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Dec 1984(?)

# \*CWAE NEWSLETTER

Editor: Deb Brown  
Lay-out: Tana Taylor

## CWAE Correspondents

Jocce Allen, Food and Ag. Policy, USDA  
Pamela Cox, World Bank  
Sakiko Fukuda-Parr, United Nations  
Christine Gladin, University of Florida  
Marsha Goetting, Montana State  
Linda Hudgins, Notre Dame  
Jean Lufburrow, Farm Credit Bank

Rekha Mehra, Devres  
Karen Morgan, University of Missouri  
Bonnie Saliba, University of Arizona  
Carol Schwartz, Adelphi University  
Betty Turner, University of Idaho  
Laurian Unnevehr, International Rice  
Research Institute

## SUPPORT?

Percent of Doctoral Scientists  
Employed in Educational Institutions  
Who Receive Federal Research Support,  
1979

Field	Total Employed	Percent Supported
Mathematical Sciences	14,955	22.6
Physics & Astronomy	12,067	56.3
Chemistry	14,942	37.5
Biological Sciences	32,892	53.8
Behavioral & Neurological Sciences	18,356	27.5
Social and Economic Sciences	35,878	15.3 ←
Engineering	17,048	52.9

Source: "Status of Science Review, 1981 Update," National Science Foundation, 1980. Reprinted in The American Statistician, February 1984, 38(1).

## WHAT IS CWAE?

The Committee of Women Agricultural Economists has been a standing committee of the American Agricultural Economics Association since 1982. The purpose of this committee is to enhance communication among women in the profession; to establish a supportive network for professional growth. Further, it intends to formalize and heighten the status of women in the profession, to facilitate job information and placement, and to encourage and facilitate participation in AAEA activities.

This committee has published a roster of women agricultural economists which is regularly updated and expanded. We publish a newsletter four times a year, and we submit proposals for sessions at the AAEA meetings. We have had a symposium or an invited paper session accepted every year since 1981. We also hold a business meeting, a reception, and a luncheon at the summer AAEA meetings and an open reception at the winter meetings with the AEA.

Our funding has come from the Agricultural Development Council and the Farm Foundation. The AAEA board has recently voted to fund our newsletter costs.

We have a set of working rules which say any agricultural economist may participate in the activities of this committee. The steering committee consists of six persons elected on a rotating basis by the members plus a representative from the AAEA board, the newsletter editor, and the finance subcommittee chair. As a committee of AAEA, the president officially appoints the steering committee that the members elect. There are eleven subcommittees whose members are appointed by the steering committee chair each year.

Jean Kinsey

FROM THE CWAE CHAIR:

I have had several months now as Chair of CWAE to reflect on CWAE's mission, purpose, and successes.

CWAE has come a long way since its "tentative" formation at the Clemson meetings in 1981. It is a respected subcommittee of AAEA, and thanks to the hard work of past steering committees, chairpersons, and subcommittees, it has provided CWAE members a way to more quickly gain visibility and recognition within the profession than would otherwise be the case. Specifically the existence of CWAE has allowed for easier identification of women professionals for many AAEA activities and for professional employment. In addition, many of CWAE's activities -- such as the "Dual Career Challenges" workshop held at Cornell -- have focused on problems of women professionals, and CWAE has provided numerous opportunities for "networking" among agricultural economists, as well.

At the same time, I believe CWAE could benefit from a sharper statement of mission and objectives than we have had before. Therefore, I have asked the CWAE subcommittee on planning to give this further consideration. I know that this committee would welcome your thoughts and suggestions. (Contact Edna

Loehman, Department of Agricultural Economics, 570 Krannert Building, Purdue University, West Lafayette, IN 47907, (317) 494-4215.)

We are looking forward to an excellent year. CWAE members will be prominent throughout the Ames, Iowa program as well as well-represented on AAEA Committees -- thanks to the excellent nominations of Past-AAEA-Presidents Leo Polopolus and Neil Harl, and current-President Chester Baker. Prospective employers have information on potential professional employees and faculty members drawn from CWAE ranks; CWAE is striving this year to make this information even more useful. CWAE will continue to provide workshops on areas of interest to its members, and we hope to have an excellent speaker for our luncheon at Ames.

