17%         90,457       114,113	87,760       105,800       114,635         19%       23%       24%         103,902       99,061       106,272         22%       21%       23%         101,553       110,191       116,461         22%       23%       25%         122,314       126,861       149,192         23%       24%       28%         105,449       97,682       163,026         21%       20%       33%         88,314       86,497       201,327         17%       17%       39%         90,457       114,113       265,330	87,760       105,800       114,635       154,749         19%       23%       24%       34%         103,902       99,061       106,272       162,723         22%       21%       23%       34%         101,553       110,191       116,461       143,530         22%       23%       25%       30%         122,314       126,861       149,192       139,743         23%       24%       28%       26%         105,449       97,682       163,026       131,812         21%       20%       33%       26%         88,314       86,497       201,327       135,029         17%       17%       39%       26%         90,457       114,113       265,330       148,293



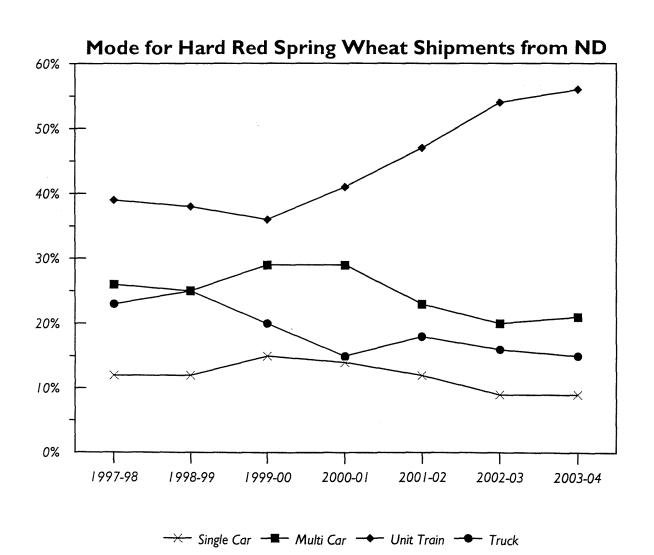
### Mode for Grain and Oilseed Shipments from Each CRD

(1,000 Bushels)

1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04	Single Car 25% 24% 22% 26% 27% 30% 24%	CRD 1 Multi Car 26% 29% 23% 25% . 18% . 19% . 23% .	Unit Train 35% 33% 43% 43% 38% 43%	Truck 15% 14% 12% 11% 12% 13% 14%	Total 54,183 54,675 61,527 76,136 75,680 66,422 77,316	1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04	27% 23% .	CRD 2 Multi Car 30% 26% 23% 19% . 17% . 8% .	Unit Train 19% 20% 15% 30%. 31%. 46%.	Truck 33% 31% 42% 28% 25% 23% 23%	Total 44,327 40,535 27,929 36,266 34,921 38,608 53,113
1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04	Single	CRD 3 Multi Car 19% 17% 23% 22% 19% 3%,	Unit Train 25% 16% 20% 20% 32% 37%	Truck 35% 41% 35% 32% 39% 35% 32%	Total 96,271 92,029 93,794 96,766 80,976 98,876 126,613	1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04	. 39% . . 33% . 49% .	CRD 4 Multi Car 34% 23% 24% 22% 17% 20% 23%	Unit Train 10% 20% 17% 2%, 8% 13%,	Truck 40% 35% 38% 36% 42% 43% 38%	Total 17,456 18,863 16,338 21,227 18,295 16,634 20,327
1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04	Single     Car     16%     21%     17%     25%     16%     14%	CRD 5 Multi Car 17% 17% 14% 10%. 16%. 14%.	Unit Train 22% 15% 25% 21%. 24%. 31%.	Truck 45% 46% 44% 39% 35% 38% 34%	Total 45,488 41,132 49,294 53,336 50,879 50,881 61,479	1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04	. 12% . . 8% . . 7% .	CRD 6 Multi Car 24% 25% 31% 28%. 25% 17%.	Unit Train 24% 23% 23% 30% 38% 50%	Truck 38% 39% 34% 30% 30% 26% 22%	Total 86,969 95,954 98,723 104,415 98,730 120,036 143,523
1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04	Single Car 5% 4% 4% 5% . 3% . 2% .	CRD 7 Multi Car 19% 15% 18% 14%. 13%. 17%.	Unit Train 64% 66% 63% 70% . 73% . 71% .	Truck 13% 15% 15% 10% 10% 9%	<b>Total</b> 27,709 28,202 27,254 37,346 36,670 24,112 33,341	1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04	12% 17% . 10% . . 7% . . 5% .	CRD 8 Multi Car 20% 17% 8% 8% 2% 4% .	Unit Train 7% 15% 22% 21% 40% 47%	Truck 61% 56% 53% 44% 50% 44% 42%	Total 10,692 12,358 13,795 17,907 16,072 10,833 15,487
1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04	Single Car 27% 36% 36% 32% 30% 27%	CRD 9 Multi Car 23% 17% 25% 16%. 25%. 21%.	Unit Train 15% 14% 16% 26% 31%	Truck 34% 33% 23% 21% 19% 21% 14%	Total 79,846 73,721 83,082 94,713 94,188 84,763 86,994						

