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*CWAE NEWSLETTER

Editor: Deb Brown
Layout: Tana Taylor

March, 1985

CWAE Correspondents

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Sakiko Fukuda-Parr, United Nations
Christine Gladin, University of Florida
Marsha Goetting, Montana State
Linda Hudgins, Notre Dame
Jean Lufburrow, Farm Credit Bank
Rekha Mehra, Devres

Karen Morgan, University of Missouri
Bonnie Saliba, University of Arizona
Carol Schwartz, Adelphi University
Betty Turner, University of Idaho
Laurian Unnevehr, International Rice
Research Institute
Karin L. Sonneman, Minnesota Public
Utilities Commission

CITATIONS:

ARE THEY AN OBJECTIVE MEASURE OF MERIT?

by
Marrienne A. Ferber
University of Illinois

Recent research is quite convincing that the frequency of citations of a faculty member's work significantly affects salary. Far less convincing is the suggestion that the number of citations is an objective measure of quality of research. Since scholars have considerable discretion in their selection of citations, question may be raised whether the choice of references may be influenced by personal preferences and prejudices. To the extent that researchers are more inclined to cite authors of their own sex than are researchers of the opposite sex, women would be at a disadvantage in predominantly male fields. We tested the hypothesis that women economists may be at a disadvantage in accumulating citations because they are a minority in their profession.

The results of the study are consistent with the hypothesis that researchers tend to cite a larger proportion of authors of their own sex than of the opposite sex.

One possible but unlikely explanation for this phenomenon is that some authors go out of their way to cite writers of the same sex because of strongly held prejudices. Another, more plausible explanation is that most researchers belong to networks within which papers are exchanged, so that they will be particularly familiar with works of other members in the same circle. It is very likely that some degree of sex segregation exists among such networks. Another possibility is that men tend to have a lower opinion of women's work and vice versa.

Whatever the reason for the imbalance in citations, there can be no question it has substantial effects in a field where the ratio of men to women is about nine to one. Hence, citations cannot be regarded as an unbiased indicator of merit, or as a useful tool in evaluating discrimination.

-- reprinted from the American Economic Association's Committee on the Status of Women in the Economics Profession, Fall 1984 Newsletter.

VOTE

The time has come to vote for the Steering Committee of CWAE.

The current Steering Committee consists of the following members:

SANDRA BATIE, Chair, VPI; JEAN KINSEY, Past-Chair; LINDA LEE, Vice-Chair; MARY AHEARN, ERS/EDD; TANYA ROBERTS, ERS/USDA; EDNA LOEHMAN, Purdue University; DEB BROWN, Purdue; MARGO ORGUS, Bank of America; LESTER MANDERSCHIED, Michigan State.

VOTES FOR
STEERING COMMITTEE OF CWAE

Vice-Chair
(Vote for One)

While only one person has been nominated for Vice-Chair, write-in votes will be accepted.

Mary Ahearn - ERS/EDD

Steering Committee Members
(Vote for One)

Margaret Andrews - Rutgers/RFF

Christina Gladwin - Florida

Helen Jensen - Iowa State

Please return to:

Jean Kinsey
Dept. of Agri. & Applied Economics
317 Classroom Office Building
1994 Buford Avenue
University of Minnesota
St. Paul, MN 55108

FEMALE-MALE UNEMPLOYMENT DIFFERENTIAL

Are we witnessing a long-term improvement in the unemployment situation of women relative to men?

Between 1970 and 1981, the female unemployment rate averaged 1.5 percentage points higher than the male rate. However, in 1982, the male unemployment rate (9.9%) exceeded the female rate (9.4%) for the first time since such data were recorded beginning in 1947.

Larry DeBoer and Michael Seeborg analyzed male-female unemployment differentials in the November 1984 Monthly Labor Review. If service producing employment continues to grow faster than goods producing employment, it is possible, they say, that the female unemployment rate would decrease by about 2 percentage points relative to the male rate between 1982 and 1990 and would decrease by approximately 2.4 percentage points between 1982 and 1995.

MISSING?

Is there something missing in this newsletter? An employment opportunity we didn't announce? A fellowship opportunity? A meeting? A call for papers? News of a colleague's award or promotion?

Next time -- when you hear of an employment opportunity, a fellowship, a promotion, a call for papers, or any news you think we ought to print, please write us so that we can tell others.

Deb Brown
Department of Agricultural Economics
Krannert Building
Purdue University
West Lafayette, IN 47907

DON'T FORGET

Annual Meeting at Iowa State August 4-7, 1985

CWAE luncheon - Monday noon - special speaker
Sylvia Lane on "Basic Human Needs"

CWAE open house and discussion - Tuesday 3:30 p.m.