I am pleased to be chairing such an able and dedicated committee. I hope you will let me know your thoughts on CWAE directions; I will benefit from your guidance.

One final thought: If you happen to be a CWAE member who is not simultaneously an AAEA member, please give serious thought to joining AAEA. Not only is CWAE a subcommittee of AAEA, but you are foregoing some of the benefits of being a CWAE member unless you also belong to AAEA. I look forward to serving you this year.

Sandra S. Batie  
Chair, CWAE

REMEMBER!

The deadlines for next summer's AAEA meetings are:

Selected Papers: March 1  
Organized Symposia: March 15

## AAEA 1985

CWAE is sponsoring three invited paper sessions at the 1985 AAEA meeting:

- (1) "Human Health Risk in Food and the Environment: Economics of Selected Options for Control" organized by Tanya Roberts, USDA.
- (2) "Measuring the Well-Being of Farm Households" organized by Helen Jensen, University of Maryland.
- (3) "Agriculture in the Soviet Union and China: Implications for U.S. Trade" organized by Mary Ahearn and Kathryn Zeimetz, USDA.

## BERKELEY'S AFFIRMATIVE ACTION PROGRAM

The following are excerpts from the section of Berkeley's 1984 affirmative action proposal that deals with women:

This document is aimed at helping deans, department chairs, and personnel committees identify stages of the search and promotion process where they can actively prevent bias and increase the chances of optimal faculty composition.

### 1. Building "talent banks"

- When members of a department go to any professional meeting, tell them to ask about good women and minority candidates.
- Tell everyone who hears good papers from such candidates to keep a record for the department.

### 2. Reaching out

- Add vigorous search procedures to reach the hard-to-find candidates. Some of the best candidates may not be reading advertisements.

- Make sure the search committee contains at least some members willing to put the time and effort into wide recruiting and eager to keep women and minorities in the candidate pool.
- Call minority and women scholars in the relevant fields until you get advice and help.
- Call heads of key departments asking about their minority and female graduates in these specialties.
- Get the help of graduate students in minority or women's caucuses to identify candidates.

### 3. First contacts

- In initial contacts with potential candidates, lean over backward to be encouraging. It is easy to discourage potential candidates by the first discussion with them. Until they formally apply, the department is not accountable for their disappearance from higher review lists.

A search committee chair recently telephoned a number of female applicants using a negative approach such as "You aren't applying for this position, are you?" To the candidates who asked what their chances were he said "I'm only on person on the committee, but I think your record isn't competitive."

- Each of these moves, though innocently motivated by his personal beliefs about their qualifications, had the effect of reducing the applicant pool, and nullifying special recruitment efforts.
- Maximize the retention of women and minority candidates through the various stages of deselection. The pool reduction should be done later by a committee with full data before them.

#### 4. Relevant research findings

Recent research has suggested two factors that recruiters and personnel committees should bear in mind:

- a. There are systematic differences in the way men and women judge their own work. Men more often think their successes are due to ability, and their failures are due to bad luck. Women more often think their successes are due to hard work or good luck, and their failures are due to their lack of ability.
  - b. The same work, identified as being done by a woman, is judged as of poorer quality than if it is identified as a male's work.
- It is especially important for women and minorities to have strong recommendations from people the personnel committee trusts. Make phone calls if necessary to get these added recommendations.

#### 5. Reviewing candidates

- Routinely keep minority and women candidates in the list up to the final review (obviously after exclusion on the basis of the basic qualifications in your advertisement).
- Call referees listed in the candidates' vitae and solicit letters in case they were inadvertently omitted.

Studies have shown that inappropriate personal comments are more often included in letters about female candidates.

- If personal comments are in letters you receive, call the referee to send an edited version. Do not let such inappropriate material enter the candidate's file. The solicitation letter you write can prevent this to some extent by focusing on the relevant issues for the reply.

- Bring women and minority candidates for job talks.

