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COWOP NEWS

March 1984 (?)

editors: Deb Brown and Edna Loehman

BEING LADYLIKE

Dear Miss Manners:

Those of us working for women's rights have been advised to take a "ladylike" approach. We tried emulating the behavior of our opposition, but this hardly seemed ladylike. Could you provide a precise definition of "ladylike"?

Gentle Reader:

A lady is, above all, someone who is passionately concerned that others be treated with dignity, fairness, and justice. It has always been considered ladylike, for instance, to fight for these things on behalf of children, animals, and one's husband. The difficulty you are encountering on the subject is that many people do not consider it ladylike to fight that battle on one's own behalf. Therefore, if a woman truly wishes to be ladylike, she will fight for dignity, fairness, and justice, not for herself, but for all other women.

Source: Miss Manners' Guide to Excruciatingly Correct Behavior by Judith Martin, Warner Books, Inc.

WHAT IS COWOP

by Jean Kinsey

The Committee on the Opportunities for and Status of Women in Agricultural Economics has been a standing committee of the American Agricultural Economics Association since 1982. The purpose of this committee is to enhance communication among women in the profession; to establish a supportive network for professional growth. Further, it intends to formalize and heighten the status of

women in the profession, to facilitate job information and placement, and to encourage and facilitate participation in AAEA activities.

This committee has published a roster of women agricultural economists which is currently being updated and expanded. We publish a newsletter four times a year and we submit proposals for sessions at the AAEA meetings. We have had a symposium or an invited paper session accepted every year since 1981. We also hold a business meeting, a reception, and a luncheon at the summer AAEA meetings and an open reception at the winter meetings with the AEA.

Our funding has come from the Agricultural Development Council and the Farm Foundation. The AAEA board has recently voted to fund our newsletter costs.

We have a set of working rules which say any agricultural economist may participate in the activities of this committee. The steering committee consists of six persons elected on a rotating basis by the members plus a representative from the AAEA board, the newsletter editor(s), and the finance subcommittee chair. As a committee of AAEA, the president officially appoints the steering committee that the members elect. There are 11 subcommittees whose members are appointed by the steering committee chair each year.

The existence of this committee is due largely to earlier efforts of four members: Sylvia Lane, Ardelle Lundeen, Barbara Redman, and Linda Lee. Early on, Luther Tweeten appointed Ardelle chair of this ad hoc group to investigate opportunities for women

agricultural economists. They called an organizational meeting at the 1981 AAEA meetings in Clemson after having compiled a list of women agricultural economists and corresponding with them. They also had conducted and analyzed a survey of agricultural economists to determine the status of women in the profession. The results of this research has been presented in formal papers and at a symposium during the AAEA meetings.

VOTE

Please complete the ballot for steering committee candidates and return it to:

Elizabeth Clayton
Department of Economics
8001 Natural Bridge Road
St. Louis, Missouri 63121

While only one person has been nominated for Vice-Chair, write-in votes will be accepted:

Vice-Chair - vote for 1

☐ Linda Lee
☐ _____

Steering Committee - vote for 2

☐ Christina Gladwin
☐ Edna Loehman
☐ Susan Offutt
☐ Tanya Roberts

CANDIDATE BIOGRAPHIES

Nominated for Vice-Chair

Linda Lee is an Associate Professor at Oklahoma State University, currently on leave to ERS, USDA. One of COWOP's founders, she is Chair of the 1984 COWOP-AERE's invited paper session, "Emerging Property Rights Issues in Resource Economics".

Nominated for Steering Committee Membership

Christina H. Gladwin, Assistant Professor, University of Florida, specializes in the survival strategies and decision-making of small to medium-sized family farmers. A member of COWOP for 3 years, she presented a paper on geographical mobility of women agricultural economists at the COWOP-sponsored symposium at the 1982 AAEA meetings, and helped organize the 1983 AAEA invited papers session on Women's Employment in the LDCs, as chair of COWOP's professional activities committee.