CWAE business meeting -- Wednesday 7:00 a.m.

MINNESOTA PUBLIC UTILITIES COMMISSION

Although the Minnesota Public Utilities Commission does not specifically address agricultural problems, rural development and policy questions do arise in the course of telephone, gas, and electric regulation.

At the Commission there are six women professionals on a 15 member staff. In addition, 2 of the 5 Commissioners are women.

WOMEN ON THE COMMISSION
AND COMMISSION STAFF

Commissioners:

Terry Hoffman
Cynthia Kitlinski

Staff:

Rosellen Condon: B.A., English, Marquette University; J.D., William Mitchell College of Law; presently Legal Research Analyst.

Janet Gonzalez: B.A., Economics, William & Mary; M.B.A., University of Minnesota; presently Principal Rates Analyst.

Karen Kramer: B.S., Accounting, Mankato State University; former Brown County Deputy Treasurer, Minnesota; presently Financial Analyst, started March 1984.

Susan MacKenzie: B.A., Economics, Duke University; M.S., Energy Analysis & Policy, University of Wisconsin; presently Rates Analyst, started January 1984.

Karin Sonneman: B.A., Economics, University of Maryland; M.S., Agricultural Economics, University of Minnesota; presently Principal Rates Analyst.

Betty Ware: B.A., Augsburg College, Minnesota; presently Consumer Mediator, Commission Complaint Unit.

WHAT IS CWAE?

The Committee of Women Agricultural Economists has been a standing committee of the American Agricultural Economics Association since 1982. The purpose of this committee is to enhance communication among women in the profession; to establish a supportive network for professional growth. Further, it intends to formalize and heighten the status of women in the profession, to facilitate job information and placement, and to encourage and facilitate participation in AAEA activities.

This committee has published a roster of women agricultural economists which is regularly updated and expanded. We publish a newsletter four times a year, and we submit proposals for sessions at the AAEA meetings. We have had a symposium or an invited paper session accepted every year since 1981. We also hold a business meeting, a reception, and a luncheon at the summer AAEA meetings and an open reception at the winter meetings with the AEA.

Our funding has come from the Agricultural Development Council and the Farm Foundation. The AAEA board has recently voted to fund our newsletter costs.

We have a set of working rules which say any agricultural economist may participate in the activities of this committee. The steering committee consists of six persons elected on a rotating basis by the members plus a representative from the AAEA board, the newsletter editor, and the finance subcommittee chair. As a committee of AAEA, the president officially appoints the steering committee that the members elect. There are eleven subcommittees whose members are appointed by the steering committee chair each year.

Jean Kinsey

ECONOMIC SYSTEMS ANALYSIS, INC.

Economic System Analysis, Inc. (ESA), a consulting firm in Oak Ridge, Tennessee, was formed in 1983 by Ruth Johnson and Ruth Maddigan. Dr. Johnson has a Ph.D. in agricultural economics from the University of Tennessee, and Dr. Maddigan received a D.B.A. in business economics from Indiana State University. Dr. Maddigan came to Tennessee in 1979 on a post-doctoral fellowship at Oak Ridge National Laboratory (ORNL). The two met at ORNL where Ruth Johnson was doing her dissertation research. They formed their own business because they saw a potential for developing sub-contract work with government contractors and consulting with rural electric cooperatives.

ESA specializes in energy economics and issues pertaining to socioeconomic impact assessments. ESA is currently providing the assessment of a need for

electric power as part of an environmental impact statement for a proposed hydro-electric project. In another project, under contract with ORNL, ESA is evaluating historical rates of return on government investments and possible implications for the social discount rate.

THE POLITICAL ECONOMY OF ACID RAIN

Kathleen Segersen, assistant professor of natural resource economics in the Department of Ag. Economics, University of Wisconsin-Madison, has been working on the problem of acid rain. In the October 1984 Economic Issues (No. 88, published by U. Wisconsin) she summarizes some of the issues surrounding the many disputes over acid rain and suggests that regional or international disputes between alleged polluters and supposed victims are more likely to be resolved by politicians than economists.

