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CWAE newsletter

WAITE MEMORIAL BOOK COLLECTION
DEPARTMENT OF AGRICULTURAL AND APPLIED ECONOMICS
232 CLASSROOM OFFICE BLDG.
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Editor: Deb Brown
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JOURNAL REVIEWING PRACTICES AND THE PROGRESS OF WOMEN IN THE ECONOMICS PROFESSION: IS THERE A RELATIONSHIP?

Linda N. Edwards, Queens College
and Marianne A. Ferber, University of Illinois

(Abstracted and reprinted from American Agricultural Economics Association's Committee on the Status of Women in the Economics Profession October 1986 Newsletter)

In the late 1970s, members of CSWEP became concerned about the possibility of discrimination against women with regard to papers being accepted for publication. Research had shown that women students tended to rate the same article more highly when they believed it had been written by a man than when they thought it had been written by a woman (Goldberg, Trans-Action, April 1968). Another researcher found that among 10 job applications sent to 155 college and university graduate psychology departments, with male and female names interchanged, more schools were willing to offer associate and full professorships to the men (Fidell, American Psychologist, 12, 1970). Such results suggested the possibility that referees may systematically evaluate manuscripts differently according to the gender of the author, thereby putting women at a disadvantage.

A study sponsored by CSWEP provides some information about the effects of reviewing practices on gender-differences in journal acceptance rates (Ferber and Teiman, Eastern Economic Journal, August-October, 1980). In this study, letters were sent to 36 economics journals asking whether they followed a practice of deleting the names of authors before sending manuscripts for review. They were also asked to provide information for the 1974-78 period on the number of manuscripts submitted and the number of manuscripts accepted that had only male authors, only female authors, or at least one of each. Of the 28 journals that responded to the first question, 11 used double-blind refereeing and 17 did not. Twelve of these journals also provided information about acceptance rates--six that used double-blind reviewing and six that did not.

Among those journals using double-blind reviewing, the acceptance rate of manuscripts written by women was 22.9 percent, while 19.0 percent of manuscripts written by men were accepted, as shown in the following table. Among the journals that did not use double-blind reviewing, the figures were 12.8 percent and 15.3 percent, respectively. In other words, articles authored by women were substantially more likely to be accepted in journals using double-blind reviewing (a 10.1 percentage point difference), whereas the comparable estimate for articles authored by men was much smaller (a

Average Acceptance Rates at Selected Journals, by Gender and Reviewing Procedure (1974-1978).

	Reviewing Procedure		Percentage- Point Difference
	Double-Blind	Not Double-Blind	
Only Female Authors	22.9	12.8	10.1
Only Male Authors	19.0	15.3	3.7
Female and Male Authors	26.4	13.6	12.8

3.7 percentage point difference). While dramatic, these gender-differences are not great enough to be statistically significant--primarily because sample sizes for women were low. (Women in 1974-78 constituted less than 10 percent of academic economists, and were bunched toward the lower ranks.)

As is usual with empirical studies, one would prefer to have a larger body of data from which to draw conclusions. Nevertheless, the results of the Ferber-Teiman study suggest that women do relatively better (compared with men) when the names of the authors are deleted.

AAEA SELECTED PAPERS

Don't forget to submit papers for the 1987 AAEA Annual Meetings (August 2-5) at Michigan State University.

Paper Requirements

- (1) 5 copies (including 5 copies of the abstract and 1 copy of the submission sheet) of the paper must be postmarked no later than March 2, 1987.
- (2) A paper must not exceed 12 typed, double-spaced, 8-1/2 x 11 pages, including footnotes, figures, and tables. References, abstract, and title pages need not be included in the 12-page limit.
- (3) Author names should appear only on a separate title page and on the submission sheet.
- (4) A double-spaced abstract of not more than 50 words, suitable for publication in the proceedings issue of the AJAE, should be attached to the paper.
- (5) Authors must be members of AAEA.
- (6) One author must be prepared to deliver the paper in person at the meetings.
- (7) A paper shall not have been and shall not be presented at another professional meeting of agricultural economists.
- (8) If receipt of the submission is to be acknowledged, a stamped postcard, with your name and address, must be provided.

Send manuscripts, abstracts, and the submission sheet to: R.J. Hauser and S.E. Offutt, Department of Agricultural Economics, 305 Mumford Hall, University of Illinois, 1301 West Gregory Drive, Urbana, IL 61801.