Edna Loehman, Associate Professor at Purdue University, has been a practicing economist for 13 years, both in a University setting and in industry. Her research has been in environmental and applied welfare economics. She is particularly interested in opportunities for women since she also has a 9-year-old daughter. As a member of the Steering Committee, she would promote the image that women do the same kinds of economics that men do.

Susan E. Offutt received her Ph.D. from Cornell in 1980 and then joined the faculty at the University of Illinois, with an appointment in public policy analysis. She teaches courses at the graduate level in econometrics and policy. Her research has been centered on assessing the feasibility of alternative

domestic support mechanisms, such as income insurance and agricultural options, and on the linkage between domestic and international or commodity trade policies.

Tanya Roberts has research interests in food and agriculture policy including meat inspection, reconstituted milk, and biotechnology. She received her Ph.D. in 1979 from the University of Washington. Her publications include ERS Staff Papers and a book, Micro Sets: Putting Economic Theory to Work. She is the co-founder of Washington Women Economists.

NEW NAME

The steering committee has voted on a new acronym. CWAE (pronounced seaway) was a clear winner. It stands for Committee on Women in Agricultural Economics. Unless we receive substantial objections to this change we will institute this acronym by the 1984 summer meetings. Please let Jean Kinsey know if you object (317 ClaOff Bldg., 1994 Buford Ave., Univ. of Minnesota, St. Paul, MN 55108).

CORNELL ACTIVITIES

Invited Paper Session

COWOP and AERE's proposal for an invited paper session at the Cornell Meetings on "Emerging Property Rights Issues in Resource Economics" has been accepted. Linda Lee (Oklahoma State) will chair the session. Gene Wunderlich (ERS) will present "Fairness in Land Ownership", C. Ford Runge (University of Minnesota) will present "Strategic Independence in Models of Property Rights: A Synthesis", and Sandra Batie (VPI) will present "Alternative Views of Property Rights: Implications for Natural Resource Allocation". James Hite (Clemson) and Marcia Tilley (Oklahoma State) will be discussants.

OPPORTUNITIES FOR WOMEN

Copies of the "Opportunities for Women in Agricultural Economics," symposium presented at the AAEA meetings in Logan, UT, August 1-4, 1982, are available from Ardelle Lundeen, Department of Economics, Box 504A, South Dakota State University, Brookings, SD 57007.

WANTED

Names and addresses of Ag. Economics graduates in industry to develop a mailing list of women in industry.

Mail to:

Mary Templeton
West Virginia University
2032 Agri. Sciences Bldg.
Morgantown, WV 26506-6108



WITH APOLOGIES TO SIDNEY HARRIS,
WHAT'S SO FUNNY ABOUT SCIENCE?

DUAL-CAREER COUPLE RELATIONSHIPS: AN ANNOTATED BIBLIOGRAPHY is a nineteen-page pamphlet that covers a wide range of issues from child-rearing in dual career families to collaboration strategies for coping. It is available for 50¢ from the Humanities/Social Sciences Department, Shields Library, University of California, Davis, CA 95616. Ask for UDC-WRRC, Women's Studies Working Paper Series No. 20.

STUDY DOCUMENTS FINANCIAL CONTRIBUTIONS
MADE BY FARM WOMEN
by Priscilla Salant

In 1981, the Economic Development Division of ERS, USDA surveyed farm families in a predominantly small farm region of Mississippi and Tennessee. A study based on this survey concluded that farm women make significant financial contributions to their households, primarily in the form of off-farm earnings.

Over one-half of the farm women surveyed were employed either a) on-farm as family workers and operators or b) off-farm as wage and salary workers or as self-employed individuals. Thirteen percent of the women reported on-farm work only; 34 percent reported off-farm work only, and 5 percent reported both on- and off-farm employment.