COMMENTS ON THE DIRECTION OF AGRICULTURAL ECONOMICS
AT VARIOUS LAND GRANT UNIVERSITIES

<u>At:</u>	<u>The question would be:</u>
Purdue	How Do You Shear a Sheep?
Cornell	Why Do You Shear a Sheep?
Michigan State	When Do You Shear a Sheep? (If we simulate this we won't have to grow them!)
Oregon State	How Do We Keep Sheep From Becoming Extinct?
Iowa State	Should the U.S. Be Producing Sheep?
Illinois	Can a Farmer Make Money on Sheep?
North Carolina State	How Long is the Sheep?
Davis	How Long is the Sheep's Wool
Texas A&M	How Can We Get Rid of Sheep?
Florida	Can Oranges Be Fed to Sheep?
Wisconsin	Can We Get the Federal Government to Shear Our Sheep For Us? (If not, maybe we can form a co-op.)
University of Kentucky	How Do We Keep the Sheep From Hopping the Fence?

GOOD SENSE

Good sense is of all things in the world the most evenly distributed amongst men, for each one thinks himself so well endowed with it that even those who are the most difficult to please in everything else are generally content with their share.

-- Descarte in Discourse on Method

GRANTS

Doctoral Dissertation Research Grants

SCOPE: The National Center for Health Services Research is accepting grant applications for its second round of fiscal 1985 awards for doctoral research on the organization, delivery, and financing of health services.

DUE: March 15.

FUNDS: Up to \$20,000 in direct costs.

ELIGIBILITY: Applicants must have completed all but their dissertation requirement in a doctoral program in the social, medical, management, or health sciences.

CONTACT: For application information, contact the National Center for Health Services Research, Park Building, 5600 Fishers Lane, Rockville, MD 20857, (301) 443-2904.

FORD ANNOUNCES \$3 MILLION
SOCIAL WELFARE INITIATIVE

The Ford Foundation announced Friday that it will award \$3 million over the next three years for projects to re-examine social welfare policy in the United States under a broad initiative aimed at generating new ways to provide essential social insurance and services.

Ford wants research that will take into account changes in the economy, the family, work, and the nation's age profile and attempt to answer basic policy questions: What programs are most needed, how much will they cost, and how to pay for them.

Proposals may be submitted at any time. Contact: Charles Hamilton, Ford Foundation, 320 E. 43 St., New York, NY 10017 (212) 573-5056.

THESIS AND DISSERTATION AWARDS

American Institute of Cooperation is sponsoring 3 awards (\$1000, \$600, \$400) for theses dealing with American ag. cooperatives. Entries must be completed between August 1984 and March 31, 1985. Apply by April 15, 1985. For more information, contact:

American Institute of Cooperation
1800 Massachusetts Avenue, N.W.
Suite 508
Washington, DC 20036
Phone: (202) 296-6825

FELLOWSHIP

Two at Auburn in Agricultural Economics, Agronomy, or Animal Science. Apply AT ONCE to:

Dr. Gregory Sullivan
Interdisciplinary Work Group
on Forage/Beef Systems
Comer Hall, Room 204
Auburn University, AL 36849-4201

Summer Research Internship in Asia-Pacific energy problems is available from The East-West Center. Pays travel, small stipend, dorm room. Apply to:

Energy Internship Selection Committee
East-West Resource Systems Institute
1777 East-West Road
Honolulu, HI 96848
Telex: 7430119

The William B. Keeling Dissertation Award of \$1000 for a Ph.D. related to tourism-travel is available for theses completed between November 1983 and November 1983. Four hundred word abstract to be submitted before November 30, 1986. Apply to:

Dr. James M. Rovelstad, Chairman
Keeling Dissertation Committee
University of Wisconsin-Parkside
Box 2000
Kenosha, WI 53141

EMPLOYMENT

The University of Arizona is looking for an Extension Economist with knowledge on (1) the various institutional alternatives for marketing including cooperatives, computerized, telephone, and video auctions, marketing orders, and setting standards and grades; (2) the economics of the distribution, size, and number of processing and marketing facilities for agriculture, including horticultural products and inputs; (3) the economics of labor management, including incentive schemes and benefits; and (4) the economics of production, marketing, and processing of fruits and vegetables and other horticultural products. Requires a Ph.D. degree in agricultural economics or economics and experience in applications on microcomputers. Apply AT ONCE to: Donna Powers, Management Services Officer, Cooperative Extension Service, College of Agriculture, University of Arizona, Tucson, AZ 85721 (602)621-3885.

The University of Arizona wants a tenure-track statistician; assistant or associate professor. Ph.D. statistics with emphasis in any applied Social Science or Ph.D. any Social Science with heavy emphasis on statistics. Teaching 25%, Consulting/Research 75%. Letter, vita, transcripts, addresses 3 references by April 30 to: Gordon Ball, Department of Agricultural Economics, University of Arizona, Tucson, AZ 85721 (602)621-6241.