1987 AAEA SELECTED PAPER SUBMISSION SHEET

Author(s):

Paper Title:

Mailing Address and Phone Number: (for the contact person for the paper)

Paper Topic Codes: Indicate below the two digit topic area code(s) which match the paper's contribution most closely. This will determine who reviews the paper.

Primary and Secondary Area (if any) (code number)

Primary area _____ Secondary Area _____

Farm Management & Production Economics	01
Agricultural Finance	02
Risk and Uncertainty	03
Marketing and Price Analysis	04
Market Structure	05
Natural Resource Economics	06
Quantitative and Research Methods.	07
International Development.	08
International Trade.	09
Agricultural Policy.	10
Consumer and Household Economics	11
Community and Regional Economics	12
Teaching, Extension, & Professional Affairs.	13

Biographical Sketch of Presenting Author: (50 words or less)

Paper Abstract: (50 words or less)

AAEA ORGANIZED SYMPOSIA

(Reprinted from November 1986 AAEA Newsletter)

Proposals. Individuals or groups wishing to organize a symposium are asked to prepare a Symposium Plan. Each plan should not exceed three pages and must adhere to the following format:

Page One

Title

Abstract - Summary of justification and description, 50 words or less

Organizer - Name, institutional affiliation, address, telephone number

Moderator - Name and institutional affiliation

Presenters - Name and affiliation and proposed title of presentation for each presenter.

Format of Symposium. Indicate the overall plan for the symposium including use of formal statements by presenters, initial discussion among presenters, and discussion among participants. Specify the time allocated

to presenters' formal remarks, the time for discussion among presenters, and the time for participant discussion.

Pages Two and Three

Justification and Description. An explanation of why the topic is timely and appropriate, the objectives to be served, and any unique aspects of the proposal.

Review and Selection. Three copies of the Symposium Plan should be submitted to Joseph Havlicek, Jr., President, AAEA, Department of Agricultural Economics and Rural Sociology, The Ohio State University, 2120 Fyffe Road, Columbus, OH 43210-1099 and must be received by March 20, 1987. Acceptance or rejection will be announced about May 1, 1987.

CALL FOR NOMINATIONS FOR CWAE BOARD MEMBERS

The CWAE Board is composed of 6 elected members and the editor of the newsletter, including a Chair and a Vice-Chair. In addition, the AAEA Board appoints a representative to the CWAE Board. The Vice-Chair serves in her position for a one year term and then rotates to the Chair position for one year. All other elected positions on the Board are for two year terms. Next Spring we will be holding an election for a Vice-Chair position and one Board member position. At this time we are accepting nominations for these two positions. Please take some time to reflect on who you think might make a contribution to the committee. And do not hesitate to nominate yourself! Send nominations to Edna Loehman, Department of Agricultural Economics, Purdue University, West Lafayette, IN 47907.

CALL FOR PAPERS

The Journal of Food Distribution is a refereed journal published twice a year by the Food Distribution Research Society (FCRS). The Society's major purpose is to provide a forum for exchange of ideas and information and to act as a clearinghouse for retail and wholesale food distribution research and education.

They request that papers follow the following outline:

- Statement of Problem (a short paragraph)
- Objectives
- Methodology (major points only)
- Results and Conclusions
- Implications (pertinent to the food industry)

Limit the entire paper to 10 to 12 pages, double-spaced (including tables, charts, references, etc) and send two copies to: Dr. U. Carl Toensmeyer, Department of Agricultural and Food Economics, University of Delaware, Newark, DE 19717-1303. The deadline is July 15, 1987.

One author of the paper must be a member of the FDRS. Individual membership costs \$25.00, student membership costs \$10.00. Application can be made to: Membership Application, Food Distribution Research Society, Inc., Box 698, Beltsville, MD 20705.

Agricultural Finance Review invites the submission of manuscripts in agricultural finance, including methodological, empirical, historical, policy, or review oriented works. Papers must be original in content. Deadline is February 1, 1987.

Procedure for submission is as follows:

- 1) Manuscripts shall not exceed 25 pages in toto with conventional margins. Shorter, concise articles will receive preference.
- 2) Tables, figures, and footnotes should be put on separate pages. Number footnotes consecutively throughout the manuscript.
- 3) State in a cover letter why the manuscript would interest readers of Agricultural Finance Review. Also indicate if any part of the material has been published elsewhere. Include an abstract of 100 words or less. Also include key words for information retrieval purposes.
- 4) Submit three copies of the complete manuscript to: John R. Brake, Editor, Agricultural Finance Review, 157 Warren Hall, Cornell University, Ithaca, NY 14853-7801.