Mode for Hard Red Spring Wheat Shipments from ND	)
(1,000 Bushels)	

	Single Car	Multi Car	Unit Train	Truck	Total
1997-98	21,661	47,354	70,086	40,224	179,327
	12%	26%	39%	23%	
1998-99	21,096	42,355	62,368	41,894	167,713
	12%	25%	38%	25%	
1999-00	25,947	51,594	63,788	36,121	177,450
	15%	29%	36%	20%	
2000-01	27,302	58,900	82,677	31,190	200,068
	14%	29%	41%	16%	
2001-02	23,649	44,087	91,117	33,603	192,457
	12%	23%	47%	17%	
2002-03	17,876	38,922	105,186	31,478	193,462
	9%	20%	54%	16%	
2003-04	20,966	50,019	136,461	35,962	243,408
	9%	21%	56%	15%	



### Mode for Hard Red Spring Wheat Shipments from Each CRD

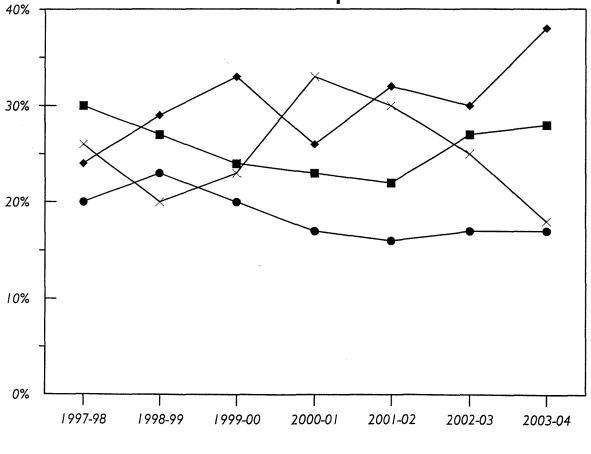
(1,000 Bushels)