Studies of interaction style of men and women suggest that at every status level, women and some ethnic minorities more often talk in a "powerless", qualifying, and less assertive style. If you deliberately try to listen for and summarize content, you are less likely to make your judgment of job talks on the basis of superficial style.

- In negotiating with or advising women candidates, insist on a level of appointment appropriate to their experience. Studies of women's salaries in Berkeley indicate they are often appointed at a too low initial step and remain underpaid for the rest of their careers.

#### 6. Using temporary positions

- Invite candidates to be Chancellor's Distinguished Professors and Lecturers for temporary visits to the department in cases where there is some nervousness about a tenure candidate and the department needs reassurance.
- In the sciences and social sciences encourage women in other colleges, industry, or researchers to apply for the National Science Foundation Visiting Women Professors Program in your department. The NSF will pay for them.
- Bring in post-doctoral minority candidates.
- Make sure that these visitors give widely advertised colloquia so that their abilities are visible.
- Invite the visitor to join in teaching seminars and to participate in more than one lab group for contact.

## PROMOTION

### 7. Mid-career review

- Do not to write glowing reviews at mid-career appraisal unless the department can guarantee its support at tenure promotion. In some cases, reviews have been too positive, and failed to identify difficulties which could have been remedied if there had been adequate advising.

### 8. Talent pools

- Find out if women majoring in your field are below the undergraduate percentage in the university.
- In the large introductory classes in your field see whether these students are sampling your field but not staying. In these classes, identify talented students to encourage to major in this field.

### 9. Research apprenticeships

- Organize research assistantships for undergraduates. They are the best way to bring students into a skilled position in a discipline, and give them an advantage in applying to graduate school and faculty positions.

### 10. Advising about graduate school

- Guarantee that your minority and female students have superb preparation, and the best possible applications, and are guided to go to the most appropriate next institution.

### 11. Recruiting graduate students

- Prepare special publicity, programs, fellowships, and trips to visit colleges that are appropriate feeder institutions. Some departments have gotten special grants for such programs on a large scale.

### 12. Placement

- Make special efforts to place minority and women students, since the statistics show they are more likely to be left out in the job scramble.
- Make sure the letters of recommendation students solicit are from the most effective faculty, not just the ones they are least afraid of.
- Do not talk about personal attributes in letters about women, or about cooking (some letters do!) or other information irrelevant to work.
- When you go to meetings, bring the vitae of minority and women students and see that they get to relevant colleagues.
- Encourage minority and women students to give papers at meetings.
- If a woman or minority student has collaborated with you in some work you are publishing, ask their help in writing too, so you can give co-authorship. Preferably, the student can be encouraged to take the initiative and be senior author. In the case of thesis and dissertation work, of course, sole authorship would be necessary.

### CWAE IN DALLAS

CWAE's Open House at the December meetings in Dallas will be Saturday, December 29, 5-6 pm at the Fairmont Hotel, Panorama Room.

### ARE WOMEN DIFFERENT?

A.E. Res. Bulletin 82-22 from Cornell University, "Training Agricultural Economists: Are Women Different?" by Susan E. Offutt reports a survey of male and female Cornell University graduate students. The women in her survey made career choices earlier than the men (at age 23 versus age 26), but neither group expected their degrees to make them rich.

### WASHINGTON WOMEN ECONOMISTS

The Washington Women Economists (WWE) was formed on January 31, 1979 as a professional network to promote the status of women economists and to encourage members to achieve professional excellence. More than half the members of WWE work for the federal government. Other members work for a variety of organizations, including the Urban Institute, the Brookings Institution, Data Resources, Inc., and the World Bank. Academia also is represented. WWE sponsors presentations, panel discussions, and seminars. Informal gatherings are also regularly scheduled. The organization also services job inquiries and maintains a file of resumes. For information write: WWE, P.O. Box 23196, L'Enfant Plaza Station, Washington, DC 20026-3196.

