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**POSSIBLE CONTRIBUTIONS OF A COURSE IN  
COMMODITY EXCHANGES AND FUTURES TRADING  
TO A STUDENT'S GENERAL EDUCATION**

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# **Motivation for the Paper**

**Pressure to Reduce Number of Student  
Credit Hours in Curriculum**

**Requirement for General Education  
Courses in Curriculum**

# Purpose

**To Relate Skills Expectations of a  
General Education Course to Selected  
Subject Matter in a Commodity  
Exchange and Futures Trading Course  
(CEFTC)**

# **Objectives**

- (1) To Identify the Skills Expected to be Developed in a General Education (GE) Course**
- (2) To Speculate About the Possible Contributions That The Subject Matter Content In A CEFTC Can Make to the Development of GE Course Skills**

# **General Education (GE) Courses**

**General Education Courses Are The Means  
By Which Students Learn To Think,  
Describe, Interpret And Analyze The  
World.**

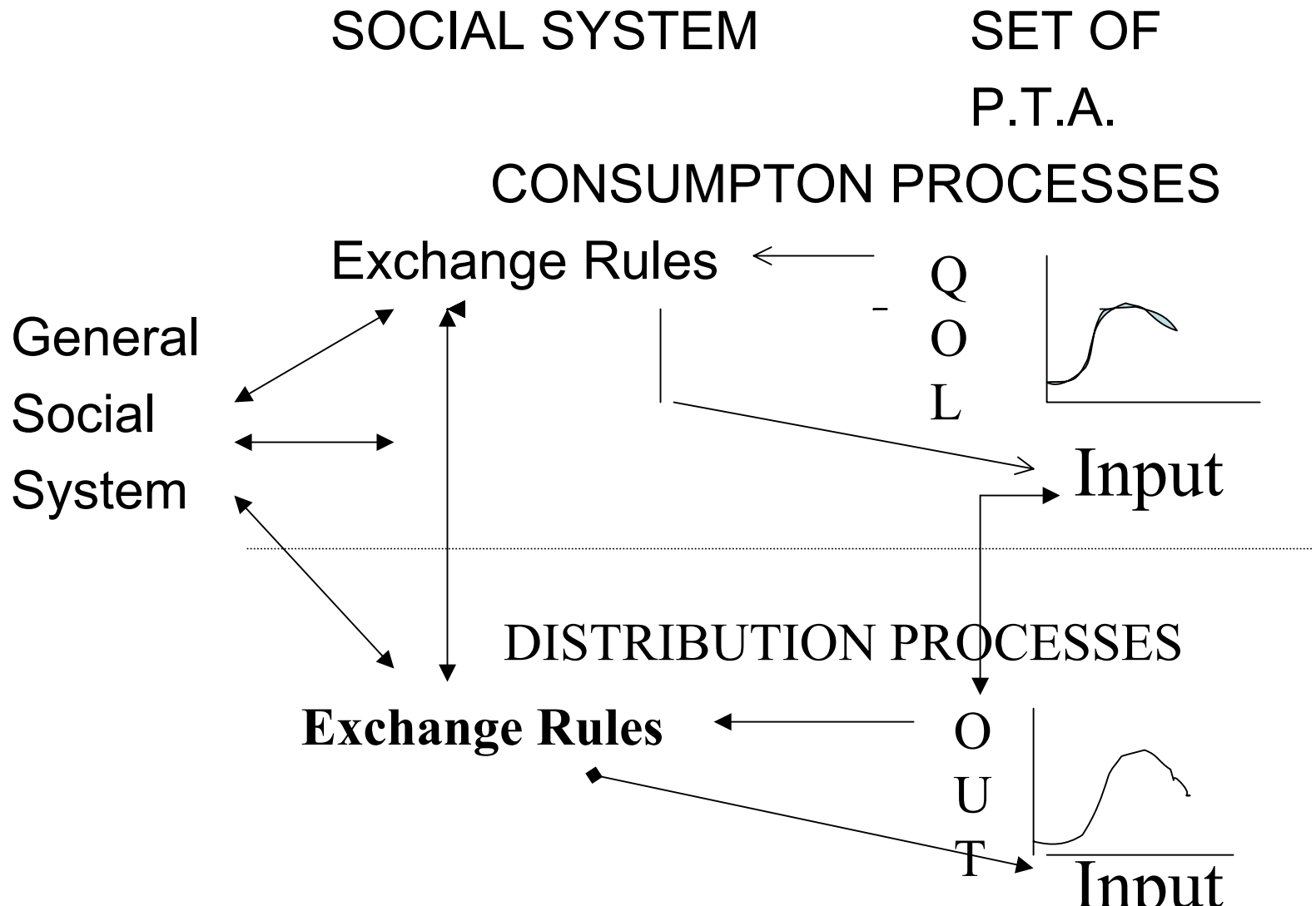
# **GE Courses Produce Students Who Have Developed:**

- #1 An Effective Command of Written and Spoken English**
- #2 An Informed Appreciation of the Roles of the Arts and Humanities**
- #3 A Familiarity with the Nature and Function of the Social Sciences**
- #4 An Appreciation of the Methods of Critical Inquiry**
- #5 An Ability to Deal with Moral and Ethical Issues**
- #6 A Rational Basis for Selecting a Vocation**
- #7 An Understanding of Other Cultures and Other Times**
- #8 A Comprehension of How Knowledge is Acquired and Applied**