1997-98 1998-99 1999-00 2000-01 2001-02 2002-03 2003-04	Single	CRD 1 Multi Car 18% 19% 16% 11% 9%	Unit Train 69% 66% 68% 65% 76% 79%	Truck 6% 7% 6% 5% 6% 5% 4%	Total 13,701 11,384 12,268 16,171 16,831 15,740 17,820	1997-9 1998-9 1999-0 2000-0 2001-0 2002-0 2003-0	9 15% 0 15% 1 14% 2 20% 3 11%	CRD 2 Multi Car 27% 29% 38% 30% 13% 8% 18%	Unit Train 39% 48% 29% 46% 60% 77% 93%	Truck 18% 8% 18% 9% 7% 6%	<b>Total</b> 12,487 11,405 7,977 9,090 10,186 15,644 15,644
		CRD 3						CRD 4			
	Single	Multi	Unit				Single	Multi	Unit		
4007.00	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
1997-98	11% 14%	26% 21%	32% 26%	31% 39%	37,080	1997-9		35%	7%	40%	7,718
1998-99 1999-00	13%	32%	29%	26%	35,099 44,229	1998-9 1999-0		45% 28%	3% 8%	41% 52%	6,594 6,636
2000-01	14%	31%	32%	23%	46,282	2000-0		44%	5%	37%	6,301
2001-02	13%	28%	25%	33%	39,364	2001-0		30%	8%	42%	6,716
2002-03	7% .	22% .	47%	24%	54,305	2002-0		22%	17%	46%	7,501
2003-04	7% .	19%	49%	25%	70,521	2003-0	4. 17%.	33% _	16%	34%	9,017
		CRD 5						CRD 6			
	Single	Multi	Unit	Taxal	Takal		Single	Multi	Unit	<b>T</b>	T-4-1
1997-98	Car 8%	Car 24%	Train 53%	Truck 15%	Total 18,774	1997-9	Car 8 8%	<b>Car</b> 29%	Train 42%	Truck 21%	<b>Total</b> 26,858
1998-99	11%	32%	39%	18%	15,410	1998-9		34%	34%	25%	27,539
1999-00	12%	21%	55%	12%	22,078	1999-0		46%	26%	20%	29,400
2000-01	17%	27%	40%	16%	22,214	2000-0		41%	37%	14%	33,091
2001-02	14%	25%	43%	18%	23,571	2001-0		32%	53%	11%	35,475
2002-03	10%	29% -	47% -	14%	20,395	2002-0		23% .	66% .	11%	32,285
2003-04	6% .	37%	28%	13%	24,206	2003-0	4. 3%.	13% .	75% .	7%	38,292
		000.7						000.0			
	Single	CRD 7 Multi	Unit				Single	CRD 8 Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
1997-98	2%	17%	70%	10%	23,779	1997-9		22%	8%	58%	9,597
1998-99	2%	10%	80%	8%	21,999	1998-9		22%	19%	49%	9,731
1999-00	2%	13%	76%	9%	21,192	1999-0		9%	29%	47%	10,289
2000-01	4%	9%	81%	6%	27,822	2000-0		10%	52%	31%	12,822
2001-02 2002-03	1%	6% 7%	86%	6% 5%	27,684 17,940	2001-0 2002-0		3%	55%	36% 34%	11,689 8,530
2002-03	1% 22%	11%	86% . 121% .	5% 4%	24,874	2003-0			58% 63%	29%	12,047
2000 0			.2170	- 7,0	2,,0,,	2000 0			5570 -	2070	12,041
		CRD 9									
	Single	Multi	Unit								
	Car	Car	Train	Truck	Total						
1997-98	26%	37%	16%	22%	29,327						
1998-99 1999-00	30% 44%	28% 35%	18% 5%	24% 16%	23,451 23,381						
2000-01	33%	48%	5% 9%	10%	26,276						
2001-02	32%	38%	18%	12%	26,128						
2002-03	34%	38% ַ	15%	13%	20,196						
2003-04	25%	36%	67%	8%	25,632						

Mode	for	Durum	<b>Shipments</b>	from	ND
		(1.000	Bushels)		

		(-,			
	Single Car	Multi Car	Unit Train	Truck	Total
1997-98	15,070	17,397	13,832	11,250	57,550
	26%	30%	24%	20%	
1998-99	11,459	15,088	15,871	12,955	55,372
	20%	27%	29%	23%	
1999-00	14,726	15,244	21,079	13,007	64,056
	23%	24%	33%	20%	
2000-01	25,104	17,501	20,426	13,994	77,025
	33%	23%	27%	18%	
2001-02	16,926	13,610	20,504	9,804	60,845
	28%	22%	34%	16%	
2002-03	11,421	12,313	13,787	7,805	45,327
	25%	27%	30%	17%	
2003-04	9,498	15,023	20,426	8,999	53,946
	18%	28%	38%	17%	