### THE SOLO WOMAN

Carol Wolman and Hal Frank studied the role of the lone woman in six small groups -- each containing one woman. They defined a "deviant" as one who initiates more interactions toward others than he receives and who tends to break the group norms and an "isolate" as one who participates little in group interactions. They noted that in their study all the women became either deviants, "isolates", or low status members of the groups. In the report of their work -- which appeared Amer. J. Orthopsychiat. 45(1) (Jan. 1975) -- they suggested

strategies a woman could try if she finds herself in a similar setting.

### DEVRES

Among the variety of employment opportunities currently available to agricultural economists is that of becoming an Associate with an international development consulting firm such as Devres, Inc., that specializes in agriculture and rural development projects worldwide. An Associate of Devres is primarily responsible for the following types of activities which entail 3-5 months per year of short-term field work abroad.

- Execution of development projects in Washington or in the field. This work may include research and analysis related to the identification, design, implementation, or evaluation of programs and projects in developing countries;
- Proposal preparation, which includes conceptualizing a project, developing ideas, writing, and costing the project, and selling the idea to clients;
- Management of project "case work", which may include identifying and contacting a team to execute the work, gathering and analyzing data, assisting with or monitoring the writing of reports, administering and managing the case, and functioning as liaison with the client; and
- Marketing, which includes representing the company in the U.S. and abroad by explaining Devres capabilities to potential clients, and developing a network of contacts.

Qualifications for becoming an Associate at Devres include the minimum of a Master's degree, 3-5 years experience in development work, capability in a language besides English such as French, Spanish, or Portuguese (preferably with some time spent in a developing

country), excellent research, analysis, and writing skills. Devres is located at 2426 Ontario Road, N.W., Washington, DC 20009.

Rekha Mehra  
Devres Associate

#### WHO IS HURT WHEN THE MONEY GOES?

Susan B. Carter and Elizabeth Savoca recently presented evidence that the cost of education and scholarship awards have a greater effect on women's enrollment rate in institutions of higher education than they have on men's. "Gender Differences in the Demand for Higher Education: Some Preliminary Estimates" was presented at the Eastern Economics Association Meetings last Spring and is available from the authors at Smith College, Northampton, MA 01063.

#### FELLOWSHIPS

Ph.D. Fellowships in Agricultural Marketing (Department of Agricultural Economics, Oklahoma State University). Five Ph.D. Fellowships with an annual stipend of \$15,000 are available for individuals to work on price and non-price competition in U.S. grain and oil-seed exports. These fellowships are funded under the National Needs Fellowship Program of the U.S.D.A. Several funded research projects in the area of agricultural marketing will provide Fellows with research support. Interested applicants should hold a masters degree and need to apply by February 15, 1985. For application materials contact Dr. Dan Tilley, 308 Ag. Hall, Oklahoma State University, Stillwater, OK 74078 (405) 624-6154.

#### GRANTS

The East-West Center in Honolulu, Hawaii has study and research opportunities available in order to foster cross-cultural awareness and understanding among participants from more than 40

countries in Asia, the Pacific Area, and the U.S., and to prepare advanced students and scholars from these countries for seeking solutions to major human problems of mutual concern, including the multidisciplinary areas of cross-cultural communication, culture and language learning, food systems, population dynamics, or technological management and development. A few open grants are also available for other fields, including socio-economic development, international relations and economics, education, and the humanities. Awards are for: Fellow, Professional Associate, Intern, Joint Doctoral Research Intern, and Graduate Degree Student. Deadlines for different awards vary. For more information on award opportunities in Open Grants and graduate student participation in Center-wide programs, write to:

Sumi Y. Makey, Dean  
Student Affairs and Open Grants  
East-West Center  
1777 East-West Road  
Honolulu, Hawaii 96848

The W.K. Kellogg Foundation is pleased to announce again the availability of the Kellogg National Fellowships. This program is designed to prepare leaders who can function effectively and knowledgeably in dealing with complex problems where narrow expertise is not sufficient.

Through the program, a three-year award of up to \$30,000 will be made in behalf of as many as fifty individuals of exceptional merit and competence. In addition, employers who are eligible grantees will receive 12-1/2% of the annual salary of the Fellow (not to exceed an aggregate of \$12,000 over the three years) as partial reimbursement for the released time.