The typical farm woman who worked outside her home was married, in her mid-40's and had completed high school. Compared to her counterpart who reported no employment, she was younger, better educated, and more likely to have school-age children at home. She averaged 1,625 hours of off-farm work in 1980, and \$7,600 of off-farm earnings. She was most likely to work as a nurse, teacher, secretary, or production worker.

The women surveyed reported the highest rate of employment (52 percent), when they lived on farms with sales between \$20,000 and \$39,999. In 1980,

this particular class of study-area farms was most likely to have the lowest net farm income, and in fact, averaged a net loss of about \$8,000. Thus it appears that women working off-farm helped to maintain many farming operations.

In February, 1983, ERS conducted a second Family Farm Survey, this one in southwest Wisconsin. Though the second study site is again a predominantly small farm region, the agricultural economy is very different from that in the Mississippi/Tennessee area. Together, the two studies will enable researchers to build a more complete picture of roles played by farm women.

Copies of "Farm Women: Contribution to Farm and Family", as well as information about the Wisconsin Family Farm Survey, may be obtained from Priscilla Salant, Department of Agricultural Economics, University of Wisconsin, 427 Lorch Street, Madison, Wisconsin 53706.

WOMEN IN SCIENCE

Women comprise 50% of the workforce in the U.S. yet only 6% are employed as scientists and engineers.

The National Association of Biology Teachers recently completed an NSF-funded study of teachers who have successfully motivated high school girls to continue in science. They found that teachers who successfully encourage girls in science use non-sexist language and include information on women scientists. Among the factors that appeared to discourage girls in science are high school counselors who do not insist on further courses in science and mathematics; sex-stereotyped views of science and scientists which are fostered by texts, media, and many adults; lack of development of spatial ability skills, which might be fostered in shop and mechanical drawing classes, and fewer experiences with science activities stereotyped as masculine (mechanics,

electricity, astronomy). Additional information can be obtained from Jane Kahle, author of a report on this research, Women in Science: Girls in School. Her address is Jane Kahle, Professor of Biological Sciences and Education, Chemistry Building, Purdue University, West Lafayette, IN 47907. She may also be reached by calling (317)494-8520.

THE ERS ECONOMIST

There are over 500 economists in ERS -- more than half with doctoral degrees. A new Ph.D. economist can expect to enter ERS at grade 12 at an annual salary of over \$29,000. The average grade of Ph.D. economists in ERS is 13; for those with masters degrees the average is 12; and for those with bachelors degrees, 10. The salary range for all ERS economists is \$13,369 to \$63,800.

Most ERS economists received their highest degree from land grant universities. At the top of the list is University of Maryland (37), followed by Michigan State (34), Iowa State University (30), University of Illinois (24), Pennsylvania State University (22), University of Wisconsin (22), University of California (19), Purdue University (18), Oklahoma State University (15), and University of Minnesota (14). The principal private universities from which highest degrees were obtained are American University (11) and George Washington University (10).

Source: ERS Newsletter, November-December 1983.

EMPLOYMENT

University of California-Berkeley is looking for an Assistant Professor of agriculture and resource economics to do research and teaching in the international trade area. Apply to: Dr. Gordon Rausser, Chairman, Dept. of Ag. and Resource Econ., 207 Giannini Hall,

University of California, Berkeley, CA 94720.

Cornell University has an opening for a Senior Research Support Specialist. Initial appointment for five years, contingent on continued funding. Need Master's degree or Ph.D. in Economics or Agricultural Economics. Apply to: Professor Walter J. Kalter, Dept. of Ag. Econ., Room 445, Warren Hall, Cornell University, Ithaca, NY 14853.

Arizona State University is seeking an Assistant or Associate Professor in Agribusiness Management/International Agribusiness. This is a tenure track position. Apply to: Dr. George Seperich, Director, Division of Agriculture, Arizona State University, Tempe, AZ 85287.

Mississippi State University has a tenure track, nine-month appointment opening in consumer economics/home management. Ph.D. preferred, with teaching and research experience desired. Possible joint appointment with Experiment Station. Apply to: Screening Committee, Drawer HE, Mississippi State, MS 39762.