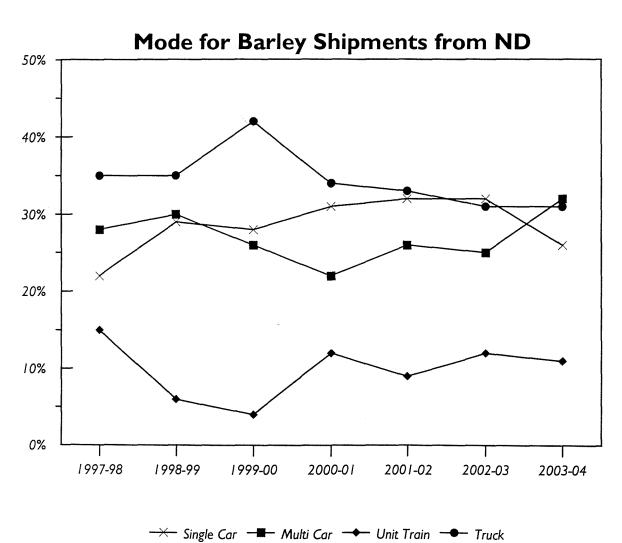
### **Mode for Durum Shipments from Each CRD**

(1,000 Bushels)

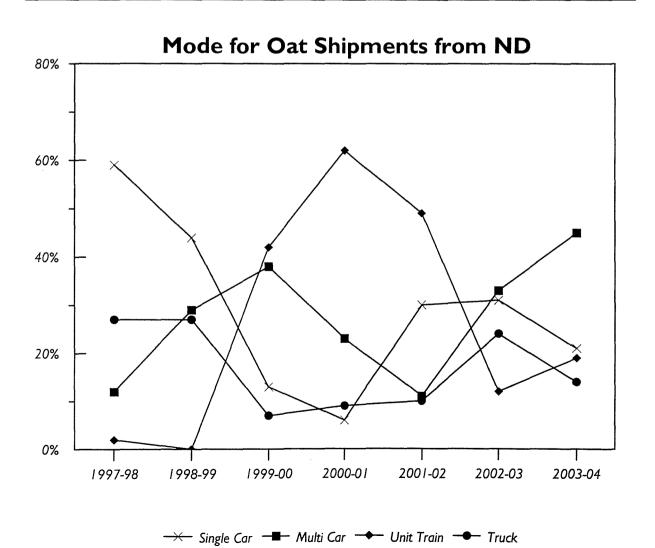
		CRD 1						CRD 2			
	Single	Multi	Unit	T1-	<b>T</b>		Single	Multi	Unit	<b>*</b> 1.	T-4-1
1997-98	<b>Car</b> 33%	<b>Car</b> 33%	Train 27%	Truck 7%	<b>Total</b> 26,582	1997-98	Car 23%	<b>Car</b> 29%	Train 14%	Truck 34%	<b>Total</b> 7,204
1998-99	22%	34%	32%	11%	28,246	1998-99	19%	13%	15%	53%	4,508
1999-00	21%	25%	43%	11%	35,273	1999-00	22%	4%	25%	49%	4,116
2000-01	28%	27%	36%	10%	39,479	2000-01	30%	14%	24%	32%	5,751
2001-02	26%	21%	42%.	11%	34,510	2001-02	38%	16%	20%	26%	4,393
2002-03	27% 15%	27% . 27% .	36% 47%	10% 11%	29,854 31,759	2002-03 2003-04	36% . 26% .	4%、 28%	10% 8%	51% 38%	2,128 2,478
2003-04 .	1370	21 70.	71 70	11/0	31,735	2003-04 (	20%	20%.	0%.	30 /6	2,470
		CRD 3						CRD 4			
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
1997-98	18%	13%	16%	53%	4,526	1997-98	7%	43%	16%	34%	7,351
1998-99	13%	14%	21%	52%	4,289	1998-99	12%	16%	47%	26%	7,673
1999-00 2000-01	24% 38%	17% 12%	17% 12%	41% 38%	8,131 8,864	1999-00 2000-01	23% 62%	28% 16%	37% 2%	12% 20%	5,954 8,838
2000-01	39%	12%	23%	26%	2,373	2001-02	33%	20%	18%	29%	5,096
2002-03	31%	11%	7%	51%	2,535	2002-03	23%	29%	22%	26%	3,752
2003-04	43%.	20%	4%.	33%	4,187	2003-04	19%	26%	30%	25%	5,305
	<b>.</b>	CRD 5						CRD 6			