The program is designed to accommodate those individuals who are in the early years of their professional career. Arrangements will be made by the employer for each Fellow to have approximately 25% released time to spend



on the learning plan and the program seminars. For more information contact: Kellogg National Fellowship Program at (616) 968-1611.

Fulbright Awards Abroad in Economics in Latin America: 3 in Brazil (1 in ag. economics), 1 in Colombia (in any economics field), 1 in Ecuador (in foreign trade), 3 in Venezuela (1 in development economics). Requires U.S. citizenship, Ph.D., good Spanish or Portuguese. Pays travel plus monthly stipend of \$2,100-\$3,000. For more information contact: CIES at (202) 833-4955.

Woodrow Wilson Women's Studies Research Grants for Doctoral Candidates to encourage research on women. Grants average \$1,000, to be used for dissertation expenses. Too late for this year, but for information for 1985-86, write: Woodrow Wilson Fellowship Foundation, Attn: Women's Studies Department, Box 642, Princeton, NJ 08540 (609) 924-4666.

The Urban Institute has fellowships for blacks and hispanics who are doctoral candidates interested in a career in public policy analysis. For information call: Director, Minority Fellowship Program, (202) 833-7200.

The White House Fellowship Program was established to bring a select group into the national government to serve at a high level for one year to better understand the process of government, and share this understanding within their communities. This program is open to all U.S. citizens not employed by the federal government. Deadline for 1985-86 was December 1, so you will have to apply for 1986-87. For more information contact President's Commission on White House Fellowships, 712 Jackson Place, N.W., Washington, DC 20503.

## CID/WID FELLOWSHIPS

During 1984-86, Consortium for International Development/Women in Development fellowships will be offered to individuals with an interest in women in development to enable them to gain international development experience as part of a CID member university project team. CID/WID fellowships will cover daily living expenses for a period of approximately 2 months and round-trip travel to the host country.

CID/WID fellowship proposals will be evaluated on the basis of their ability to integrate the women and development approach into an existing development project and on its expected impact on the needs of the host country.

Fellowship candidates must be faculty or graduate students affiliated with one of the eleven CID member universities. For additional information contact the appropriate CID/WID campus coordinator.:

### CID/WID Project Director and Campus Coordinators

University of Arizona  
Dr. Helen Henderson (602) 621-2462

Cal. State Polytechnic University  
Dr. Sylvia White (714) 598-4383

Colorado State University  
Dr. Sue Ellen Charlton (303) 491-5270

University of Idaho  
Dr. Dixie L. Ehrenreich (208) 885-6754

Montana State University  
Dr. Margaret Briggs (406) 994-3241

New Mexico State University  
Ms. Sandra Basgall (505) 646-2017

Oregon State University  
Dr. Barbara Isely (503) 754-2228

Texas Tech University  
Dr. Barbara Stoecker (806) 742-2656

Utah State University  
Ms. Nancy O'Rourke (801) 750-1404

Washington State University  
Ms. Genevieve Smith (509) 335-2541

University of Wyoming  
Dr. Joan K. Wadlow (307) 766-4106

### EMPLOYMENT

U.S. Department of Agriculture, Economic Research Service anticipates openings for agricultural economists (GS-12) in the National Economics Division and the Natural Resource Economics Division. Applicants should have a Ph.D. Contact: Phil Lando at (202) 447-4915 or Room 1451, South Bldg., 14th & Independence Avenues, S.W., Washington, DC 20250.

The Economic Research Service seeks 10 economists (GS-9/11) for the International Economics Division. Applicants should have a Masters degree. Closes December 17. Contact Lisa Robinson at (202) 475-5923.

The Economic Development Division of the Economic Research Service is looking for two financial economists: (1) GS-12/GM-13 for leader of national money market project (announcement no. ERS-85-049) and (2) GS-11/12 to conduct research on rural capital and credit (announcement no. ERS-84-048). Both positions close December 24. Contact Chris Early at (202) 447-7148.