Whittier College has an opening for an Assistant Professor to teach courses in family economics and resource management; consumer affairs; housing, equipment and home furnishings; and professional development; and to advise undergraduate students. This is a tenure track, nine-month position to begin September 1, 1984. Ph.D. preferred. Apply to: Dr. Vala Jean Stults, Department of Home Economics, Whittier College, Whittier, CA 90608.

University of Maryland has an opening for Chairperson of the Department of Agricultural and Resource Economics. Apply to: Dr. Allen L. Steinhauser, Chairman, Search Committee, University of Maryland, Room 1300, Symons Hall, College Park, MD 20742.

University of Kentucky has an opening for an Area Extension Specialist in Farm Management. Requires Master's degree in Agricultural Economics with a major interest in farm management. Apply to: Dr. Robert W. Rudd, Chairman, Department of Agricultural Economics, University of Kentucky, Lexington, KY 40546.

Winrock International has an opening for a Natural Resource Economist. Candidate must have a Ph.D. in Forest Range or Natural Resource Economics. Apply to: Dr. Ned S. Rawn, Vice-President, Programs, Winrock International, Route 3, Morrilton, AR 72110.

University of Missouri-Columbia has two openings in the Department of Agricultural Economics. (1) Assistant Professor, Farm Management and (2) Assistant Professor, Production Economics and Farm Management. Both positions require a Ph.D. in Agricultural Economics or Economics. Apply by April 1, 1984 to: J. Bruce Bullock, Chairman, Department of Agricultural Economics, University of Missouri, 206 Mumford Hall, Columbia, Missouri 65211.

University of Georgia, College of Agriculture has a position available April 1, 1984 for an Assistant Professor of Agricultural Economics. Candidate must possess a Ph.D. in Agricultural Economics, Finance, or Economics. Apply to: Dr. Bill R. Miller, Chairman, Search Committee, Department of Agricultural Economics, University of Georgia, 208 Conner Hall, Athens, GA 30602.

The Pennsylvania State University has a position for an Assistant or Associate Professor of Agricultural Economics (Extension/Research). Approximately 75% extension. Qualifications: Ph.D. in Agricultural Economics with interest in farm management and production economics. Apply to: John W. Malone, Jr., Head, Department of Agricultural Economics and Rural Sociology, 6 Weaver Building, The Pennsylvania State University, University Park, PA 16802.

Nova Scotia Agricultural College, Truro, Nova Scotia, has an opening for Assistant, Associate or Full Professor in the Department of Economics and Business. Qualifications are an advanced degree in agricultural economics with an emphasis on agricultural finance, or commerce degree with an academic or practical background in agriculture. Apply to: J.C. Tait, Associate Professor and Head, Department of Economics and Business, Nova Scotia Agricultural College, Truro, Nova Scotia B2N 5E3.

The Chicago Board of Trade has a position available for an Agricultural Economist in the Economic Analysis and Planning Department. Requires solid graduate level training in finance as shown by a Ph.D. or M.A. or M.S. in Agricultural Economics with strong, related undergraduate background and three to five years work experience in agricultural economics. Substantial training and/or experience in applied research skills is mandatory. Knowledge of financial and/or futures markets is strongly preferred. Apply to: Debra Dane, The Chicago Board of Trade, 141 West Jackson, Chicago, IL 60604.

Northwest Missouri State University in Maryville has a tenure track teaching and research position (open rank) with expertise in farm management, records, production, law and land economics. For additional information, call: Dr. Alfred B. Kelly, Chairman, Department of Agriculture at (816)562-1155.

Louisiana State University has a tenure track position at the Assistant Professor level in agribusiness (marketing). This position entails 80-90% research and 10-20% teaching. (This is position #05-84-1). Apply to: Dr. Leo J. Guedry, Head, Department of Agricultural Economics and Agribusiness, Louisiana State University, Baton Rouge, Louisiana.