	Single	Multi	Unit	Tmente	Total		Single	Multi	Unit	Tarrata	T-4-1
1997-98	<b>Car</b> 66%	<b>Car</b> 18%	Train 0%	Truck 16%	<b>Total</b> 2,471	1997-98	<b>Car</b> 63%	Car 0%	Train 0%	Truck 37%	Total 238
1998-99	53%	8%	0%	39%	2,562	1998-99	12%	42%	0%	46%	987
1999-00	46%	10%	2%	42%	3,250	1999-00	32%	39%	0%	29%	1,815
2000-01	48%	8%	0%	44%	3,393	2000-01	39%	27%	2%	32%	1,899
2001-02	45%.	12%	0%.	43%	2,600	2001-02	20%	52%	0%.	28%	752
2002-03	52%	0%	0%.	48%	1,444	2002-03	8%.	63%	0%.	29%	160
2003-04	41%.	22%	0%.	37%	2,390	2003-04	41%	0%	0%、	59%	272
		CRD 7						CRD 8			
	Single	Multi	Unit				Single	Multi	Unit		
	Car	Car	Train	Truck	Total		Car	Car	Train	Truck	Total
1997-98	22%	32%	25%	21%	3,469	1997-98	22%	0%	0%	77%	137
1998-99	15% 7%	40% 47%	25% 26%	20% 20%	4,853 4,321	1998-99 1999-00	21% 72%	0% 0%	0% 0%	79% 28%	285 352
1999-00 2000-01	7% 7%	37%	48%	9%	7,601	2000-01	55%	15%	0%	30%	514
2001-02	7%	46%	43%	5%	6,910	2001-02	33%	0%	0%	67%	349
2002-03	0%	54%	33%	13%	5,216	2002-03	62%	0%	0%	38%	110
2003-04	1%.	42%	49%	9%	7,099	2003-04	0%	0%	0%.	100%	185
	Single	<u>CRD 9</u> Multi	Unit								
	Single Car	Car	Train	Truck	Total						
1997-98	82%	0%	2%	16%	429						
1998-99	48%	20%	0%	32%	414						
1999-00	64%	1%	0%	35%	844						
2000-01	66%	0%	0%	34%	687						
2001-02	80%	0%	0%	20%	380						
2002-03 2003-04	59% 60%	0% 0%	0%. 0%	42% 40%	110 271						