Washington State University-Pullman is looking for a Chair for the Dept. of Child & Family Studies, College of Agriculture & Home Economics. The department includes consumer/family economics, as well as family relationships and child development. Position includes administration of instruction, research, and extension. Contact: Dr. Fred Hoskins, White Hall, Washington State University, Pullman, WA 99164-2030.

The International Rice Research Institute wants a production economist

to conduct research into the design, evaluation, and impact of modern rice technology. Applicants should have a strong quantitative background and expertise in micro and production economics. Requires a minimum of 2 years field research experience in developing countries and demonstrated publication on this research. A letter of application, biodata, and names and addresses of 3 referees should be sent to Dr. M.S. Swaminathan, Director General, IRRI, P.O. Box 933, Manila, Philippines as soon as possible.

Cornell Agricultural Economics wants a person to conduct extension and research in dairy marketing. Rank and tenure depend on experience. Contact: Olan D. Forker, Chairman at (607) 256-4576.

Auburn University, Agricultural Economics & Rural Sociology wants an Assistant or Associate Professor for teaching and research in farm management & production economics. Contact: Dr. J.H. Yeager, Department Head at (205) 826-4800.

University of Connecticut wants an Assistant or Associate Professor of Ag. Econ. with emphasis on Agribusiness Management; 80% extension and 20% research. Apply to: Dr. Marvin Kottke, Head, Agricultural Economics and Rural Sociology, U-21, University of Conn., Storrs, CN 06268.

Texas A&M Department of Agricultural Economics wants a Research Associate (100% research) in Ag. Econ./Resource Econ. Apply to: Dr. Lonnie L. Jones, Department of Ag. Econ., Texas A&M, College Station, TX 77843.

Louisiana State University Agricultural Center wants a Research Associate (100% research) in farm management, resource development, & marketing. Requires M.S. in Ag. Econ. Position number #05-85-5. Apply to: Dr. Leo Guedry, Head, Department of Ag. Econ. & Agribusiness, Louisiana State Univ., Baton Rouge, LA 70803-5604.

Franklin and Marshall College, Dept. of Economics, has a tenure-track teaching position (principals, international, womens studies, and macroeconomics) available in September 1985. Apply at once to Dept. of Economics, Lancaster, PA 17604.

Division of Environmental Studies, University of California-Davis has a tenure-track position for an Assistant Professor of Environmental Studies/Assistant in the Agricultural Experiment Station - Resource and Recreation Policy Analysis. Apply at once to Dr. Paul Sabatier, Chair, Search Committee, Div. of Environmental Studies, University of California, Davis, CA 95616.

Pennsylvania State University, College of Agriculture has reopened a position for Assistant or Associate Professor of Agricultural Economics (Extension/Research in farm management and production economics). Apply to: Dr. Donald Crider, Interim Department Head, Dept. of Ag. Econ. & Rural Soc., 6 Weaver Bldg., The Pennsylvania State University, University Park, PA 16802.

Iowa State University of Science and Technology, Department of Economics wants a Full or Associate Professor of Economics (60% research, 40% teaching). Apply at once to: Professor Wallace E. Huffman, Department of Economics, 478 Heady Hall, Iowa State University, Ames, Iowa 50011.

New Mexico State University has two openings: (1) Director, Ag. Experiment Station & (2) Associate Dean, College of Agriculture and Home Economics. Apply to: Dr. G. Morris Southward, Chairman, Search Committee at (505) 646-1806.

The Graduate School of Administration at the University of California-Davis wants people in:

Marketing (A-1) - Should have research experience in marketing research, marketing models, information systems or product policy and pricing.

Accounting (A-2) - Experience in managerial accounting, planning and control systems, or accounting information systems.

Agricultural Policy (A-3) - Research experience in international finance, economic regulation of production, industrial organization, etc.

Information Systems (A-4). Also positions in Decision Sciences (A-5) and Finance (A-6).

Apply to: Gary M. Walton, Dean, Graduate School of Administration, University of California, Davis, CA 95616.

The University of Utah wants: (1) an Assistant Professor for research and teaching in Economic Theory and Industrial Organization, and (2) an Assistant Professor in International Economics and Economic Development, Statistics and Econometrics in American Economic History. Apply to: E.K. Hunt, Chairman at (801) 581-7481.