Montana State University wants an extension economist in farm management. Five years or more of post-Ph.D. experience is preferred. Apply AT ONCE to: Dr. James B. Johnson, Farm Management Specialist and Search Committee Chairman, 210 Linfield Hall - MSU, Bozeman, MT 59717 (406)994-3511.

Oklahoma State University has a tenure-track position for an Assistant or Associate Professor in Agricultural Economics (25% teaching - 75% research in Farm Management and Production Economics), and a tenure-track position for an Assistant or Associate Professor in Agricultural Economics (25% teaching - 75% research in Agricultural Marketing). For both apply to: Dr. James E. Osborn, Department of Agricultural Economics, Oklahoma State University, Stillwater, OK 74078 (405)624-6157.

South Carolina State College has 2 openings -- both Assistant or Associate Professor of Agribusiness. 100% teaching. Tenure-track. Apply by May 15, 1985 to: Karl S. Wright, Chairman, Department of Agribusiness/Economics, South Carolina State College, Orangeburg, SC 29117.

University of Illinois wants an assistant professor research and extension in natural resource economics (off-site consequences of erosion). Apply by May 1 to: Dr. Wesley D. Seitz, Head, Department of Agricultural Economics, 305 Mumford Hall, 1301 West Gregory Drive, Urbana, IL 61801 (217)333-1810.

Washington State University at Pullman is looking for two assistant professors in the Department of Child and Family Studies, College of Agriculture and Home Economics. Consumer economics/family economics is one area for which applicants are being sought. Positions include undergraduate/graduate teaching and research. Contact: Department of Child and Family Studies, Washington State University, Pullman, WA 99164-2010.

The International Rice Research Institute wants an Agricultural Economist for Farming Systems. Successful candidate will need to be a resident in Los Banos, Philippines. Apply at once to: Dr. M.S. Swaminathan, Director General, The International Rice Research Institute, P.O. Box 933, Manila, Philippines.

University of Illinois wants an assistant professor (non-tenure track) for Farming Systems research in Zambia. Duties will include: (1) planning, supervision, and implementation of farm level surveys, trials and evaluation studies of improved technologies for small farmers; (2) timely processing and analysis of results of farm level surveys, trials and tests conducted by the ARPT; (3) interpretation of results for policy makers through professional publications, seminars, and workshops; (4) working with the research extension liaison officer to provide short training courses for involved extension staff; and (5) training Zambian counterparts, other Zambian staff members of the ARPT, and university students engaged in special research studies. Qualifications required include a Ph.D. in Agricultural Economics with specialization in production economics, farm management, agricultural development, resource economics, household economics, or a related field and previous experience in farming systems research and/or as a member of a multi-disciplinary team conducting farm level research in the Third World. Preference will be given to individuals with prior field experience in Africa. Apply to: Dr. Wesley D. Seitz, Head, Department of Agricultural Economics, University of Illinois, 305 Mumford Hall, 1301 W. Gregory Drive, Urbana, IL 61801 (217)333-1810.

CIMMYT's International Maize and Wheat Improvement Center is seeking a Post-Doctoral Fellow to work in Pakistan with Derek Byerlee, CIMMYT's regional economist based in Islamabad for a 2 year appointment. Apply to: Centro Internacional de Mejoramiento de Maiz y

Trigo, Sede Headquarters: El Batan, Tezcoco, Estado de Mexico, Km 25.5, Carretara Mexico-Veracruz, Via Jalapa Correo Mail: Londres 40, Apdo, Postal 6-641, Col. Juarez, Deleg. Cuauhtemoc, 06600 Mexico, D.F. Texel: 1772023 - CIMTME.

San Jose State University, Marketing/Quantitative Studies Area, School of Business, has openings for:

- (1) Assistant Professor, Associate Professor, Professor, or temporary appointment for ABDs as Lecturer in Marketing, Position No. FPB-16.
- (2) Assistant Professor, Associate Professor, Professor, or temporary appointment for ABDs as Lecturer in Information Resource Management, Position No. FPB-84-17.
- (3) Assistant Professor, Associate Professor, Professor, or temporary appointment for ABDs as lecturer in Business Quantitative Studies, Position No. FPB-84-18.

Apply to: Dr. Stephen H. Achtenhagen, Interim Chairman, Marketing Quantitative Studies Area, School of Business, San Jose State University, One Washington Square, San Jose, CA 95192-0069 (408)277-3494.

University of Massachusetts-Amherst wants an Assistant Professor of Agriculture and Food Marketing Economics. The position is available September 1, 1985 and consists of 50% teaching, 40% research, and 10% extension. Apply to: David A. Storey, Chairman, Department of Agricultural & Resource Economics, 226 Draper Hall, Univ. of Massachusetts, Amherst, MA 01003.

