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# The evolution of wilderness demand: investigating price, income, and other demographic effects with a quarter-century of data

Jeffrey Englin  
Arizona State University

Thomas Holmes  
United States Forest Service

## Motivations

- Climate Change
  - Cross generational problem
- Forestry Management in general
- Pergams and Zaradic's suggestion that nature based recreation was becoming less important

## Policy in the long run

- Many policy choices involve decisions that have ramifications across decades and centuries
- Even with stable preferences modern (Arrow et al) analysis suggests that declining discount rate structures may be preferred
- As suggested below evolving preferences will result in even more quickly declining discount rates for wildernesses

## The role of evolving amenity demand in a present value context

- Simple Cross-Sectional: Present Value =  $Z \cdot \exp(-rt)$
- Suppose Z grows through time exponentially :  $Z \cdot \exp(dt)$
- Then: Present Value =  $Z \cdot (\exp(dt)) \cdot (\exp(-rt))$
- Or, Present Value =  $Z \cdot \exp((d-r) \cdot t)$

*Much like risk adjustments growth acts to change the discount rate on long lived projects*

## This research effort

- Project is about measuring a  $d$
- Areas of interest are pristine wildernesses set aside for posterity
- Untouched wildernesses are always possible places for exploitation
- Wildernesses cannot be recovered if exploited, essentially development is irreversible

## Basic Travel Cost Model

- Individual Linear Exponential Demand

$$\lambda = \exp(P_{ijt} \cdot T_{ijt}, P_{ijt} \cdot T_{ijt}, Y_{ijt} \cdot P_{ijt} \cdot T_{ijt}, Z_{ijt} \cdot \beta)$$

- where  $\lambda$  is the  $i$ th person's trips demanded of the  $j$ th site in year  $t$ ,  $P_{ijt}$  is the travel cost to the  $j$ th site by the  $i$ th person in year  $t$ ,  $T_{ijt}$  is the year of travel to the  $j$ th site by the  $i$ th person in year  $t$  (*shifts the intercept through time*),  $P_{ijt} \cdot T_{ijt}$  an interaction term between time and travel cost (*shifts the demand slope through time*),  $Y_{ijt}$  is the income of individual  $i$  in time  $t$ ,  $Y_{ijt} \cdot T_{ijt}$  an interaction term between time and income (*allowing income effects to shift through time*), and the vector  $Z$  contains the characteristics of site  $j$  and  $\beta$  is a vector of parameters to be estimated

## Welfare Measures

Seasonal Consumer Surplus Per trip Consumer Surplus  $\lambda(t) / \beta_{\text{travel cost}}(t)$   
 $1 / \beta_{\text{travel cost}}(t)$

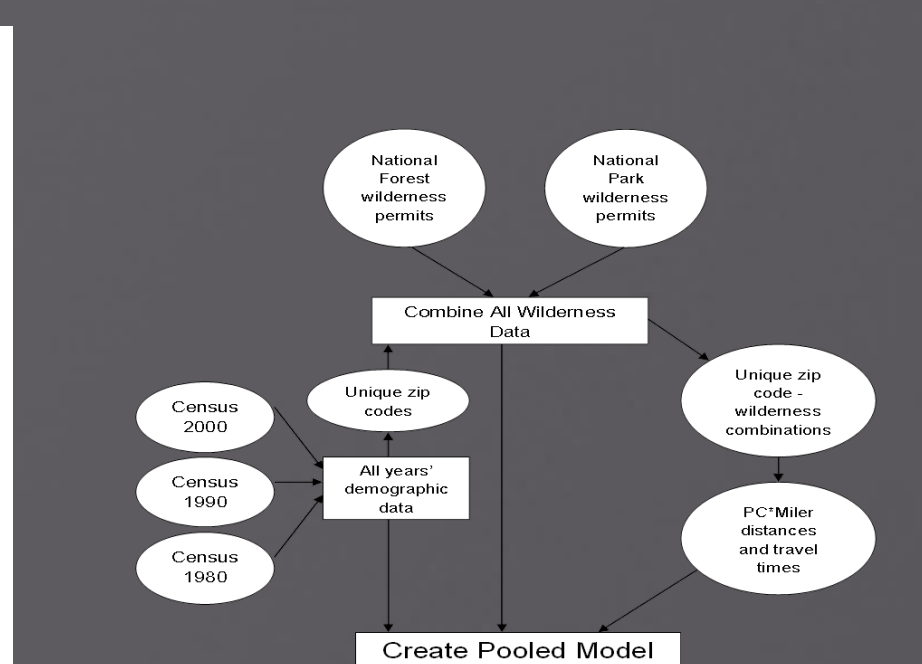
## Selected References

Arrow, K., M. Cropper, C. Gollier, B. Groom, G. Heal, R. Newell, W. Nordhaus, R. Pindyck, W. Pizer, P. Portney, T. Sterner, R.S.J. Tol, M. Weitzman. 2013. "Determining Benefits and Costs for Future Generations" *Science* Vol. 341:349-350.  
 Pergams ORW, PA Zaradic 2008. Evidence for a fundamental and pervasive shift away from nature-based recreation. *Proceedings of the National Academy of Sciences*. 105(7):2295-2300.