ACHIEVEMENTS

Sandra Batie has been appointed to the Board of Directors of Winrock International.

Karen Morgan, Associate Professor of Human Nutrition, Foods, and Food Systems Management at the University of Missouri-Columbia will become Director of Consumer Affairs at Nabisco Brands, Inc. effective February 1, 1987.

Carol Halpert-Schwartz, previously at Adelphi University, has become Dean of the Center for Business and Economics, New York Institute of Technology.

Jean Kinsey is on sabbatical from the University of Minnesota at Resources for the Future until September 15, 1987.

Recent Ph.D. and M.S. recipients from the University of Minnesota are:

Maureen Kilkenny, "Agricultural Sector Productivity and the Terms of Trade," (Ph.D.).

Catherine Neumeier, "Impact of New Biotechnology on the Hybrid Corn Seed Industry," (Ph.D.).

Jean Sussman, "A Comparison of Part-Time and Full-Time Agricultural Operations in Dodge County, Minnesota," (Ph.D.).

Karen Gulliver, "The Brazilian Soybean Economy: An Econometric Model with Emphasis on Government Policy," (Ph.D.).

Sylvia Dickerson, "An Economic Analysis of the Effects of Crow's Nest Rate Rationalization on Canadian Export Grain Transportation," (M.S.).

Maureen Kilkenny, "An Economic Assessment of Biological Nitrogen Fixation in a Farming System of Southeast Asia," (M.S.).

Beverly Fleisher received the American Agricultural Economics Association award for Outstanding Ph.D. thesis. Her thesis is entitled "A New Measure of Attitude Towards Risk". She received her Ph.D. in 1985 from Michigan State University and is currently employed with the Food and Agricultural Policy Branch, Economic Research Service.

Lewrene Glaser of the Food and Agricultural Policy Branch, Economic Research Service received the MSI Insurance Roman Eller Award for Outstanding Achievement in the Field of Cooperative Research for her Master's thesis entitled "Diversification and Some Related Policy Issues in Local

Wisconsin Farm Supply Cooperatives". She received her M.S. degree from the University of Wisconsin-Madison in 1985.

Linda Hudgins of Notre Dame University is visiting this year at the East-West Center in Honolulu, Hawaii.

Dianne Bertelsen, AAEA Honorable Mention for Outstanding Master's Thesis.

Among the members of AAEA Standing Committees and Task Forces for 1986-87 are: Linda K. Lee, AJAE Editorial Staff; Mary Ahearn and Laura Blanciforti, Economics; Sandra S. Batie, Chair, Finance; Elaine Grigsby and Margo Rich Ogus, Industry; Patty Duffy and Laurian Unnevehr, International; Sandra Archibald, Katherine Reichelderfer, and Sandra S. Batie, Professional Activities; Kandace H. Kahl, Resident Instruction; Deborah Morentz Markley, Chair, Distinguished Undergraduate Teaching; Deborah Brown, Outstanding Master's Thesis; Patricia McLean-Meyinisse and Kathleen Segerson, Outstanding Doctoral Dissertation; Elizabeth Erickson, Professional Publications, Quality of Communications; Susan E. Offutt, Distinguished Policy Contribution; Gail L. Cramer, Agribusiness Management; Vicki McCracken and Mary Templeton, Economic Education; Sylvia Lane, Editor's Advisory Council for Choices; Margo Rich Ogus, Information Retrieval; Joyce Allen, Opportunities and Status of Blacks in Agricultural Economics; Janet Aschenbrenner, Professional Registries and Employment; Sandra S. Batie, Professional Relations Between the People's Republic of China and the United States; Susan Offutt, Co-Chair, Selected Papers; Katherine Lipton, Special Publications; Sandra Langlois and Rachael Wiese, Student Section; Kandace H. Kahl, Curricula Review Task Force.

WOMEN TAKE OVER

(Council of Economic Advisers)

(Reprinted from October 1986 AEA/CSWEP Newsletter)

Four of the twelve senior economists on the staff of the CEA this year are women:

- Carol Leisenring, U.S. Department of the Treasury,
- Arlene Holen, Office of Management and Budget,
- Susan Woodward, University of California-Los Angeles, and
- Aline Quester, Center for Naval Analyses.