Mode for	Barley Shipments from ND (1,000 Bushels)

		(1,000 B	usiicis)		
	Single Car	Multi Car	Unit Train	Truck	Total
1997-98	20,614	26,433	13,978	32,978	94,005
	22%	28%	15%	35%	
1998-99	25,941	27,121	6,184	31,646	90,892
	29%	30%	6%	35%	
1999-00	21,095	19,317	2,862	30,868	74,142
	28%	26%	4%	42%	
2000-01	26,692	18,483	10,238	29,118	84,531
	32%	22%	12%	34%	
2001-02	21,692	17,534	6,391	22,376	67,994
	32%	26%	9%	33%	
2002-03	19,597	15,221	7,319	19,348	61,485
	32%	25%	12%	31%	
2003-04	21,165	26,017	8,572	25,014	80,768
	26%	32%	11%	31%	

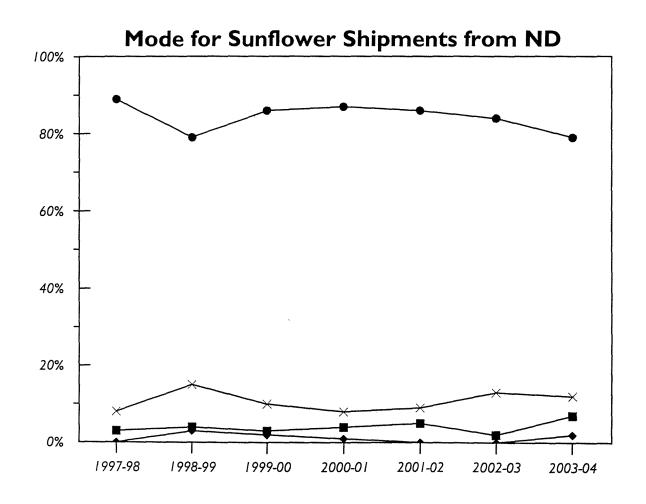


Mode for Oat Shipments from ND (1,000 Bushels)								
	Single Car	Multi Car	Unit Train	Truck	Total			
1997-98	1,834	369	55	869	3,128			
	59%	12%	2%	27%				
1998-99	1,001	655	0	617	2,273			
	44%	29%	0%	27%				
1999-00	638	1,930	2,092	374	5,034			
	13%	38%	42%	7%				
2000-01	226	944	2,482	378	4,031			
	6%	23%	62%	9%				
2001-02	1,872	669	3,108	650	6,299			
	30%	11%	49%	10%				
2002-03	1,132	1,212	428	883	3,655			
	31%	33%	12%	24%				
2003-04	1,164	2,483	1,064	777	5,487			
	21%	45%	19%	14%				



Mode for	Sunflower	<b>Shipments</b>	from	ND
	(1,000	0 cwt)		

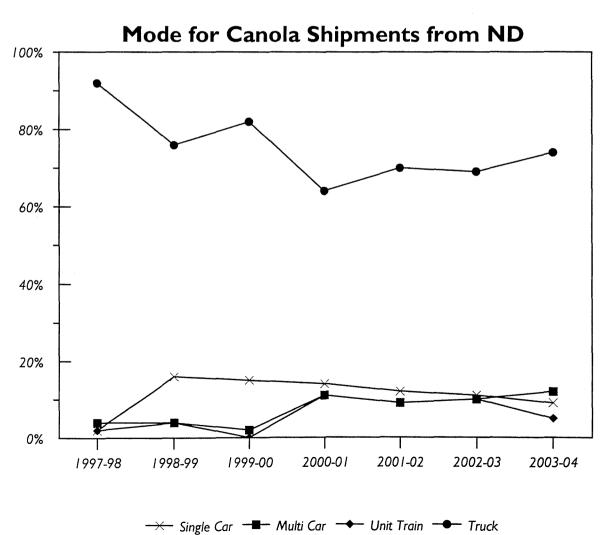
	Single Car	Multi Car	Unit Train	Truck	Total
1997-98	1,151	375	67	12,345	13,940
	8%	3%	0%	89%	
1998-99	2,139	508	437	11,549	14,634
	15%	4%	3%	79%	
1999-00	1,123	353	196	10,100	11,773
	10%	3%	2%	86%	
2000-01	820	394	156	9,323	10,693
	8%	4%	1%	87%	
2001-02	825	450	0	8,891	10,433
	8%	4%	0%	85%	
2002-03	1,220	213	5	7,717	9,155
	13%	2%	0%	84%	
2003-04	1,275	798	165	8,635	10,873
	12%	7%	2%	79%	



→ Single Car 
→ Multi Car 
→ Unit Train 
→ Truck

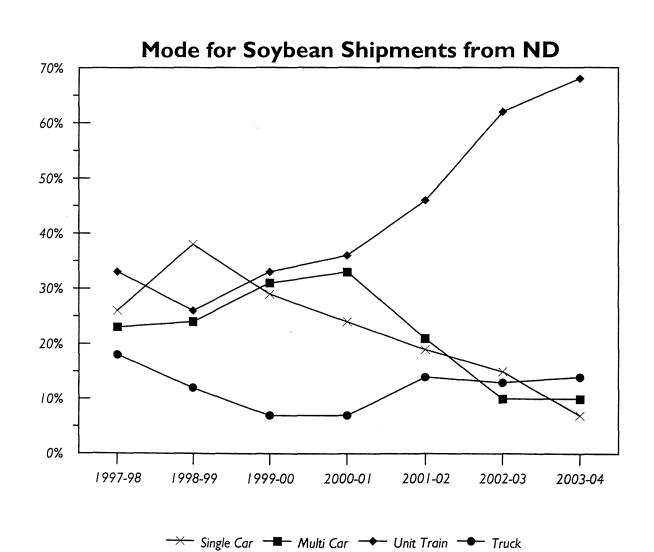
Mode for	Canola	<b>Shipments</b>	from	ND
	(1,0	00 cwt)		