Purdue University is looking for a Director of Resident Instruction and Associate Dean of Agriculture. Please send nominations or applications to: B.J. Liska, Dean of Agriculture, Purdue University, Agricultural Administration Building, West Lafayette, IN 47907.

Purdue University has openings for (1) a one-year appointment as temporary Assistant Professor or Instructor for the USAID-Purdue project in Upper Volta to do farming systems research and (2) for an assistant professor to do extension and research in farm management. Apply to: William D. Dobson, Head, Department of Agricultural Economics, Purdue University, West Lafayette, IN 47907.

University of Arizona has an opening for an Extension Economist to develop and deliver extension education programs on livestock production and marketing. Requires Ph.D. in agricultural economics or economics and 3 years experience in research, teaching, or extension. Apply to: Betty Bellingham, Management Services Officer, Cooperative Extension Service, College of Agriculture, University of Arizona, Tucson, AZ 85721.

Michigan State University is looking for a tenure track assistant professor in dairy marketing. Apply to: Dr. Larry J. Connor, Chairman, Department of Agricultural Economics, 202 Agriculture Hall, Michigan State University, East Lansing, MI 48824-1039.

University of Guelph is searching for an Assistant Professor in Farm Business Management. This is a tenure track position which will involve teaching undergraduate and graduate courses and conducting research in farm business management, agricultural finance, and production economics. Requires Ph.D. Apply to: Dr. E.L. Menzie, Director, School of Agricultural Economics and Extension Education, University of Guelph, Guelph, Ontario N1G 2W1. (In accordance with Canadian immigration requirements, priority will be given to

Canadian citizens and permanent residents.)

University of Maine-Orono has an opening for a one-year appointment at the Assistant Professor level in the area of macroeconomics, effective September 1, 1984. The appointment entails the teaching of undergraduate macroeconomics, money and banking, and an introductory course. Requires Ph.D. Teaching experience preferred. Apply to: Thomas D. Duchesneau, Chairperson, Department of Economics, 215 Stevens Hall, University of Maine, Orono, ME 04469.

Several organizations have indicated an on-going interest in receiving applications from women. Following are three such organizations which have contacted the Employment Subcommittee for names of women agricultural economists. If you are interested or wish further information you may contact them directly.

Associates in Rural Development, 326 Main St., Burlington, VT 05401 (802)658-3890. Founded in 1977. Devoted to multi-disciplinary research in rural development in both USA and overseas. Interested in short- and long-term assignments.

Devres, 2426 Ontario Road, NW, Washington, DC 20009 (202)797-9610. Woman-owned consulting firm that carries out project preparation, implementation, evaluation, research and policy planning in agriculture and rural development, nutrition, and natural resources. Founded five years ago, the organization works for public and private groups. Short- and long-term assignments are available.

The Agricultural Development Council, 1290 Avenue of the Americas, New York, NY 10104 (212)765-3500. This organization was one of the first to contact our group seeking women agricultural economists. They have supported our committee with funds as well as moral support. Basically work in overseas agricultural areas.

IF

1. you are not on the current roster of Women in Agricultural Economics and wish to be included in future issues,
- or
2. the data on you in the current issue needs up-dating, i.e., address changed, employment changed, degree received, etc.,

PLEASE FILL OUT THE FOLLOWING FORM AND RETURN TO:

Ardelle Lundeen
Economics Department, Box 504A
Scobey Hall, Room 150
South Dakota State University
Brookings, SD 57007

PLEASE PRINT OR TYPE

Name: _____ Position: _____
(Last) (First)

Name of office, firm, or school: _____

Office address: _____ (zip)

Office telephone: _____

Mailing address, if different from above: _____

Areas of interest: 1. _____ 2. _____ 3. _____

Last school attended: _____ Highest degree and year _____

_____ Please check if the above information may be used in a future directory of Women in Agricultural Economics.

I wish to become a member of the following subcommittee(s)