The International Service for National Agricultural Research which assists national programs in the strengthening of their agricultural research systems as a basis for accelerated development, needs a Training Officer for their location in The Hague, Netherlands. This person will have the responsibility of working with the Director General and ISNAR staff in planning seminars, workshops, training courses, and conferences. Travel to Africa, Asia, Latin America, and the Middle East will be required. Apply at once to: William K. Gambie, Director General, P.O. Box 93375, 3509 Al The Hague, telephone 070-472991, Telex 33746.

University of Illinois wants (1) Assistant or Associate Professor (farm management), (2) Assistant Professor (economics of agribusiness growth), and (3) Assistant or Associate Professor (production economics). Apply at once to: Dr. Wesley D. Seitz, Head at (217) 333-1810.

Montana State University has a tenure-track position open for an Assistant Professor of Economics (macro and monetary theory). Apply to: Dr. Ronald N. Johnson, Department of Agricultural Economics and Economics, Montana State University, Bozeman, MT 59717-0002.

Winrock International is recruiting for an agricultural economist with a strong background in statistics to accept a long-term assignment in Haiti. Apply to: Dr. Ned Raun at (501) 727-6811.

Texas A&I University Citrus Center has a job for an Assistant Professor to do research involving citrus marketing and production management. Apply to: Dr. Richard A. Hensz at (512) 968-2132.

The University of Georgia, College of Agriculture seeks an Associate Director of Resident Instruction. Apply to: Dr. H.F. Perkins, Chairman, Search Committee at (404) 542-2461.

The University of Georgia, College of Agriculture wants an Assistant Professor to do research in macroeconomics. Apply to: Dr. Joseph C. Purcell, Head, Dept. of Agri. Econ., Univ. of Georgia Experiment Station, Experiment, GA 30212.

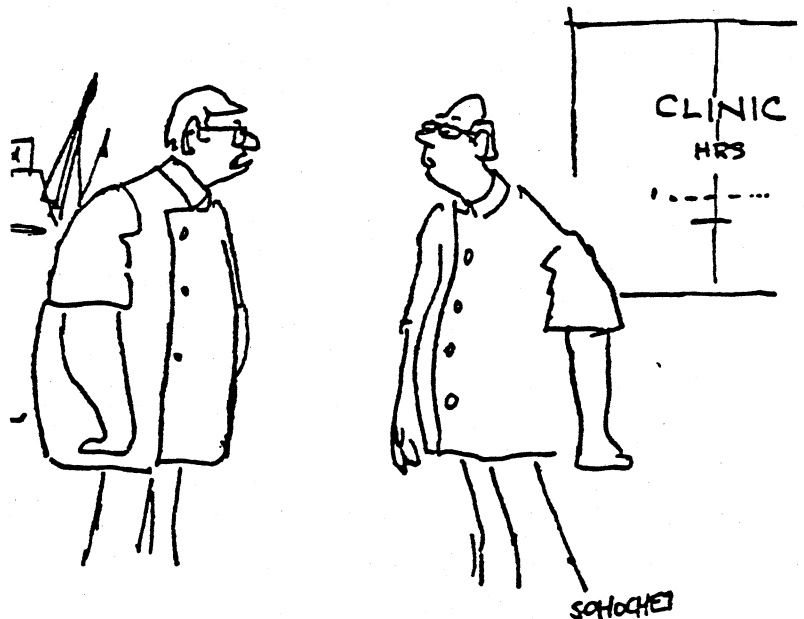
The economic research components of the Directorate of Intelligence, Central Intelligence Agency are seeking to fill vacancies for more than 100 economists during the next 12 months. For additional information contact: Leo W. Sweeney, DI Economic Recruiter at (703) 351-7308.

The Department of Agricultural Economics at Oklahoma State University is seeking an Assistant or Associate Professor (Extension in livestock marketing). Apply at once to: Dr. James Osborn, Department Head, at (405) 624-6161.