Arkansas State University, Agricultural Department is seeking a Department Chairman. This is a 12-month, tenure-track 50-50 Administrative-Instruction position. Apply to: Mr. J.L. Davenport, Search Committee, P.O. Box 1080, State University AR 72467.

University of Wisconsin-River Falls has a full-time, tenure-track teaching position for an Assistant Professor (1/3 time extension) in Marketing of Agricultural Products. Apply to: Professor Vern Elefson, Chairman, Department of Agricultural Economics, University of Wisconsin, River Falls, WI 54022 (715)425-3298.

The University of Wisconsin, Department of Agricultural Industries has a tenure-track position open, beginning August 1985. Some extension programs and/or research, with primary responsibility being classroom instruction. Apply immediately to: Dr. John Ambrosius, Chairman, Search and Screen Committee Department of Agricultural Industries, University of Wisconsin-Platteville, Platteville, WI 53818 (608)342-1373.

The University of Delaware, Department of Agricultural and Food Economics is seeking an Assistant Professor (tenure-track) in Farm Management/Production Economics. Position available July 1, 1985. Apply to: Dr. Gerald L. Cole, Chairman, Department of Agricultural & Food Economics, University of Delaware, Newark, DE 19717-1303.

The University of Hawaii-Manoa, Department of Agricultural & Resource Economics, College of Tropical Agriculture and Human Resources wants an Assistant Professor and Assistant Agricultural Economist in agricultural and natural resource policy. Position Number 84216. Apply to: Professor Chennat Gopalakrishnan, Chair, Selection Committee - Agricultural Policy, Dept. of Agricultural & Resource Economics, Bilger 210, University of Hawaii at Manoa, Honolulu, HI 96822.

The University of Hawaii-Manoa, College of Tropical Agriculture and Human Resources is seeking a Professor of Agricultural Economics and Chairperson. Experience as department chairperson desired. Apply to: Professor Shelley M. Mark, Chair, Department Personnel Committee, Department of Agricultural & Resource Economics, Bilger Hall 210, University of Hawaii at Manoa, Honolulu, HI 96822.

International Center for Agricultural Research in the Dry Areas, headquartered in Aleppo, Syria, is forming a team to work jointly with local scientists in dryland areas of Baluchistan. One member will be appointed Project Manager. Other positions are Breeder, Agronomist, Soil Water/Nutrient Specialist, Range Management/Livestock Specialist, and Agricultural Economist. Apply to: Dr. Mohamed A. Nour, The Director General, ICARDA, P.O. Box 5466, Aleppo, Syria.

Stanford University, Food Research Institute wants an Assistant Professor in Commodity Price Analysis. Apply to: Professor Walter P. Falcon, Director, Food Research Institute, Stanford University, Stanford, CA 94305 (415)497-3941.

Kentucky State University wants a Project Developer in Marketing. Apply to: Mr. Gene Johnson, Business & Personnel Manager for CRS, and Chairman, Search Committee, Kentucky State University Community Research Service Program, Kentucky State University, Frankfort, KY 40601.

Resources for the Future 3 resident fellowships available for 1985-86 academic year. Awarded for 6-12 months. Application deadline April 1. Supplemental grants available to support policy analysis for communications projects. Deadline May 1. For further information or application forms contact

Dr. Kenneth Farrell, director
National Center for Food and Ag Policy
Resources for the Future
1616 P St. N.W.
Washington, DC 20036
Telephone 202-328-5082

IF

If you are not a member of CWAE, you can become one by filling out this form, and mailing it to:

Ardelle Lundeen
Department of Economics
Box 504A, Scobey Hall, Room 150
South Dakota State University
Brookings, SD 57007

PLEASE PRINT OR TYPE

Name: _____ Position: _____
(Last) (First)

Name of office, firm, or school: _____

Office address: _____ (zip)

Office telephone: _____

Mailing address, if different from above: _____

Areas of interest: 1. _____ 2. _____ 3. _____

Last school attended: _____ Highest degree and year _____

_____ Please check if the above information may be used in a future Directory of Women in Agricultural Economics.

I wish to become a member of the subcommittee(s): _____, _____

Do you wish to continue to receive mailings from the Committee? _____ Yes _____ No

Are you a graduate student? _____ Yes _____ No If yes, _____ Ph.D. or _____ Masters

Are you interested in learning of job opportunities? _____ Yes _____ No

Are you interested in overseas assignments? _____ Yes _____ No

Economics Department
Box 504A Scobey Hall
South Dakota State University
Brookings, S.D. 57007-