_____ Professional Activities	_____ Liaison (with CSWEP)
_____ Planning	_____ Finance
_____ Administration	_____ Membership
_____ Employment	_____ Research
_____ Newsletter	_____ Graduate Students

Do you wish to continue to receive mailings from the Committee? _____ Yes _____ No

Are you a graduate student? _____ Yes _____ No If yes, _____ Ph.D. or _____ Masters

Are you interested in learning of job opportunities? _____ Yes _____ No

Are you interested in overseas assignments? _____ Yes _____ No

AGRICULTURAL ECONOMICS SPECIALTIES

010	Economics of Agricultural Production and Distribution	060	General Economics, Theory, History, Systems	110	International Economics
011	Farm production economics	061	General equilibrium theory	111	International trade theory, policy
012	Farm management	062	Microeconomic theory	112	Agricultural trade theory, policy
013	Agricultural finance, credit	063	Macroeconomic theory	113	Commercial policy, international business
014	Marketing of agricultural products and inputs	064	Welfare theory	114	Economic integration
015	Economics of food processing	065	Location theory	115	Balance of payments, adjustment mechanisms, exchange rates
016	Agricultural demand and supply analysis	066	Public decision theory	116	International monetary arrangements
017	Agricultural policy	067	Social choice	117	International investment and capital markets
018	Agricultural situation, outlook	068	History of thought; economic history	118	International aid
019	Economics of farm products transportation	069	Economic systems		
020	Natural Resource Economics	070	Economic Growth and Development	120	Labor economics
021	Water resource economics	071	Comparative economic development	121	Labor market studies, wages, employment
022	Land tenure	072	Economic development-developed countries	122	Public policy, role of government
023	Forestry economics	073	Economic development-less developed countries	123	Theory of labor markets
024	Fisheries economics	074	Economic fluctuations and stabilization	124	Trade unions; collective bargaining; labor-management relations
025	Recreation economics	075	Economic forecasting and planning models		
026	Natural resource conservation, environmental economics	076	Economic growth and development theory	130	Domestic and Fiscal Theory, Policy
027	Mineral, mining economics	077	Economic planning theory and policy	131	Domestic monetary and financial theory and policy
030	Community Resource Economics	078	Economics of war and defense	132	Commercial banking
031	Community resource development	080	Economic Statistics, Methods, Analysis	133	Financial markets
032	Economics of public services	081	Econometrics and Statistical methods and models	134	Financial intermediaries
033	Economics of public investment	082	Mathematical methods	135	Domestic fiscal theory and policy
034	Housing economics	083	Computer methods	136	Federal government expenditures and budgeting
035	Regional economics	084	Operations research	137	National taxation and subsidies
036	Urban economics	085	Input-output	140	Other Economics Specialties
037	Urban and regional transportation	086	National income accounting	141	Teaching of economics
038	Land use planning, zoning	087	Financial accounts		
039	State/local government finance	088	Methodology/philosophy of science	150	Other Specialties
040	Human Resource Economics	090	Business Administration, Finance, Marketing, Accounting	151	Agricultural animal science
041	Economics of education	091	Business and public administration	152	Agricultural plant science
042	Medical economics	092	Organization and decision theory	153	Engineering
043	Poverty economics	093	Managerial economics	154	Anthropology
044	Welfare programs, public insurance	094	Business finance, investment	155	Sociology
045	Economics of leisure	095	Business marketing, advertising	156	Political Science
046	Manpower training, development	096	Accounting	157	History
047	Demographic economics			158	Psychology
050	Consumer Economics and Demand Analysis			159	Other
051	Consumption of food, services	100	Industrial Organization, Technical Change		
052	Consumption of non-food goods, services	101	Industrial organization and market structure		
053	Consumer education, information, protection	102	Public policy towards monopoly and competition		
054	Levels and standards of living	103	Public enterprises		
055	Saving, investment	104	Public utilities; government regulation of private sector		
		105	Technological change; innovation, research and development		