## Data Briefly

Hiking permits collected between 1981 and 2004  
 Travel costs in \$2014  
 Demographic data from census (annually interpolated)

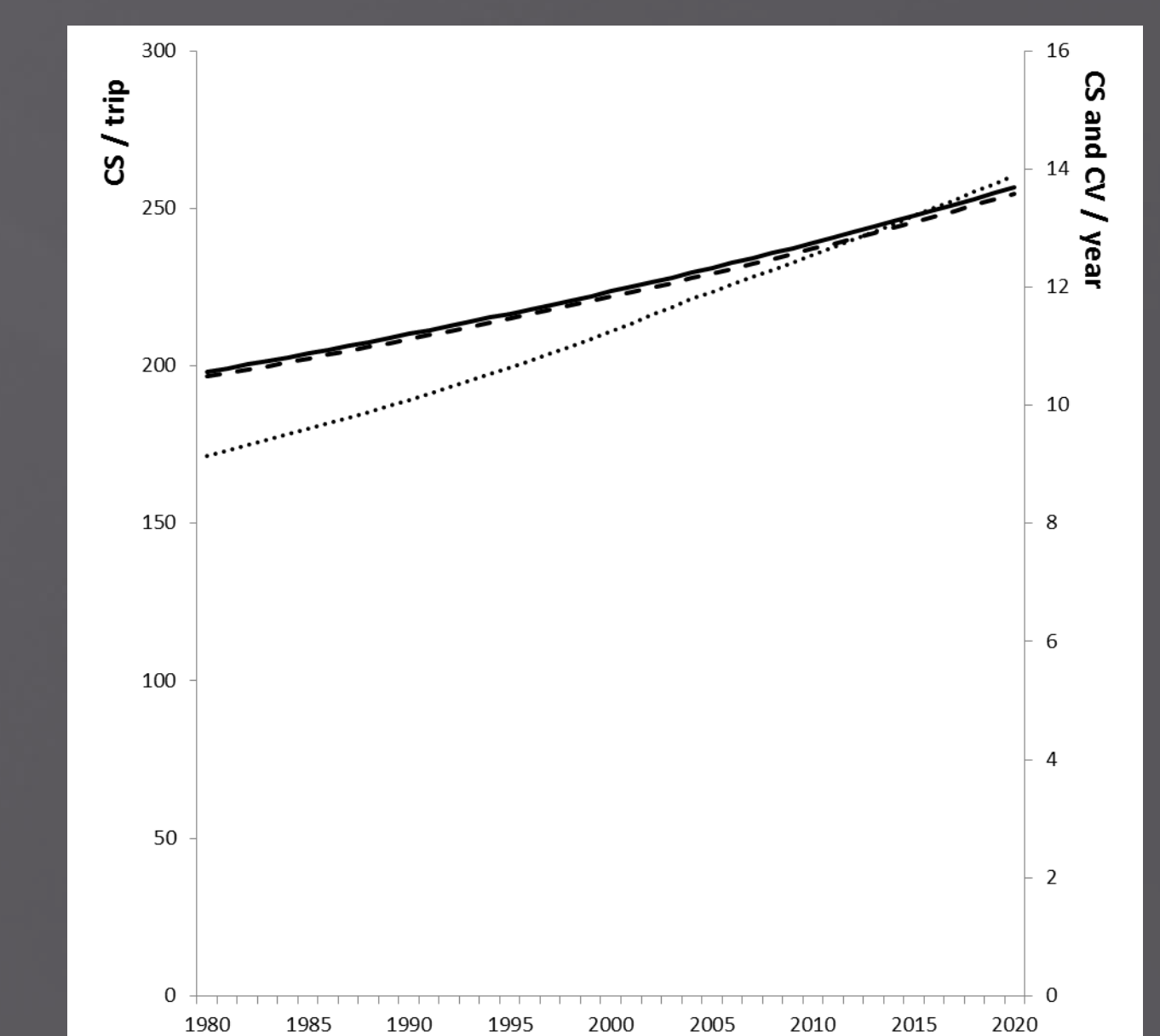
## Data study area and construction



## Econometric Results

Variable	Negative binomial	Random Effects	Fixed Effects
constant	-9.496 *** (0.270)	-7.546 *** (0.190)	-4.925 *** (0.178)
year	0.049 *** (0.003)	0.045 *** (0.002)	0.048 *** (0.002)
travel cost	-0.009 *** (0.000)	-0.006 *** (0.000)	-0.005 *** (0.000)
travel cost*year	0.00008 *** (0.00000)	0.00003 *** (0.00000)	0.00003 *** (0.00000)
income	0.063 *** (0.002)	0.029 *** (0.001)	0.030 *** (0.001)
income*year	-0.002 *** (0.000)	-0.001 *** (0.000)	-0.001 *** (0.000)
Ln(population)	0.779 *** (0.007)	0.385 *** (0.010)	0.191 *** (0.010)
age	-0.0132 *** (0.003)	0.02 *** (0.002)	0.030 *** (0.003)
education	0.348 *** (0.012)	0.090 *** (0.010)	0.029 *** (0.010)
Household size	-0.820 *** (0.035)	-0.003 (0.013)	0.004 (0.008)
N	187,024	187,024	149,807
Log-likelihood	-100,060.96	-98,551.995	-87,745.666

## Changes in Welfare



## Findings Briefly

24.94% increase in value 1981-2004

Annual change in welfare of 0.71% per year  
 Present Value =  $Z \cdot \exp((d-r) \cdot t)$

- Present Value =  $Z \cdot \exp((0.71-r) \cdot t)$
- 4% becomes 3.29% - a non-trivial change

Much like risk adjustments growth acts to change the discount rate  
 Will result in more wilderness projects than a cross-sectional analysis would support

## Changes in Income Elasticities