Three of the six junior economists are also female: Ellen Hughes-Cromwick, Marjorie Rose, and Diana Furchgott-Roth. The one research assistant, Lisa Bernstein, is also a woman.

AAEA IN NEW ORLEANS

AAEA will have four sessions at the Allied Social Science Meetings in New Orleans, December 27-30: Empirical Analysis of Size Distribution of Farms; Excess Capacity in the U.S. Agricultural Food system; Institutional Innovation and Design; and Biotechnology. The meetings will be at the New Orleans Marriott. The Placement Center will be at the Sheraton New Orleans. The registration fee is \$30.00.

Don't forget to meet our CSWEP colleagues at their hospitality room (in the Galvez Room, New Orleans Marriott Hotel). The hospitality room will be open December 28 and 29 from 10 a.m. to 4 p.m.

RESEARCH METHODOLOGY
(Reprinted from The American Scientist)

Chorus:

I've got the Kuhn & Popper knee-jerk philosophy of science blues.
I've read my John Rader Platt, and strong inference is what I use.
With alternative hypotheses, how can I lose?
At the ".05" significance the data will choose.
I've got the Kuhn & Popper knee-jerk philosophy of science blues.

Verse 1:

Now, a "natural experiment" is a contradiction in terms.
And a "structured observation" is a whole 'nother can of worms.
Factorial design won't be found on Nature's shelf.
If you want to do it right, just manipulate it yourself.
And pray for homogeneous variance and linear interaction terms.

Verse 2:

If you publish random papers, with your students all working in teams,
5% of what you say will be statistical truth, or so it seems.
(Vamp 4 measures.)

That's the "Origin of Specious, by Selection of Natural Means".

Verse 3:

Well, there ain't much tenure out there,
And if you want to get yourself some,
You can make a lot of mileage, with a couple of rules of thumb:
"You've got to dump on someone famous if you want to get ahead,
And the safest choice is always somebody who's dead";
And "Any hypothesis can be falsifiable, if it's sufficiently dumb!"

TWO EARLY WOMEN ECONOMISTS

Jane Marcet completed writing Conversations on Political Economy in 1816. Quoting liberally from Adam Smith and Malthus, her pedagogical technique was a somewhat stilted conversation between "Caroline" and "Mrs. B" in which Caroline asked questions that required Mrs. B to discourse on pertinent economic theories. Martineau liked Marcet's ideas but sought an improved style and a wider audience of British readers.

Martineau wanted her books to be read; therefore, she wanted these economic principles explained to the layman in the most appealing way possible. She wrote 25 tales, each illustrating a different economic concept. The tales were all centered around easily identifiable, everyday characters who were shown coping with the daily struggles of life and accepting the inevitable hardships that fate doled out in early nineteenth-century England. Each narrative was an explanation of a major economic principle and several minor ones. Additional discussion often focused on the misguided legislative process that ignored these simple economic laws and caused undue hardship on the individuals in the story.

By 1834, 10,000 copies of the month number of the series were sold. (Contrast J.S. Mill's sales in 4 years of 3,000 copies of his Principles of Political Economy.) (Abbreviated from Margaret G. O'Donnell's "Harriet Martineau: A Popular Early Economics Educator," The Journal of Economic Education, Vol. 14, No. 4 (Fall, 1983))

RESEARCH MONEY

The National Institute of Aging (NIA) funds research on factors leading to retirement; the impact of retirement decisions on individual's economic status and the distribution of income and wealth among the elderly. Deadlines are February 1, June 1, and October 1. Telephone discussions of potential projects and grant mechanisms are encouraged. Contact: Richard Suzman, Behavioral Sciences Research, NIA, Building 31C, Room 4C32, National Institutes of Health, Bethesda, MD 20815 ((301)496-3136).

EMPLOYMENT

Purdue University wants assistant professor in agricultural business management and agricultural marketing. Higher rank will be considered. Research and teaching. Principal duties are to develop a program of research which will (1) identify factors affecting the growth and development of agricultural marketing and processing firms in Indiana and elsewhere in the U.S., (2) assess the economic impact of measures to add value to agricultural products and other initiatives for improving state and regional comparative advantage, and (3) employ quantitative techniques for solving strategic and operational problems of agricultural businesses. Apply to: Dr. William D. Dobson, Head, Department of Agricultural Economics, Purdue University, West Lafayette, IN 47907 as soon as possible.