# Concept of a Market



# CONTRIBUTIONS OF CEFTC CONTENT TO GE SKILLS

CEFTC CONTENT	GE SKILLS DEVELOPED							
	#1	#2	#3	#4	#5	#6	#7	#8
Market Concept		√	√				√	√

**#2 Informed Appreciation of Roles of the Arts and Humanities**

**#3 A Familiarity with the Nature and Function of the Social Sciences**

**#7 An Understanding of Other Cultures and Other Times**

**#8 A Comprehension of How Knowledge is Acquired and Applied**

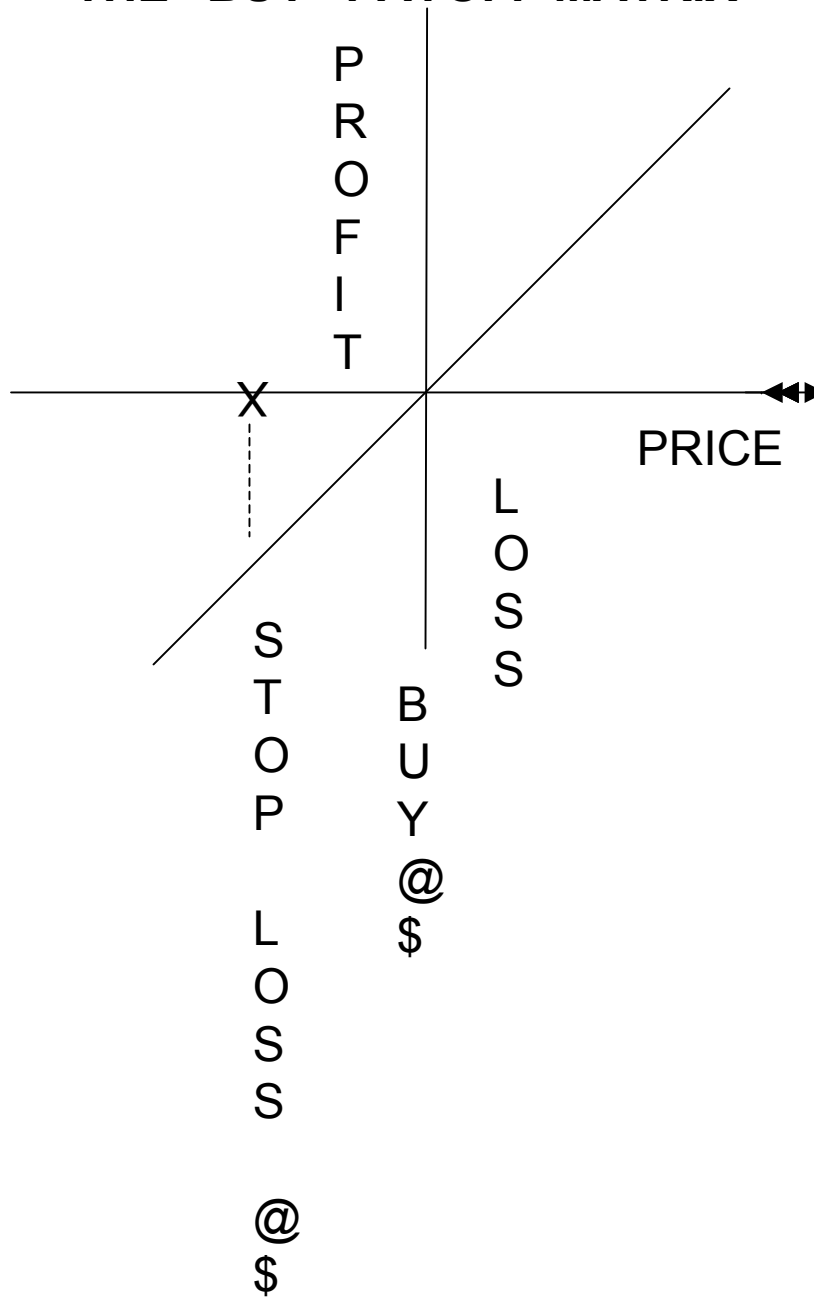
# CONTRIBUTIONS OF CEFTC CONTENT TO GE SKILLS

CEFTC CONTENT	GE SKILLS DEVELOPED							
	#1	#2	#3	#4	#5	#6	#7	#8
Futures Contract								
. As Promise					√			
. P / Only Variable								√
<b>#5: An Ability to Deal with Moral and Ethical Issues</b>								
<b>#8 A Comprehension of How Knowledge is Acquired and Applied</b>								

# CONTRIBUTIONS OF CEFTC CONTENT TO GE SKILLS

CEFTC CONTENT	GE SKILLS DEVELOPED							
	#1	#2	#3	#4	#5	#6	#7	#8
TradeSim						√		√
Payoff Matrix				√				√
<b>#6 A Rational Basis for Selecting a Vocation</b>								
<b>#8 A Comprehension of How Knowledge is Acquired and Applied</b>								
<b>#4 An Appreciation of the Methods of Critical Inquiry</b>								

# THE "BUY" PAYOFF MATRIX



# CONTRIBUTIONS OF CEFTC CONTENT TO GE SKILLS

CEFTC CONTENT	GE SKILLS DEVELOPED							
	#1	#2	#3	#4	#5	#6	#7	#8
Market Concept		√	√				√	√
Futures Contract								
. As Promise					√			
. P /Only Variable								√
TradeSim						√		√
Payoff Matrix				√				√

# Summary and Conclusions

- **IF GE Content inherent in a CEFTC, might not it be Present in Other Courses ?**
- **Potentially Bigger Picture**