	Single Car	Multi Car	Unit Train	Truck	Total
1997-98	144	234	155	5,399	5,934
	2%	4%	2%	92%	
1998-99	1,877	473	437	9,143	11,941
	16%	4%	4%	76%	
1999-00	1,078	143	29	5,763	7,013
	15%	2%	0%	82%	
2000-01	1,461	1,130	1,117	6,525	10,234
	14%	11%	11%	64%	
2001-02	1,147	855	802	6,403	9,208
	12%	9%	9%	70%	
2002-03	923	833	812	5,882	8,450
	11%	10%	10%	69%	
2003-04	783	1,069	469	6,716	9,038
	9%	12%	5%	74%	



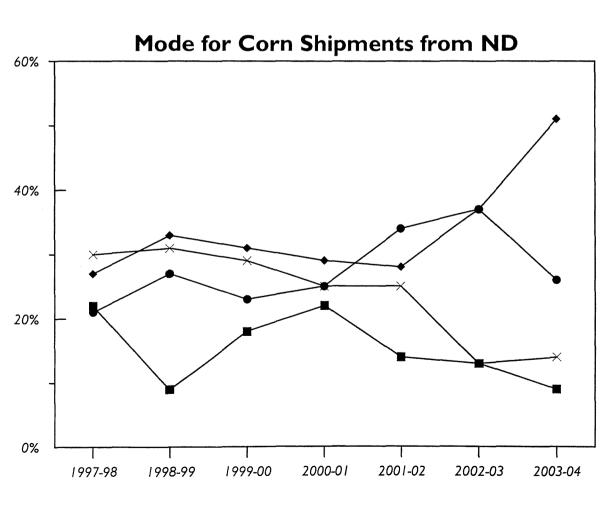
Mode for	Soybean	<b>Shipments</b>	from	ND
	(1,000	Bushels)		

	Single Car	Multi Car	Unit Train	Truck	Total
1997-98	6,664	6,020	8,136	4,402	25,223
	26%	23%	33%	18%	
1998-99	10,992	7,132	7,827	3,576	29,526
	38%	24%	26%	12%	
1999-00	12,407	13,287	13,975	2,999	42,668
	29%	31%	33%	7%	
2000-01	12,494	16,170	17,357	3,596	49,617
	25%	33%	35%	7%	
2001-02	11,803	12,217	27,914	8,219	60,153
	20%	20%	46%	14%	
2002-03	12,811	8,097	50,934	10,942	82,784
	15%	10%	62%	13%	
2003-04	6,169	8,907	59,646	12,539	87,260
	7%	10%	68%	14%	



Mode	for	Corn	Sh	ipments	from	ND
		(1,00	O E	Bushels)		

	Single Car	Multi Car	Unit Train	Truck	Total
	_				
1997-98	8,577	6,254	7,844	5,966	28,642
	30%	22%	27%	21%	
1998-99	11,251	3,493	11,561	9,580	35,886
	31%	9%	33%	27%	
1999-00	11,014	6,872	11,906	8,734	38,525
	29%	18%	31%	23%	
2000-01	13,125	11,242	14,033	12,730	51,130
	26%	22%	27%	25%	
2001-02	11,318	6,232	13,038	15,492	46,079
	25%	14%	28%	34%	
2002-03	7,623	7,638	22,423	22,462	60,147
	13%	13%	37%	37%	
2003-04	10,145	6,421	38,065	19,350	73,981
	14%	9%	51%	26%	



→ Single Car 
→ Multi Car 
→ Unit Train 
→ Truck

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