Cornell University wants an assistant professor in agricultural and food policy - 65% research and 35% teaching to start July 1, 1987. Apply at once to: Dr. Robert J. Kalter, Department of Agricultural Economics, Cornell University, Ithaca, NY 14853-7801.

Washington State University wants an assistant or associate professor of agricultural economics-natural resources. Position is 70% research, 30% teaching. Apply to: Dr. Leroy Blakeslee, Chair, Department of Agricultural Economics, Washington State University, Pullman, WA 99164-6210.

The Economic Research Service (ERS) employs about 500 agricultural economists to monitor activity in the food and agricultural system, prepare short and long term forecasts, analyze policy and program issues, and conduct economic research. ERS has four program divisions--Agriculture and Rural Economics, International Economics, National Economics, and Natural Resource Economics.

Entry level position for economists with a master's degree or equivalent level of experience is GS9 (salary \$21,804 per year) while the entry level position for those with a Ph.D. degree or equivalent level of experience is a GS12 (\$31,619). Applicants must be U.S. citizens.

The National Economics Division is currently recruiting candidates for the following positions: Animal Products Branch--to assess current economic conditions and forecast future changes in the animal products sector. Four positions are available at the GS9-12 grade levels or GM13 level. Crops Branch--to analyze the situation and outlook for major field crops and conduct research on production, demand, marketing, performance, and pricing of major crops. Five positions are available at the GS9-12 and/or GM13-14 levels. Economic Indicators--to provide information and analyses on the economic well-being of the farm sector. Three positions are available at the GS9-12 and GM13-14 levels. To apply, contact: Robert Bohall,

Associate Director, or Kenneth Clayton, Director, National Economics Division, Economic Research Service, USDA, Room 1132, 1301 New York Avenue, N.W., Washington, DC 20005-4788.

The Pennsylvania State University wants Associate Professor for a 100 percent extension position in Family Resource Management. Requires doctorate with at least one degree in Family Economics, Family Resource Management, or a closely related area. A minimum of three years professional experience with extension, nonformal adult education, or business background preferred. Apply to: Dr. Samuel M. Curtis, Head, Department of Agricultural and Extension Education, 102h Armsby Building, University Park, PA 16802. Deadline: February 15, 1987.

University of Utah wants an Assistant/Associate Professor in the Department of Family and Consumer Studies. Responsibilities include research and teaching in one or more of the following areas of expertise: consumer/family economics, family finance, consumer policy, housing economics, consumer law, or consumer behavior. This is a 9-month tenure track appointment. Apply at once to: Mary Etta Williams, Chair, Search Committee, Family and Consumer Studies, 215 EMRC-O, University of Utah, Salt Lake City, UT 84112.

The Department of Agricultural Economics, University of California-Davis seeks one or more faculty appointees with developed or the potential for developing a distinguished research program in one or more of the following areas: natural resources economics, production economics, human resources, and agricultural marketing and trade. Assistant, Associate, or Full Professor (tenure track) appointments. Apply to Dr. Warren Johnston, Chairman, Department of Agricultural Economics, University of California, Davis, CA 95616. To be assured of consideration, applications must be received by January 6, 1987.

IF

PLEASE FILL OUT THE FOLLOWING FORM AND RETURN TO:

Ardelle Lundeen
Department of Economics
Box 504A, Scobey Hall, Room 132
South Dakota State University
Brookings, SD 57007

PLEASE PRINT OR TYPE

Name: _____ Position: _____
(Last) (First)

Name of office, firm, or school: _____

Office address: _____

Office telephone: _____

Mailing address, if different from above: _____

Areas of interest: 1. _____ 2. _____ 3. _____

Last school attended: _____ Highest degree and year: _____

Are you a graduate student? ☐ Yes ☐ No If yes, ☐ Ph.D. or ☐ M.S.

Are you interested in learning of job opportunities? Yes No

Are you interested in overseas assignments? _____ Yes _____ No

May the above information be used in a future
Directory of Women in Agricultural Economics? _____ Yes _____ No

I wish to become a member of the following CWAE subcommittee(s):

— Arrangements	— Professional Activities	— Graduate Students
— Planning	— Nominations and Elections	— Research
— Employment	— Liaison	— Finance

Do you wish to continue to receive mailings
from the Committee? Yes No

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