The University of Minnesota College of Agriculture is searching for a head for its Department of Agricultural & Applied Economics. Apply to: Dr. James P. Houck, Chair, Department Head Search Committee, Dept. of Ag. & Applied Econ., Univ. of Minnesota, St. Paul, MN 55108.

Cornell Ag. Econ. Department has an opening for an Extension Associate in Ag. Cooperatives. Requires M.S. in Ag. Econ. or B.S. with experience. Apply to: Prof. Bruce J. Anderson at (607) 256-7600 or Prof. Olan D. Forker, Chairman, at (607) 256-4576.

The Department of Agricultural and Resource Economics at Oregon State University wants an Associate Professor of Ag. & Resource Economics (research/teaching). (Refer to announcement no. 001-746.) Apply at once to: Dr. Gene Nelson at (503) 754 2942.



"Sure your patients have 50% fewer cavities. That's because they have 50% fewer teeth!"

SUBJECT: Organized Symposia, ASSA Invited Papers, and Survey of Research Interests

TO: Women in Agricultural Economics

FROM: The Professional Activities Subcommittee, CWAE

The Committee on Women in Agricultural Economics has had three Invited Paper Sessions accepted for the 1985 summer meetings. At this time, we are soliciting suggestions for topics and speakers for CWAE organized symposia. The deadline for submission of proposals is March 15, 1985. We are also interested in organizing Invited Paper Sessions for next years' Allied Social Sciences Association Meetings to be held in December 1985. Please contact one of the following individuals with your ideas:

Mary Ahearn (202) 447-4190  
Kathleen Cloud (217) 333-5837

Helen Jensen (301) 454-6488  
Bonnie Saliba (602) 621-6260

In order to better meet CWAE's goals of facilitating the participation of women at the meetings and on AAEA committees, the Professional Activities Subcommittee of CWAE is developing a directory of more detailed information on the professional activities of our members than is currently available in the CWAE directory. The survey below was distributed in October. If you have not yet responded please complete and return as soon as possible. The results from this survey will also be aggregated and distributed to respondents.

\*\*\*\*\*

Send to: Mary Ahearn/USDA-ERS-NED/500 12th St., S.W. Rm. 262/Washington, D.C. 20250

Name: \_\_\_\_\_ Position: \_\_\_\_\_

Address: \_\_\_\_\_ Phone: \_\_\_\_\_

Current Research Projects (Tentative titles and expected completion dates):

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

Conceptual or Econometric Specialties:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

Additional Comments (e.g., AAEA committees and CWAE subcommittees on which you are interested in serving):

IF

If you are not a member of CWAE, you can become one by filling out this form, and mailing it to:

Ardelle Lundeen  
Department of Economics  
Box 504A, Scobey Hall, Room 150  
South Dakota State University  
Brookings, SD 57007

PLEASE PRINT OR TYPE

Name: \_\_\_\_\_ Position: \_\_\_\_\_  
(Last) (First)

Name of office, firm, or school: \_\_\_\_\_

Office address: \_\_\_\_\_ (zip)

Office telephone: \_\_\_\_\_

Mailing address, if different from above: \_\_\_\_\_

Areas of interest: 1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_

Last school attended: \_\_\_\_\_ Highest degree and year \_\_\_\_\_

\_\_\_\_\_ Please check if the above information may be used in a future Directory of Women in Agricultural Economics.

I wish to become a member of the subcommittee(s): \_\_\_\_\_, \_\_\_\_\_

Do you wish to continue to receive mailings from the Committee? \_\_\_\_\_ Yes \_\_\_\_\_ No

Are you a graduate student? \_\_\_\_\_ Yes \_\_\_\_\_ No If yes, \_\_\_\_\_ Ph.D. or \_\_\_\_\_ Masters

Are you interested in learning of job opportunities? \_\_\_\_\_ Yes \_\_\_\_\_ No

Are you interested in overseas assignments? \_\_\_\_\_ Yes \_\_\_\_\_ No

NOTE:

Pursuant to a suggestion made at our business meeting last summer, a listing of all members who were not included in the July 1984 Roster is attached to this Newsletter. The following three pages contain those names. I suggest these pages be inserted into your Roster.

Ardelle Lundeen

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